

1 ILLINOIS FINANCE AUTHORITY
2 SPECIAL MEETING OF THE TAX-EXEMPT CONDUIT
3 TRANSACTIONS COMMITTEE MEMBERS
4 November 10th, 2016 at 8:30 a.m.
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8 Report of Proceedings had at the Special Meeting of the
9 of the Tax-Exempt Conduit Transactions Committee of the
10 Illinois Finance Authority on November 10th, 2016, at the
11 hour of 8:30 a.m., pursuant to notice, at 160 North LaSalle
12 Street, Suite S1000, Chicago, Illinois.
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1 APPEARANCE:
2 COMMITTEE MEMBERS

3 MR. ROBERT HORNE, Chair (Via audio conference at 8:31)
4 MR. JAMES J. FUENTES
5 MR. MICHAEL W. GOETZ
6 MR. LYLE McCOY
7 MS. ARLENE JURACEK
8 MR. GEORGE OBERNAGEL
9 MR. R. ROBERT FUNDERBURG, Ex-Offi cio
10 MS. ARLENE JURACEK

11 ILLINOIS FINANCE AUTHORITY STAFF MEMBERS

12 MR. BRAD FLETCHER, Assi stant Vi ce-Presi dent
13 MR. RICH FRAMPTON, Vi ce-Presi dent
14 MS. PAMELA LENANE, Vi ce-Presi dent
15 MS. ELIZABETH WEBER, General Counsel
16 MR. CHRISTOPHER B. MEISTER, Execu ti ve Di rector
17 MR. PATRICK EVANS, Agri cul tural Banker (Vi a audi o
18 conference)

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1 CHAIRMAN McCOY: Wi th i t bei ng 8: 30, why don' t
2 we get goi ng. I f I coul d ask the Assi stant
3 Secretary to please take the rol l?
4 FLETCHER: Certai nly. Mr. Goetz?
5 GOETZ: Here.
6 FLETCHER: Mr. Fuentes?
7 FUENTES: Here.

8 FLETCHER: Mr. Obernagel ?
9 OBERNAGEL: Here.
10 FLETCHER: Vice-Chairman McCoy?
11 McCOY: Here.
12 FLETCHER: And Mr. Funderburg as ex-officio.
13 FUNDERBURG: Here.
14 JURACEK: How about me?
15 FLETCHER: And Ms. Juracek? My apologies.
16 JURACEK: Here.
17 FLETCHER: I was waiting. Mr. Committee
18 Vice-Chair, we have a quorum.
19 CHAIRMAN McCOY: Excellent. Just in reviewing
20 the minutes from the last meeting, does anybody wish
21 to make any additions, edits, corrections to the
22 minutes from October 13th, 2016?
23 Hearing none, I would like to request a
24 motion to approve the minutes. Is there such a
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1 motion?
2 OBERNAGEL: I will make the motion, Mr.
3 Chairman.
4 GOETZ: Second.
5 CHAIRMAN McCOY: Thank you. All those in
6 favor?
7 (A chorus of ayes.)
8 CHAIRMAN McCOY: Opposed?
9 (No response.)
10 CHAIRMAN McCOY: The ayes have it. Moving on
11 then to the Presentation and Consideration of the

12 Project Reports and Resolutions.

13 FLETCHER: Did someone just join the line?

14 HORNE: Yes, Bob Horne just joined.

15 FLETCHER: We'll note for the record Mr. Horne
16 has joined via audio conference at 8:31.

17 CHAIRMAN McCOY: Bob, we're just looking at the
18 Presentation and Consideration of the Reports and
19 Resolutions.

20 I would like to ask for the general
21 consent for the Members to consider the Project
22 Reports and Resolutions collectively, and to have
23 the subsequent recorded vote apply to each
24 respective individual Project and Resolution, unless

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1 there are any specific Project Reports and
2 Resolutions that a Member would like to consider
3 separately.

4 If not, I would like to ask the staff now
5 to present the Project Reports and Resolutions,
6 which will be considered collectively. I think,
7 Mr. Evans, you're up.

8 EVANS: Yes. Today we have two beginning
9 farmer bonds. Both loans are related to the
10 Illinois Finance Authority program and will have a
11 first mortgage position on them. FSA will have a
12 second position behind Illinois Finance. This one
13 is Anthony and Allyson Weber, who are purchasing
14 40 acres of farmland through People's State Bank in
15 Newton.

16 People's state Bank in Newton retained a
Page 4

17 loan of 50 percent of the \$211,000 land purchase or
18 \$105,500 of debt. IFA will provide beginner farmer
19 bonds maintaining first position with the bank,
20 utilizing FSA 5/45/50 loan program. The terms of
21 funds are identified in the writeup. The property
22 is located in Richland County.

23 The second bond is with Michael Joseph
24 Matway, who is purchasing 97.173 acres through First
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1 National Bank of Litchfield, who will retain
2 54.9 percent of a \$947,436.75 land purchase for
3 \$520,000 of debt.

4 IFA will provide a beginning farmer bond,
5 maintaining first position with the bank, utilizing
6 FSA beginning farmer program. To maximize the FSA
7 and IFA program, the borrower will put in
8 13.4 percent of equity, with FSA retaining
9 31.7 percent of purchase, and the bank will retain
10 54.9 percent of the purchase price.

11 The terms of the bond are identified in
12 the writeup, and the property is located in
13 Montgomery County, Illinois. Any questions?

14 WEBER: For the record, I would like to note
15 that I neither know, or to my knowledge am I
16 related, to Anthony or Allyson Weber.

17 CHAIRMAN McCOY: All right. I think we're
18 good. Thank you.

19 EVANS: Thank you.

20 FLETCHER: Next is tab 2 on the agenda, which

21 is also tab 2 in your Board books. It's a Final
22 Bond Resolution on behalf of Oak Park Residence
23 Corporation in a not-to-exceed amount of
24 \$22,000,000. Established in 1966, Oak Park

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1 Residence Corporation provides affordable rental
2 housing in Oak Park, Illinois, through both its 22
3 property multi family housing portfolio and its
4 various housing units owned through affiliated
5 entities.

6 As a nonprofit entity, Oak Park Residence
7 Corporation issued bonds through IFA's predecessor
8 agency IDFA in 2001, and later through IFA in 2006.
9 Both series of bonds were issued as variable rate
10 bonds secured by letters of credit with PNC Bank
11 National Association. Those letters of credit are
12 scheduled to expire in August 2017.

13 Accordingly, Oak Park Residence
14 Corporation, and a wholly-owned affiliate of PNC
15 Bank, PNC Community Development Company, LLC, have
16 agreed to refund these outstanding bonds and enter
17 into a direct purchase structure.

18 We see this time and time again where a
19 borrower is exiting a letter of credit structure,
20 entering into a bank direct purchase structure. The
21 bank and borrower have agreed to a fixed-interest
22 rate during an initial term of 10 years.

23 The refunded principal amount will be
24 approximately \$17,000,000. Additionally, the bank

1 is providing tax-exempt financing for new capital
2 projects in the amount of \$3,000,000. That will be
3 for various HVAC improvements at the housing units,
4 as well as energy efficiency upgrades.

5 So the expected par amount at closing will
6 be \$20,000,000, while you are approving a
7 not-to-exceed amount of \$22,000,000.

8 Turning to page 7 in the confidential
9 section of the report, I did want to note for the
10 record we are applying our typical discounted fee
11 when a borrower is exiting from the LOC structure,
12 but we are applying our standard fee schedule for
13 the new money component.

14 Because they are a non-rated entity, we
15 provided a four-year forecast that shows they will
16 generate sufficient operating cash flows to cover
17 the proposed debt service. Notably, the current
18 outstanding Series 2001 and Series 2006 bonds are
19 bullet maturities, meaning they are non-amortizing
20 on their principal.

21 After converting to this bank direct
22 purchase structure through this refunding, they'll
23 begin making quarterly interest and principal
24 payments in 2017, which can be viewed as certainly a

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1 credit positive, as they pay down long-term debt on
2 their balance sheet.

3 I did want to note that these bonds are
4 being issued as 501(c)(3) revenue bonds, due to the
5 100-percent ownership status of the nonprofit
6 entity. However, pursuant to the corporate mission,
7 they do offer units -- approximately 20 percent of
8 the units to individuals with incomes below
9 50 percent of the area median income.

10 Said another way, they rent their units at
11 approximately 80 percent in market rate, which is
12 why they do, in fact, pay property taxes, which was
13 the final note in the report there. I can take any
14 questions.

15 GOETZ: Are they going to qualify for tax
16 credits? They're not going to use low income
17 housing tax credits?

18 FLETCHER: Not through this financing, no.

19 GOETZ: Okay. Bonds deals usually qualify for
20 the four percent credits.

21 FLETCHER: Right.

22 FUNDERBURG: Brad?

23 FLETCHER: Yes, sir.

24 FUNDERBURG: What are the ramifications of it

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1 being unrated and us waiving our policy? That's a
2 different credit, I know. We'll wait for that one.
3 Okay. We'll wait.

4 FLETCHER: The only policy that we're applying
5 here is our discounted fee because the bonds are
6 currently variable rate bonds. The interest resets
7 every seven days. Being a --

8 LENANE: But it's a single bond. It's one
9 bond.

10 FLETCHER: Correct, it's just one bond being
11 purchased.

12 LENANE: It will be in the amount of
13 \$15,000,000.

14 FLETCHER: \$20,000,000.

15 LENANE: \$20,000,000. So you don't have to
16 have denominations, not the \$100,000 denominations.

17 FLETCHER: Right. So this won't be sold into
18 the capital markets. Right now the bonds are in the
19 capital markets, but it will be a direct purchase on
20 the portfolio of PNC Community Development. So it
21 will be held as an investment.

22 FUNDERBURG: Okay.

23 FLETCHER: And they will execute our typical
24 investor letter.

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1 FUNDERBURG: Got it. Thank you.

2 GOETZ: Do you know if they have any Section 8
3 contracts?

4 FLETCHER: I would imagine.

5 FRAMPTON: On certain of the properties they
6 do.

7 FLETCHER: They have a couple units that are
8 owned by affiliated entities, not Oak Park Residence
9 Corporation proper. Those are HUD subsidized, so I
10 would imagine there is certainly some Section 8
11 there.

12 GOETZ: Yeah, I do a lot of affordable housing
13 mortgages, and their law firm is a law firm I use.
14 Does that create a problem?

15 WEBER: No, I don't think so.

16 MEISTER: The Applegate firm?

17 GOETZ: That's my firm that I use. I don't use
18 Nick.

19 LENANE: Tom Thorne.

20 GOETZ: Yes. Well, in Applegate.

21 FUNDERBURG: Brad, anything regarding
22 structure? Anything that is unusual about this
23 credit that we should know about?

24 FLETCHER: No, sir. Pretty standard.

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1 FUNDERBURG: Okay. Thank you.

2 CHAIRMAN McCOY: Any other questions? Rich, I
3 think you're up.

4 FRAMPTON: Okay. We'll move on to item 3,
5 which is a one-time consideration Final Bond
6 Resolutions for the MJH Education Assistance
7 Illinois for LLC.

8 A little bit first about MJH and who they
9 are. MJH is a stand-alone limited liability company
10 that was created by a foundation the MJH Education
11 and Healthcare Assistance Foundation, which is a
12 California nonprofit.

13 The MJH Foundation is the sole member of
14 the borrower, and its exclusive purpose is to
15 support DePaul University. So prior to this
16 project, MJH had established three previous LLCs

17 that had entered into master leases with DePaul to
18 develop or redevelop and finance academic and
19 student residences -- residence buildings on the
20 campus of DePaul.

21 All three of those prior projects had a
22 DePaul contract. This project and financing is
23 different. It was undertaken initially and
24 structured to be both off balance sheet and off

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1 credit to DePaul. So this financing was set up like
2 a real estate deal.

3 MJH is a stand-alone limited liability
4 company. The credit was structured and the bonds
5 were originally sold and rated by Moody's. The
6 bonds were sold in three series. All but the junior
7 subordinate series were investment grade rated by
8 Moody's at the time back in 2004.

9 And as a result of that, the bonds, the
10 original bonds, were sold in \$5,000 denominations to
11 retail investors. So many of the original holders
12 were, in fact, retail investors.

13 Do you have any questions about MJH and
14 the special purpose entity structure before I
15 continue?

16 FUNDERBURG: I have a question regarding
17 because it was placed retail. What happens if some
18 of the Series '04 bond holders don't choose to
19 participate?

20 FRAMPTON: Okay. I would like to address that

21 question a little bit later, if you don't mind.

22 FUNDERBURG: Perfect.

23 FRAMPTON: In terms of the -- if you turn to

24 page 2 of the memorandum, which is page 37 in the

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1 packet or the very first page, or the second page of
2 what's in your Board book, there is background on
3 the original deal.

4 And about midway down the page, the
5 original structure and dollar amount of the 2004
6 financing is presented. So there were three series
7 of bonds. Number one, there was a \$58.34 million
8 senior series that was rated Baa2 by Moody's.

9 Secondly, there was a B Series that was
10 subordinate \$15.05 million; and finally, there was a
11 C Series for \$13,800,000. This was really in lieu
12 of a cash payment by MJH.

13 The developer of the project, Smithfield
14 Properties, took back basically a deeply
15 subordinated seller note that took the form of this
16 bond. The C bonds cannot be traded; and in the new
17 deal, they cannot be traded either.

18 They will all be subject to investor
19 letter and minimum denominations of \$100,000, and
20 the developer -- the affiliate of the developer,
21 Smithfield, will continue to hold those bonds.

22 Just recapping the history of the deal and
23 how did it end up in a default position, on page 3
24 of the report, there is a history -- I presented a

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1 history of the operating performance. Year one of
2 this project, we issued bonds in December 2004. The
3 facility was completed in June of 2006.

4 It opened in August of 2006 for the
5 '06-'07 academic year. The facility had
6 91 percent -- posted 91 percent occupancy. In
7 September 2007, the occupancy rate had fallen to
8 52 percent. As a result of that, the project was no
9 longer able to service debt.

10 Their scheduled debt payments, all the
11 debt service reserve funds, were drawn to make bond
12 payments beginning in December 2007. As soon as
13 that happened, the project went into default.
14 Normally, when debt service reserves are drawn, that
15 can frequently be an event of default. It was here.

16 These bonds have been in default ever
17 since. So the debt service reserve fund was drawn
18 December 2007, and the project has been trying to
19 catch up ever since.

20 Immediately after year one -- immediately
21 after it became apparent that the lease up was only
22 52 percent, when the facility opened up year two, a
23 decision was made to terminate the original property
24 manager. The new property manager was an affiliate

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1 of the C holder.

2 So the rationale for that was the C holder

3 had \$13.8 million of bonds out of the \$87,000,000
4 originally issued. They had more at stake and at
5 risk than anyone else in the project. So, DePaul
6 agreed to the change in property manager, and the
7 property manager began implementing operational and
8 also design changes to the project that improved the
9 performance.

10 If you turn to page 4 of the report, over
11 the last five years, the occupancies have attained
12 stabilization, although there has been ongoing
13 volatility. One of the issues on this project was
14 and has been that initially the project was
15 designated for upper classman at DePaul; and going
16 forward, one of the things that the new bond issue
17 will fix, DePaul and MJH are amending what's called
18 an inducement agreement.

19 It's basically a marketing agreement
20 between DePaul and MJH. They are expanding
21 marketing to freshman through seniors. So that will
22 become part of the new agreement.

23 Additionally, the term of the inducement
24 agreement will be extended as well through the final

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1 maturity date of the bonds, but I'll get into the
2 structure and fixes a little bit later.

3 The improvements and occupancy were
4 ultimately evidenced by an upgrade by Moody's in the
5 credit rating of the project in September of 2004.
6 The senior 2004 bonds were upgraded to CAA2.
7 Because of the improved occupancy, particularly in

8 2012 and 2014, the project was able to catch up on
9 three out of five past due principal payments on the
10 senior bonds and all past due interest.

11 So they started to catch up. That merited
12 an upgrade from a lower C range to CAA2. And, yet,
13 if you look at the table on page 5 of the report,
14 the subordinate B bonds still have yet to be
15 upgraded. Why is that? It's because no payments
16 have been received by the B holder since 2008.

17 So it's been over eight years since the B
18 holders have received any kind of payment. The top
19 of page 6, there is a bullet point that identifies
20 the past due P&I payments of an investor call on
21 October the 11th.

22 There is still a backlog of payments on
23 the '04s totaling almost \$2.8 million. And on the
24 2004B bonds, unpaid principal since June 2009 to
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1 present, two-and-a-half million unpaid interest
2 since December of 2008, \$6,000,000.

3 So the Series 2004B bondholders are
4 roughly \$8.6 million behind. So there are other
5 problems with the current default as well. Key
6 among them is a going concern qualification on MJH's
7 audit report.

8 The reason for that is as long as the
9 bonds are in default, there is a right to accelerate
10 by the bondholders that can be -- that, in fact,
11 could be pursued, in fact, at any time by the senior

12 2004 holders.

13 GOETZ: Does this financing cure that issue?

14 FRAMPTON: The new financing fixes all -- it
15 will completely cure the defaults because the 2004
16 bonds will be completely paid off. When that
17 happens, a number of positive results will occur,
18 and I have those listed on page 7. There was a
19 whole laundry list of good reasons to pursue
20 undertaking this deal.

21 JURACEK: Rich, will the new bonds be rated?

22 FRAMPTON: The borrower is applying for a
23 rating on the senior bonds, and the rating will be
24 reported to a third-party consultant. If the rating

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1 reaches a specified threshold, that threshold is
2 probably BB. They will report that to the borrower
3 and then the rating would be made public.

4 If that rating is made public, right off
5 the bat, that will be evidence that the new deal
6 structure is significantly improved. The
7 refinancing will enable the -- if the refinancing
8 were in place, actually, 2014 and 2015 cash flows
9 would have been sufficient to pay the new debt by a
10 thin margin just over one time.

11 GOETZ: Is that with the new management fee or
12 the old management fee?

13 FRAMPTON: That would be with the new
14 management fee in place. So the numbers are tied
15 in.

16 GOETZ: With the new manager in place, they can

17 meet their debt service?

18 FRAMPTON: Yes.

19 HORNE: And what are they projecting there for
20 ongoing occupancy? I see the occupancy now at 85
21 percent, and that was the 2015 number.

22 Are they putting a stabilized occupancy on
23 a going-forward basis?

24 FRAMPTON: Yes. In the forecast, they are --

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1 they are -- the occupancy or the vacancy rate going
2 forward is roughly one-and-a-half million, which is
3 roughly -- and that's based on student revenues of
4 \$8,200,000. So it's \$1,500,000 on \$8,200,000,
5 and --

6 HORNE: I'll look at it, Rich. You can keep
7 going. I got it in front of me.

8 FRAMPTON: Yeah. So it's between 15 and --
9 it's 15 percent or so. Now, going forward, what the
10 refinancing will do is it will reduce the break-even
11 occupancy rate to 75 percent. So given that they
12 are at 85 now, that will do a lot to help support
13 the project.

14 MEISTER: Rich, there is a question.

15 OBERNAGEL: On the 2004 bonds, how come the
16 existing retail holders are still on there?

17 FRAMPTON: Are still?

18 OBERNAGEL: Still holders of the bonds, excuse
19 me.

20 FRAMPTON: Well, on the 2004 bonds, the bonds

21 trade openly in the market, and the existing holders
22 would be free to buy or sell these bonds in the open
23 market. We are aware that some of the original
24 retail holders have gotten out of the deal.

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1 It's contemplated that the B holders,
2 which include many retail holders, will be given an
3 option to either take an upfront payment; or,
4 alternatively, take new bonds that would pay them
5 over time.

6 And from now until -- they would receive
7 bonds that would be scheduled to repay over 22 years
8 at a reduced rate of interest; but under the
9 financial model prepared by the borrower and the
10 project manager, there would be sufficient cash
11 flows going forward to service all the principal
12 payments on the new bonds.

13 OBERNAGEL: Okay.

14 FRAMPTON: So the way the financial model has
15 been laid out, this would provide for repayment of
16 the bonds and provide -- one of the problems of the
17 existing deal is that DePaul has the unilateral
18 right to cancel their inducement agreement with the
19 project at any time, as long as the bonds are in
20 default.

21 By issuing the new bonds, DePaul and MJH
22 are actually amending their inducement agreement to,
23 number one, extend its term from 2035 to 2049.

24 Secondly, what they are doing is expanding

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1 the marketing of the -- agreed to expand the
2 marketing of the project to all undergraduates.

3 Additionally, they are tweaking some of
4 the terms that would enable DePaul to exercise a
5 purchase option on the property, and that's another
6 key element of why it's so important to reissue the
7 bonds. With DePaul having the ability to cancel the
8 agreement, it would be possible for -- that could
9 end the way out for the current borrower to gift the
10 project. One other very significant problem with
11 the current deal is that there's been all this
12 interest accruing since 2007 on the B bonds, and
13 actually since 2004 on the C bonds. The C bond
14 holder is yet to make a payment.

15 One of the concessions that the C holder
16 will be making is that they will be forgiving all
17 past due accrued interest which will help
18 de-leverage the project.

19 MEISTER: And the rough number of that I think
20 is around \$14,000,000.

21 FRAMPTON: Yes. Currently, the aggregate debt
22 on this project is \$100,000,000. The debt at the
23 time of issue was 87. The current appraised value
24 as the last December was \$90,000,000. So at least

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1 this refinancing would bring in the total debt to be
2 less than the appraised value.

3 The whole issue of potentially having
4 acceleration pushed by the A holders is that there's
5 roughly \$50,000,000 in A debt. If they pushed an
6 acceleration, and the project was ultimately sold,
7 after the cost of litigation and everything, the A
8 holders -- the existing A holders will probably come
9 out whole, but the B and C holders, the subordinate
10 holders, would not.

11 One of the key attributes of this plan of
12 refinancing is that it's actually being driven by
13 the current B and C holders. And one of the major B
14 holders will actually be investing in the A bonds.
15 And until the tender offer is out in the street, we
16 can't identify who that major holder is, but they
17 are an institutional investor.

18 So there will be 50 plus million of new
19 institutional money going into this deal to purchase
20 the A bonds, and that demonstrates the conviction of
21 the B and C holders in this refinancing and
22 restructuring plan.

23 CHAIRMAN McCOY: I think you answered my
24 question. I was going to ask about why they're

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1 doing it now? It's been there for eight years, nine
2 years.

3 You know, why all of a sudden -- it's
4 getting stabilized. Why all of a sudden now you're
5 saying they are stepping in?

6 FRAMPTON: Yeah. And, quite frankly, given the
7 complexity of this financing and all the parties

8 involved, it just took time to put together a
9 structure that is viable and all the parties can
10 agree to.

11 MEISTER: Rob, did your question get answered?

12 FUNDERBURG: It may be, in part, but I'll ask
13 it again specifically. So what happens if 2004B
14 holder does not participate in the exchange?

15 FRAMPTON: In order to cure the defaults, all
16 the 2004 bonds have to be retired and paid off. So
17 there are mechanisms within the existing bond
18 indenture for the B bondholders to be taken out.

19 The plan assumes that there will be
20 100-percent participation in the offer to tender an
21 exchange, but some of the parties who are involved
22 here do have a contingency plan; but, overall, they
23 really expect there to be nearly full participation,
24 and the --

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1 FUNDERBURG: Is there expectations and hopes we
2 know that this large institutional investor takes up
3 a large percentage of that B offering, but the
4 question is what happens if?

5 FRAMPTON: Well, there is no alternative but to
6 take out all the existing B holders. So that will
7 have to happen.

8 FUNDERBURG: Okay. Thank you.

9 HORNE: So, Rich, for some reason that didn't
10 happen, and DePaul would have an ongoing
11 cancellation, right, on this?

12 FRAMPTON: The cancellation right would
13 continue. Accrued interest would continue to
14 compound. You know, that would not be -- again, the
15 B and C holder -- the existing B and C holders have
16 a lot at risk if this refinancing and restructuring
17 does not occur.

18 MEISTER: And, Rich, I think you covered this,
19 but DePaul is in a non-compete agreement on
20 development of new student housing on this?

21 FRAMPTON: Yes. And as a condition of moving
22 forward with the new deal that non-compete
23 agreement, the options to purchase or to have the
24 facility gifted when the bonds are paid off, that

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1 would continue, and the enhanced marketing agreement
2 would also continue going forward.

3 MEISTER: And the non-compete continues?

4 FRAMPTON: Yes.

5 HORNE: One thing to point out, I'm just making
6 an observation on the market. Immediately to the
7 east of DePaul is the former Children's Memorial
8 Hospital, and that property is currently being
9 demolished and in its place, there's going to be, I
10 think order of magnitude, 600 to 800 housing units
11 built, not specifically student housing.

12 It's rental and condo, but the point is
13 there is going to be a fairly large supply of new
14 housing added to the market in the next three years
15 immediately abutting DePaul's campus to the east.
16 So it's just something to keep in mind.

17 FRAMPTON: And, in fact, that development I
18 believe was mentioned on the investor call for the
19 current 2004 bondholders back on the 11th of
20 October.

21 That the Children's Memorial redevelopment
22 was actually mentioned during that call, I believe,
23 as I recall.

24 HORNE: Yeah. All I'm suggesting is that, you
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1 know, as we look at occupancy rates at 85 percent in
2 its current state, which in my mind is a very
3 marginal rate of occupancy right now.

4 FRAMPTON: Absolutely.

5 HORNE: You have risk that a new supply to the
6 east is going to keep pressure on that occupancy
7 rate.

8 FRAMPTON: I should point out, too, that also
9 during the investor call, MJH has been -- the
10 property manager for MJH has also been seeking to
11 enter -- they actually have entered into a master
12 lease on some of the -- on a portion of the beds.

13 They are hoping to get that up to roughly
14 20 percent of the beds. The master leases would
15 cover three-year terms. So that would help
16 stabilize the property.

17 And in addition to that, those master
18 leases would be for a three-year term. So,
19 effectively, the whole issue with the project now is
20 you have year-to-year leases. You have students

21 coming in and out.

22 The master lease would help address that,
23 and they have been discussing that with -- they
24 actually have one contract in place with another

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1 higher institution. So they are looking to expand
2 that to another 25 to 50 beds going forward.

3 HORNE: Rich, do they have experience in other
4 student housing management assignments, or is this
5 their only one? I know a little bit about
6 Smithfield, not a lot as a firm, but I just didn't
7 know what their portfolio was in terms of the
8 management experience.

9 FRAMPTON: Yeah. Well, they took this project
10 over in 2007. I don't -- I believe that was their
11 first entree into student housing as a property
12 manager.

13 They have been involved in development of
14 some other student housing properties. I believe
15 there's another building on South Clark Street that
16 leases beds to Columbia that I believe they were
17 involved with.

18 But in terms of what would be disclosed to
19 prospective bondholders, there is no reference to
20 any other student housing facility. It's just this.

21 HORNE: Okay.

22 FRAMPTON: You know, just in wrapping things
23 up, the new structure does provide for the ability
24 of the project to redeem certain of the bonds in

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1 advance of their scheduled maturity.

2 And based on their financial model, the
3 Series A bonds, for example, would be paid in full
4 in 2037, nine years ahead of their scheduled final
5 maturity date.

6 So that obviously would require occupancy
7 that is not at the 75-percent break even, but at the
8 million five flat vacancy rate that they have
9 forecast. But in any event, when we look at this
10 transaction, it cures lots of problems, including a
11 default -- including default, the continuing accrual
12 of penalty interest.

13 And, most importantly, it provides a
14 viable path for DePaul to ultimately take ownership
15 of the projects, either through the retirement of
16 the bonds, or by exercising a purchase option that
17 would be enhanced and provided for in the new
18 inducement agreement that will be forthcoming in
19 advance of the 2016 refinancing.

20 GOETZ: So we're fairly confident this would
21 address the going concern issue raised by the
22 auditors?

23 FRAMPTON: Yes. Certainly upon --

24 GOETZ: It has to be 100 percent.

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1 FRAMPTON: Right. Without being able to speak
2 for the auditors, their specific concern is the fact

3 that the bonds are in default and can be
4 accelerated. This refinancing would end default.

5 So, presumably, that would ultimately
6 address that concern, but the auditor would have to
7 look at that in the context of their financial
8 performance, of course.

9 FLETCHER: You want to mention the Board
10 Members here?

11 HORNE: Rich, does this property pay taxes?

12 FRAMPTON: You know -- you know I asked this
13 question. I know it pays taxes on the real estate
14 portion of the project.

15 FLETCHER: Retail.

16 FRAMPTON: On the retail portion.

17 GOETZ: The ground floor, commercial ground
18 floor.

19 FRAMPTON: And parking. I actually have a
20 question into -- I had a question into the property
21 manager on that. I would expect to see property
22 taxes in the audits. That has not -- that does not
23 pop up as --

24 HORNE: I've been reading the financials, and
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1 it's not clear there is a line item that says taxes,
2 insurance, in the operating history going back to
3 2013.

4 There's no mention in the 2017 projection
5 going forward. I guess I only ask that question
6 because it is happening all over the City of
7 Chicago, all over Cook County, and probably all over

8 the state that multi family real estate taxes have
9 been going up at a very steady clip, and I just
10 didn't know how that was being picked up or not
11 being picked up in this analysis, but there's been a
12 very substantial bump up in taxes in multi family in
13 Chi cago.

14 FRAMPTON: Yes.

15 HORNE: And if you don't catch it, it can hurt
16 you, but it doesn't appear to me that there is a tax
17 line item in the operating budget. It leads me to
18 believe it's non-taxable.

19 FRAMPTON: They had applied for an exemption in
20 the draft of the private placement memorandum. That
21 is not identified as an issue, and it's not
22 disclosed anywhere in the draft documents. So I
23 tend to believe it's not --

24 HORNE: Okay.

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1 FRAMPTON: -- that they have an exemption.

2 HORNE: Okay. Thank you.

3 CHAIRMAN McCOY: Anything else, Ri ch?

4 FRAMPTON: That's it.

5 CHAIRMAN McCOY: Any questions? The only one I
6 have, a quick one, is we talked about risk and what
7 ifs happen here.

8 Does the Authority have any liability,
9 either from a default of these bonds or the proposed
10 transacti on we're looking at?

11 FRAMPTON: Both the 2004 and 2016 bonds are

12 purely conduit, of course, but one of the other, as
13 a condition to purchasing or exchanging 2004 bonds
14 for 2016 bonds, each investor will be signing a
15 waiver and release that will -- under which they
16 will hold the Authority, among other parties,
17 harmless regarding everything that happened in the
18 past.

19 So from our perspective, this also
20 provides us with extra protection in that regard
21 that we don't always receive.

22 CHAIRMAN McCOY: Good. Thank you very much.

23 FRAMPTON: Thank you.

24 CHAIRMAN McCOY: No other questions? Pam?

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1 LENANE: Yes. Tab 4. These wouldn't be as
2 complicated. Tab 4 is the Rehabilitation Institute
3 of Chicago, RIC, is requesting a one-time Final Bond
4 Resolution to approve the issues of a Series of
5 tax-exempt bonds in the amount of approximately
6 \$275,000,000 to refund all of their Series 2013B, C,
7 D and E bonds, proceeds of which were used to pay
8 for the building that they are building right now,
9 the construction, equipping of a new 242 bed
10 replacement rehabilitation hospital occupying 17
11 floors, a seven-floor parking garage, and three
12 floors of medical office space, which is scheduled
13 to open in March of 2017, right around the corner.

14 The plan of finance contemplates three
15 bank private placements with the Northern Trust, PNC
16 Bank and Bank of America. RIC's current rating on

17 it's long-term, fixed-rate indebtedness is A- with
18 Fitch stable outlook.

19 The bonds will be variable rate calculated
20 at .4 percent to .65 percent over a percentage of
21 LIBOR, which is currently approximately .50 percent.
22 I looked today. I think it's .53 percent, but in
23 that ballpark.

24 RIC's mission is to provide for quality
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1 programs and patient care, education and research,
2 and to strive for the fullest assimilation and
3 acceptance of the physically disabled in the
4 community. It operates a healthcare system
5 specializing in providing comprehensive
6 rehabilitation services to the physically disabled
7 through an array of diagnostics and therapeutic
8 services, including physical, occupational and
9 speech therapies.

10 RIC currently has 1,535 jobs. RIC
11 currently operates 182 bed hospital and outpatient
12 facility located in downtown Chicago next to
13 Northwestern University Medical Center.

14 RIC is -- if you look at the financials,
15 RIC's monthly audited financials shows good debt
16 service coverage of 1.5 times and 430 days cash on
17 hand. That may seem a little low, the debt service
18 coverage, but they are carrying A- Fitch stable
19 rating.

20 They are just carrying a lot of debt from

21 the construction, and they are also in the process
22 of continuing to receive large donations, which will
23 help bring down their debt.

24 We've given them a 25-percent discount

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1 because they are going from four banks to three
2 banks, and there's probably less work involved in
3 that. So the fee went from \$211,000 to \$158,250,
4 and I think that takes care of it. Any questions?

5 CHAIRMAN McCOY: We're good. Thank you.

6 LENANE: I think as an aside, one of the
7 exciting things about the new hospital is on each
8 floor, they will have beds, you know, for people,
9 inpatient beds, outpatient, and also have research
10 going on the same floor of which, you know, the
11 condition that the people are in to be able to try
12 out new therapies right from their research
13 department on the same floor into their
14 inpatient/outpatient.

15 It is a very new model. It is the first
16 time in the United States this has been executed
17 this way.

18 CHAIRMAN McCOY: That's a great facility. No
19 question about that.

20 MEISTER: Truly it's one of the great assets of
21 our state.

22 CHAIRMAN McCOY: No question.

23 LENANE: Okay.

24 CHAIRMAN McCOY: Southern Illinois?

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1 LENANE: Yes, Southern Illinois University.
2 This is a preliminary resolution.

3 MEISTER: Southern Illinois Healthcare.

4 LENANE: Healthcare Enterprises is the
5 obligated group.

6 MEISTER: Yes.

7 LENANE: They are requesting a preliminary bond
8 resolution to approve the issuance of a series of
9 taxable and tax-exempt bonds in the amount of
10 approximately \$150,000,000 to advance refund all of
11 their Series 2005 bonds to reimburse Southern
12 Illinois Health Services, SIH, which is the
13 hospitals, for their conversion to EPIC System,
14 which is an electronic medical records system, to
15 pay eligible costs relating to a new Southern
16 Illinois University building that's being built on
17 Southern Illinois University's campus.

18 And it will include housing for medical
19 students and clinical operations, and they will be
20 able to get -- those will be tax exempt, so portions
21 of that building are being paid for with bond
22 proceeds, and they are going to raise additional
23 capital -- they are also going to purchase the
24 corporation's headquarters, which is located in

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1 Carbondale in a mall, is what they tell me.

2 And the mall was just sold, and the owner

3 asked them if they would like to buy the space and
4 so they bought -- they're buying the space in the
5 mall.

6 They are also going to fund additional
7 capital from miscellaneous projects, which will be
8 detailed when we do the final resolution. SIHE
9 employs 3,495 people, and I'll have a figure on
10 construction jobs for the final resolution, once
11 that's flushed out.

12 GOETZ: That is why you don't have anything
13 down there.

14 LENANE: I know. They don't have it yet.

15 GOETZ: That's fine.

16 LENANE: The plan of finance contemplates a
17 separate Series of taxable and tax-exempt bonds to
18 be sold in a public underwriting by Bank of America
19 Merrill Lynch.

20 The tax-exempt bonds are \$90,000,000 and
21 the taxable bonds are \$60,000,000. I'm only
22 charging them a fee on the tax-exempt bonds because,
23 as we know, they could issue the taxable bonds on
24 their own and not pay a fee.

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1 So in order to get them to issue through
2 us, you know, to keep the transaction together and
3 not have them get the idea they might want to do it
4 all taxable, I do the taxable bonds for free.

5 That takes the fee from \$138,000 to --
6 it's 138,000. Otherwise, it would be 100 -- I can't
7 do this quick enough in my head, but anyway, I'm

8 only taxing them on the \$90,000,000.

9 MEISTER: Just to highlight this taxable
10 portion, I think Pam has been very adept at working
11 with her borrowers to encourage them to issue
12 taxable bonds through the Authority, as she notes.

13 There is no legal or financial reason,
14 necessarily, to issue taxable bonds through the
15 Authority. One of the market facts, that appear to
16 be developing, is that when a borrower has a CUSIP
17 number through the Authority on taxable debt, that
18 it appears to perform better and lead to a lower
19 interest rate.

20 So this is one potential new line of
21 business to be developed which may well become more
22 important if there are tax code changes.

23 LENANE: Carle Hospital in Champaign, Urbana,
24 which we financed, I think we approved it two months

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1 ago, and it's closing as we speak today, also issued
2 a Series of taxable bonds through us. So, as I
3 said, it keeps them in mind of us as the issuer. So
4 I like to do that.

5 MEISTER: And, Pam, just to clarify one point,
6 Southern Illinois Healthcare Enterprises is a
7 separate entity from Southern Illinois University.

8 LENANE: Absolutely, yes, totally separate.
9 They've always been separate, yeah. Southern
10 Illinois Healthcare Enterprises maintains an A+
11 stable rating from both S&P and Fitch.

12 Those ratings will be reaffirmed in the
13 context of this financing. The bonds will be fixed
14 rate, and the rate will be determined at pricing.
15 Southern Illinois Healthcare Enterprises is a 293
16 bed healthcare system located in the Carbondale area
17 in Jackson County and Williamson County, and is
18 comprised of Memorial Hospital of Carbondale with
19 154 beds, Herrin Hospital with 114 beds, and St.
20 Joseph Memorial Hospital a 25 bed critical access
21 hospital located in Murphysboro.

22 If we look at southern Illinois
23 Healthcare's financial information on page 6, their
24 audited financials ending March 31st show very

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1 strong debt service coverage of 4.6 and with 279
2 days cash on hand. Hence, the A+ stable rating.
3 Any questions?

4 CHAIRMAN McCOY: I think we're good. Bob, you
5 didn't have any questions?

6 HORNE: None, no. Thanks.

7 CHAIRMAN McCOY: As always, thank you, staff,
8 for the hard work and good presentations. I would
9 like to request a motion to pass and adopt the
10 following Project Reports and Resolutions: Items
11 1A, 1B, 2, 3, 4 and 5. Is there such a motion?

12 GOETZ: So moved.

13 OBERNAGEL: I'll second.

14 CHAIRMAN McCOY: Thank you. Will the Assistant
15 Secretary please call the roll?

16 FLETCHER: Certainly. On the motion and

17 second, I'll call the roll. Mr. Fuentes?

18 FUENTES: Yes.

19 FLETCHER: Mr. Goetz?

20 GOETZ: Yes.

21 FLETCHER: Mr. Horne on the line?

22 HORNE: Yes.

23 FLETCHER: Ms. Juracek?

24 JURACEK: Yes.

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1 FLETCHER: Mr. Obernagel?

2 OBERNAGEL: Yes.

3 FLETCHER: And Vice-Chair McCoy?

4 CHAIRMAN McCOY: Yes.

5 FLETCHER: Mr. Committee Vice-Chair, the motion
6 carries.

7 CHAIRMAN McCOY: Thank you. Any other business
8 to come before this Committee? Hearing none, is
9 there any public comment for the Committee?

10 Again, hearing none, I would like to
11 request a motion to adjourn. Is there such a
12 motion?

13 FUENTES: So moved.

14 JURACEK: I'll second.

15 CHAIRMAN McCOY: All those in favor?

16 (A chorus of ayes.)

17 CHAIRMAN McCOY: Opposed?

18 (No response.)

19 CHAIRMAN McCOY: The ayes have it. Thank you
20 very much, everyone.

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(WHICH WERE ALL THE PROCEEDINGS HAD.)

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1 STATE OF ILLINOIS)
2 COUNTY OF COOK) SS:

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4 PAMELA A. MARZULLO, C. S. R., being first duly sworn,
5 says that she is a court reporter doing business in the city
6 of Chicago; that she reported in shorthand the proceedings
7 had at the Proceedings of said cause; that the foregoing is
8 a true and correct transcript of her shorthand notes, so
9 taken as aforesaid, and contains all the proceedings of said
10 meeting.

11

PAMELA A. MARZULLO
License No. 084-001624

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