



PROGRAMS OFFERED BY THE ILLINOIS FINANCE AUTHORITY THAT COULD BE COMPLEMENTARY TO OPPORTUNITY ZONES:

COMMERCIAL PROPERTY ASSESSED CLEAN ENERGY

PARTICIPATION LOAN PROGRAM

PRIVATE ACTIVIY BONDS

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Commercial Property Assessed Clean Energy ("<u>C-PACE</u>")

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What is C-PACE?

In Illinois, counties, cities, and villages develop C-PACE programs so commercial property owners can economically finance or refinance up to 100% of their <u>energy efficiency</u>, <u>renewable energy</u>, <u>and water conservation projects</u> on a voluntary, long-term basis with a Capital Provider (i.e., Bondholder).



C-PACE liens are <u>voluntarily attached to a property tax bill</u>. Like any other property tax, a C-PACE lien is senior to a commercial mortgage.

- C-PACE repayment obligations can transfer to a new property owner upon the sale of the property (along with the ongoing energy savings)
- Allows C-PACE financing to <u>exceed standard commercial lending</u> <u>terms</u> that are otherwise typically only 5-7 years. The C-PACE financing term can equal the useful life of energy project (~20 years)

C-PACE Implementation Begins in Illinois

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State Support Model

Counties, cities, and villages may now assign assessment contracts to IFA to finance C-PACE projects on their behalf, which offers the following benefits:

- <u>Standardized C-PACE bond documents</u> drafted by IFA, which increases market liquidity across the state
- Reduced legal fees and faster bond financing through IFA vs. bond financing by local units of government through the Special Assessment Supplemental Bond and Procedures Act
- Certain balance sheet assets of IFA can be dedicated as a warehouse fund for interim funding of <u>smaller C-PACE projects to achieve</u> <u>economies of scale</u> in advance of long-term bond financing

Implementation

Given the state support model offered by IFA, local units of government have begun the first step of procuring Program Administrators to develop and administer C-PACE programs in their communities.

- July 17, 2018: <u>DuPage County</u> approved Illinois Energy Conservation Authority as Program Administrator
- July 25, 2018: <u>City of Chicag</u>o approved Loop-Counterpointe PACE LLC as Program Administrator
- August 14, 2018: <u>Kane County</u> approved Illinois Energy Conservation Authority as Program Administrator

Rejuvenated Participation Loan Program

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Background

• IFA assists Illinois businesses that create or retain jobs by offering its Participation Loan Program in conjunction with approved lenders.



- IFA will purchase a participation directly from the borrower's lender of up to the lesser of:
 - 25% of a total project;
 - 50% of a specific loan within the total project; or
 - \$500,000.
- <u>Special opportunities</u> for Veteran, Minority, Women and Disabled (VMWD)-owned businesses
- <u>Benefits lenders</u>: mitigates lender credit risk by providing support in the form of subordinated debt
- Benefits borrowers: improves access to credit; provides subsidized interest rates on IFA's portion of the loan

Private Activity Bond Program

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Core Business: Private Activity Bonds

 Historically, IFA has served as the primary statewide conduit bond issuer for the public financing of projects voluntarily undertaken by private borrowers (first-time farmers, family manufacturers, healthcare systems, educational institutions etc.).



- <u>Tax-exempt bonds</u> offer borrowers a lower-interest rate when financing the acquisition of fixed assets including land, buildings and equipment.
- Bond proceeds may be used for either <u>new construction or renovation</u>, and may be used to purchase new equipment.

Private Activity Bond Program

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Producing Results for Illinois

- As of June 30, 2017, IFA's bonds issued on behalf of for-profit, non-profit, and local government borrowers totaled more than \$25.33 billion in outstanding principal.
- <u>Hospitals and Health Systems</u>, including: Advocate, Edward, Loyola, Northwestern, Norwegian American, Swedish Covenant, etc.
- <u>Schools, universities and colleges</u>, including: DePaul, Elmhurst, IIT, Loyola, North Central, Providence St. Mel, Roosevelt, etc.
- <u>Museums and cultural institutions</u>, including: Art Institute of Chicago, Cantigny Foundation, Field Museum, Museum of Science and Industry, etc.
- <u>Manufacturing Companies</u>: Camcraft, Inc., Fitzpatrick Brothers, Inc., Freedman Seating, Peddinghaus Corp., Sterling Lumber, etc.
- <u>Private Water Supply and Wastewater Treatment Utilities</u>: Aqua Illinois, Inc. and Illinois-American Water Co.

No Taxpayer Support

- IFA receives no taxpayer support or state appropriation for operating expenses.
- Revenue generated from fee income and investment earnings
- Approximately 12 full-time staff; annual budget of ~\$5.0 million





QUESTIONS?

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