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1	ILLINOIS FINANCE AUTHORITY BOARD
2	BOARD OF DIRECTORS REGULAR MEETING
3	November 12th, 2015, at 9:30 a.m.
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7	Report of Proceedings had at the Meeting of the
8	Illinois Finance Authority Board of Directors Regular
9	Meeting on November 12th, 2015, at the hour of 9:30,
10	pursuant to notice, at 160 North LaSalle Street, Suite
11	S1000, Chi cago, Illi noi s.
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	MARZULLO REPORTING AGENCY (312) 321-9365
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1	APPEARANCE:
2	ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS
	Page 1

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11-12-15. txt
             MR. R. ROBERT FUNDERBURG
 3
             MR. ERIC ANDERBERG
 4
             MR. ROBERT HORNE
             MR. ADAM I SRAELOV
MS. ARLENE JURACEK
MR. LERRY KNOX
 5
             MR. BARRETT PEDERSON (Added 9:41 a.m.)
MR. MORDECAI TESSLER (Added 9:41 a.m.)
MR. ROBERT E. POOLE
 6
 7
             MS. GILA J. BRONNER
MR. MICHAEL W. GOETZ
 8
 9
             ILLINOIS FINANCE AUTHORITY STAFF MEMBERS
10
             MR. BRAD FLETCHER, Assistant Vice-President MR. RICH FRAMPTON, Vice-President
11
             MS. MELINDA GILDART, CFO
             MS. PAMELA LENANE, Vice-President
MS. ELIZABETH WEBER, General Counsel
12
             MS. SIX GRANDA, Controller
MR. CHRISTOPHER B. MEISTER, Executive Director
MR. PATRICK EVANS, AG Banker
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               MARZULLO REPORTING AGENCY (312) 321-9365
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             CHAIRMAN FUNDERBURG: I would like to call to
 2
      order the meeting of the Illinois Finance Authority
      at 9:35.
 3
                    First is roll.
             FLETCHER: The time is 9:35 a.m.
 4
                                                           At this time,
 5
      I'll call the roll. Mr. Anderberg?
             ANDERBERG:
                            Here.
 6
 7
             FLETCHER:
                            Ms. Bronner?
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Page 2

- BRONNER: 8 Here. 9 FLETCHER: Mr. Goetz?
- GOETZ: Here. FLETCHER: Mr. Horne? 11
- 12 HORNE: Here.

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- 13 FLETCHER: Mr. Israelov?
- 14 I SRAELOV: Here.
- 15 FLETCHER: Ms. Juracek?
- 16 JURACEK: Here.
- 17 FLETCHER: Mr. Knox?
- 18 KNOX: Here.
- 19 FLETCHER: Mr. Poole?
- POOLE: Here. 20
- 21 FLETCHER: Mr. Chairman?
- 22 CHAIRMAN FUNDERBURG: Here.
- 23 MR. FLETCHER: Any Board Members on the
- 24 tel ephone?

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EVANS: This is Pat Evans.

- 2 FLETCHER: Mr. Chairman, at this time we have a
- 3 quorum.

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- 4 CHAIRMAN FUNDERBURG: Thank you very much.
- 5 Next is approval of the agenda. Anything anybody
- 6 would like to correct or add to the agenda, you
- could do that. 7
- 8 If not, is there a motion to approve that?
- GEOTZ: Moved. 9
- POOLE: 10 Second.
- 11 CHAIRMAN FUNDERBURG: All in favor, please say

Page 3

12	aye?
13	(A chorus of ayes.)
14	CHAIRMAN FUNDERBURG: Any opposed?
15	(No response.)
16	CHAIRMAN FUNDERBURG: Okay, thank you. Next, I
17	would just like to open by thanking all of the staff
18	at the IFA. It's been a very, very busy month not
19	only conducting the business of the IFA, but also in
20	working on a number of other projects, and you've
21	all been doing a great job.
22	Sincere thanks to all of you. Also, just
23	in terms of a procedural matter, I just want to
24	point out that, you know, this is a volunteer,
	MARZULLO REPORTING AGENCY (312) 321-9365
1	unpaid, part-time position that all of us have.
2	From time to time, our other interests, business or
3	otherwise, sometimes create a potential conflict
4	with IFA customers.
5	And I'm recommending that, you know, from
6	here on out, if there is a potential or actual
7	conflict, that the affected Director remove himself
8	or herself from the room during that point of
9	discussion. That's all I have for now. Chris?
10	MEISTER: Thanks, Mr. Chairman. Again, my name
11	is Chris Meister. I'm the Executive Director of the
12	Illinois Finance Authority.
13	I just want to call the Board Members and
14	the audience to my message that is posted in the
15	front part of the book.

Obviously, there is some extraordinary Page 4

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- 17 times here in Illinois State Government; and in
- 18 connection with these extraordinary times, I'm
- 19 asking the Authority to consider some extraordinary
- 20 actions, which are found on items -- specifically
- 21 Items 7, 11, and 8 of the project reports and
- 22 resolutions on the agenda.
- 23 I will speak to those, but specifically
- 24 I'm going to be asking the Authority to help

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1 ameliorate the difficulties faced by certain state

- 2 vendors and providers of 911 services in this state.
- I'm also very pleased, again, we have a
- 4 diverse agenda, the agriculture, education,
- 5 healthcare, and industry on the conduit borrowers
- 6 side. I also want to note that last week at the
- 7 invitation of the Canadian Consolate, I was part of
- 8 an Illinois Delegation that went to Toronto for the
- 9 Canadian Public/Private Partnership Conference.
- 10 I was accompanied by Roger Driskell, who
- 11 works for the Illinois Department of Transportation;
- 12 and in the transportation space in Illinois, is our
- 13 State's subject matter expert, and a newly-appointed
- 14 Executive Director of the Chicago Infrastructure
- 15 Bank, Leslie Darling.
- 16 And I would like to thank the Canadian
- 17 Consolate General Roy Norton, as well as his staff
- 18 in the Trade Division, Darcy Munroe and Ann Rosen.
- 19 It was very productive. I'll be providing the Board
- 20 with a report in the coming days.

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21	with that, I think we can turn back to the
22	agenda, Mr. Chairman.
23	CHAIRMAN FUNDERBURG: Okay. Thank you very
24	much. Next, is the consideration and the approval
	MARZULLO REPORTING AGENCY (312) 321-9365
1	of the minutes. Are there any additions or
2	corrections to the minutes of last month's meeting?
3	If not, is there a motion to approve?
4	BRONNER: So moved.
5	CHAIRMAN FUNDERBURG: Okay.
6	KNOX: Second.
7	CHAIRMAN FUNDERBURG: There's a motion and
8	second. All in favor, please say aye.
9	(A chorus of ayes.)
10	CHAIRMAN FUNDERBURG: Any opposed?
11	(No response.)
12	CHAIRMAN FUNDERBURG: Thank you. Next order of
13	business then is the financial reports.
14	Ms. Gildhart?
15	GILDART: Good morning. I'm Melinda Gildart.
16	I'm Chief Financial Officer of the Illinois Finance
17	Authori ty.
18	In summary, for FY15 results, unaudited
19	results, our net income number has not changed.
20	We're still looking about \$622,000 in unaudited net
21	income for FY15.
22	And those audits are the financial and
23	compliance audits are drawing to a close. They are
24	near completion, and we're still working on the

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- 1 CAFR, which we hope to finalize in the next coming
- 2 week.
- The summary results for FY16 unaudited,
- 4 our total revenues equal \$2.2 million, and it's
- 5 about \$619,000, or just under 40 percent over
- 6 budget, and that's driven mostly by higher closing
- 7 fees, higher than expected closing fees.
- 8 And we also have closing fees year to date
- 9 of \$1.7 million. So it's about 55 percent higher
- 10 than what we budgeted.
- 11 In October, we had closings from the
- 12 Columbia College, which generated fees of \$113,000;
- 13 Plymouth Place at \$111,000; Riverside Health System,
- 14 \$92,000; Nazareth Academy for \$70,000; Advocate
- 15 Health Care, \$48,000; and then we have various
- 16 agricul tural -related closings for about \$13,000.
- 17 We also collected application fees of
- 18 \$11,000 from local governments and fire districts in
- 19 relation to the FY16 fire truck loan applications.
- 20 So those are added to our bottom line for revenues.
- 21 Our total annual expenses are 1.3 million,
- 22 and that's 21 percent below budget. Again, that's
- 23 driven mostly by vacant budgeted positions and the
- 24 delay in our IT projects and purchases.

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- 1 Our projected annual net income at this
- 2 point in the fiscal year is \$959,000; and again, the

- 3 major driver is lower than expected spending at 25
- 4 percent below budget.
- 5 Overall, the Authority continues to
- 6 maintain a strong balance sheet. We have
- 7 \$54,000,000 in assets and just \$918,000 in
- 8 liabilities.
- 9 Again, the Authority also accounts for
- 10 activity for the State of Illinois Component Units,
- 11 the Illinois Environmental Protection Agency, the
- 12 Illinois Medical District Commission and Northern
- 13 Illinois University Foundation, and their activity
- is about \$158,000,000 on our balance sheet.
- We processed 5.8 million in fire truck
- 16 I oans and will seek to disburse them, once the
- 17 Authority completes its final administrative review.
- 18 As of June 30th, 2015, the Illinois
- 19 Agricultural Loan Guarantee Fund and the Illinois
- 20 Farmer Agri Business Loan Guarantee Fund have
- 21 expense amounts of \$155,000 in the loan guarantee
- 22 fund, and \$563,000 as a loss reserve for potential
- 23 I oan payoffs for the ag funds.
- 24 Again, we are completing our FY14 and FY15 MARZULLO REPORTING AGENCY (312) 321-9365

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- 1 financial compliance audits, and we will seek to
- 2 finish the CAFR soon. Are there any questions?
- 3 HORNE: I have one question on fees. You were
- 4 outlining for October, the Advocate fee of \$48,000.
- 5 It just struck me as a low fee compared to
- 6 the others, and I recall that being a very large
- 7 bond issuance. So was that just a small fee for Page 8

- 8 that issuance?
- 9 LENANE: Yes. Advocate issued a bond in May of
- 10 this year, which would have been the last fiscal
- 11 year, and then they bought -- they also approved the
- 12 refunding opportunity, but that refunding
- 13 opportunity wasn't available at the time they went
- 14 to the market, and the market wasn't good.
- 15 So at that time I priced it based on what
- 16 they actually issued. And then the market broke in
- 17 October, and we went really fast, two weeks start to
- 18 finish, and we issued those bonds. They got a
- 19 fabulous rate. So I only charged them the balance
- 20 of the fee.
- 21 HORNE: Okay.
- 22 LENANE: So the total fee would have been, I
- 23 think, like, 150 something.
- 24 HORNE: Okay. I just remember the bond amount
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1 was significant.

- 2 LENANE: It was significant.
- 3 HORNE: It seems small in the context of that.
- 4 LENANE: Right. It is about, I want to say, a
- 5 little over \$100,000,000 in bonds. So what we
- 6 authorized was larger in May. We had authorized it,
- 7 but it was based on what was authorized originally.
- 8 HORNE: Okay. Thank you.
- 9 GILDART: Any other questions?
- 10 CHAIRMAN FUNDERBURG: If there are no other
- 11 questions, then, is there a motion to accept the

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- 12 financial report?
- 13 FLETCHER: If I may, Mr. Chairman.
- 14 CHAIRMAN FUNDERBURG: Yes.
- 15 FLETCHER: Let the record reflect before we
- 16 take the vote the arrival of Member Pedersen and
- 17 Member Tessler.
- 18 CHAIRMAN FUNDERBURG: Thank you. Okay. So is
- 19 there a motion to accept the financial reports?
- 20 GOETZ: So moved.
- 21 CHAIRMAN FUNDERBURG: By mr. Goetz. Is there a
- 22 second?

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- 23 POOLE: Second.
- 24 CHAIRMAN FUNDERBURG: Seconded by Pool e. All

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1 in favor, please aye.

- 2 (A chorus of ayes.)
- 3 CHAIRMAN FUNDERBURG: Any opposed?
- 4 (No response.)
- 5 CHAIRMAN FUNDERBURG: Thank you. Also, just
- 6 please note that there are, regarding monthly
- 7 procurement reports.
- 8 GILDART: We will update the Board in December
- 9 on procurement activity.
- 10 CHAIRMAN FUNDERBURG: Okay, very good. Thank
- 11 you. There were no committee reports for the month,
- 12 so we'll move on to the projects report and
- 13 resolutions.
- 14 I would like to ask the Board if it's okay
- 15 if we go ahead and take them collectively in general
- 16 consent.

17	Is that agreeable with the group?	
18	(A chorus of ayes.)	
19	CHAIRMAN FUNDERBURG: No one is opposed. Thank	
20	you.	
21	MEISTER: But I do believe that we have a	
22	member that there are going to be conflicts on a	
23	couple of them.	
24	CHAIRMAN FUNDERBURG: Yes. Right. You want to	
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		13
1	address it at this point. Adam?	
2	ISRAELOV: Right, yes. Items 7 and 11, so I'll	
3	have to recuse myself from consideration and	
4	deliberation on voting. Citibank Capital Markets I	
5	think is a client of my employer.	
6	MEISTER: And also to Item 9, I just want to	
7	speak briefly to that. That item is going to be	
8	wi thdrawn.	
9	Some weeks ago I circulated a memo	
10	regarding possible loans by the Illinois Finance	
11	Authority to local governments, in connection with	
12	motor fuel tax and 911 services to Illinois local	
13	governments.	
14	I had received a contact from a downstate	
15	sheriff that is facing financial troubles with his	
16	911 service, due to the budget impasse. We've taken	
17	the 911 portion and rolled it into Item 11. I	
18	received no similar outreach from any local	
19	government concerning motor fuels tax; and as a	
20	result, I'm withdrawing this Item 9.	

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21	11-12-15.txt CHAIRMAN FUNDERBURG: Okay. 7 and 11 will be
22	considered separately, and Item 9 is dropped from
23	the agenda. Okay?
24	MEISTER: Yes.
	MARZULLO REPORTING AGENCY (312) 321-9365
1	CHAIRMAN FUNDERBURG: Next up is the
2	agri cul tural proj ect.
3	FRAMPTON: I believe we have Patrick Evans on
4	the phone.
5	EVANS: Correct. We have one beginning farmer
6	bond. Michael and Stephanie Taylor, purchasing
7	33 acres of farm Land for \$330,000 for \$10,000 per

in the northwest corner of Illinois.

principal and interest payments.

Any questions?

interest rate will be 3.25.

The property is located in Whiteside County

of the purchase price with the Community State Bank

farmer bond. The Ioan would be a 25-year amortized

Ioan, requiring monthly -- I mean, requiring annual

years at 1 percent below Wall Street general prime,

CHAIRMAN FUNDERBURG: Pat, no questions here.

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with a floor of 3.25 and a cap of 8.25 will be

of Rock Falls financing 69.7 percent or \$230,000.

The individuals are injecting 30.3 percent

They are utilizing the Illinois beginning

The interest rate will adjust every five

The initial

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Thank you.

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1	FLETCHER: Okay. Mr. Chairman, Members of the
2	Board, Tab No. 2 is a proposed preliminary bond
3	resolution for Adler University, a not-to-exceed
4	amount of \$19.1 million.
5	Adler University is a private, non-profit,
6	postbaccal aureate school for social and health
7	sciences. The physical campus is currently in
8	downtown Chicago, as well as Vancouver, Canada. And
9	this is a graduate school essentially for
10	psychologists, both Graduate Degrees as well as
11	Doctorate Degrees.
12	The proposed transaction before you would
13	enable Adler to acquire its space that it currently
14	leases at its downtown campus located in the
15	building known as One North Dearborn. They have a
16	mailing address of 17 North Dearborn.
17	The proposed bond would be purchased
18	directly by MB Financial through a direct purchase
19	structure. An IFF subordinate Loan and Adler cash
20	will provide the remaining sources of funds to
21	provide for the total \$25,000,000 acquisition.
22	Turning to our confidential analysis on
23	page 8 of the report, you'll note that we provided a
24	financial forecast, because Adler is a non-rated
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- 1 entity, pursuant to guidelines adopted by our credit
- 2 committee beforehand.

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3	Our forecast anticipates that Adler will
4	generate sufficient operating cash flows to cover
5	the proposed debt service in connection with the
6	Series 2015 bond. Again, your consideration today
7	is for preliminary bond resolution.
8	Once business terms of the transaction are
9	finalized, and bond documents have been
10	substantially finalized, we will return for your
11	final consideration. We recommend approval, and ${\sf I}$
12	can take any questions at this time.
13	CHAIRMAN FUNDERBURG: Okay. Thank you,
14	Mr. Fletcher. Ms. Lenane?
15	LENANE: Yes. I'm sorry. Sarah Bush Lincoln
16	now returns for a final bond resolution. Sarah Bush
17	Lincoln returns for a final board resolution in the
18	amount of \$30,000,000 for a bank private placement.
19	They have selected Bank of America, and
20	that is really the only change since the last one
21	more change. They have not received yet a
22	certificate of need for the new cardiology wing that

17

they are financing, but they are going to pass the

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23

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bond resolution.

1 And they have a list of substitute 2

- projects that they would finance, in the event they
- 3 don't receive the CON for the cardiology wing.
- that's -- the only other change, and then Jordan 4
- 5 Feffer is here, counsel to Sarah Bush Lincoln, and
- the CFO Dennis Pluard would have liked to have been 6
- here today, but he had a conflict and it's a far 7 Page 14

- 8 dri ve.
- 9 So Jordan is going to just speak a little
- 10 about the project. I told him he had a minute.
- 11 FEFFER: Sarah Bush Lincoln would like to thank
- 12 Mr. Chairman and all the Board Members for the
- 13 opportunity. Driving in, potentially, it would be a
- 14 little risky, because there's some tornado in East
- 15 Central Illinois. So it might have been a little
- 16 bit of hike for them.
- 17 But Sarah Bush is very excited for this
- 18 opportunity. It involves new construction of a
- 19 medical surgical unit that would include 19,000
- 20 square feet of surgery units, about 32,000 square
- 21 feet of recovery units.
- 22 Also, a new cardiology, as Pam mentioned,
- 23 43,000 square feet, along with ambulatory medical
- 24 units, and obstetrics and pediatric units, along

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1 with the new Toledo Clinic.

- 2 This would result in approximately 90 new
- 3 jobs and 60 construction jobs. So Sarah Bush is
- 4 very excited about this potential project. So I
- 5 appreciate your consideration.
- 6 CHAIRMAN FUNDERBURG: Thank you.
- 7 LENANE: Thank you. Any other questions?
- 8 ISRAELOV: I have one question. On page 2, it
- 9 talks about the purpose and the proceeds of the
- 10 bond, what they will be used for; and then the use
- of proceeds I see \$19.7 million is going towards the

- 12 project fund and \$10,000,000 going towards
- 13 reimbursement.
- 14 Can you just talk through the
- 15 reimbursement, what's covered in that?
- 16 LENANE: Well, some of this they've already
- 17 started, and I don't think I have the breakout.
- 18 Some of this they've already started work on.
- 19 And, you know, if they pass a
- 20 reimbursement resolution, they can go back 18 months
- 21 and pick up money that they've spent and reimburse
- 22 themselves under the tax rules for that money.
- 23 I don't have that exact breakout on what
- 24 they are reimbursing themselves for. I believe it's

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1 portions of this, but I think we could probably get

2 that. Couldn't we?

- Bond counsel, Amy Cobb Curran, is here, or
- 4 Dan Bacastow can speak to that.
- 5 BACASTOW: Thank you, Pam.
- 6 THE COURT REPORTER: Spell your name, please.
- 7 BACASTOW: I'm Dan Bacastow. Dan Bacastow.
- 8 B-a-c-a-s-t, as in Tom, o-w. Bond counsel and
- 9 partner at Chapman & Cuttler, and we are the bond
- 10 counsel on this particular issue, and reimbursement
- 11 is a tax issue for us to complete, because there are
- 12 very prescribed rules with respect to what can or
- 13 cannot be reimbursed.
- 14 Under the regulations, Pam alluded to the
- 15 18-month rule, which allows us to go back and pick
- 16 up expenditures, but only if the borrower has Page 16

- adopted an appropriate reimbursement resolution, 17 18 prior to incurring those expenditures, other than 19 preliminary expenditures.
- 20 And the Sarah Bush Lincoln project is part 21 of the completion of a master facilities plan, and 22 some of those expenditures were, in fact, incurred 23 over the last 18 months to complete those projects.
- 24 They are the same projects that are listed in the MARZULLO REPORTING AGENCY (312) 321-9365

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1 resolution.

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- 2 So in terms of the substantive projects,
- 3 they're not any different, but we do have, as part
- 4 of that masters facilities plan, emergency
- department, surgery, imaging, third- and 5
- fourth-floor bed units, surgery units and temporary 6
- 7 OR, during the construction of the additional
- surgery units, and lobby improvement projects. 8
- 9 So it's all part of the general project.
- It's been ongoing, and in order to efficiently 10
- finance their project, rather than issue the bonds 11
- 12 18 months ago, they've waited until they had
- 13 completed those projects and now are in a position
- 14 to more economically finance the entire project,
- 15 both the reimbursement component, as well as the
- 16 perspective component.
- 17 So that's the reason for the significant
- 18 reimbursement here.
- 19 I SRAELOV: Thank you.
- 20 BACASTOW: You're welcome.

Page 17

- 21 GOETZ: Mr. Chairman, I would just like to make
- 22 a comment. I'm very, very familiar with this part
- 23 of the state; and if it wasn't for you guys, there
- 24 wouldn't be any healthcare at all available. You

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- 1 are really to be commended for doing these additions
- 2 and upgrades and stuff. You are the only game in
- 3 town.
- 4 BACASTOW: We've got an 18-county footprint.
- 5 CHAIRMAN FUNDERBURG: Thank you, Mr. Goetz, for
- 6 that comment. Also, I would like to just mention,
- 7 too, I think that IFA has done a pretty good job of
- 8 having impact throughout the state, and we're
- 9 certainly going to continue that effort and broaden
- 10 that and reach out even further. Thank you.
- 11 BRONNER: Just one comment or observation,
- 12 relative to job data, which I'm trying to monitor
- 13 now.
- 14 I will go back and say it's nice to see 90
- 15 new jobs projected here, of which 60 will be
- 16 construction jobs that are projected, but I did want
- 17 to say just relative going back to Adler University,
- 18 I would think, at a minimum, the current jobs would
- 19 be retained. I mean, it was an NA.
- 20 FRAMPTON: We don't count jobs that are staying
- 21 as retained jobs unless they are going to leave, if
- 22 they're going to leave the state, for example. So
- 23 that's the distinction.
- 24 BRONNER: Except we have it here for Sarah Bush

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22

- 1 Lincoln. So I'm thinking before we have categories,
- 2 we should probably consistently report information
- 3 across the different --
- 4 FRAMPTON: True.
- 5 CHAIRMAN FUNDERBURG: Consistently and then
- 6 cumulatively as well.
- 7 BRONNER: So we will be able to keep track and
- 8 have some trend data and statistics for ourselves.
- 9 CHAIRMAN FUNDERBURG: Thank you. Great point.
- 10 Thank you.
- 11 FLETCHER: If I may.
- 12 BRONNER: Yes.
- 13 FLETCHER: It's simply a preliminary resolution
- 14 at this time. We can request that information, if
- 15 it's available. There is not necessarily a forecast
- 16 or model done for jobs.
- 17 In a nutshell, what Adler University is
- 18 proposing is just exchanging lease payments for debt
- 19 service, their costly lease these payments in favor
- 20 of cheaper debt service.
- 21 So I don't know that a job model will be
- 22 created towards the retention, although we can
- 23 certainly ask when this comes back for a final, we
- 24 will have that answer.

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1 CHAIRMAN FUNDERBURG: And I think Ms. Bronner's

2 comment applies to all of everything.

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- 3 FLETCHER: Sure.
- 4 CHAIRMAN FUNDERBURG: Thank you for clarifying.
- 5 BRONNER: Thank you.
- 6 CHAIRMAN FUNDERBURG: Any other further
- 7 questions for Ms. Lenane on that project?
- 8 LENANE: Could I just make a correction? I
- 9 think you said the 60 construction jobs are in the
- 10 90. They are not. Those are additional jobs.
- 11 BRONNER: Great.
- 12 LENANE: And those are new permanent jobs, 90
- 13 jobs; and then the construction job, as you know,
- 14 are just they come on and off. And that really is
- 15 an estimate because, you know, some of the projects
- 16 we're reimbursing for, some are new projects, and
- 17 it's separate. It's not inclusive.
- 18 BRONNER: I will also suggest, then, we have
- 19 estimated included in our job data.
- 20 LENANE: I think one time we did.
- 21 CHAIRMAN FUNDERBURG: We will address that
- 22 going forward. Thank you all very much.
- 23 Any other questions on that particular
- 24 project? No? Please.

24

1 LENANE: Okay. Next is a final bond resolution

- 2 for Passavant Memorial Area Hospital Association for
- 3 \$24,200,000. It's a direct bank placement with PNC
- 4 Bank, and this really has nothing new added to it.
- 5 It's a straight refunding of its 2006 A and 2006 B
- 6 bonds.

7 Yes, and added is the guarantee of Page 20

- 8 Memorial Health Systems, which they have now become
- 9 affiliated with. So, but the bonds, these are
- 10 Passavant bonds, that they're refunding.
- 11 When they reissued, I have a question, are
- 12 they going to say Passavant, or are they going to
- 13 say Memorial? They are going to say Passavant?
- 14 BACASTOW: Passavant is the borrower.
- 15 LENANE: Okay.
- 16 BACASTOW: And there is a separate guarantee of
- 17 Memorial Health System.
- 18 LENANE: They haven't been merged into the
- 19 obligated debt yet?
- 20 BACASTOW: They are not. They are part of the
- 21 same credit group.
- 22 LENANE: Yes.
- 23 BACASTOW: They have a parent affiliate
- 24 relationship or subsidiary relationship, with

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- 1 Passavant being the subsidiary, and the parent being
- 2 Memorial Health System, which is providing a
- 3 separate guarantee, but the bonds are the bonds of
- 4 Passavant, the obligation bonds.
- 5 LENANE: As you can see, Dan is our southern
- 6 Illinois bond counsel.
- 7 Any other questions?
- 8 CHAIRMAN FUNDERBURG: Okay. Thank you very
- 9 much.
- 10 LENANE: Okay. Thank you.
- 11 CHAIRMAN FUNDERBURG: Mr. Frampton?

Page 21

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- 11-12-15. txt FRAMPTON: Quickly, Tab 5 is a resolution to 12 13 amend the existing bond and Ioan agreement for Alef 14 Alef actually borrowed through two 15 special-purpose entities that they formed to own 16 both real estate associated with the project and the equipment back in December of 2010. 17 18 The Authority issued approximately 19 3,000,000 of bonds to finance the construction and
- equipment of a 19,000 square-foot building that added to Alef's existing 16,500 square-foot facility in Mundelein.
- 23 As a result of the project, they were able 24 to double their production capacity. In terms of MARZULLO REPORTING AGENCY (312) 321-9365

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1 the amendments to the bond and Loan agreement, they

2 will enable the interest rate to be reset as

3 scheduled back at the time the original bonds were

4 issued. Although this will be a reissuance for tax

5 purposes, the Authority will not be charging a fee.

6 Bonds that are sold into the market, when

7 they reset interest rates, typically they do not

8 have to go through a reissuance. They also don't

9 even need Board approval or consent, ordinarily.

10 So we're attempting here to provide

11 equivalency between the local bank purchase deals

12 and the transactions for our borrowers that are sold

13 out into the market. The outstanding principal

14 amount of the bonds is approximately \$2.95 million.

15 Presently, First American Bank was the

16 purchaser. As the purchaser, First American bears Page 22

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- 17 all risks as the bond holder. They are also the
- 18 relationship bank for Alef.
- 19 Any questions. Okay. Thank you.
- 20 CHAIRMAN FUNDERBURG: Thank you.
- 21 WEBER: Hello. I'm Elizabeth Weber, general
- 22 counsel to the Authority. I'm speaking on Item 6,
- 23 which will authorize the continuation of the
- 24 Authority's employee benefits and payroll services

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- 1 with ADP, pending a competitive solicitation or
- 2 other options for these services.
- 3 Specifically, the resolution approves the
- 4 most recent contract, which is a 90-day contract
- 5 ending at the end of January of 2016 and allows for
- 6 extensions, as needed.
- 7 Are there any questions?
- 8 JURACEK: I don't seem to have that resolution
- 9 in my packet. I don't have anything on 7 either. I
- 10 might have a shortchanged packet.
- 11 WEBER: Let me give you my copy.
- 12 JURACEK: Okay.
- 13 BRONNER: It's in the folder.
- 14 JURACEK: No, it's not.
- WEBER: It begins with a memo.
- 16 JURACEK: I don't have it.
- 17 WEBER: I'll give you my copy.
- 18 HORNE: It's kind of stuck there, but it is in
- 19 there.
- 20 JURACEK: It's not in mine.

- 21 MEISTER: I don't know what happened. We can
- 22 provide that.

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- BRONNER: It's a single page ahead of the memo.
- 24 JURACEK: I have no resolution.

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- 1 ISRAELOV: Is this for both 6 and 7?
- 2 WEBER: It's for 7.
- 3 JURACEK: There is a 6 memo. Thank you.
- 4 appreciate that. Thank you.
- 5 WEBER: Any other questions? Okay.
- 6 CHAIRMAN FUNDERBURG: Thank you.
- 7 MEISTER: Item No. 8 is the resolution for the
- 8 selection of trustees and/or paying agents for
- 9 financing options for debt issuances for one or more
- 10 public purpose projects through an emergency
- 11 procurement.
- 12 Last month, and this is a smaller piece of
- what we're going to be addressing on Items 7 and 11,
- 14 we came to the Board. We authorized -- I asked for
- 15 Authority to move forward with emergency purchases
- 16 under the Procurement Code for necessary parties for
- 17 moral obligation backed financing involving certain
- 18 State receivables incurred by State vendors.
- 19 The trustee is a necessary party. There
- 20 was a robust on the -- the emergency purchase
- 21 provisions of the Illinois Procurement Code are
- 22 exempt from a conventional code procurement, but the
- 23 statute does call for as much competition as is
- 24 practicable.

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1	The staff of the Authority engaged in
2	that. An RFP was posted. Responses came in, and
3	the staff graders, of which there were three, Rich
4	Frampton, Pam Lenane, and Six Granda, recommended
5	Zion's First Bank to serve as trustee/paying agent
6	or bond registrar, in connection with whatever bond
7	issue or direct purchase is ultimately provided.
8	Turning to Agenda Item No. 10, back in
9	July, and I know that we've had some new additions
10	to the Board, but over time, the Authority had
11	developed a rather robust committee structure that
12	has sort of grown like a coral reef over time.
13	I sat down with the Chairman, and I
14	recommended streamlining that in July. We adopted a
15	resolution reconstituting five committees. One
16	would be the Audit Budget Finance Investment and
17	Procurement, what I've referred to as Audit Plus.
18	The second as Governance Personnel and
19	Ethics, although based on some discussions that
20	we've had, I believe that we should move legislation
21	from the Audit Committee down to the Governance
22	Committee, and that is reflected in this resolution.
23	The third committee is Tax Exempt Conduit
24	Transaction, which is really our core business,
	MARZULLO REPORTING AGENCY (312) 321-9365

1 which previously had been spread among at least

2 three committees: A Healthcare Committee, an

- 3 Education Committee, and an Infrastructure
- 4 Committee. I think this combines all of the conduit
- 5 and the Ag Committee. It combines all of the ag, or
- 6 all of the conduit transactions, in a central home.
- 7 The fourth committee is Direct and
- 8 Alternative Financing. From time to time, as people
- 9 who are on the Board, and people that follow the
- 10 Board know, the Board and the staff consider direct
- 11 commitments of the Board's balance sheet or other
- 12 aspects, say, involving state guarantees, state
- 13 contingent guarantees and other items where either
- 14 the taxpayer dollars are at risk or the Authority's
- 15 balance sheet may be at risk.
- 16 I recommended that it would be appropriate
- 17 for this to be, since it's more of a risk committee,
- 18 to be housed in this committee.
- 19 And then, ultimately, something new,
- 20 because these four prior committees really represent
- 21 consolidations of prior existing committees, that we
- 22 would form an Executive Committee headed by the
- 23 Chairman and the Chairs of these four other
- 24 committees.

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1 We provided a breakout of the committee.

- 2 We hope that it's been generally fair on the
- 3 volunteer -- calling on the volunteer nature of the
- 4 Board.
- 5 The chairs of the committee that we are
- 6 recommending are Gila Bronner is Chair of Audit
- 7 Plus. Eric Anderberg is Chair of Governance plus, Page 26

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- 8 including legislation. Bob Horne is Chair of Tax
- 9 Exempt Conduit Transactions. And Lerry Knox is
- 10 chair Of Direct and Alternative Financing.
- 11 Any questions?
- 12 CHAIRMAN FUNDERBURG: Okay. No questions.
- 13 Then I would like to ask that the Board adopt the
- 14 following projects and resolutions 1, 2, 3, 4, 5, 6,
- 15 8 and 10. Is there such a motion?
- 16 ANDERBERG: So moved.
- 17 GOETZ: Seconded.
- 18 CHAIRMAN FUNDERBURG: Is there a second over
- 19 there here, too?
- 20 GOETZ: Yes.
- 21 MEISTER: By Mr. Goetz.
- 22 CHAIRMAN FUNDERBURG: Who made the motion then?
- 23 MEISTER: Eric.
- 24 FLETCHER: Mr. Anderberg.

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- 1 CHAIRMAN FUNDERBURG: Okay. There is a motion
- 2 and a second.
- 3 FLETCHER: There's a motion. I'll call the
- 4 roll. Mr. Anderberg?
- 5 ANDERBERG: Yes.
- 6 FLETCHER: Ms. Bronner?
- 7 BRONNER: Yes.
- 8 FLETCHER: Mr. Goetz?
- 9 GOETZ: Yes.
- 10 FLETCHER: Mr. Horne?
- 11 HORNE: Yes.

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12
          FLETCHER:
                     Mr. Israelov?
13
          I SRAELOV:
                    Yes.
          FLETCHER: Ms. Juracek?
14
15
          JURACEK: Yes.
          FLETCHER:
                     Mr. Knox?
16
17
          KNOX: Yes.
18
          FLETCHER:
                     Mr. Pedersen?
19
          PEDERSEN:
                     Yes.
                     Mr. Poole?
20
          FLETCHER:
21
          POOLE: Yes.
22
          FLETCHER:
                     Mr. Tessler?
23
          TESSLER:
                    Yes.
24
          FLETCHER:
                    And Mr. Chairman?
           MARZULLO REPORTING AGENCY (312) 321-9365
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 1
          CHAIRMAN FUNDERBURG:
                                Yes.
 2
          FLETCHER: Mr. Chairman, motion carries.
 3
          CHAIRMAN FUNDERBURG:
                                Thank you.
                                             Next up we
 4
     have Items 7 and 11. Mr. Israelov, please.
                                                   Thank
 5
     you.
 6
               (Motions to leave room.)
          FLETCHER: And Let the record reflect Member
 7
 8
     Israelov has stepped out of the room.
 9
          MEI STER:
                    Speaking to Agenda I tem 7, the
10
     resolution approving the selection of underwriters
     for financing options for debt issuances for one or
11
12
     more projects, including public purpose projects
13
     under an emergency procurement, we have several
14
     memos that have been provided in the manila folder
15
     and are also posted on our website.
               The first is entitled "Memo" in large
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- 17 letters from our financial advisors, one of whom is
- 18 here today. Melanie Shaker, could you stand up from
- 19 Sycamore Financial?
- Her colleague, Jim Beck, from Acacia 20
- 21 Financial, could not be here today, but this memo
- 22 provides a rather lengthy summary of the emergency
- 23 procurement that the staff of the Authority and its
- 24 contractual financial advisors and outside counsel,

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- 1 Katten Muchin, and our staff engaged in, based on
- 2 the October 8th resolution.
- In summary, we placed an RFP, publicly 3
- 4 placed it. We received up to 19 responses.
- narrowed those down to six in-person interviews with 5
- teams, and then four subsequent -- four 6
- 7 subsequent -- four quality interviews.
- 8 The staff of the Authority is pleased to
- 9 recommend Citibank as the investment banker to this
- 10 Board. Actually, it's formal name is Citigroup
- Capital Markets Group, Inc., also known as Citi. 11
- 12 This is a zero-dollar contract at this
- 13 point. I think that we have representatives of Citi
- 14 here today. Could you stand and introduce
- 15 yoursel ves?
- COOMES: I'm Tom Coomes. 16
- 17 PADGETT: Brad Padgett.
- 18 So in the event that I tem No. 11 is MELSTER:
- approved today, and part of Item No. 11 is that as 19
- 20 early as this afternoon and tomorrow, we hope to, if

21 this resolution is approved, we would reduce that 22 agreement to writing, have Citi enter into a 23 contract. 24

We would begin working on the structuring MARZULLO REPORTING AGENCY (312) 321-9365

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- 1 of a transaction that we would return to the Board
- 2 with either at the regularly-scheduled December
- 3 meeting; or, if the need arises, we would recommend
- 4 to the Chairman that we would have a special meeting
- 5 called before the December meeting.
- For the Citi folks, I am correct that this 6
- 7 is -- at this point, it is a zero-dollar contract,
- and you will only be paid if we have a final 8
- 9 resolution and if we have a closed deal?
- 10 COOMES: That's correct.
- 11 CHAIRMAN FUNDERBURG: Any questions? If there
- 12 are no questions, then would you move on, please?
- 13 MEISTER: Yes. Moving on to agenda Item 11 in
- 14 this, as I began this meeting, certainly Illinois
- 15 State Government is experiencing extraordinary
- 16 times, and we laid the foundation for this request
- 17 on October 8th, Agenda Item 9, which is also
- 18 contained in your package.
- 19 In that, we outlined basically the
- 20 We have received a request from the
- 21 Governor's Office, and the Governor's Office of
- 22 Management and Budget, to look in our statutory
- 23 tool box provided by the General Assembly, and see
- 24 what measures that this Board can take to ameliorate

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1	the difficulties faced by State vendors.
2	Resolution and 911 agencies, that I will
3	address separately. Agenda Item No. 11 is, in
4	essence, a preliminary resolution, similar and
5	analogous to the preliminary resolutions that the
6	Board hears on conduit deals. However, there is a
7	substantive difference. This is not conduit.
8	And in connection with this, we will be
9	asking the Governor of Illinois to sign off on a
10	moral obligation, which is a statutory contingent
11	taxpayer pledge to back these bonds.
12	The bonds ultimately will be repaid from
13	appropriations, appropriations that we believe were
14	contained in the budgets that were passed by the
15	Illinois General Assembly in the spring, and
16	contained in the Governor's introduced budget.
17	These will be budgets consistent with the
18	emergency purchase procedures under the Illinois
19	Procurement Code that will be essential governmental
20	goods and services. Basically, that if these bills
21	to vendors are not paid, there will be a threat to
22	public health and safety.
23	There will be it calls for or No. 2
24	calls for an immediate expenditure for repairs to
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State property or to protect against further loss or 1

2 damage to State property.

3	11-12-15.txt 3, to prevent or minimize serious
4	disruption for clinical State services that effect
5	health, safety, collection of substantial State
6	revenues; or 4, to insure the integrity of State
7	records.
8	From what I understand of the vendors that
9	are likely to be paid with these bond proceeds, the
10	ones that have been provided to me, I will tell you
	·
11	that they will meet these standards to some; and to
12	give it by way of example, some of the vendors that
13	I have been told about are the companies that repair
14	snowplows for the Illinois Department of
15	Transportation.
16	Here we are in November. These small
17	business with unionized employees that's
18	minority-owned that cleans the James R. Thompson
19	Center, of course despite no State budget, but under
20	court order, State employees are continuing to work
21	in the James R. Thompson Center; and food vendors
22	for residents of the State Veteran's Homes and
23	inmates in the custody of the Department of
24	Corrections.
	MARZULLO REPORTING AGENCY (312) 321-9365
1	So under State Law, vendors are entitled

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- 2 to what is known as statutory prompt payment
- 3 interest or penalty. It accrues on the 91st day at

- 4 the rate of 1 percent a month.
- 5 And so what the IFA would be doing is
- 6 borrowing money, and then repaying -- and then using
- 7 the proceeds to purchase these receivables, and then Page 32

- 8 step into the shoes of these vendors on the 9 statutory prompt payment. 10 With respect to that, I am asking in our, 11 Melinda, our general fund currently stands at 12 roughly \$17,000,000? 13 GILDART: In investments. 14 MEI STER: In investment. So the Authority has 15 roughly \$17,000,000 in general funds. It is i nvested. We have \$600,000 to \$700,000 that are 16 17 liquid at this time. 18 We have pledges against that \$17,000,000 19 in a loan that is being processed for the City of Blue Island and for various DACA medical students at 20 21 school, at Loyola University. 22 But I'm recommending to the Board that we
 - MARZULLO REPORTING AGENCY (312) 321-9365

take \$12,000,000 of that \$17,000,000 fund, we begin

the process to liquidate our short-term investments.

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1 We had a conversation two days ago with

- 2 Clear Arc, who is our investment manager. Most of
- 3 these investments are in one- to three-year
- 4 investments. That we begin to liquidate these in
- 5 mitigating loss as much as possible.
- 6 I cannot predict the future, but our work
- 7 with Clear Arc in this area is that they've been
- 8 generally successful in this area, but time will
- 9 tell.
- 10 And I'm asking the Board to authorize
- 11 myself, or other authorized officers, including the

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- 12 Chairman, to then have the authority to liquidate
- 13 these investments and use the \$12,000,000, and it
- 14 will be used as follows: Certain of these vendors,
- 15 since there has not been a State budget since July,
- 16 are basically at the end of their rope and will be
- 17 either cutting off services and goods to the State,
- 18 or they will be facing some sort of financial
- 19 catastrophe.
- There are a relatively small number, in
- 21 the range of one to two to three million dollars,
- 22 will be working with Governor's Office of Management
- 23 and Budget to identify these; and as early as
- 24 Friday, Monday, Tuesday, the Authority would be

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basically purchasing certain of these receivables

- 2 and stepping into the shoes for prompt payment
- 3 purposes.
- 4 That group of receivables would either be
- 5 taken out by any ultimate bond issue, or the
- 6 Authority would be able to sit in these on an
- 7 investment that could bear up to 9 percent annual
- 8 interest.
- 9 The second purpose is that in our
- 10 discussions with Citigroup, in order to make the
- 11 proposed transaction as efficient as possible, that
- 12 it may be appropriate, and this would be -- the
- 13 exact terms of this would be contained in a final
- 14 resolution that would return to the Board either in
- 15 December or in a special Board meeting, that the
- 16 Finance Authority make some sort of what I would Page 34

17	term an equity contribution to the transaction,
18	either to defray the cost of the issuance.
19	That could run north of a \$1,000,000,
20	and/or to fund a debt service reserve fund which
21	would stand in front of the moral obligation.
22	Again, until we run numbers, and until we sign a
23	contract and sit down with Citi, and the financial
24	advisors, and Citi's Lawyers, and our Lawyers, I'm

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- 1 not able to discuss what the range of this would be.
- 2 And the third purpose, which is separate
- 3 from the transaction, the bond transaction that I'm
- 4 discussing, is there are 911 agencies. They are
- 5 funded by a telecom surcharge. This telecom
- 6 surcharge flows through the State budget, and there
- 7 has not been a State budget since July 1st. I'm
- 8 recommending to the Board that the Authority and the
- 9 Executive Director and the authorized officers, be
- 10 provided the authority to make direct loans from our
- 11 balance sheet to these 911 entities.
- Because I understand, and I've spoken with
- 13 the Sheriff of Christian County, who reached out to
- me, who's confirmed this, that a number of these,
- 15 particularly outside of northeastern Illinois, will
- 16 be closing their doors and southern Illinois people
- 17 will dial 911, and there will be nobody there to
- 18 pick up the phone.
- 19 So that is the summary. I'm prepared to
- 20 answer questions, including those on the various

- 21 risks that we will be collectively facing. Mayor?
- 22 JURACEK: Yes, thank you. Just to clarify, you
- 23 and I spoke yesterday when we talked about the 911
- 24 agencies. You said those would be zero-interest

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- 1 loans to them?
- 2 MEISTER: Yes. That is my recommendation to
- 3 the Board. The resolution actually provided some
- 4 wiggle room; but as I spoke to various Board
- 5 Members, there was consensus that this being -- 911
- 6 service being an essential public safety government
- 7 purpose, that this would be something that I'm
- 8 comfortable recommending to the Board at zero
- 9 interest.
- 10 JURACEK: And I really appreciate the much
- 11 narrower scope of what we're being asked to vote on
- 12 today versus what was presented in our authority to
- 13 you to investigate, which would have included motor
- 14 fuel tax funds.
- 15 As a mayor, I joined all the other mayors
- 16 who said this is silly. It prolongs the State
- 17 impasse, especially at that point in time there was
- 18 some discussion as to whether there would be
- 19 interest charged on those cash flow loans, we'll
- 20 call it, which would just add to the cost of local
- 21 taxpayers and shift really a burden from the State
- 22 to the local taxpayers.
- 23 So I think it's really important -- it was
- 24 important for me to get comfortable with this, and I

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1	think it's important for everybody else to
2	understand we're talking about a much narrower scope
3	of application here.
4	The whole sign of this to vendors, and the
5	Prompt Payment Act, is a plus because the State
6	it's basically a sunk cost. The State is not
7	paying. The contracts with these small vendors are
8	subject to the Prompt Payment Act.
9	Either the vendors get the interest, or
10	I'm assuming Citibank gets the interest here in
11	payment for this. So it's no additional cost, given
12	the situation that we have, but it provides the
13	immediate cash flow.
14	And I know for a fact that many of these
15	vendors are small vendors, are minority vendors. In
16	my previous life, I sat on the board of the Jane
17	Adams Hull House Association, which no longer
18	exists. It went bankrupt for a number of cash flow
19	reasons.
20	And I know that many of the vendors
21	involved in that whole deal were small minority
22	vendors who just simply could not withstand this
23	kind of cash uncertainty situation.

The big risk I see is as a moral MARZULLO REPORTING AGENCY (312) 321-9365

1 obligation bond, that it is now shifting that risk

2 from the vendors to the Illinois Finance Authority.

- 3 That's not a bad thing, again, because many of these
- 4 vendors are ill-equipped to handle this kind of
- 5 risk; and if we're going to shift it anywhere, at
- 6 least it's consolidated here in a single entity that
- 7 we can perhaps even help manage.
- But, quite frankly, as a mayor, I say
- 9 we're all kind of subject to this larger moral
- 10 obligation risk, you know, from the State, until
- 11 such time as we get our motor fuel tax funds, our
- 12 share of the state income tax.
- 13 Our sales tax revenues are even being held
- 14 up until we get these monies. We're all subject to
- 15 this risk, and I see this as a way of at least
- 16 mitigating it to the narrow field of beneficiaries
- 17 that we're proposing.
- 18 CHAIRMAN FUNDERBURG: Okay. Thank you. Are
- 19 there any other questions?
- 20 TESSLER: Yes. Is the \$12,000,000 that you're
- 21 talking about utilizing that we won't have in the
- 22 Finance Authority, because we'll be spending it,
- 23 correct?

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24 MEISTER: Correct.

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1 TESSLER: Is it, therefore, to be used that we

- 2 won't be able to use it for, because we won't have
- 3 it anymore if we're spending?
- 4 CHAIRMAN FUNDERBURG: Opportunity cost.
- 5 MEISTER: It's an opportunity cost. We will
- 6 not have it to collect interest in these
- 7 investments, which I think last year -- what was the Page 38

8	interest?
9	GI LDART: \$200, 000.
10	MEISTER: Yeah. So a portion of that last year
11	we collected \$200,000 in revenue from investments
12	from this.
13	One item that I have been considering at
14	various times, before the current extraordinary
15	circumstances, is I had hoped to reach a point where
16	we could start to reinvigorate our local government
17	Ioan program, which went back to the old Rural Bond
18	Bank, which a couple of years ago we used our
19	balance sheet to bring those moral obligations in;
20	and now we have a portfolio of 60 to 70 local
21	government Loans, mainly alternate revenue bonds
22	that are repaying for central government purposes,
23	like water and sewer systems.

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And they're repaying principal and

- 1 interest to the Authority, and that helped our
- 2 balance sheet immeasurably when conduit issuance
- 3 went into a trough.
- 4 So we will not be able -- we'll have to
- 5 delay investment on initiating a program and coming
- 6 to the Board with a program like that because we'll
- 7 have somewhat less than \$5,000,000, particularly
- 8 after the DACA funds are transferred and the Blue
- 9 Island funds are transferred.
- 10 TESSLER: The cost to liquidate it, we don't
- 11 yet know. I mean, in the unlikely event the State

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- 12 actually pays this before the penalty of the
- 13 interest kicks in, we may actually lose money on
- 14 this deal, not just on making money if they pay us
- 15 back quickly.
- 16 MEISTER: And I'm glad --
- 17 TESSLER: We don't know the cost to liquidate,
- 18 what it is, but it's going to be a cost?
- 19 MEISTER: I'm actually glad you posed the
- 20 question in the way that you did. It does give me
- 21 an opportunity to talk about the risks, and I
- 22 want to be --
- 23 TESSLER: We may lose money just that quickly,
- 24 and they may never pay it back?

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- 1 MEISTER: Exactly. There may not be an
- 2 appropriation. There may be a challenge to the
- 3 prompt payment. There may be the cost to liquidate
- 4 the funds. It may out balance the upside of the
- 5 interest. There may be early payment.
- 6 These are specific real risks, that I'm
- 7 going to be quite upfront with the Board, there are
- 8 risks. But one of the Board Members posed,
- 9 generally, when there is great risk, there is
- 10 generally great upside.
- 11 In this case, we're being called really to
- 12 address -- to take a risk not with the expectation
- 13 of a financial upside for the Authority, but in a
- 14 small way to light a candle in the darkness of a
- 15 larger State budgetary impasse of which we are not a
- 16 direct participant.

- 17 GOETZ: Chris, are the 911 loans coming out of
- 18 the \$12,000,000?
- 19 MELSTER: Yes.
- 20 GOETZ: Okay. I just think this is a good use
- 21 of our broad authority that we have to try to
- 22 eliminate some of this backlog of payments going to
- 23 these vendors.

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24 A Lot of them are very small vendors, and MARZULLO REPORTING AGENCY (312) 321-9365

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1 they just can't afford to carry the State. One of

- 2 the upside, as I understand it, what is the interest
- 3 rate we're going to have to pay on the bonds?
- 4 MEISTER: Melanie or Citi, one of you, why
- 5 don't you address that.
- 6 GOETZ: What's the approximate interest rate
- 7 we're going to have to pay Citi?
- 8 SHAKER: I think it's going to be dependent on
- 9 what the market looks like, and what the structure
- 10 of the deal is. The final structure of the deal is
- 11 not determined what kind of a form it's going to be.
- 12 GOETZ: Would it be less than 9 percent?
- 13 SHAKER: I would expect so; but again, I can't
- 14 commit to that.
- 15 GOETZ: So are we in the spread?
- 16 CHAIRMAN FUNDERBURG: It's possible. So,
- 17 Mr. Tessler, your point is very well taken. There
- 18 will be some costs.
- 19 There may be some opportunity costs
- 20 relative to the rates that we're receiving on our

- 21 investment portfolio at the time.
- 22 The biggest risk, from my standpoint, is
- 23 appropriation risk, at some point in time in the
- 24 future, but that is really the business that the IFA

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- 1 is in. We take risks, to try to help the citizens
- 2 of Illinois through economic development and other
- 3 matters.
- 4 And I think that there is some irony here,
- 5 too, that here an agency of the State of Illinois is
- 6 discussing the relative risks of doing business with
- 7 the State of Illinois.
- 8 TESSLER: And no one feels good about it.
- 9 BRONNER: In fact, Mr. Chairman, if you look at
- 10 page 2 of the memo, the Lou Greenbaum memo, I think
- 11 specifically where it speaks to authority to carry
- 12 the structure of IFA, the first paragraph there,
- 13 this is really, I believe, exactly in concert with
- 14 our specific mission and authority, and was
- 15 contemplated as such by the General Assembly as
- 16 described here in this paragraph.
- 17 CHAIRMAN FUNDERBURG: Thank you.
- 18 KNOX: Quick question.
- 19 CHAIRMAN FUNDERBURG: Yes.
- 20 KNOX: Chris, as it relates to the \$5,000,000
- 21 that is going to be left in our porfolio, how much
- 22 of that is encumbered? How much free capital will
- 23 we have?
- 24 MEISTER: After DACA and Blue Island, what are

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- 1 we looking at?
- 2 GILDART: I mean, that's the \$5,000,000 that we
- 3 have to take into account, payroll and AP.
- 4 MELSTER: Yeah.
- 5 GILDART: So we would have to update our cash
- 6 flow.

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- 7 MEISTER: So DACA and -- DACA and Blue Island
- 8 have already been taken out?
- 9 GILDART: Yes.
- 10 MEI STER: Okay.
- 11 KNOX: So it's five?
- 12 MEISTER: It's five.
- 13 HORNE: Any other on there?
- 14 CHAIRMAN FUNDERBURG: Excuse me, yes.
- 15 PEDERSEN: I think that this is setting a good
- 16 precedent. The Legislature has adopted Legislation
- 17 that is requiring municipalities that have small
- 18 dispatch centers to begin to consolidate those with
- 19 larger ones.
- The funding of those larger consolidation
- 21 dispatch centers comes from the 911 fee, and so
- 22 establishing this going forward, as sort of an
- 23 emergency funding mechanism, I think, is beneficial.
- My town is not in a real need for these

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1 funds, but I know many municipalities are. So my

2 hats off to the suggestion.

3	CHAIRMAN FUNDERBURG: Thank you. Mr. Horne?			
4	HORNE: I just wanted to make sure we have this			
5	\$12,000,000. In terms of other obligations from the			
6	IFA that are outstanding, I mean, is there any other			
7	areas of exposure?			
8	I mean, I consider that \$17,000,000 as			
9	kind of our basically, our cushion. Are there			
10	areas of exposure that we would ever have to draw on			
11	the 17 that are outside? Are we making ourselves			
12	more vulnerable by only having \$5,000,000 of			
13	avai l abi l i ty.			
14	MEISTER: Our most significant taxpayer, direct			
15	taxpayer exposure, is under the agricultural			
16	guarantee funds, which are we have a locally-held			
17	fund of \$11,000,000, which is separate from the 17,			
18	and that acts as an umbrella over two state			
19	treasurer funds.			
20	And the ultimate risk there, if the 11 is			
21	drained, and the two treasurer funds are drained,			
22	either by draws on them or by legislative action,			
23	those decades-old agricultural guarantee programs			
24	allow lenders, if the collateral for a specific loan			
	MARZULLO REPORTING AGENCY (312) 321-9365			
1	is insufficient, to reach through all of those funds			

- 2 directly into the state's general revenue funds.
- 3 So it's almost the equivalent to the state
- general obligation bond, not quite, but it's been 4
- 5 delegated to this agency. Maybe it is half a step
- bel ow. 6
- In advising the Board, I think that that Page 44 7

- 8 is our most significant risk, that at the top of
- 9 that is the pinnacle of what I would characterize is
- 10 our risk pyramid, and that is separate and apart;
- 11 but I think at this time, the funds locally held in
- 12 the two treasury funds, I think, we are over
- 13 collateralized.

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- 14 GILDART: We are.
- 15 MEISTER: By 50 percent.
- 16 GILDART: Patrick may know the exact amount.
- 17 MEISTER: Patrick, are you still on the line?
- 18 EVANS: Yes. It's well over 50 percent.
- 19 MEISTER: Yeah. So that's the top of the risk
- 20 pyramid. That's separate, and that is not involved.
- 21 At one time, the Authority had probably
- 22 close to \$30,000,000 in participation loans that
- 23 were concentrated primarily in central Illinois.
- 24 Most of those have rolled off.

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- 1 They were on five-year terms, and we must
- 2 be in the range of 1 -- maybe 1.25 million, like
- 3 one-and-a-quarter million dollars. That is the
- 4 remaining exposure there.
- 5 The other risk that we have is that we do
- 6 have a moral obligation to a special district on the
- 7 west side of Chicago, the Illinois Medical District
- 8 Commission. That goes to the Illinois taxpayers.
- 9 There is real estate collateral.
- Those bonds are publicly traded and are
- 11 posted publicly. In the event of a call on the

- 12 moral obligation, in collaboration with the
- 13 Governor's Office and the Governor's Office of
- 14 Management and Budget, staff could theoretically
- 15 come to the Authority and say, "We would like to
- 16 take some of our balance sheet and help whatever
- 17 problem."
- 18 HORNE: Okay.
- 19 MEISTER: If there is no problem at that point.
- 20 HORNE: Right.
- 21 MEISTER: They are consistent with their
- 22 postings, to my understanding. So I think the sum
- 23 costs are the cost of the liquidation and the risk
- 24 associated there, and the interest that we will not

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- 1 be collecting on 17 at this point.
- 2 HORNE: Right. Okay, thank you.
- 3 GOETZ: Just if I can comment. The last couple
- 4 years we made a real concerted effort to get rid of
- 5 our -- what would you call it?
- 6 MEISTER: Legacy risk.
- 7 GOETZ: Legacy risk. To get rid of those
- 8 things off of our books. So we really eliminated
- 9 that.
- 10 CHAIRMAN FUNDERBURG: Good job doing so. Other
- 11 questions?
- 12 HORNE: Just one other comment. So I'm just
- 13 trying to understand the political risk of this
- 14 agency's involvement in this situation.
- So, you know, by agreeing to do this as an
- 16 agency authority, what's the reverb from General Page 46

- 17 Assembly going forward, in terms of how we now
- 18 become a political player in this situation?
- 19 CHAIRMAN FUNDERBURG: I'll address that first.
- 20 I think Chris is better able to address it, but I
- 21 don't see it as such at all. I think IFA is doing
- 22 its job, first and foremost.
- 23 MEISTER: I've had no conversations with the
- 24 General Assembly. This was posted in October. The MARZULLO REPORTING AGENCY (312) 321-9365

- 1 memo that I wrote to Governor's Office of Management
- 2 and Budget had wide circulation. I was not in
- 3 Springfield the day that it was circulated.
- 4 I think we've been upfront in posting.
- 5 The terms of what we are doing are on the Internet,
- 6 and I think it's also worth noting there is an order
- 7 of magnitude. Our actions here are, while they are
- 8 large and important to us, over the scheme of the
- 9 problem, is in the multiples of billions of dollars.
- 10 HORNE: Right.
- 11 MEISTER: And we are talking about 12 to
- 12 \$150,000,000 out of that.
- 13 HORNE: Sure.
- 14 MEISTER: So I think that there will be some
- 15 stewardship. I think that there will be some
- 16 screens. I think that the statutory provisions of
- 17 the Procurement Code that we pursued this under, and
- 18 ended up with Zion Bank and Citi, provide a very
- 19 useful screen of the sorts of vendors that are
- 20 likely to be paid.

21	11-12-15.txt There's going to be a clearer screen. It			
22	will be, in my view, the most essential of essential			
23	government goods and services.			
24	CHAIRMAN FUNDERBURG: So, you know, other			
	MARZULLO REPORTING AGENCY (312) 321-9365			
1	points that people have made today around the table			
2	is that it is within in the charge of our charter.			
3	It is within the scope of our purpose.			
4	We are in extraordinary times, in terms of			
5	the state of the economy in Illinois, and I think			
6	we're doing the IFA is doing what we can, and it			
7	is somewhat extraordinary, but only to match the			
8	situation, and I think we're in the position to try			
9	to assist in any way we can.			
10	So we've had great discussion. I'm			
11	certainly willing to consider other questions, other			
12	comments.			
13	PEDERSEN: I move approval of the measure.			
14	CHAIRMAN FUNDERBURG: Okay. There's the			
15	motion.			
16	KNOX: Second.			
17	CHAIRMAN FUNDERBURG: Seconded by Mr. Knox.			
18	Any further discussion? Any further questions?			
19	PI ease.			
20	MEISTER: Is it for 7 and 11?			
21	CHAIRMAN FUNDERBURG: Yes.			
22	MEISTER: Okay.			
23	FLETCHER: So on the motion for approval of			
24	resolutions number 7 and 11, I'll call the roll.			

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1
    Member Anderberg?
 2
          ANDERBERG: Yes.
 3
         FLETCHER: Ms. Bronner?
 4
         BRONNER: Yes.
         FLETCHER: Mr. Goetz?
 5
 6
         GEOTZ: Yes.
         FLETCHER: Mr. Horne?
 7
 8
         HORNE: Yes.
 9
          FLETCHER: Mr. Juracek?
10
         JURACEK: Yes.
          FLETCHER: Mr. Knox?
11
         KNOX: Yes.
12
13
          FLETCHER: Mr. Pedersen?
14
         PEDERSEN: Yes.
15
         FLETCHER: Mr. Poole?
16
         POOLE: Yes.
         FLETCHER: Mr. Tessler?
17
18
         TESSLER: Yes.
19
         FLETCHER: Mr. Chairman?
         CHAIRMAN FUNDERBURG: Yes.
20
21
         FLETCHER:
                    Mr. Chairman, motion carries.
22
         CHAIRMAN FUNDERBURG: Is there any other
23
    business to come before the Board?
24
         GOETZ: I make a motion to adjourn.
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1 CHAIRMAN FUNDERBURG: We've got public comment.

2 The last item is the public comment.

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3
               Is there any public comment?
 4
                         (No response.)
 5
          CHAIRMAN FUNDERBURG: Okay. Mr. Goetz made a
 6
     motion to adjourn.
                         Is there a second?
 7
          PEDERSEN: Second.
          CHAIRMAN FUNDERBURG: All in favor, please say
 8
 9
     aye.
10
                         (A chorus of ayes.)
          CHAIRMAN FUNDERBURG:
                                Any opposed?
11
12
                         (No response.)
13
          CHAIRMAN FUNDERBURG:
                                Thank you all.
14
          MR. FLETCHER: The time we adjourned is 10:42.
15
     (WHICH WERE ALL THE PROCEEDINGS HAD AT 10:30 A.M.)
16
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     STATE OF ILLINOIS )
 1
                          SS:
     COUNTY OF C O O K )
 2
 3
             Pamela A. Marzullo, C.S.R., being first duly sworn
 4
     on oath, says that she is a court reporter doing business in
     the city of Chicago; that she reported in shorthand the
 5
     proceedings had at the foregoing meeting of the
                             Page 50
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11-12-15. txt

/	above-mentioned cause; that the fo	pregoing is a true and
8	correct transcript of her shorthar	nd notes, so taken as
9	aforesaid, and contains all the pr	roceedings had at the said
10	meeting.	
11	DAMEL	. A MAD7III I O
12		A A. MARZULLO se No. 084-001624
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