1	ILLINOIS FINANCE AUTHORITY				
2	SPECIAL MEETING OF THE TAX-EXEMPT				
3	CONDUIT TRANSACTIONS COMMITTEE MEMBERS				
4	December 12, 2018, at 8:30 a.m.				
5					
6	REPORT OF PROCEEDINGS had at the Special				
7	Meeting of the Tax-Exempt Conduit Transactions Committee on				
8	December 12, 2018, at the hour of 8:30 a.m., pursuant to				
9	notice, at 160 North LaSalle Street, Suite S-1000, Chicago,				
10	Illinois.				
11					
	APPEARANCES:				
12	CHAIRMAN E. LYLE McCOY				
	MR. ERIC R. ANDERBERG, ex officio, non-voting				
13	MR. MIKE GOETZ				
	MS. ARLENE JURACEK				
14	MR. SHAUN MURPHY				
15	ILLINOIS FINANCE AUTHORITY STAFF MEMBERS:				
	MR. CHRISTOPHER B. MEISTER, Executive Director				
16	MR. RICH FRAMPTON, Vice President				
	MS. PAMELA LENANE, Vice President				
17	MR. BRAD FLETCHER, Vice President				
	MS. LORRIE KARCHER, IFA Program Administrator (via audio				
18	conference)				
	MR. RYAN OECHSLER, IFA Associate General Counsel				
19					
20					
21					
	SULLIVAN REPORTING COMPANY, by				
22	Devan Moore, CSR				
	License No. 084-004589				
23					
24					

- 1 VICE CHAIR McCOY: I'd like to call the meeting to order.
- 2 Will the Assistant Secretary please call the
- 3 roll?
- 4 OECHSLER: Certainly. The time is 8:32 a.m.
- 5 Mr. Goetz?
- 6 MR. GOETZ: Here.
- 7 OECHSLER: Ms. Juracek?
- 8 MS. JURACEK: Here.
- 9 OECHSLER: Mr. McCoy?
- 10 VICE CHAIR McCOY: Here.
- OECHSLER: Mr. Murphy?
- MR. MURPHY: Here.
- OECHSLER: And Chair Anderberg, ex officio, non-voting?
- 14 ANDERBERG: Here.
- OECHSLER: Committee Chair McCoy, a quorum of Committee
- 16 Members has been constituted.
- 17 VICE CHAIR McCOY: Thank you very much.
- 18 No. 2, moving on to Review and Adoption of the
- 19 Tax-Exempt Conduit Transactions Committee Meeting Minutes from
- 20 November 13th, 2018.
- Does anybody wish to make any additions,
- 22 edits, or corrections to said minutes?
- 23 (No response.)
- 24 VICE CHAIR McCOY: Hearing none, I would like to request

- a motion to approve the minutes. 1 2 ANDERBERG: So moved. 3 VICE CHAIR McCOY: Thank you. Second? 5 MEMBER JURACEK: Second. VICE CHAIR McCOY: Thank you. All those in favor? 6 7 (Chorus of ayes.) 8 VICE CHAIR McCOY: Opposed?
- 10 VICE CHAIR McCOY: Thank you.

9

17

Moving on to the Presentation and

Consideration of New Business, I'd like to ask for the general

consent of the Members to consider each of the New Business

items collectively and to have the subsequent recorded vote

applied to each respective, individual item, unless there is

any specific New Business item that a Member would like to

(No response.)

18 (No response.)

consider separately.

- 19 VICE CHAIR McCOY: Okay. Pam, I think you're up.
- 20 LENANE: Item 1: Memorial Health System, located in
- 21 Springfield, Illinois, is requesting approval of a one-time
- 22 Final Bond Resolution authorized for the issuance of bonds in
- the amount not-to-exceed \$150 million.
- The bond proceeds will be used by Memorial to

- 1 refund all or a portion of the IFA's Series 2009 Bonds to pay
- or reimburse Memorial for the costs of, including but not
- 3 limited to, information technology; renovation projects at
- 4 Memorial, including cardiac services, pharmacy, electrical
- 5 infrastructure, and the Baylis Building.
- 6 Memorial is a tertiary care hospital with 500
- 7 licensed beds, which offers a full range of hospital in-patient
- 8 and out-patient diagnostic, therapeutic, and ancillary services
- 9 to 40 counties in Central and Southern, Illinois.
- 10 In addition, Memorial is a primary teaching
- 11 hospital affiliate for Southern Illinois University School of
- 12 Medicine, which is located adjacent to Memorial's campus. Also
- adjacent to Memorial's campus is the Springfield Clinton
- 14 Clinic, which is a large multi-specialty physician group.
- 15 Memorial offers comprehensive services to
- 16 patients such as cardiology; orthopedics; spine; nephrology,
- 17 including kidney and pancreas transplants; neurosciences;
- in-patient/out-patient rehab; oncology; bariatrics; plastics --
- 19 "Plastics" means plastic surgery. When I read
- that the first time, I thought "plastics"?
- 21 -- including a Regional Burn Center, urology
- 22 psychiatry, emergency medicine -- they're a Level 1 trauma
- 23 center -- radiology, laboratory medicine, with a Regional
- 24 Reference Library -- Laboratory Outreach Program.

Τ	Memorial also owns which they acquired				
2	recently, over the last couple of years owns and operates				
3	Taylor Memorial Hospital, a critical access hospital in				
4	Taylorville; the Abraham Lincoln Memorial Hospital, another				
5	critical access hospital located in Lincoln, Illinois; the				
6	Passavant Memorial Area Hospital Association, a 131-bed				
7	hospital located in Jacksonville; as well as the Abraham				
8	Lincoln Healthcare Foundation; the Memorial Physician Services;				
9	the Memorial Health Ventures; the Memorial Homecare Services;				
10	and Mental Health Centers of Central Illinois, doing business				
11	as Memorial Behavioral Health.				
12	The plan of finance contemplates a traditional				
13	public fixed-rate offering. The Series 2019 Bonds will be solo				
14	in a public offering by Piper Jaffrey and JP Morgan in January				
15	of 2019 and will carry the ratings of the Memorial Health				
16	System, which are currently "A1" "AA-" by Moody and S & P. The				
17	Memorial Health System has a strong financial, 64.9, debt				
18	service coverage and 309 days cash on hand. They're a very				
19	strong hospital, and we're really pleased to have them come to				
20	us.				
21	Any questions?				
22	VICE CHAIR McCOY: Any questions?				
23	GOETZ: This is my hospital.				

LENANE: Is this your hospital?

- 1 GOETZ: It is my hospital.
- 2 LENANE: Oh, you do live in Springfield.
- 3 VICE CHAIR McCOY: Quick question: -- obviously, strong
- 4 credit -- do we generally do forecasts?
- 5 LENANE: Not for rated.
- 6 VICE CHAIR McCOY: Okay. I couldn't remember. Thank
- 7 you.
- 8 Okay. If there are no other questions, we can
- 9 move on.
- 10 Okay. Rich?
- 11 FRAMPTON: Yes. Thanks.
- 12 Next we'll move on to Item 2, Tab 2, in the
- Board Book, a one-time Final Bond Resolution for Testa
- 14 Properties, LLC. Testa Properties, on behalf of its Testa
- 15 Produce, Inc. affiliate, is requesting approval of a Final Bond
- Resolution in an amount not-to-exceed \$10,085,000.
- Bond proceeds will be used to refinance 100
- 18 percent of the outstanding balance of City of Chicago Recovery
- 2010. The original
- 20 principal amount of those 2010 Bonds was 15,200,000; so they
- 21 paid it down to, roughly, 10,080,555 currently.
- 22 And these Recovery Zone Facility Bonds were a
- 23 Special American Recovery Reinvestment Act Program in 2009 and
- 24 2010. IFA issued many of these; but the City of Chicago and

- 1 Cook County did as well. This Testa Properties Bond issued
- 2 will be the first Recovery Zone Facility Bond issued in which
- 3 IFA will be refinancing a local issuer's bonds. So from that
- 4 perspective our financing this deal is both a found opportunity
- 5 and also found money. So we're very happy that MB suggested to
- 6 Testa that they approach us to issue these bonds.
- 7 In connection with the original 2010 deal, one
- 8 of the reasons that the 2010 bonds were issued by the City was
- 9 that the City also provided an allocation in New Markets Tax
- 10 Credits for the financing, and the bond proceeds were used as
- 11 part of the New Markets' structure at that time. The New
- 12 Markets, that was forgiven when the call -- when the put option
- 13 was taken by the New Markets investor at that time; so that
- 14 debt came off their balance sheet in August. So they're going
- to be refinancing 100 percent of the outstanding debt through
- 16 IFA.
- 17 Testa Properties was a special purpose entity
- formed by the principal owners of Testa Produce in 2010 to own
- 19 the real estate for lease back to the company. One thing
- 20 that's a little bit unusual here -- and this is something that
- 21 was allowed under the Recovery Zone Facility Bond Program --
- there are also two unaffiliated tenants that lease space within
- 23 the facility. One is Cristina Foods, which operates a business
- 24 similar to Testa, but they focus on the Hispanic Food Service

- 1 market; and the second tenant is US Ventures, Inc., which
- 2 leases 200 square feet of ground on the northeast corner of
- 3 their property. They operate a compressed natural gas filling
- 4 station that serves Testa's Produce truck fleet.
- 5 There were a number of energy conservation and
- 6 energy-generating features of this facility at the time the
- 7 project was constructed in 2010 and opened in 2011. The third
- 8 paragraph on Page 4 highlights all of the energy conservation
- 9 and generation features of the plant. Most notably, there's an
- on-site photovoltaic solar array; a 13-story wind turbine,
- 11 which you can see from the Dan Ryan-Stevenson Interchange;
- 12 louvered skylights; and a green roof; and cisterns that
- supplies non-potable water for the facility. This facility,
- 14 when it opened, was the first LEED Platinum-certified
- 15 refrigerated distribution facility in the U.S. And just in
- 16 terms of ownership of Testa and the tenants, that is noted on
- 17 Page 5, as we do for all privately-owned companies.
- 18 Testa Produce Company, Inc. was founded in
- 19 2012, and they are in their fourth generation of family
- 20 ownership and operation, which is quite remarkable. Cristina
- 21 Produce is owned by Mr. Caesar Dovalina. US Venture is an
- 22 Appleton, Wisconsin-based private company that is owned by the
- 23 Schmidt family of Appleton.
- 24 Moving on to the Financial Presentation, as

- one would expect, for a distribution business the profit
- 2 margins are thin and the debt service coverage ratios have all
- 3 satisfied MB Financial Bank's covenants, but they're not as
- 4 high as you would be accustomed to seeing in other industries.
- 5 Both the 2016 and 2017 results reported on Page 7 add back some
- 6 one-time expenses that the company does not expect to recur.
- 7 The reason for those one-time expenses is noted in the
- 8 confidential box in the middle of Page 8.
- 9 Just in terms of the forecasts, the forecasts
- are based on information provided by the company and bank.
- 11 They do not, however, include any of the third-party rental
- 12 income. So both the historical statements and the forecast do
- not reflect the third-party rental income that's paid by
- 14 Cristina Foods and US Ventures. The amount of those rental
- payments is noted in the very first line on Page 9.
- 16 One other thing, just to note, on the balance
- 17 sheet, if you look at Equity, you might think that that is a
- 18 problem; but in addition to being secured by a mortgage on the
- 19 property and a corporate guarantee from Testa Produce, the bank
- 20 is also secured by a personal quarantee from the principal
- 21 owners.
- Just as general practice, we do not report or
- 23 provide the Board with personal financial statements on conduit
- financings that are not start-ups. We don't want to

- 1 potentially expose that information to discovery.
- One other set of facts that underlies and
- 3 supports the strength of the project is the Loan-to-Value
- 4 Analysis at the bottom of Page 10 and the top of Page 11. The
- 5 loan-to-value ratios clearly support the underwriting by the
- 6 bank both on the mortgage and their line of credit.
- 7 So it's been a while since we've seen an
- 8 industrial revenue bond project, or really a tax-exempt bond
- 9 for any for-profit entities; so I thought I'd spend a little
- 10 additional time just going through what we look at.
- 11 VICE CHAIR McCOY: I appreciate that.
- 12 FRAMPTON: Any comments or questions?
- 13 (No response.)
- 14 FRAMPTON: And, by the way, the fee which, again, is
- going to be found money, is noted at the top of Page 7. And
- we're hopeful, as a result of this, that we will be able to
- induce some other Recovery Zone deals to pursue refinancing
- 18 through the Authority.
- 19 VICE CHAIR McCOY: Thanks, Rich.
- I think with respect to -- you know, MB has
- 21 gone through this. And I appreciate that we don't see the
- layers of credit support; but, obviously, when you get down to
- 23 the personal guarantees, they're obviously satisfied with this
- sort of third layer of protection.

- 1 FRAMPTON: Yes.
- 2 JURACEK: I can attest to their longevity. I actually
- 3 worked for a branch of the Testa family when I was in high
- 4 school. As a daughter who married a szpula (phonetic), I
- 5 wanted to run a bakery. So she bought a Polish bakery in
- 6 Niles, and turned it into an Italian bakery; and they were
- 7 there for a couple of years. A stereotypical tight-knit Italian
- 8 family; they were founded in 1912 by the patriarch of the
- 9 family. It's a testament that they're still there. Their
- 10 trucks, you see them all over the expressway.
- 11 FRAMPTON: Yeah.
- 12 VICE CHAIR McCOY: Okay. Thank you.
- 13 FRAMPTON: Okay. Moving on, the next is Item 3, Tab 3,
- in your book. It's a one-time Final Bond Resolution for Easter
- 15 Seals Metropolitan Chicago, Inc. These bonds will be -- are
- being purchased by Huntington National Bank. And, more
- 17 specifically, the Huntington Public Capital Corporation, which
- is a wholly-owned affiliate of Huntington Bank, will
- 19 technically be the purchaser. The bank will act as the
- 20 servicer. The bank will also cross-collateralize and
- 21 cross-default these bonds with all of the other credit
- 22 facilities that they provide to Easter Seals.
- 23 This project involves construction of an
- 24 addition to Easter Seals' Metropolitan Chicago's primary

- 1 facility at 1939 West 13th Street. It will add a fitness and
- 2 wellness center facility. They will be wrapping up
- 3 construction at the end of the month. So when we issue these
- 4 bonds, they'll actually be providing takeout for the
- 5 construction financing.
- 6 In 2017, the Board of Easter Seals approved
- 7 their own inducement resolution, and they obtained construction
- 8 loan financing from Huntington with the expectation that they
- 9 would ultimately take it out with these bonds.
- 10 The subject land is owned by an ESMC affiliate
- 11 called the ESMC Support Corporation NFP, which is an Illinois
- 12 non-for-profit corporation that was formed in September. That
- 13 corporation was formed in order to effectuate a New Markets Tax
- 14 Credit financing that ESMC and ESMC Support Corporation
- 15 undertook at the -- at that particular time.
- 16 Because of the New Market structure, these
- 17 bonds are structured with a 7-year final maturity and also
- 18 interest payments only for their 7-year duration. The New
- 19 Markets Tax Credit structure does not allow for principal
- 20 amortization on any loans that go into the -- that are used to
- 21 provide leverage into the New Market structure. So Huntington
- has underwritten this loan to be non-amortizing.
- Now, that being said, in 2007, IFA issued 9
- 24 million of bonds, the proceeds of which were used to construct

- this facility at 1939 West 13th. Easter Seals paid off those
- 2 bonds early in 2012. So they had 9 million outstanding to
- 3 construct the facility. In 2007, they refinanced out of it
- 4 with conventional debt from Huntington. They had paid it down,
- 5 though, from 9 million to 3,400,000. So that's just indicative
- of the discipline imposed by Easter Seals' Board in controlling
- 7 leverage.
- 8 So that is -- so just in terms of how
- 9 Huntington is securing this, they'll be secured by a leasehold
- 10 mortgage, a security agreement, a fixture filing, as well as an
- 11 assignment of rents and leases. The bank will also be secured
- by a guarantee from ESMC Support Corporation NFP, which is the
- 13 owner of the underlying land. The Support Corporation and ESMC
- 14 entered into a 30-year lease and development agreement in
- 15 September that included this project.
- On Page 2, you can see the sources and uses of
- 17 funds for the project. On the left-hand side you will see that
- 18 the New Markets structured through ESMC's Support Corporation
- resulted in just under 2-and-a-half million of subordinated
- 20 debt going into this transaction. That debt will be forgiven
- 21 upon the conclusion of the 7-year New Markets Tax Credit
- 22 compliance period; so that will become equity for Easter Seals
- 23 at that time.
- 24 Just in terms of Easter Seals' footprint, they

- 1 serve Cook, Lake, and McHenry Counties in the Chicago area, as
- 2 well as serving the Greater Rockford area with facilities in
- 3 Bloom, Carroll, Jo Daviess, Lee, Ogle, Stephenson, and
- 4 Winnebago Counties. So they cover the Rockford area as well as
- 5 Northwest Illinois. In addition to that, they also serve 11
- 6 Indiana counties. So, prospectively, we could also be a
- 7 multi-state issuer for ESMC's Indiana projects going forward.
- 8 ESMC is a large board with 39 members. They are identified on
- 9 Pages 6 and 7.
- 10 Moving on to the Financials, the historical
- 11 financials and forecast are presented on Page 9, and the
- 12 related comments are noted on Pages 10 through 12. In 2018,
- 13 Easter Seals' scheduled payments increased by a little over
- 14 400,000 That was the primary factor that resulted in the
- decline in their report in 2018, that service coverage. I
- should point out, though, that all of the coverages, both
- 17 historical and going forward, satisfy Huntington's minimum,
- 18 that service coverage ratio covenants.
- So just in terms of revenues, over 90 percent
- of Easter Seals' revenues are from government grants and
- 21 support. Much of their recent growth has come from substantial
- 22 increases in their head start programs. Their head start
- revenues have increased from, roughly, 26 percent of their
- revenues in 2016 to, roughly, 35 percent in 2017. And those

- 1 head start revenues are direct from the federal government as
- 2 well as being provided through the City of Chicago and the
- 3 State of Illinois. So that's been a primary driver of their
- 4 growth.
- 5 In 2017, they also opened an expanded
- 6 operation for their special needs schools in Machesney Park,
- 7 which is a suburb of Rockford. In connection with that, Easter
- 8 Seals assumed a 2.2 million dollar debt when they purchased
- 9 that facility from the Northern Illinois United Methodist
- 10 Church; so Easter Seals actually assumed some new IFA debt in
- 11 2017.
- 12 ESMC and their board have done a commendable
- job of paying down their debt consistently. And just one other
- thing to note, on their balance sheet going from 2018 to 2019,
- if you look at their long-term debt, you see a net decrease of
- 16 7 million. What's driving that is, effective August of 2018,
- 17 29 million of New Markets Tax Credit debt is being forgiven,
- and they're incurring 22 million of new debt that is going onto
- 19 their balance sheet; 10 million, which is attributable to the
- 20 bond; and 12 million, roughly, of New Markets Tax Credit debt.
- 21 That 12 million in New Markets Tax Credit debt will come off
- 22 the balance sheet after 7 years. That 12 million dollar
- allocation, once you discount it by 39 percent and present
- 24 value, it ends up resulting in the just under 2-and-a-half

- 1 million that went into the deal back in September.
- 2 So that's a little insight on how the New
- 3 Markets Tax Credit debt works. So, in any case --
- 4 MEISTER: Excuse me, Rich.
- 5 Chairman McCoy, we have...
- 6 FRAMPTON: I didn't realize we were so constrained on
- 7 time.
- 8 VICE CHAIR McCOY: Yeah.
- 9 FRAMPTON: So with that, I'll conclude my remarks.
- 10 VICE CHAIR McCOY: No problem. Thank you. That was
- 11 good, Rich.
- 12 Any questions? I see EJ Sim (phonetic) is on
- 13 your floor, huh?
- 14 FRAMPTON: A different EJ Sim.
- 15 (Laughter.)
- 16 JURACEK: Just a question: The fitness facility, is it a
- 17 therapeutic fitness facility --
- 18 FRAMPTON: Yes, it is.
- 19 JURACEK: -- for their clients?
- 20 FRAMPTON: Yes, it is. Yes. It's not going to be open
- 21 to the general public. It is intended to augment their
- therapeutic services for their client base.
- 23 VICE CHAIR McCOY: Okay. Moving ahead, then, New Farmer
- 24 Bonds?

- 1 KARCHER: Yes. Good morning. If it's acceptable to the
- 2 Chairman and the board members, I'd like to read all six and
- 3 hold the questions to the end, if there are any, to expedite
- 4 the time here.
- 5 VICE CHAIR McCOY: That's fine. Thank you.
- 6 KARCHER: Okay. Item 4A is a one-time Final Bond
- 7 Resolution requesting approval for a Beginning Farmer Bond for
- 8 Lee Waldbeser, who is purchasing 41.2 acres of farmland in
- 9 McLean County in the not-to-exceed amount of 309,000. The Bank
- 10 of Pontiac is purchasing the -- is a purchasing bank defined
- 11 for this conduit transaction.
- 12 4B is a one-time Final Bond Resolution
- 13 requesting approval for a Beginning Farmer Bond for Devin L.
- 14 Aherin, who is purchasing 37 acres of farmland located in
- Montgomery County in the not-to-exceed amount of 200,990. The
- Peoples State Bank of Newton is the purchasing bank for this
- 17 transaction.
- 18 4C is a one-time Final Bond Resolution
- 19 requesting approval for a Beginning Farmer Bond for Elizabeth
- 20 A. Niemann, who is purchasing 40 acres of farmland in Macoupin
- County in a not-to-exceed amount of \$180,000. The First
- National Bank of Litchfield is the purchasing bank for this
- 23 transaction.
- 4D is a one-time Final Bond Resolution

- 1 requesting approval for a Beginning Farmer Bond for Justin and
- 2 Kaylee J. Kilgus, who are purchasing 15 acres of farmland in
- 3 Livingston County, in a not-to-exceed amount of 165,000. The
- 4 Bank of Pontiac is the purchasing bank on the transaction.
- 5 4E is Trent and Kayla M. Kilgus. They're
- 6 requesting to purchase 15 acres of farmland in Livingston
- 7 County in the not-to-exceed amount of 165,000. The Bank of
- 8 Pontiac is also the purchasing bank for this.
- 9 It should be noted that Trent Kilgus and
- 10 Justin Kilgus are brothers, and the two couples are purchasing
- 11 adjacent parcels. However, the two conduit bond transactions
- described in 4D and 4E are independent transactions from each
- 13 other.
- 14 The final bond for request is approval for a
- Beginning Farmer Bond on Aaron and Tiffany Ochs, who is
- 16 purchasing 30 acres of farmland in Jasper County in the
- not-to-exceed amount of 75,000. The Peoples State Bank of
- 18 Newton is the purchasing bank for this conduit transaction. All
- 19 six bonds will have a 30-year term and varying range between
- 20 3.75 and 4.575 initial rate.
- 21 That concludes the six bonds. If anyone
- should have any questions, I'd be happy to answer them.
- 23 VICE CHAIR McCOY: That's great. Thank you.
- Any questions from the Members?

- 1 GOETZ: What's created the increased activity, Lorrie?
- 2 KARCHER: There were several auctions around the area,
- 3 Mike. And then we had a couple that was cash renting; and they
- just retired, so they're purchasing their cash rent.
- 5 GOETZ: Well, it's just good to see these.
- 6 KARCHER: Yeah. Exactly.
- 7 VICE CHAIR McCOY: Thank you.
- 8 Rich, I'll hand this over to you.
- 9 FRAMPTON: Yes. Item 5, quickly, this is a Resolution of
- 10 Intent. By State procedures, IFA's Board is required to take
- 11 action each year to request Volume Cap for our Beginning Farmer
- 12 Bonds and Industrial Revenue Bonds for the next calendar year.
- 13 Consistent with prior years, we're submitting a request for
- 14 \$120 million to cover those needs, with 10 million allocated
- and dedicated for Beginning Farmer Bonds.
- 16 Additionally, what this Resolution also
- 17 requests -- it also provides for, potentially, a series of
- 18 supplemental requests so that we can accommodate prospective
- 19 Solid Waste Disposal Revenue Bond transactions. We've already
- 20 aggregated 150 million, but we have reasonable expectations to
- 21 believe that we may have 200 to 225 million of demand for
- 22 Calendar 2019. And with this Resolution we want to put a
- 23 marker out and put official notice out that we could have
- 24 another 600 to \$650 million of project demand in Calendar 2020.

- 1 So we want to put a marker out there to help facilitate
- 2 planning.
- 3 As these proceed, we will continue our
- 4 dialogue with the Office of the Governor and increase or
- 5 decrease our request, or forecast, based on how things develop.
- 6 VICE CHAIR McCOY: Okay.
- 7 MEISTER: Chairman McCoy, these have been excellent
- 8 presentations. I do just want to take a moment to underscore
- 9 the importance of a borrower like Memorial in Central Illinois.
- 10 It's an anchor employer with just under 7,000 employees. And
- 11 not only is it in Springfield and draws from all of Central
- 12 Illinois, but they have significant hospital facilities in
- Jacksonville, Lincoln, and Taylorville. And these are big
- 14 employers and big economic engines in these Central Illinois
- 15 communities. I just wanted to emphasize the importance.
- Rich, I think, really spoke to the new world
- 17 that we're going to be living in in Volume Cap and the
- 18 specifics of non-profit borrowers like Easter Seals and
- 19 for-profit industrial and commercial borrowers like Testa.
- 20 GOETZ: And has Memorial ever come to us before?
- 21 LENANE: Always.
- 22 GOETZ: Always?
- LENANE: Always.
- 24 GOETZ: So they're not necessarily a new client?

- 1 LENANE: No, no, no. Always.
- 2 MEISTER: Although, Mike, I think that the importance of
- 3 Memorial to the Authority is that they're one of these
- 4 borrowers that could have alternative issuance options, and
- 5 it's important that we recognize that importance.
- 6 LENANE: That's right. And their VP of Finance, CFO, Bob
- 7 Kay, who I've known for like 20 years, he's retiring at the end
- 8 of March; and Katie Keim is taking over for him. And so we're
- 9 going to be -- Sara is going to be working with me to finalize
- 10 this transaction, and then we'll go down and meet Bob and Katie
- so we can keep this relationship solid, you know.
- 12 ANDERBERG: Did you plan together?
- 13 LENANE: Hmm?
- 14 ANDERBERG: Did you plan together?
- 15 LENANE: No. It just so happened -- no. Mike Mitchell, I
- don't know if Chris told you about him.
- 17 MEISTER: Yes. He was a long-time bond lawyer friend of
- 18 the Authority who had been with Chapman and Jones Day. And
- 19 then Chapman, they're one of the co-leaders of the Healthcare
- 20 Finance Group. And, sadly, he passed away over the last month
- 21 after an extended illness. And he and his wife were on
- vacation. We're very sad for the loss, but he was a great
- 23 friend of the Authority.
- 24 LENANE: And he was retiring March 31st also.

- 1 VICE CHAIR McCOY: Okay. All good.
- 2 So I'd like to request a motion to pass and
- 3 adopt the following New Business items: Items 1, 2, 3, 4A, 4B,
- 4 4C, 4D, 4E, 4F and 5.
- Is there such a motion?
- GOETZ: So moved.
- 7 JURACEK: Second.
- 8 VICE CHAIR McCOY: Thank you.
- 9 Will the Assistant Secretary please call the
- 10 roll?
- 11 OECHSLER: Certainly. On the motion and second, I will
- 12 call the roll.
- 13 Mr. Goetz?
- 14 GOETZ: Yes.
- OECHSLER: Ms. Juracek?
- 16 JURACEK: Yes.
- OECHSLER: Mr. McCoy?
- 18 VICE CHAIR McCOY: Yes.
- OECHSLER: Mr. Murphy?
- MURPHY: Yes.
- OECHSLER: Committee Chair McCoy, the motion carries.
- VICE CHAIR McCOY: Thank you very much.
- Is there any other business to come before the
- 24 Committee?

1	(No response.)				
2	VICE CHAIR McCOY: Hearing none, is there any public				
3	comments to come before the Committee?				
4	(No response.)				
5	VICE CHAIR McCOY: Again, hearing none, I'd like to				
6	request a motion to adjourn.				
7	Is there such a motion?				
8	GOETZ: So moved.				
9	JURACEK: Second.				
10	VICE CHAIR McCOY: Thank you.				
11	All those in favor?				
12	(Chorus of ayes.)				
13	VICE CHAIR McCOY: Opposed?				
14	(No response.)				
15	VICE CHAIR McCOY: The ayes have it.				
16	OECHSLER: The time is 9:08 a.m.				
17	(Whereupon, the above entitled matter				
18	was adjourned.)				
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24					

1	STATE OF ILLINOIS)					
) SS:					
2	COUNTY OF COOK)					
3							
4							
5	Devar	J. Moore, be	eing first duly sworn on				
6	oath, says that she is a Certified Shorthand Reporter, that she						
7	reported in shorthand the proceedings given at the taking of						
8	said hearing, and that the foregoing is a true and correct						
9	transcript of her shorthand notes so taken as aforesaid and						
10	contains all the proceedings given at said hearing.						
11							
12							
13							
14							
		Certified Sh	orthand Reporter				
15		License No.	084-004589				
16							
17		This 15th da	y of January				
		2019.					
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