ILLINOIS FINANCE AUTHORITY BOARD TAX-EXEMPT CONDUIT TRANSACTIONS COMMITTEE MEETING July 14th, 2016 at 8:30 a.m. Report of Proceedings had at the Meeting of the Illinois Finance Authority Tax-Exempt Conduit Transactions Committee Meeting on July 14th, 2016, at the hour of 8:30 a.m., pursuant to notice, at 160 North LaSalle Street, Suite S1000, Chicago, Illinois. MARZULLO REPORTING AGENCY (312) 321-9365

1 APPEARANCE:

2 COMMITTEE MEMBERS

	7-14-16F-1.txt
3	MR. ROBERT HORNE, Chair MR. JAMES J. FUENTES
4	MR. MICHAEL W. GOETZ (Via audio conference) MR. LYLE McCOY
5	MR. BRADLEY A. ZELLER MS. ARLENE JURACEK
6	MR. ROBERT FUNDERBURG, Ex-Officio
7	ILLINOIS FINANCE AUTHORITY STAFF MEMBERS
8	MR. BRAD FLETCHER, Assistant Vice-President
9	MR. RICH FRAMPTON, Vice-President MS. PAMELA LENANE, Vice-President
10	MS. ELIZABETH WEBER, General Counsel MR. CHRISTOPHER B. MEISTER, Executive Director
11	MR. PATRICK EVANS, Agricultural Banker (Via audio conference)
12	conterence)
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
	MARZULLO REPORTING AGENCY (312) 321-9365
1	CHAIRMAN HORNE: I would like to call the
2	meeting to order. I would ask the Assistant
3	Secretary if he could call the roll.
4	FLETCHER: Certainly. The time is 8:30 a.m.
5	I'll call the roll. Committee Chairman Horne?
6	CHAIRMAN HORNE: Here.
7	FLETCHER: Mr. Fuentes?
	Page 2

3

8 FUENTES: Here.

9 FLETCHER: Ms. Juracek?

10 JURACEK: Here?

11 FLETCHER: Mr. McCoy?

12 McCOY: Here.

13 FLETCHER: Mr. Zeller?

14 ZELLER: Here.

15 FLETCHER: And Mr. Funderburg as ex-officio

16 non-voting?

17 FUNDERBURG: Here.

18 FLETCHER: Mr. Committee Chairman, at this time

19 we have a quorum.

20 CHAIRMAN HORNE: Thank you. So we had Board 21 packets sent out in advance of the meeting, and 22 included in those were the Board minutes from -- or

23 the Committee minutes from the last June 9th

24 meeting.

6

f

MARZULLO REPORTING AGENCY (312) 321-9365

4

1 Do I have a motion to approve the minutes

2 from the June 9th meeting?

3 JURACEK: I'll make that motion.

4 McCOY: Second.

5 CHAIRMAN HORNE: All in favor?

(A chorus of ayes.)

7 CHAIRMAN HORNE: Great.

8 GOETZ: This is Mike Goetz. I just got on the9 phone.

10 CHAIRMAN HORNE: Hi, Mike. Thanks for joining.11 GOETZ: Hi. Can you turn it up a little bit?

7-14-16F-1. txt I can't hear you. 12 13 CHAIRMAN HORNE: We'll do our best. 14 Okay, let's see. Is that better? LENANE: 15 I can hear you real well, Pam. GOETZ: Yeah. 16 LENANE: I'm yelling into it. We'll move it 17 down a little. 18 GOETZ: Just let the record show that I'm 19 present via phone. 20 CHAI RMAN HORNE: Thank you. So we are next 21 going to get some project reports, and we'll hear 22 all the reports individually; but if there is any 23 Members of this Committee that needs to recuse 24 themselves from any of the reports, I'd ask either MARZULLO REPORTING AGENCY (312) 321-9365 1 let us know that, and we can kind of plan the 2 presentations accordingly. 3 GOETZ: Are we going to talk about Presence at 4 this meeting? CHAIRMAN HORNE: Yes, we are. 5 6 GOETZ: Okay, I need to recuse myself from that 7 one. 8 CHAI RMAN HORNE: Okay. Is there anyone else? 9 JURACEK: Mr. Chairman, I don't need to recuse 10 myself, but just for the interest of full 11 disclosure, I was at the ribbon cutting for the 12 Moorings project in my neighborhood. Many Mount 13 Prospects residents moved there. 14 And so I was invited as a professional 15 courtesy, but I have no financial interest or 16 anything like that. Page 4

5

f

17 CHAIRMAN HORNE: I think that's no problem. 18 JURACEK: I just needed to make that 19 disclosure, since I'll be running for office in the 20 fall, and I don't need anybody digging up 21 fal sehoods. 22 CHAIRMAN HORNE: You bet. Thank you for saying 23 that. So I think what we'll do is --FUNDERBURG: Just very quickly, too. I just 24 MARZULLO REPORTING AGENCY (312) 321-9365 1 want to let you know even though I'm non-voting at 2 this meeting, I do intend to recuse myself at our 3 Board meeting, with regard to The Art Institute and 4 OSF. 5 CHAIRMAN HORNE: All right. Not a problem. Thank you. So we will consider Item No. 5, which is 6 7 the Presence Healthcare Network at the end of this, to allow Mike to not participate on that. 8 0kav? 9 So I guess we're going to start out with the agricultural projects. Patrick, do you want to? 10 Today we have three beginning farmer 11 EVANS:

Ŷ

bonds. All three bonds will be bank purchased andwill be senior mortgage debt.

Farm Credit Services, also known as FSA,
will participate in the origination of these loans,
and we will coordinate their interest in the
collateral.

The first two Loans we have are sisters
who are purchasing a total of 40 acres, both half
interests. Tracy Heuerman, People's State Bank of

6

7-14-16F-1.txt
Newton, is requesting a beginning bond for she's
purchasing a half interest of farmland, 40 acres of
farmland for \$96,000 or \$2400 per acre. The
property is located in Southeast Illinois in Clay
MARZULLO REPORTING AGENCY (312) 321-9365

7

f

1 The loan will be originally an FSA 5/45/50 County. 2 I oan program. 3 The borrower will inject 5 percent, FSA 4 will finance 45 percent, and IFA will purchase -- I 5 mean, the local Bank will finance 50 percent of the remaining debt of \$48,000. 6 7 This will be a 30-year amortized loan with 8 annual payment of principal and interest. The initial rate will be 3.25 for the first 10 years. 9 10 The interest rate will adjust every 10 years after 11 that at 2 percent below prime. 12 The floor of 3.25 will be a cap at 12.99. 13 The interest rate will not adjust more than 3 14 percent at any given adjustment period. 15 The second loan is Michelle Mellendorf. 16 Again, People's State Bank is requesting a beginning 17 farmer bond for Michelle, who is purchasing half 18 interest in 40 acres of farmland, \$96,000 or 19 \$2400 per acre. This will be again a FSA 5/45/50 20 I oan program. 21 The borrower will inject 5 percent, FSA 22 will finance 45 percent, and the local bank will 23 finance the remaining 50 percent or \$48,000. 24 It will be a 30-year amortization with MARZULLO REPORTING AGENCY (312) 321-9365

Page 6

1 annual principal payments and interest. The 2 interest -- the initial interest rate will be 3.25 3 fixed for 10 years. The interest will adjust every 10 years at 4 2 percent below Wall Street prime. The floor 3.25, 5 6 and a cap of 12.99 will be established, and the 7 interest will not adjust more than 3 percent at any 8 given period. 9 The final loan is Brent McClure. People's 10 State Bank of Newton is requesting a beginning farmer bond for Tracy -- I mean for Brent, who is 11 12 purchasing 40 acres of ground for \$244,000 or 13 \$6,120 per acre. 14 The property is located in Jasper County 15 in Southeast Illinois. The loan will be originating 16 with an FSA 50/50 program. FSA will finance the 17 first 50 percent purchase, with a local bank 18 financing 50 percent, the remaining 50 percent 19 purchased for \$122,400. 20 This will be a 30-year amortized loan with 21 annual principal and interest payment. The initial 22 rate will be 3.25 for the first 10 years, and then 23 interest will adjust every 10 years thereafter at 2 24 percent below prime. A floor 3.25 and cap of 12.99 MARZULLO REPORTING AGENCY (312) 321-9365

9

1 will be established, and the interest will not

2 adjust more than 3 percent in any adjusted period.

7-14-16F-1.txt 3 Any questions? 4 CHAIRMAN HORNE: Great. Thank you very much. 5 Our second presentation is Rich. 6 FRAMPTON: Yes. Thanks, Bob. Item 2 is The 7 Art Institute of Chicago. The Art Institute of 8 Chicago will be requesting approval one time of a 9 Final Bond Resolution to advance refund the Art 10 Institute Series 2009 bonds. Back in 2009, The Art 11 Institute issued \$140,000,000 of bonds. 12 The bulk of the proceeds were used to 13 finance and refinance the modern wing. The 14 particular series that is being refinanced, they are 15 all currently fixed-rate bonds bearing an interest 16 rate of 6-percent fixed with a maturity March 1, 17 2038. 18 The refunding bonds will maintain the 19 existing March 1, 2038, final maturity date, but 20 this refinancing will enable The Art Institute to 21 ride down the yield curve. 22 The current estimated 20-year rate, just 23 based on the Municipal Market Data GO bond yield 24 index, which is not exactly comparable, we marked MARZULLO REPORTING AGENCY (312) 321-9365 1 that up a bit, but looking at a single A, AA credit 2 for 20 years, we would be looking at maybe 3 two-and-a-half percent based on the single A, AA 4 split rating between Moody's and S&P. 5 So they would be able to ride down the 6 yield curve from 6 percent on the existing bonds to 2-and-a-half, and this deal will he also enable The 7

Page 8

Ŷ

10

8 Art Institute to -- they begin -- they will amortize 9 principal. 10 So they will be applying a portion of the 11 savings to accomplish that. And just to cite where 12 the yield curve is, 10 years they'd probably be 13 looking at 2.1 percent rate on the bonds, and 5 14 years probably 1.3 to 1.4. 15 So that would be -- that obviously will be 16 a significant positive for The Art Institute. ١n 17 order to accomplish the refunding of \$40,000,000 of 18 bonds, the refunding escrow will be refunded at an 19 estimated \$47,500,000. The call date is March 21, 20 2019. 21 The remaining bonds out of the 140 include 22 two letter of credit secured deals that are secured 23 with letters of credit, direct pay letters of credit 24 from Northern Trust Company and JP Morgan Chase.

MARZULLO REPORTING AGENCY (312) 321-9365

11

1 The rates on those have been around 0.3 percent.

2 CHAI RMAN HORNE: Okay.

Ŷ

3 So they're keeping those in place. FRAMPTON: 4 The other \$20,000,000 is yielding 5-and-a-quarter. 5 Those bonds will be due March 1, 2019, and they are 6 not callable. So that's their debt structure. Just in terms of The Art Institute's 7 8 financing, if I may direct your attention to page 8, 9 there are really three themes. First of all, The 10 Art Institute has been expanding their revenue base 11 across the board. Roughly 50 percent of their

Page 9

7-14-16F-1. txt 12 operating revenues are actually generated from net 13 student tuition through the school of The Art 14 Institute. 15 The other two primary sources include contributions and auxiliary activities, which 16 17 include the museum shops, food service, as well as 18 the school, The Art Institute's residence hall. So 19 those are their primary sources of revenue. 20 In terms of the three themes, they have 21 posted strong and improving cash flows, and debt

22 service coverage. Their margins have also been

23 expanding over the last three years.

Ŷ

1

24 If you look at non-current assets, their MARZULLO REPORTING AGENCY (312) 321-9365

12

liquidity has been improving. They have been 2 getting donations, plus their operating support is 3 strong. 4 But probably the most important indicator 5 on their balance sheet is if you look at long-term 6 debt from as of June 30, 2013, going to 2014, you 7 will note that their long-term debt repayments have reduced long-term debt by \$75,000,000. 8 9 That was actually paid out during 2015, 10 and as a result of that scheduled payment, their 11 debt service coverage dropped, as noted in 2015, but 12 all those payments were scheduled. 13 It de-leverages their balance sheet, and 14 the rating agencies considered that a positive; and, 15 in fact, Moody's upgraded The Art Institute's 16 outlook from neutral to positive back in January. Page 10

17 So all the credit indicators are going in 18 the right direction here, and it's just indicative 19 of strong management and a good organizational and 20 strategic plan.

21 While this has been going on, they also 22 have not had any need to draw on any of their lines 23 of credit. So what's not to like about of this. 24 De-leverages, accelerates amortization, and I should

Ŷ

MARZULLO REPORTING AGENCY (312) 321-9365

13

1 also note S&P upgraded the Art Institute from A+ to 2 AA- back in December 2013. So all this happened after they leveraged 3 4 up their balance sheet in connection with 5 construction of the modern wing in 2009. CHAIRMAN HORNE: Are there any questions for 6 7 Rich on this? 8 FLETCHER: Chairman Horne, we wanted to note 9 for the record that Mr. Funderburg left the room, prior to Mr. Frampton's presentation. 10 11 CHAIRMAN HORNE: Oh, yes. Thank you. I would 12 like to thank you for the detail that you presented 13 that in, and I had sent Chris a note a couple days 14 ago about we're seeing a large volume of 15 refinancings coming through right now. 16 And I think a really relevant fact to kind 17 of look at is what they are paying now versus what 18 they're going to be paying through this refinancing, 19 and the understand kind of the implications of these 20 refinancings on these organizations that we're Page 11

7-14-16F-1.txt
considering. That was very helpful, and I
appreciate your digging in on that detail.
And I think, you know, for me, when I look
at refinancings, I look at it as are they just
MARZULLO REPORTING AGENCY (312) 321-9365

f

14

trying to buy more term and kick the can down road
as an organization that is kind of struggling, or
are they really taking advantage of rate, you know,
in this market and really improving their operating
model.

It can kind of -- it will be an 6 7 interesting analysis, as we do this; but I think for 8 the IFA in 2016, certainly 2017, Rob, you know 9 better than I, but Rich mentions the yield curve. 10 We are dealing with historic low interest 11 rates, and we should be expecting a lot of our 12 clients to be coming through the doors over the 13 next, you know, 12 to 18 to whatever. I don't know 14 what the term is, but I think it's going to be keep 15 a active staff in this organization because we're 16 going to see a lot of financing in the near term. 17 Thank you. Rich, I mean, we had discussed this 18 MEI STER: 19 point, and again I know that you covered it, but, I 20 mean, do you and Pam basically agree with that 21 assessment? 22 FRAMPTON: I think we'll be seeing lots of 23 fixed-to-fixed refunding activity. We're also 24 likely to see a number of refundings that won't be

> MARZULLO REPORTING AGENCY (312) 321-9365 Page 12

1 done for economic reasons, but of the fact that 2 increasing bank regulation is going to continue to 3 drive up pricing on letters of credit. And so we expect to continue to see a lot 4 5 of transactions where they use the refunding to alter the security structure of their deal, 6 7 primarily. 8 MEI STER: Yeah. And I think that there's going 9 to be an excellent example of this with Mount 10 Carmel, which is going to be presented by 11 Mr. Fletcher. 12 CHAIRMAN HORNE: Great. Okay. I don't know if 13 that is next. 14 FLETCHER: That is. 15 CHAIRMAN HORNE: We'll lead in to that. 16 LENANE: Two things are happening. One, we're 17 seeing call dates coming up on the 10-year call from 18 bonds we financed, we approved and financed early in 19 the history of the Authority in '04, '05; even '06 20 and '07 is going to be an advance refunding. 21 And so we have a lot of that new 22 healthcare and senior living, a lot of refunding. 23 Then we have interest refundings for interest rate 24 savings.

Ŷ

16

1 And Mike Englehart of Presence will tell

2 you his fantastic story on the interest rate,

MARZULLO REPORTING AGENCY (312) 321-9365

15

7-14-16F-1. txt present-day value in interest-rate savings, but I 3 4 think it will just continue. 5 CHAIRMAN HORNE: Yeah. I mean, I think -- I 6 was talking with a hospital yesterday about this and, you know, some of them are going to deal with 7 prepayment penalties, depending on when their 8 issuance was. 9 10 So it will be -- I don't know, if we have 11 an ability to, you know, track that with old 12 issuance, in terms of where they are on prepayment 13 penalties for refinancing, but I just think it's 14 going to be a very active time. 15 Pam, also, Pam and Rich, just for the MEI STER: 16 record, because we end up putting this up on the Internet, one of you describe the mechanics of the 17 18 advance refunding. 19 FRAMPTON: Well, sure. On -- you know what --20 LENANE: No, no, go ahead, Richard, please. 21 MEI STER: Either one. 22 LENANE: We're saying the same thing. 23 FRAMPTON: I will say advance refundings are 24 more common in the sectors that Pam works with MARZULLO REPORTING AGENCY (312) 321-9365

1 because she has more rated borrowers, but each 2 transaction is eligible for an advance refunding one 3 They can be refunded an unlimited number of time. 4 times, but the advance refunding as with The Art 5 Institute. 6 Normally -- well, a current refunding can be undertaken up to 90 days prior to the call date. 7 Page 14

17

f

8	So in the case of Art Institute, that would be 90
9	days prior to 3-1-2019. So the advance refunding
10	enables them to undertake the refinancing now. The
11	tax code allows that to occur once.
12	In terms of just the numbers on The Art
13	Institute deal, actually the par amount of bonds to
14	be refunded will be \$40,000,000, but a refunding
15	escrow has to be funded that will pay principal and
16	interest. That will cover all the debt service
17	payments on the bonds, including principal and
18	accrued interest up through the call date.
19	And in the case of The Art Institute
20	deal, it's also paying cost of issuance. So that's
21	how it's funded. It's invested in cash in what are
22	called Treasury SLG securities.
23	And do you have anything to add to that,
24	Pam?
	MARZULLO REPORTING AGENCY (312) 321-9365
1	LENANE: Well, no. I think we'll see this in
2	OSF. It is a one-time advance refunding. As Rich
3	said, you can only do this one time during the life
4	of the bonds. And if they're refunding bonds that
5	aren't callable until 2020, and then putting the
6	bonds in escrow, they will keep paying to the
7	original investor.
8	CHAIRMAN HORNE: Right.
9	LENANE: And then the new bonds will have a new

18

Ŷ

rate, and that results in net present-value savingsof \$16,000,000 for them.

7-14-16F-1. txt So I think -- I just wanted to add that we 12 have an underwriter in the room, but we really, in 13 14 my sector, I rely on underwriters who have all the 15 tools of the trade, and they are looking at these numbers all day long. 16 Ri ght? SODEN: Yes, yes. 17 Writing them, billing, yeah. 18 LENANE: But I 19 see those, and I'll say, "When does this come?" How 20 is that? Or when I pay on calls on customers, 21 clients, I ask them. 22 CHAIRMAN HORNE: All right, thank you. Brad, 23 you're going to talk about Mount Carmel, please? 24 FLETCHER: Next is a Final Bond Sure. MARZULLO REPORTING AGENCY (312) 321-9365

19

Resolution on behalf of Mount Carmel High School in
 a not-to-exceed amount of \$22,000,000.
 This, in part, is a refunding of the
 Series 2003 bonds, which are secured by a letter of
 credit issued by JP Morgan Chase. So while this

Ŷ

6 will be a refunding of the 2003 bonds, it's not
7 necessarily to generate interest-rate savings, but
8 more to exit that variable rate seven-day floater
9 structure and go to a fixed term long 30-year
10 maturity on the '03 bonds.

11 Mount Carmel is a Catholic college prep 12 high school located at 64th and Dante on Chicago's 13 south side. This past academic year, they enrolled 14 approximately 657 students. Again, the plan of 15 finance seeks to refund the school's Series 2003 16 bonds, which are currently outstanding in Page 16 17 approximately \$13.2 million.

Ŷ

18 We had a \$300,000 payment at the beginning
19 of the month that paid down a bit of principal
20 there, as well as to have new capital expenditures
21 of approximately \$8.8 million, including cost of
22 issuance.
23 If I could turn your attention to the

24 middle of page 5 of the report, we provided an MARZULLO REPORTING AGENCY (312) 321-9365

20

estimated project cost approximately \$1,000,000 in
 demolition, asbestos removal, another \$1,000,000 in
 masonry, carpentry.

4 So these are just capital improvements to 5 the campus to make sure everything is upgraded and 6 infrastructure is at the top of the line. One of 7 the biggest costs here that is not delineated, they 8 are replacing a boiler in the basement, too. So 9 that's a very expensive cost that falls under HVAC, 10 plumbing and whatnot.

The school is a non-rated entity. 11 So on 12 page 8 of the report, we provided a confidential 13 forecast. We anticipate that they'll generate 14 sufficient operating cash flows to cover the 15 proposed debt service on the Series 2016 bonds. Ιt 16 will have a 31-year maturity. It is anticipated it 17 will actually be 30 years and one month, so the 18 Resolution says 31 years. 19 I did want to point out they are in the

20 middle of phase two of their campaign for

Page 17

7-14-16F-1.txt
fundraising, which they are calling The Campaign for
New Century of Excellence. That is \$50,000,000
campaign. This began in 2008.
So they are making lots and lots
MARZULLO REPORTING AGENCY (312) 321-9365

f

21

1 improvements at this campus, which is par for the 2 course of Catholic high schools. The competition is 3 very strong. 4 Additionally, there is an affiliated entity, Mount Carmel Educational Foundation, Inc., 5 which has total net assets of approximately 6 7 They are providing a repayment \$8,000,000. 8 guarantee to Wintrust Bank, which is purchasing the 9 Series 2016 bond. So that is further 10 collateralizing this debt that is going to be 11 issued. I can answer any questions. 12 CHAIRMAN HORNE: Any questions? Thank No. 13 So our next item is the Newman Foundation at you. 14 the University of Illinois. 15 LENANE: Yes, the Newman Foundation at the 16 University of Illinois is requesting a one-time 17 Final Bond Resolution in an amount not to exceed \$40,000,000. 18 19 The purpose of the financing is to refund 20 the 2007 bonds, which were used to build student 21 housing facilities. Newman Foundation focuses on 22 three -- operating on three areas: St. John's 23 chapel, which has masses for Catholics; Newman Hall, 24 which provides 581 beds for certified student MARZULLO REPORTING AGENCY (312) 321-9365

Page 18

1 housing; and the Institute of Catholic Thought. 2 The financing is a direct placement with 3 PNC Bank. The interest rate will be variable, and will float at a tax-exempt equivalence of LIBOR plus 4 5 a spread. That rate will be swapped-to-fixed at 6 closing. 7 I think for those who are familiar with 8 Newman Center, they are an all-Catholic 9 university -- pretty much all-Catholic University. 10 This complex was originally built in 1927 at the 11 University of Illinois. The Newman Center is located in the heart 12 13 of the university campus, directly across from the 14 library and the armory, less than one block from the 15 quad Todd Foellger Auditorium and most classroom 16 buildings. Right? Did I stay wrong? 17 FRAMPTON: Foellinger. 18 LENANE: Foellinger. The hall was expanded in 2008 to the current 581 bed capacity, and this 19 20 will -- this now will expand that -- no, we're just 21 refunding the bond. Excuse me. Newman is one of the 16 private certified 22 23 housing facilities included as a part of the 24 university's housing program. Private certified MARZULLO REPORTING AGENCY (312) 321-9365

23

1 housing meets standards set by the UIC for all

2 students within any given year.

7-14-16F-1. txt 3 Approximately 27 percent of the entering freshman class chooses to live in one of these 4 5 private certified housing facilities. I can give 6 you the statistics, but that's okay. The university's private housing, the 7 8 enrollment -- let me go back. Freshmen are required 9 to spend their first 30 academic hours in university 10 or private certified housings. Students may 11 transfer to Newman Hall without penalty. 12 All students must be eligible to apply for 13 private certified housing, regardless of religion. 14 Newman's audited 2015 financials show good debt 15 service coverage of 1.76, and 165 days cash on hand. 16 I will have the present-value savings shortly. 17 CHAI RMAN HORNE: Don't worry. Any questions on 18 this presentation? 19 Our next presentation will be Item No. 6. 20 We'll skip over No. 5 at the moment. This is the 21 Riverside Medical Center. 22 LENANE: Right. Riverside Medical Center is 23 here requesting a Final Bond Resolution in an amount 24 not to exceed \$90,000,000. They are currently MARZULLO REPORTING AGENCY (312) 321-9365

24

 refunding all or a portion of their 2006C bonds.
 They are advance refunding part of the
 Series 2009 bond, and paying -- reimbursing
 themselves for the cost of acquiring, renovating
 remodeling or equipping certain healthcare
 facilities owned by Riverside.
 97 construction jobs are projected for Page 20

8 this work, as well as two new jobs. Riverside is a 9 regional health system operating in the far southern 10 portion of the Chicago metropolitan market and is 11 headquartered in Kankakee.

12 Riverside owns and operates a general 13 acute care hospital in Kankakee, which is licensed 14 for 312 beds. In addition, they have hospitals in 15 Manteno and other he cities around the state of 16 Illinois.

17 In 2011, Riverside opened a new 18 multi-specialty physician and cancer and fusion 19 center in Watseka. The facility provides diagnostic 20 services, lab, radiology and physical therapy. 21 Riverside also owns and operates a senior 22 living community that includes 90 independent living 23 apartments, known as Westwood Oaks; 96 assisted 24 living apartments known as Butterfield Court; and 21 MARZULLO REPORTING AGENCY (312) 321-9365

25

ranch-style family homes for seniors known as 1 Westwood Estates; and 160 bed nursing facility. 2 3 The senior living facility is located 4 directly across from the medical center in Kankakee. 5 The Living Center also operates assisted living and 6 memory care in Bourbonnais, consisting of 48 studio 7 units for memory care and 32 assisted living. 8 From growth and investments and new programs and service lines, Riverside has added 331 9 10 new jobs since 2012. Riverside has a history of 11 strong operating margins and favorable liquidity

7-14-16F-1. txt 12 ratios. Operating revenue continued to increase 13 from 2013 to 2015. Net income decreased, primarily due to a 14 15 decrease in non-operating income due to a decline in Days cash on hand remains 16 investment income. strong, has remained strong over the past three 17 18 years, with FY -- their last audited financials FY 19 2015, approximately 379 days cash on hand. 20 And the net present value from the current 21 refunding of the Series 2006C bonds, and a partial 22 refunding of the Series 2009 bonds, is estimated at 23 \$6.1 million or 8.2 percent of the refunded par 24 amount. So there was some nice savings. MARZULLO REPORTING AGENCY (312) 321-9365 1 CHAIRMAN HORNE: Okay. I just had one little 2 question. Under sources --3 LENANE: Yes. 4 CHAIRMAN HORNE: It says, "The bonds." Then it 5 says, "Original issued premium DSRF release." 6 LENANE: Well, that's the debt reserve. 7 CHAI RMAN HORNE: Okay. 8 LENANE: Is being released. They had that 9 on -- now I don't know if that's for the C bonds --10 I mean, the 6 or the 9 bonds. I could find that 11 out, though, but that is the debt service reserve 12 that is being released, because their --13 CHAIRMAN HORNE: Okay. I don't know all the 14 j argon. 15 LENANE: That's okay. Riverside is currently 16 rated A2, A+ by Moody's and S&P. Page 22

26

17	CHAIRMAN HORNE: Okay. Okay. Any other
18	questions? Great. Our next item is Washington and
19	Jane Smith Community in Beverly.
20	LENANE: Exactly. Washington and Jane Smith in
21	Beverly is operating as Smith Village. Smith
22	Village is a not-for-profit requesting a Final Bond
23	Resolution in an amount not to exceed \$35,000,000.
24	They will use the bond proceeds to
	MARZULLO REPORTING AGENCY (312) 321-9365
1	currently refund the Series 2005A bond, the 2005B-2
2	bonds, and pay a portion of the cost of issuance.
3	Smith Village is an Illinois
4	not-for-profit located in the Beverly neighborhood.
5	It operates a continuing care retirement community
6	consisting of 149 independent units, 57 traditional
7	assisted living units, 24 memory care units and 100
8	skilled nursing beds.
9	Smith Village is a non-rated entity, but
10	this is a direct purchase issued in one or more
11	series by First Midwest Bank and First Merit Bank.
12	Bonds will be issued at floating rate debt and will
13	be swapped to fixed at closing.
14	The refinancing of the Series 2005A bond
15	and the 2005B-2 bonds will result in a total savings
16	of \$11,300,000 over the next 10 years, with an
17	average annual debt service savings of approximately
18	\$1, 100, 000.
19	As a result of the issuance, long-term
20	debt obligation will immediately be reduced by

Ŷ

27

Page 23

\$2,600,000. Debt service coverage is 2.05, and days
cash on hand is 93, which is standard for senior
living.
CHAIRMAN HORNE: Any questions on that? No?
MARZULLO REPORTING AGENCY (312) 321-9365

1 Okay, our next item is OSF Healthcare. Rob has 2 already stepped out of room. So would you like to 3 present that? 4 LENANE: I would. I would. Here is another 5 example of what you referenced at the beginning of the meeting. OSF is seeking a one-time Final Bond 6 7 Resolution. They are frequent borrowers. We see 8 them often. We look at their financials. So I 9 allowed them to come one time only. 10 We're approving the issuance of tax-exempt 11 bonds in an amount not to exceed \$120,000,000. Proceeds will be used to advance refund the Series 12 13 2010A bonds. OSF is headquartered in Peoria. Ten 14 of the OSF Hospitals are located in Illinois. 15 The corporation's largest hospital, St. 16 Francis Medical Center in Peoria, is a 609 licensed 17 bed tertiary care teaching center providing numerous 18 specialty services and extensive residency programs. 19 OSF has a lot of community outpatient 20 facilities, 248 physician office facilities and employed physicians, six home health agencies and 21 22 five hospices. 23 The system currently has 15,290 jobs. 0SF 24 is rated A2 by Moody's and A by S&P. The bonds will MARZULLO REPORTING AGENCY (312) 321-9365

Page 24

28

f

1 be fixed-rate debt with a rate to be determined at 2 pricing. The bonds are being underwritten by 3 Barcl ays. OSF has strong financials with 3.45 debt 4 5 service coverage and 250 days cash on hand. The 6 present -- net present value savings from this 7 advance refunding is estimated to be approximately 8 \$16,000,000. 9 CHAIRMAN HORNE: Any questions? So our last 10 item under healthcare is the Moorings of Arlington 11 Heights. 12 LENANE: Right. 13 JURACEK: I earlier said ribbon cutting. Ιt 14 was ground breaking. It's under construction. 15 LENANE: l've never seen this one. That's 16 interesting. The Moorings of Arlington Heights is 17 requesting a Preliminary Bond Resolution to approve 18 a series of tax-exempt bonds in an amount not to 19 exceed \$70,000,000 to fund construction of 20 Fellowship Hall, a 27,000 square-foot resident 21 common area, fund construction of 73 units of 22 assisted living, and construction of a 20 unit 23 memory care expansion. 24 Also, to fund interest on the bonds for MARZULLO REPORTING AGENCY (312) 321-9365

30

1 approximately 24 months, so their prepaid interest

2 for the construction period, and pay cost of

Ŷ

29

7-14-16F-1.txt 3 i ssuance. 4 The Moorings is a sub of Presbyterian 5 Homes was spun off during a reorganization in 2015. 6 You'll remember earlier this year we did a financing 7 for Pres Homes. And the system, Presbyterian Homes, 8 is located in Evanston. 9 It currently serves approximately 1600 10 older adults in its five facilities and various 11 programs. This construction will create 85 12 construction jobs and 50 new jobs. 13 Presbyterian Homes, of course, has a 14 history that traces back to 1904. It's one of the 15 oldest senior living communities in Illinois. Ιt 16 has expanded significantly since 1922 to present 17 day. 18 The bonds will be a direct purchase by 19 First Midwest Bank and Huntington Bank. The bonds 20 will be variable rate debt with an interest rate 21 hedge. 22 The borrower is a non-rated entity. The 23 bonds will be sold in \$100,000 denominations. 24 Pricing will be determined on the day of pricing. I MARZULLO REPORTING AGENCY (312) 321-9365 1 don't think I did -- I did the jobs. Sorry. 2 And if we go to the financials, these will 3 be a little clearer the next time we see them. When 4 we get through up through '15, those are 5 Presbyterian Homes' revenue, and then we only have

6 one year of results in 2016 for the Moorings; and

7 the borrower doesn't have audited financials, but Page 26

f

31

8	the borrower is historically comprised of 25 percent
9	of operating revenue system.
10	So what I would like to do for the next
11	when it comes back for a final, I would like to
12	break out that 25 percent of the revenue. There
13	just wasn't time to do it. Also, I want to get a
14	one-year projection.
15	CHAIRMAN HORNE: For the Moorings?
16	LENANE: A couple years. For the Moorings.
17	But they were moving fast to get the preliminary
18	done, and sometimes the preliminary isn't as
19	complete. That's why it's called preliminary.
20	Any questions?
21	MEISTER: Chairman Horne?
22	CHAIRMAN HORNE: Yes.
23	MEISTER: If I may, I would like to introduce
24	George Obernagel, our newest Board Member. Bob
	MARZULLO REPORTING AGENCY (312) 321-9365
1	Horne, Chair of the Conduit Committee. Lyle McCoy.
2	McCOY: Welcome, George.
3	OBERNAGEL: Thank you.
4	MEISTER: Brad Zeller. Arlene Juracek.
5	JURACEK: Hi.
6	MEISTER: Jim Fuentes.
7	CHAIRMAN HORNE: Welcome to the meeting.
8	OBERNAGEL: Thank you very much.
9	GOETZ: Don't forget me, Chris.

32

10 MEISTER: Oh, I'm sorry. Mike Goetz on the

11 phone. I apol ogi ze, Mi ke.

7-14-16F-1. txt That's alright. 12 GOETZ: 13 MEI STER: George has traveled a long way this 14 morning from the St. Louis Airport, starting in 15 Waterloo, Illinois, in Monroe County. 16 OBERNAGEL: Great. CHAIRMAN HORNE: Welcome. 17 18 OBERNAGEL: Thank you very much. 19 CHAI RMAN HORNE: So I think from a presentation 20 perspective, I would like to see -- I would like to 21 request a motion. 22 MEI STER: We have two more resolutions. 23 CHAIRMAN HORNE: We're going to do a motion on 24 the -- no, I'm sorry, you're right. You're right. MARZULLO REPORTING AGENCY (312) 321-9365

33

1 I'm sorry.

2 FLETCHER: So And I'll do those quickly. So 3 next is tab 10 in the Board book. That is a 4 resolution on behalf of MAAC Machinery Company and its corporate affiliate, 590 Tower Boulevard, LLC. 5 6 In 2006, JP Morgan Chase purchased the IFA 7 bond at a fixed interest rate through June 2016. At this time the bank and the borrower have agreed to 8 9 reset that rate for another five years at a reset 10 rate. 11 In addition to that, re-amortize the 12 outstanding principal. Because they are taking on 13 an extension of the weighted-average maturity, this 14 is not simply an interest rate reset, which this 15 Committee has become familiar with. We also have to

16 undertake some additional documentation with the Page 28

f

17 Governor's Office.

Ŷ

We're conducting a public *TFR hearing.
So that's why you see that our fee is \$5,000, not a
simple \$500. So I wanted to make that distinction
for this Committee.

Just as background, in 2009, bond proceeds
were issued to finance construction of the company's
manufacturing facility in Carol Stream. So with
MARZULLO REPORTING AGENCY (312) 321-9365

34

1 that, I can take any questions on this reissuance. 2 Okay. Next is tab No. 11 in your Board 3 book. This is simply a technical amendment on 4 behalf of Navistar, Inc. In 2010, we issued bonds 5 under provisions of the American Recovery and Reinvestment Act, the Stimulus Act, for the 6 7 company's relocation to Lisle, as well as equipping 8 another warehouse facility in Joliet. 9 We're simply being asked to correct the 10 scrivener's error that the attorney made back in 2010, and it simply concerns the definition of 11 12 disqualified capital stock. So IFA is happy to do 13 this at no fee. It's just a technical amendment. 14 MEISTER: And just for information on the Board 15 Members, there was a window during federal stimulus 16 that basically allowed the IFA to finance tax-exempt 17 large corporate projects, like corporate 18 headquarters, almost as if dramatically expanded 19 industrial revenue bonds. 20 And at that time, there was a federal

Page 29

allocation by population to each of the 102 counties
in the state, and I believe the nine largest cities.
And then the Illinois Finance Authority
worked with the General Assembly to pass legislation
MARZULLO REPORTING AGENCY (312) 321-9365

35

1 to allow that to be aggregated. We worked with 2 DuPage County, and we aggregated the stimulus volume 3 cap to allow the corporate headquarters in Lisle for 4 Navistar. FLETCHER: And for context, this Navistar deal 5 in 2010 was a \$150,000,000 deal. Typically, IRBs, 6 7 industrial revenue bonds, are limited, more or less 8 to \$10,000,000. So that kind of gives you a little 9 bit of context. 10 MEISTER: And those provisions have sunset 11 under federal law. 12 CHAIRMAN HORNE: Okay, thank you. So I would 13 ask for a motion to recommend approval of the 14 following project reports: Items 1 through 4, and 15 Items 6 through 11. Is there a motion? 16 McCOY: So moved. 17 FUENTES: Second. CHAIRMAN HORNE: All those in favor? 18 19 (A chorus of ayes.) 20 CHAIRMAN HORNE: Okay, thank you. So Member Goetz had asked to be recused from item 21 22 No. 5. So I don't know, do we put the phone on 23 mute, or do we --24 FLETCHER: Mike, would you like to state your MARZULLO REPORTING AGENCY (312) 321-9365

Page 30

1 reason for recusal before you hang up? 2 GOETZ: Yeah. I have to recuse myself because 3 the company that my son works for is their financial 4 consul tant. CHAIRMAN HORNE: 5 0kay. Alright. GOETZ: Alright? So I will just call back in 6 7 to the 9:30 meeting. CHAIRMAN HORNE: That's fine. 8 9 MEISTER: Okay. 10 CHAIRMAN HORNE: Very good. Thank you, Mike. 11 MEI STER: Everybody, thank you. FLETCHER: So let the record reflect that 12 13 Member Goetz has recused himself from deliberations 14 by terminating his participation by audio 15 conference. 16 CHAIRMAN HORNE: Thank you. So our last item 17 to be presented is Item 5, the Presence Health 18 Network. Pam, you're going to give that overview? 19 LENANE: Yes. Presence Health Network is 20 requesting a Final Bond Resolution to approve a 21 series of tax-exempt and taxable bonds in an amount 22 of approximately -- is a not-to-exceed amount of 23 \$1.210 billion to refund all of their outstanding 24 bonds. MARZULLO REPORTING AGENCY (312) 321-9365

37

1As of the sizing, the issue will now be2\$970,000,000. So we didn't hit the billion-dollar

7-14-16F-1. txt 3 mark, but this is the best for Presence. 4 Presence is the largest Catholic 5 healthcare system in Illinois. It's also the largest provider of Medicaid services and behavioral 6 7 Presence operates 11 acute care hospitals servi ces. 8 and 27 senior care services. They employ 20,000 9 people in Illinois. 10 Presence ratings were issued within the 11 last week, and I'll let the CEO give you the 12 results. The bonds will be issued as fixed-rate 13 debt, the rate at which will be determined at 14 pricing. The bonds will be underwritten by JP 15 Morgan Securities. 16 The net present value from this refunding is estimated to be approximately \$50,000,000 and 17 18 Presence unaudited financial statements for the 19 five-month period ended May 31 showed debt service 20 coverage of 1.33 and 130 days -- 31 days cash on 21 hand. 22 Now I would like to turn the floor over to 23 Mike Englehart, who is the CEO of Presence 24 Heal thcare. We also have Jim Kelly, the CFO, who I MARZULLO REPORTING AGENCY (312) 321-9365 1 think this Committee met before. 2 ENGLEHART: Pam, thank you very much. 3 Chairman, thank you. And Committee Members, thank 4 you for a few minutes of your time. 5 We were here several weeks ago pursuing a 6 bridge Ioan via JP Morgan. We walked through the

7 reason for that.

Ŷ

Page 32

38

8	Chairman, I think your comments earlier
9	about what's the rationale form some of these bigger
10	decisions. For us it's fix, rebuild and grow. So
11	this is a key element of our strategic plan to
12	reposition Presence for the go-forward.
13	A couple key things. That is, in fact,
14	\$970,000,000. We have an opportunity to restructure
15	our entire debt presently. This is a wonderful
16	opportunity for us. The refunding will result in
17	\$50,000,000 of net present value.
18	This will be used immediately to assist us
19	in capital projects, and also fortifying our balance
20	sheet so that we can continue to provide care
21	throughout the state of Illinois.
22	What also is remarkable about this is that
23	the restructuring will change our MADS coverage from
24	\$92,000,000 down to \$73,000,000. So that's profound
	MARZULLO REPORTING AGENCY (312) 321-9365

39

1 and very helpful to us on a go-forward basis.

f

The other thing that I think is noteworthy is we did receive the rating updates from all three Moody's, S&P and Fitch. And while we remain a BBB rated, they did go out of their way to give credit to the management team and the Board for their fast action to try and reposition this healthcare system for the long haul.

9 We're optimistic through the first five
10 months of this year. We are, in fact, ahead of plan
11 and budget. We have, as of yesterday, printed our

7-14-16F-1. txt We look to price on July 26th and with a close 12 POS. 13 of August 16. So we have moved rapidly. 14 Underneath all of this is, in fact, a 15 strategic plan to reposition the healthcare system 16 So we're excited about this and for the long haul. happy to answer any questions you might have. 17 18 CHAIRMAN HORNE: I would just like to commend 19 you for what you're doing. I've been following the 20 story and have been reading and just to see the 21 presence of your management, no pun intended, of 22 your management team really taking this and doing 23 what you've done in a really short period of time is 24 commendable.

MARZULLO REPORTING AGENCY (312) 321-9365

40

1 ENGLEHART: It's a great team, and it's a 2 wonderful organization, and we have to keep 3 providing great care on a go-forward basis. So 4 we're happy to serve. 5 CHAIRMAN HORNE: I have one question, and 6 that's just the effects of our State in our 7 reimbursables on your organizations, and I saw that 8 one of the big items that you addressed was when you 9 first came to the Board was cleaning up receivables. 10 ENGLEHART: Yes. CHAIRMAN HORNE: 11 And taking the hit at that 12 time, but I'm just curious given the state of our 13 State, how that is affecting you going forward right 14 now. 15 ENGLEHART: Great question. We have, going 16 back to basics, as far as cleaning up our Page 34

17	receivables, current outstanding AR with the State
18	of Illinois is over 300 days.
19	CHAIRMAN HORNE: 300?
20	ENGLEHART: 300. That is a heavy burden to
21	carry. A good piece of news that we did receive
22	approximately two weeks ago is that before session
23	closed for the summer, there was an agreement with
24	all parties, including the Governor, so that we
	MARZULLO REPORTING AGENCY (312) 321-9365
1	could expand ACA payments.
2	This is something most other states had
3	taken advantage of. The IHA did a wonderful job of
4	structuring this in such a way that we could take
5	advantage of federal dollars.
6	We were in a log jam where we weren't able
7	to move forward; and as a result of this, pending
8	final approval with CMS, which we think is going to
9	come, many healthcare systems, in particular
10	Presence, will be a significant beneficiary of this
11	for all the Medicaid care that we provide.
12	So we did get some good news. It's got to
13	be finalized by the federal government, but the
14	biggest hurdle was our own State, and I'm happy to
15	say we did make some nice progress.
16	But it's very challenging right now in
17	healthcare, especially if you care for the most
18	needy.
19	CHAIRMAN HORNE: Right.
20	ENGLEHART: Thank you for that question.
	Page 35

41

21	7-14-16F-1.txt CHAIRMAN HORNE: Are there any other questions?
22	Okay, great.
23	LENANE: I think we can go
24	CHAIRMAN HORNE: So I would like, if I could, I
	MARZULLO REPORTING AGENCY (312) 321-9365
1	guess ask for a motion for the approval of Item
2	No. 5.
3	JURACEK: So moved.
4	FUENTES: Second.
5	CHAIRMAN HORNE: AII those in favor?
6	(A chorus of ayes.)
7	FLETCHER: Do we want to do a roll call just to
8	confirm Member Goetz has recused himself?
9	CHAIRMAN HORNE: Sure.
10	FLETCHER: So on the motion by Ms. Juracek and
11	seconded by Mr. Fuentes, I'll call the roll.
12	Committee Chairman Horne?
13	CHAIRMAN HORNE: Yes.
14	FLETCHER: Mr. Fuentes?
15	FUENTES: Yes.
16	FLETCHER: Ms. Juracek?
17	JURACEK: Yes.
18	FLETCHER: Mr. McCoy?
19	McCOY: Yes.
20	FLETCHER: And Mr. Zeller?
21	ZELLER: Yes.
22	FLETCHER: Mr. Committee Chairman, the motion
23	carri es.
24	CHAIRMAN HORNE: Thank you. So are there any
	MARZULLO REPORTING AGENCY (312) 321-9365 Page 36

Ŷ

42

other matters before this Committee? If none, I would ask for a motion to adjourn. ZELLER: So moved. McCOY: Second. CHAIRMAN HORNE: All those in favor? (A chorus of ayes.) FLETCHER: The time is 9:23 a.m. (WHICH WERE ALL THE PROCEEDINGS HAD at 9:23 a.m.) MARZULLO REPORTING AGENCY (312) 321-9365

f

1 STATE OF ILLINOIS) 2 COUNTY OF C O O K) 3 SS:

Page 37

	7-14-16F-1.txt
3	
4	PAMELA A. MARZULLO, C.S.R., being first duly sworn,
5	says that she is a court reporter doing business in the city
6	of Chicago; that she reported in shorthand the proceedings
7	had at the Proceedings of said cause; that the foregoing is
8	a true and correct transcript of her shorthand notes, so
9	taken as aforesaid, and contains all the proceedings of said
10	meeting.
11	
12	PAMELA A. MARZULLO Li cense No. 084-001624
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
	MARZULLO REPORTING AGENCY (312) 321-9365

f