

## May 14, 2013 \$14,000,000 (not-to-exceed amount) Kuusakoski US LLC

REQUEST	<ul> <li>Purpose: Bond proceeds will be loaned to Kuusakoski US LLC, a State of Delaware limited liability company (the "Borrower"), to be used, together with certain other funds, to (i) finance and reimburse the Borrower for the costs of purchasing a former printing facility located on an approximately 12.25 acre site at 13543 South U.S. Highway 30 in Plainfield, Illinois and converting and rehabilitating the printing facility into a solid waste recycling facility, including necessary and attendant equipment, site work and utilities thereto (the "Project"); (ii) pay a portion of the capitalized interest on the Bonds, if deemed necessary or advisable by the Borrower; (iii) fund one or more debt service reserve funds, if deemed necessary or advisable by the Borrower; and (iv) pay certain expenses incurred in connection with the issuance of the Bonds, including but not limited to fees for insurance, credit enhancement or liquidity enhancement for the Bonds if deemed necessary or advisable by the Borrower; and visable by the Borrower. The Project will be used as a qualified solid waste facility.</li> <li>Program: Solid Waste Disposal Facility Revenue Bonds</li> <li>Volume Cap required: This Project is expected to require up to \$14MM of prior year Carryforward Volume Cap allocated for Solid Waste Disposal Facility Revenue Bond projects. No IFA Funds at risk.</li> <li>Extraordinary conditions: None.</li> </ul>			
BOARD ACTION	Final Bond Resolution	1		
		olution – March 12, 2013: audio conference); Nays: 0	; Abstentions: 0; Abser	nt: 3 (O'Brien; Parish; Tessler);
MATERIAL CHANGES	Borrower has selected	a Direct Pay Letter of Crec	lit financing structure.	
JOB DATA	90 Current	tjobs	25 New jobs j	projected
	60 Retaine	ed jobs	15 Constructi	on jobs (6-12 months)
BORROWER DESCRIPTION	• Type of entity: Solid waste recycling company.			
	• Location: Plainfield/Will/Northeast			
	waste disposal and	recycling operations from le	eased facilities in Plainfie	
CREDIT INDICATORS	<ul> <li>The Borrower is a wholly-owned subsidiary of Kuusakoski Group OY (the "Parent Company"), a privately-owned company based in Espoo, Finland.</li> <li>Although the Parent Company is a non-rated, private company, the Parent Company's financial statements are posted on its web site for fiscal years ended 12/31/2011 and 12/31/2012 (follow link to 2012 financial statements at: http://www.kuusakoski.com/database/Database ).</li> <li>The plan of finance contemplates Bonds will be solely secured by a Direct Pay Letter of Credit from Fifth Third Bank (the "Direct Pay LOC Bank"), which is rated "BBB+" / "A-2" by S&amp;P.</li> <li>Fifth Third Securities, Inc. has been engaged by the Borrower to serve as the Underwriter and Remarketing Agent.</li> </ul>			
SECURITY	<ul> <li>Bondholders will be</li> </ul>	e secured solely by the Fifth		LOC and the Bonds will be rated BBB+" / "A-2" with a Positive
MATURITY	<ul> <li>Both sizing and inte</li> </ul>	nal maturity of not later tha rest rate modes will be dete s financing team at pricing.		of issuance. uation of market conditions by
SOURCES AND USES	Sources:		Uses:	
	IFA Bonds	13,850,000	New Project Cost	13,800,000
	Equity	<u>180,612</u>	Costs of Issuance	230,612
	Total	\$14,030,612	Total	\$14,030,612

## ILLINOIS FINANCE AUTHORITY BOARD SUMMARY May 14, 2013

Project: Kuusakoski US LLC

#### STATISTICS

IFA Project:	P-SW-TE-CD-8513	Amount:	\$14,000,000
Type:	Solid Waste Disposal Facility	IFA Staff:	Rich Frampton and Brad R. Fletcher
Location:	Revenue Bonds Plainfield	County/ Region:	Will / Northeast

#### **BOARD ACTION**

Final Bond Resolution

Conduit Solid Waste Disposal Facility Revenue Bonds Credit Review Committee recommends approval No IFA funds at risk No extraordinary conditions

## VOTING RECORD

Preliminary Bond Resolution - March 12, 2013:

Yeas: 11 (Knox via audio conference); Nays: 0; Abstentions: 0; Absent: 3 (O'Brien; Parish; Tessler); Vacancy: 1

#### PURPOSE

To enable Kuusakoski US LLC, and its affiliates, to expand its Midwest electronics recycling operations in the Chicago metropolitan area by purchasing, renovating, and equipping two vacant buildings located at 13543 South U.S. Highway 30 in Plainfield, Illinois for use as qualified solid waste disposal facilities.

## IFA PROGRAM AND CONTRIBUTION

The Authority's Solid Waste Disposal Facility Revenue Bond Program provides tax-exempt financing for qualifying projects that treat, transport, landfill or otherwise dispose of qualified solid waste as allowed under the Internal Revenue Code (to be issued pursuant to IRS Internal Revenue Bulletin 2011-42, released October 17, 2011).

#### VOLUME CAP

The Authority's Solid Waste Disposal Facility Revenue Bond Program provides low interest rate financing for qualifying solid waste disposal and certain recycling projects. IFA's issuance of Solid Waste Disposal Facility Revenue Bonds will enable the Borrower to obtain a lower interest rate on this substantial capital project. It is anticipated that IFA will provide 100% of the Volume Cap allocation required to finance this project through the use of available prior year Carryforward Volume Cap allocated for Solid Waste Disposal Facility Revenue Bond projects.

### SOURCES AND USES OF FUNDS

Sources IFA Bonds (Solid	\$ 13,850,000	Uses:	Project Costs	\$ 13,800,000
Equity	180,612		Costs of Issuance	230,612
Total	\$ 14,030,612		Total	\$ 14,030,612

# JOBS

Current employi Jobs retained:	ment: 90 (Illinois) 60 Projected new jobs: 25 Construction jobs: 15 (6-12 months)				
<u>.</u>	FINANCING SUMMARY				
Bondholder Security/ Ratings/ Structure:	The Bonds will be secured by a <b>Direct Pay Letter of Credit</b> (" <b>Direct Pay LOC</b> ") provided by Fifth Third Bank. Therefore, the Bonds will be rated and sold based solely on the credit ratings of Fifth Third Bank. S&P will be the rating agency engaged on the proposed issue based on the credit rating of Fifth Third Bank.				
	Fifth Third Bank is currently rated "BBB+" long-term and "A-2" short term by S&P with a Positive Outlook. Consistent with IFA Bond Program Handbook policies, the Bonds will be sold in a Limited Offering only to Qualified Institutional Investors in minimum denominations of \$100,000 and integral multiples of \$5,000 over \$100,000 (because Fifth Third Bank is rated "BBB+"/ "A-2" by S&P).				
	The Bonds will be underwritten by Fifth Third Securities, Inc. (which will also serve as Remarketing Agent).				
Bank Security/ Ratings:	Fifth Third Bank will be secured by a general obligation pledge of Kuusakoski US LLC (and its affiliates) and will be further secured by a <b>Standby Letter of Credit</b> (" <b>Standby LOC</b> ") provided by Svenska Handelsbanken, New York Branch.				
	The Standby LOC will only secure Fifth Third Bank and will not secure bondholders. Svenska Handelsbanken, New York Branch is currently rated AA3/AA-/AA- by Moody's/S&P/Fitch.				
Interest Rate:	The Bonds are expected to be sold initially in a Weekly Variable Rate Interest Mode (with Flexible Modes also available).				
Underlying Deb Rating:	t Neither the Borrower, nor Finland-based Kuusakoski Group OY (the Borrower's ultimate parent company) is currently a rated entity. Given that the Bonds will be sold and rated on the basis of the Direct Pay LOC provided by Fifth Third Bank, the Borrower does not contemplate applying for a stand-alone rating in connection with this financing.				
Final Maturity:	Up to 30 years from the date of issuance				
Estimated Closing Date:	June 2013				

### **BUSINESS SUMMARY**

Description:	<b>Kuusakoski US LLC</b> (" <b>Kuusakoski</b> ", the " <b>Company</b> ", or the " <b>Borrower</b> ") is a Delaware limited liability company established in September 2011 that serves as the operating entity for Kuusakoski, Inc which in turn is the holding company for the U.Sbased operations of Kuusakoski Group OY (" <b>Kuusakoski OY</b> ", or the " <b>Parent Company</b> "), a privately-held company based in Espoo, Finland (and incorporated under Finnish law). The Parent Company is, ultimately, the 100% owner of Kuusakoski US LLC.
Background:	<b>Kuusakoski US LLC</b> is engaged in the collection and recycling of waste electronics and currently has US-based facilities located in Philadelphia, Detroit, Kansas City and suburban Chicago (Plainfield). Kuusakoski also leases office space for its Illinois operations in Romeoville.
	Kuusakoski's Chicago operations were established upon acquiring Vintage Tech Recyclers, Inc. (" <b>Vintage Tech</b> "), an electronics recycling company headquartered in Romeoville that operated a waste electronics recycling facility in Plainfield.
	Vintage Tech was established in 2004 and was founded by Ms. Karrie Gibson. Vintage Tech continues to own portions of business entities that were acquired by Kuusakoski in 2012 that now operate as Kuusakoski affiliates. The two principal Kuusakoski business affiliates in which Ms. Karrie Gibson (and her husband, Todd Gibson) continue to hold an ownership interest include: (i) <b>Vintage Tech</b> , <b>LLC</b> (which collects material at its permanent sites, collection events, front door pickup and business contracts and delivers and sorts the materials at the Plainfield facility) and (ii) <b>VTKK</b> , <b>LLC</b> (which shreds the materials, separating steel, metals, plastics, and wire).
	<ul> <li>Vintage Tech, LLC is majority-owned by Ms. Karrie Gibson and is a certified woman- owned business enterprise (with Kuusakoski, Inc. retaining a 40% ownership interest).</li> <li>VTKK, LLC is 60% owned by Kuusakoski, Inc. and is 40% owned by Karrie and Todd Gibson.</li> </ul>
	<b>Note:</b> The Economic Disclosure Statement section of this report (page 6) provides additional details regarding ownership of the various Kuusakoski affiliates, including Vintage Tech, LLC and VTKK, LLC.
	Although Vintage Tech's initial focus was on collecting, refurbishing and selling used computers discarded by local school districts that would have otherwise been landfilled, the scope of Vintage Tech's services later expanded to include recycling Waste Electrical and Electronic Equipment (or "Waste EEE") collected in Illinois and adjacent states. These recycling activities emerged as Vintage Tech's core operation and ultimately led to its joint venture agreement and integration of operations into Kuusakoski in 2012.
	According to the Company, in 2012 its current Plainfield facility recycled over 55 million pounds of recycled electronics. Kuusakoski and its affiliates provide electronics recycling services for several major universities (Northern Illinois University; the University of Nebraska) and corporations (The Walt Disney Company; NFL's Kansas City Chiefs).
	Kuusakoski began operations in the U.S. in late 2009 upon establishing a joint venture enterprise specializing in Waste EEE recycling in Philadelphia.
Parent Company - Background:	Kuusakoski Group OY was originally established in 1914 and is a holding company that includes (i) recycling company Kuusakoski Inc. and its subsidiaries (including Kuusakoski US LLC) and (2) specialized foundry operations (and its subsidiaries). Together the Parent Company and its subsidiaries are worldwide leaders in recycling Waste Electrical and Electronic Equipment and in the supply and refining of metals. The Parent Company and its subsidiaries currently employ over 3 000 people worldwide. The Parent Company ramains a family owned company.

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Kuusakoski US LLC Solid Waste Disposal Facility Revenue Bonds Page 5

Kuusakoski Group OY offers recycling services to industrial customers and consumers and undertakes metal processing worldwide. In addition to its 20 facilities in Finland, Kuusakoski OY operates 80 other locations in Russia, Estonia, Latvia, Lithuania, Poland, Sweden, Denmark, United Kingdom, China, Taiwan and the United States.

Kuusakoski Group OY's 2012 sales (Euros) were €842.2 million (or \$1.041 billion USD) based on the average 2012 Euro/US exchange rate.

Additional information on Kuusakoski Group OY and its subsidiaries is available at <u>www.kuusaskoski.com</u>.

Rationale: The proposed Tax-Exempt Solid Waste Disposal Facility Revenue Bonds will enable Kuusakoski to purchase, renovate and equip an expansion of its Chicago-area electronics recycling operations. The proposed financing will also enable the Company to retain its existing operations in Plainfield. Tax-Exempt Solid Waste Disposal Facility Revenue Bonds will help the Company finance this capital intensive project at a significantly lower interest rate, thereby reducing overhead expenses and improving feasibility of this expansion.

The proposed financing will enable the Company to remain in Plainfield and will result in the renovation and equipping of two buildings that are currently vacant.

The Company also considered an alternate location in LaPorte, IN for this Project. The availability of Volume Cap necessary to support a proposed Solid Waste Disposal Facility Revenue Bonds is significant given the proposed Bonds will provide the primary financing for this proposed capital expansion project.

#### PROJECT SUMMARY (FOR FINAL BOND RESOLUTION)

Bond proceeds will be loaned to **Kuusakoski US LLC**, a State of Delaware limited liability company (the "**Borrower**"), to be used, together with certain other funds, to (i) finance and reimburse the Borrower for the costs of purchasing a former printing facility located on an approximately 12.25 acre site at 13543 South U.S. Highway 30 in Plainfield, Illinois and converting and rehabilitating the printing facility into a solid waste recycling facility, including necessary and attendant equipment, site work and utilities thereto (the "**Project**"); (ii) pay a portion of the capitalized interest on the Bonds, if deemed necessary or advisable by the Borrower; (iii) fund one or more debt service reserve funds, if deemed necessary or advisable by the Borrower; and (iv) pay certain expenses incurred in connection with the issuance of the Bonds, including but not limited to fees for insurance, credit enhancement or liquidity enhancement for the Bonds if deemed necessary or advisable by the Borrower. The Project will be used as a qualified solid waste facility.

Note: The primary building is approximately 160,000 square feet and the second building is a vehicle maintenance facility comprising approximately 5,600 square feet.

ECONOMIC DISCLOSURE STATEMENT				
Applicant: Website: Project name: Location:	Kuusakoski US LLC, c/o Mr. Tim Bowers, Director of Finance and Administration, Kuusakoski US LLC, 1105 Windham Parkway, Romeoville, IL 60446; Ph. 630-430-4148. <u>www.kuusakoski.com</u> IFA Series 2013 Solid Waste Disposal Facility Revenue Bonds (Kuusakoski US LLC Project) 13543 South U.S. Highway 30, Plainfield (Will County), Illinois 60544-1100			
Ownership Information:	<ul> <li>Kuusakoski US LLC is a Delaware limited liability company that is currently 100%-owned by Kuusakoski, Inc., a Delaware corporation. The ultimate owner of Kuusakoski, Inc. is Kuusakoski Group OY of Espoo, Finland. Because Kuusakoski Group OY is a privately-held (i.e., family-owned), foreign-based company, no further ownership disclosure is required, consistent with longstanding IFA project ownership disclosure requirements for non-U.S. based parents of IFA borrowers.</li> <li>In addition to Kuusakoski US LLC, several affiliates, including Vintage Tech LLC and VTKK, LLC will conduct operations at the Plainfield facility. Ownership of Vintage Tech LLC and VTKK, LLC is allocated as follows: <ul> <li>Vintage Tech, LLC, a certified woman-owned enterprise:</li> <li>60% - Managing Member: Vintage Tech Recyclers, Inc., which is, in turn, owned by:</li> <li>Ms. Karrie Gibson, President and</li> <li>Mr. Todd Gibson, Secretary</li> <li>40% - Member – Kuusakoski, Inc. (US), a Delaware Corporation</li> <li>VTKK, LLC:</li> <li>60% - Managing Member: Kuusakoski, Inc. (US), a Delaware Corporation</li> <li>Wittage Tech Managing Member: Kuusakoski, Inc. (US), a Delaware Corporation</li> </ul></li></ul>			
Seller Disclosur	<ul> <li>Mr. Todd Gibson, Secretary</li> <li>e: The subject Project facilities located at 13543 South U.S. Highway 30, Plainfield, Illinois are currently owned by Publishing Properties Plainfield, LLC, an Illinois limited liability company,</li> </ul>			

currently owned by Publishing Properties Plainfield, LLC, an Illinois limited liability company, c/o C T Corporation System, 208 South LaSalle Street, Suite 814, Chicago, IL 60604 (Manager: Mr. Michael Mackey, 353 N. Clark St., Chicago, IL 60651). The subject Project facilities will be purchased prior to closing of the IFA Series 2013 Solid Waste Disposal Facility Revenue Bonds (Kuusakoski US LLC Project) Series 2013.

Note: Publishing Properties Plainfield, LLC is a successor to Sun-Times Media Plainfield, LLC and STMG Properties Plainfield, LLC.

Borrower's Counsel: Auditor: Business Advisor to	Pedersen & Houpt, P.C. Ernst & Young OY	Chicago, IL Helsinki, Finland	Michael P. Sullivan	
Borrower:	Pilewski and Associates, LLC	Chicago, IL	Joe Pilewski	
Bond Counsel:	Miller Canfield P.L.C.	Chicago, IL	Paul Durbin	
Direct Pay LOC Bank:	Fifth Third Bank	Chicago, IL	Bryan Hopper	
Direct Pay LOC Bank				
Counsel:	Ungaretti & Harris, LLP	Chicago, IL	Julie Seymour	
Underwriter &				
Remarketing Agent:	Fifth Third Securities, Inc.	Chicago, IL	Douglas DeAngelis	
Underwriter's Counsel:	Ungaretti & Harris, LLP	Chicago, IL	Ray Fricke	
Trustee:	US Bank, N.A.	Chicago, IL		
General Contractor:	AMEC	Lisle, IL		
IFA Counsel:	Schiff Hardin LLP	Chicago, IL	Bruce Weisenthal	
IFA Financial Advisor:	Public Financial Management, Inc.	Chicago, IL	Shannon Williams	
LEGISLATIVE DISTRICTS				
Congressional:	14			
State Senate:	49			
State House:	97			

## **PROFESSIONAL & FINANCIAL**