

# \$111,235,000 – FINAL ISSUANCE AMOUNT – CLOSED 2/27/13 PAB CONDUIT

| January 8, 2013 | \$150,000,000                    |
|-----------------|----------------------------------|
| <i>3</i>        | Northwestern Memorial HealthCare |

| REQUEST           | "Borrower" or " portion of the out Series 2009B (No Borrower, Northy ("NLFH" and, to renovating, remo and attendant equ construction and approximately 44 daycare center 16 the ninth, tenth at located at 251 E. deemed necessar service reserve for pay certain exper the Prior Bonds, enhancement for Program: Condu Extraordinary (   | NMHC") to be used tstanding principal a porthwestern Memowestern Memorial Hogether with NMH, to deling and equipping uipment, facilities, si equipping of an app 41,000 square foot procated at 445 E. Ontend thirteenth floors of Huron, Chicago, Illey or advisable by the ands, if deemed necessincurred in continuity in the Bonds if deemed in the |                                     | Is, to (i) refund all or a 50,000 Revenue Bonds, i'') (ii) pay or reimburse the ern Lake Forest Hospital iring, constructing, isers, including necessary iding, without limitation, the acility that includes an ely 62,000 square foot ovation and equipping of on known as Galter Pavilion erest on the Bonds, if fund one or more debt ity or the Borrower; and (v) onds and the refunding of enhancement or liquidity |
|-------------------|---|---|-------------------------------------|---|
| BOARD ACTIONS     |   | lution (One-time cor  |                                     |   |
| MATERIAL CHANGES  | None. This is the   | e first time this proje   | ect is being presented to the Board | <u>i.</u>   |
| JOB DATA          | 8,624   | Current jobs  | N/A New jobs projected              |   |
|                   | N/A   | Retained jobs   | 2,200 Construction jobs p           | rojected  |
| DESCRIPTION       | • NMHC is the not-for-profit parent corporation for NMH, NLFH and the Northwestern Memorial Foundation. NMH is one of the nation's leading academic medical center hospitals with a long tradition of leadership in patient care, education and research and a longstanding commitment to efforts that advance the quality and accessibility of healthcare service in Chicago. They provide a complete range of adult inpatient and outpatient services in an educational and research environment. For 18 consecutive years, NMH has been ranked as the "most preferred" hospital in market research by consumers in Chicago and the nine-county region. |   |                                     |   |
| CREDIT INDICATORS | • Current rating for Northwestern Memorial is AA+/Aa2 (S&P/Moody's)   |   |                                     |   |
|                   |   |   | ssuing uninsured fixed-rate bonds   | s that will be sold based on  |
| SECURITY          | the Borrower's underlying ratings.  • Payments under the loan agreements are secured by notes issued pursuant to the Master Indenture. The notes are joint and severable obligations of the Northwestern Memorial HealthCare Obligated Group, of which NMH, NLFH and other not-for-profit subsidiaries of NMHC are members. The Master Indenture contains certain covenants for the benefit of all note holders.  |   |                                     |   |
| MATURITY          | Bonds will ma   | ture no later than Au   | igust 15, 2053                      |   |
| SOURCES AND USES  | Sources:  |   | Uses:                               |   |
| ESTIMATED         | IFA Bonds   | \$ <u>120,000,000</u>   | Project Fund                        | \$65,280,000  |
|                   |   |   | Refund Series 2009 Bonds            | 52,922,000  |
|                   |   |   | Cost of Issuance                    | <u>1,798,000</u>  |
|                   | Total   | \$ <u>120,000,000</u>   | Total                               | \$ <u>120,000,000</u>   |
| RECOMMENDATION    | Credit Committee  | e recommends appro  | oval.                               |   |

Final Bond Resolution January 8, 2013 Pam Lenane & Nora O'Brien

## ILLINOIS FINANCE AUTHORITY BOARD SUMMARY January 8, 2013

**Project:** Northwestern Memorial HealthCare

**STATISTICS** 

Project Number: H-HO-TE-CD-8597 Amount: \$150,000,000 (not-to-exceed)
Type: 501(c)(3) Revenue Bonds IFA Staff: Pam Lenane and Nora O'Brien

Location: Chicago County/

Region: Cook/Northeast

#### **BOARD ACTION**

Final Bond Resolution (*One-time consideration*)

Conduit 501(c)(3) Revenue Bonds

Credit Review Committee recommends approval

No IFA funds at risk

No extraordinary conditions

#### **VOTING RECORD**

This is the first time this project has been presented to the Board.

#### **PURPOSE**

Bond proceeds will be used to (i) refund all or a portion of the outstanding principal amount of the Authority's \$103,160,000 Revenue Bonds, Series 2009B (Northwestern Memorial Hospital) (the "Prior Bonds") (ii) pay or reimburse the Borrower, Northwestern Memorial Hospital ("NMH") and Northwestern Lake Forest Hospital ("NLFH" and, together with NMH, the "Users") for the costs of acquiring, constructing, renovating, remodeling and equipping certain health facilities of the Users, including necessary and attendant equipment, facilities, sitework and utilities thereto, including, without limitation, the construction and equipping of an approximately 503,000 square foot facility that includes an approximately 441,000 square foot parking garage and an approximately 62,000 square foot daycare center located at 445 E. Ontario, Chicago, Illinois and the renovation and equipping of the ninth, tenth and thirteenth floors of NMH's patient services pavilion known as Galter Pavilion located at 251 E. Huron, Chicago, Illinois; (iii) pay a portion of the interest on the Bonds, if deemed necessary or advisable by the Authority or the Borrower; (iv) fund one or more debt service reserve funds, if deemed necessary or advisable by the Authority or the Borrower; and (v) pay certain expenses incurred in connection with the issuance of the Bonds and the refunding of the Prior Bonds, including but not limited to fees for insurance, credit enhancement or liquidity enhancement for the Bonds if deemed necessary or advisable by the Borrower.

#### IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are a form of municipal bonds that 501(c)(3) corporations can use to finance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal tax-exempt status on interest paid to bondholders, thereby reducing the Borrower's interest expense.

#### **VOLUME CAP**

501(c)(3) Bonds do not require Volume Cap.

#### ESTIMATED SOURCES AND USES OF FUNDS

Sources: Uses:

IFA

Bonds \$\frac{120,000,000}{2000}\$ Project Fund \$65,280,000

Refund Series 2009 Bonds 52,922,000

Cost of Issuance  $\underline{1,798,000}$ 

Total \$\frac{120,000,000}{20,000}\$ Total \$\frac{120,000,000}{20,000}\$

Final Bond Resolution January 8, 2013 Pam Lenane & Nora O'Brien

**JOBS** 

Current employment: 8,624 Projected new jobs: N/A Jobs retained: N/A Construction jobs: 2,200

### FINANCING SUMMARY

Security: Payments under the loan agreements are secured by notes issued pursuant to the Master

Indenture. The notes are joint and severable obligations of the Northwestern Memorial HealthCare Obligated Group, of which NMH, NLFH and other not-for-profit subsidiaries of NMHC are members. The Master Indenture contains certain covenants for the benefit

of all note holders.

Structure: The plan of finance contemplates issuing uninsured fixed-rate bonds in a public offering.

Interest Rate: The rate will be determined on the date of pricing.

Interest Rate Modes: Fixed.

Underlying Ratings: Current rating for Northwestern Memorial is AA+/Aa2 (S&P/Moody's).

Maturity: Not later than August 15, 2053

Estimated Closing Date: February, 2013

#### PROJECT SUMMARY (FOR FINAL BOND RESOLUTION)

The proceeds will be used to (i) refund all or a portion of the outstanding principal amount of the Authority's \$103,160,000 Revenue Bonds, Series 2009B (Northwestern Memorial Hospital) (the "Prior Bonds") (ii) pay or reimburse the Borrower, Northwestern Memorial Hospital ("NMH") and Northwestern Lake Forest Hospital ("NLFH" and, together with NMH, the "Users") for the costs of acquiring, constructing, renovating, remodeling and equipping certain health facilities of the Users, including necessary and attendant equipment, facilities, sitework and utilities thereto, including, without limitation, the construction and equipping of an approximately 503,000 square foot facility that includes an approximately 441,000 square foot parking garage and an approximately 62,000 square foot daycare center located at 445 E. Ontario, Chicago, Illinois and the renovation and equipping of the ninth, tenth and thirteenth floors of NMH's patient services pavilion known as Galter Pavilion located at 251 E. Huron, Chicago, Illinois; (iii) pay a portion of the interest on the Bonds, if deemed necessary or advisable by the Authority or the Borrower; (iv) fund one or more debt service reserve funds, if deemed necessary or advisable by the Authority or the Borrower; and (v) pay certain expenses incurred in connection with the issuance of the Bonds and the refunding of the Prior Bonds, including but not limited to fees for insurance, credit enhancement or liquidity enhancement for the Bonds if deemed necessary or advisable by the Borrower.

## **BUSINESS SUMMARY**

Northwestern Memorial HealthCare ("NMHC") is the not-for-profit corporate parent, and serves as the sole corporate member of Northwestern Memorial Hospital (the "Hospital" or "NMH"), Northwestern Lake Forest Hospital ("NLFH" and along with NMH the "Hospitals") and Northwestern Memorial Foundation (the "Foundation" or "NMF"). NMHC and each of its not-for-profit subsidiaries are corporations organized and existing under the laws of the State of Illinois and are exempt from federal income taxation pursuant to Section 501(a) of the Internal Revenue Code of 1986, as amended (the "Code"), as organizations described in Section 501(c)(3) of the Code and are not private foundations within the meaning of Section 509(a) of the Code.

NMH is part of an academic medical center in downtown Chicago, Illinois that provides a complete range of adult inpatient and outpatient services in an educational and research environment. NMH has 894 licensed beds and is the primary teaching hospital for the Feinberg School of Medicine of Northwestern University. The Feinberg and Galter Pavilions, which were opened in May 1999, house the Hospital's primary inpatient care units and medical office building. The Prentice Women's Hospital Pavilion ("Prentice"), located one block north, opened on October

#### Northwestern Memorial HealthCare

501(c)(3) Revenue Bonds

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20, 2007. Prentice houses obstetrics, neonatology, gynecology, and gynecology/oncology services, as well as inpatient medical oncology. NLFH is a 201-bed community hospital that provides patient care services at its main hospital in Lake Forest, Illinois and at ten locations across Lake County and northern Cook County, with a large outpatient campus, including a free-standing emergency room, in Grayslake, Illinois. The 201 licensed beds at its main hospital include 117 acute care, 40 extended care and 44 long-term care beds.

NMH ranked 12<sup>th</sup> nationally among 18 Honor Roll hospitals recognized in the June 2012 U.S. News & World Report "Best Hospitals" publication, and was the only Illinois hospital on the Honor Roll list. NLFH ranked 20<sup>th</sup> in Illinois and 18<sup>th</sup> in the Chicago metro area. The Hospitals each received the National Research Corporation Consumer Choice Award for the Chicago and Lake County/Kenosha County markets, respectively, in October 2012. This was the 14th consecutive year for NMH and the 8th consecutive year for NLFH. In addition, NMH was recognized as the Most Preferred Hospital in Chicago for the 18th consecutive year by consumers who were asked to list their most preferred hospital for all health needs. NLFH was recognized as the Most Preferred Hospital in the Lake County/Kenosha County submarket.

#### ECONOMIC DISCLOSURE STATEMENT

Applicant: Northwestern Memorial HealthCare

Site Address: Northwestern Memorial Hospital

251 East Huron Street Chicago, IL 60611

Contact: Francis D. Fraher

Director of Finance

Website: www.nmh.org

Project name: Northwestern Memorial HealthCare

Organization: 501(c)(3) Not-for-Profit Corporation

State: Illinois

Ownership/2012-13 Board Members (501(c)(3)):

 Directors
 Business Affiliations

 Carol L. Bernick
 Chief Executive Officer

Chair Polished Nickel Capital Management LLC

John A. Canning Chairman

Vice ChairMadison Dearborn Partners, LLCWilliam A. OsbornRetired Chairman and CEOVice ChairNorthern Trust CorporationThomas A. ColeChairman, Executive Committee

Chair EmeritusSidley Austin LLPRobert L. Parkinson, Jr.Chairman and CEOChair, NLFHBaxter International, Inc.Nicholas D. ChabrajaFormer Chairman & CEO

General Dynamics

Peter D. Crist Chairman

Crist/Kolder Associates, LLC

Kent P. Dauten Managing Director

Keystone Capital, Inc.

<u>Directors</u> <u>Business Affiliations</u>

John H. Dick President

Dicksbridge, Inc.

Dean M. Harrison President and CEO

Northwestern Memorial HealthCare

W. James McNerney, Jr. Chairman, President and CEO

The Boeing Company

Homi B. Patel Director

HMX LLC

Philip J. Purcell, III President

Continental Investors, LLC

J. Christopher Reyes Co-Chairman

Reyes Holdings LLC

Larry D. Richman President and CEO

PrivateBancorp Inc., The PrivateBank

Nancy W. Sassower, MD NMH Chief of Staff

Northwestern Memorial Hospital

Samuel C. Scott, III Retired Chairman and CEO

Ingredion Incorporated, formerly Corn Products

International, Inc.

Glenn F. Tilton Chairman of the Midwest Region;

JP Morgan Chase & Co. & Chairman of the Board:

United Continental Holdings, Inc.

Forrest R. Whittaker President and CEO

Avalign Technologies, Inc.

## PROFESSIONAL & FINANCIAL

Borrower's Counsel: SNR Denton LLP Chicago Mary Wilson Therese Wareham Financial Advisor: Kaufman Hall Skokie Chicago Kenneth Bernstein Auditor: Ernst & Young LLP Bond Counsel: Jones Day Chicago Rich Tomei Underwriter: J.P. Morgan Securities LLC Chicago **Timothy Wons** Citigroup Global Markets Inc. Chicago Ryan Freel New York Amy Yang

Julie Seymour Underwriter's Counsel: Ungaretti & Harris LLP Chicago Wells Fargo Bank, N.A. Chicago Gail Klewin Bond Trustee: Issuer's Counsel: Miller Canfield Chicago Paul Durbin IFA Financial Advisor: Acacia Financial Group Chicago Courtney Shea

#### LEGISLATIVE DISTRICTS

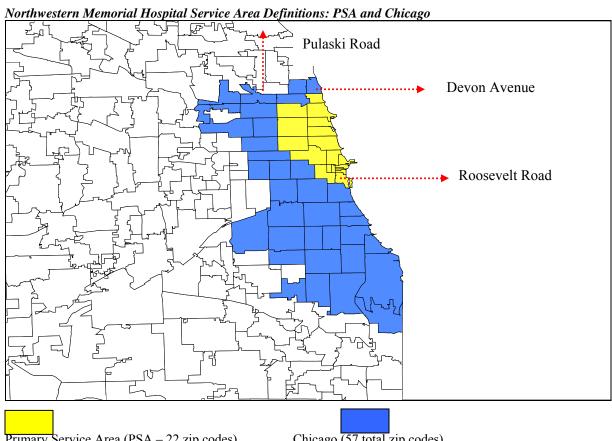
Congressional: 7 State Senate: 13 State House: 26

### SERVICE AREA

The Primary Service Area ("PSA") consists of the 22 ZIP codes<sup>1</sup> contiguous to NMH. The boundaries of NMH's PSA extend north of the Hospital to Devon Avenue and Ridge Road, west to Pulaski Road, south to 16th Street, and east to Lake Michigan. The PSA had a population in calendar year 2011 of 864,822 (source: Thomson Reuters Demographic Profile). NMH is the current market share leader in the PSA and its market share has increased over the past five years\*, as follows:

| 2008 | 19.5% |
|------|-------|
| 2009 | 21.1% |
| 2010 | 21.5% |
| 2011 | 23.3% |
| 2012 | 23.4% |

<sup>\*</sup>Years are based on periods from March – February, which is the most recently available data.



Primary Service Area (PSA – 22 zip codes) Chicago (57 total zip codes)

PSA zip codes include 60601, 60602, 60603, 60604, 60605, 60606, 60607, 60610, 60611, 60613, 60614, 60616, 60618, 60622, 60625, 60640, 60642, 60647, 60654, 60657, 60660 and 60661.