# ILLINOIS FINANCE AUTHORITY 

April 13, 2017
9:30 a.m.

## REGULAR MEETING

Michael A. Bilandic Building
160 North LaSalle Street
Suite S-1000
Chicago, Illinois 60601

| I. | Call to Order \& Roll Call |
| ---: | :--- |
| II. | Approval of Agenda |
| III. | Chairman's Remarks |
| IV. | Message from the Executive Director |
| V. | Consideration of the Minutes |
| VI. | Presentation and Consideration of Financial Reports |
| VII. | Monthly Procurement Report |
| VIII. | Committee Reports |
| IX. | Presentation and Consideration of the Project Reports and Resolutions |
| X. | Other Business |
| XI. | Public Comment |
| XII. | Adjournment |

## Board Meeting

April 13, 2017
Page 2

## PROJECT REPORTS AND RESOLUTIONS

## AGRICULTURE PROJECTS

| Tab | Project Name | Location | Amount | New Jobs | Const. Jobs | Staff |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Farmer Bonds Final (One-Time Consideration) |  |  |  |  |  |  |
| 1 | Benjamin \& Amberlyn Wendling | Union Township (Effingham County) | \$258,000 |  |  | PE/LK |
| TOTAL AGRICULTURE PROJECTS |  |  | \$258,000 |  |  |  |

BUSINESS AND INDUSTRY PROJECTS


EDUCATIONAL, CULTURAL AND NON-HEALTHCARE 501(c)(3) PROJECTS


HEALTHCARE PROJECTS

|  | Revenue Bonds ne-Time Consideration) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4 | Westminster Village | Bloomington (McLean County) | \$36,000,000 | 21 | 74 | PL |
| 5 | The Lodge of Northbrook, Inc. | Northbrook (Cook County) | \$20,160,000 | 18 | 75 | PL |
| 6 | Ann \& Robert H. Lurie Children's Hospital of Chicago | Chicago (Cook County) | \$225,000,000 | N/A | N/A | PL |
| TOTAL HEALTHCARE PROJECTS |  |  | \$281,160,000 | 39 | 149 |  |
| GRAND TOTAL |  |  | \$313,418,000 | 107 | 229 |  |

## Board Meeting

April 13, 2017
Page 3

## PROJECT REPORTS AND RESOLUTIONS

| RESOLUTIONS |  |  |
| :---: | :---: | :---: |
| Tab | Action | Staff |
| Resolutions |  |  |
| 7 | Resolution to Authorize Establishment of the Illinois Finance Authority Green Community Program to Use Available Qualified Energy Conservation Bond Issuance Authority to Finance Energy Retrofit Projects and Energy Conservation and Generation Projects at Facilities Owned by 501(c)(3) Corporations or by For-Profit Companies | RF/BF |
| 8 | Resolution Approving the Preliminary Allocation for Bonding Authority of Qualified Energy Conservation Bonds by the Illinois Finance Authority to the Institute of Cultural Affairs and The Ecumenical Institute to Assist in the Financing of the ICA GreenRise Project in an Aggregate Principal Amount Not to Exceed \$800,000; and Related Matters | RF/BF |
| * | Note Regarding New Jobs and Construction Jobs - Pacific Oaks Education Corporation: <br> Estimates are provided by the applicant and pertain to new jobs and construction jobs at the Pasadena, CA campus of Pacific Oaks Education Corporation, and therefore, not jobs in Illinois. |  |


| Date: | April 13, 2017 |  |
| :--- | :--- | :--- |
| To: | R. Robert Funderburg, Jr., Chairman <br> Eric Anderberg <br> Gila J. Bronner | Lyle McCoy <br> George Obernagel |
|  | James J. Fuentes <br> Michael W. Goetz <br> Robert Horne <br> Mayor Arlene A. Juracek <br> Lerry Knox | Rogen Poole O'Brien <br> Beth Smoots |
|  | Christopher B. Meister, Executive Director |  |

Dear Member of the Authority:

## Encouraging Industrial Investment and Jobs

The Authority is pleased to welcome Muirfield West LLC, an industrial revenue bond project to be located in Bartlett (the "Camcraft, Inc. Project"), to our agenda this month. This is the first new money industrial revenue bond ("IRB") project on the Authority's agenda since giving preliminary approval for an IRB project by The Edlong Corporation in June 2015. The Authority last closed a new money IRB transaction in calendar year 2014 when the Authority was the national IRB leader in the dollar volume issuance.

The Camcraft, Inc. Project underscores the need to update the nearly 30 -year old IRB tool under the federal tax code in order to more effectively retain, attract and generate jobs and investment in the American manufacturing sector. We hope that Congress moves quickly on the Modernizing American Manufacturing Bonds Act ("MAMBA"), H.R. 1115, re-introduced in February 2017 by U.S. Representative Randy Hultgren (R-IL-14) along with Representatives Richard Neal (D-MA-01) and Jim Renacci (R-OH-16). Among other improvements, MAMBA seeks to increase the IRB project issuance limit to $\$ 30$ million from $\$ 10$ million and expand the definition of "manufacturing facility" to reflect the twenty-first century economy. If enacted into law, we believe that MAMBA will be an important tool to retain and create manufacturing jobs in Illinois and across the country.

On the topic of new money industrial investment and jobs in Illinois, the Authority closed on $\$ 130$ million in new money in Federal Transfer Facilities Revenue bonds on behalf of the CenterPoint Joliet Terminal Railroad, LLC (the "CenterPoint Project") last month after being approved at the March 9, 2017 meeting. This closing brings the amount of conduit bond proceeds issued by the Authority on behalf of this project to a total of $\$ 455$ million since 2010. This closing also moves the CenterPoint Project further towards the estimated 16,600 plus jobs that are expected to be created over the project's development cycle.

While all bond-funded projects should be characterized as qualified successes until the bonds are fully paid off, this month the Authority received positive news regarding a conduit bond project with
statewide and even national significance: the Prairie Power, Inc. Project (also known as the National Rural Utilities Cooperative Finance Corporation ("CFC") Guaranteed Solid Waste Disposal Revenue Bonds, Series 2008A, (the "Prairie Power Project"). In November 2008, the Authority issued \$51.2 million of conduit bonds guaranteed through a letter of credit provided by the CFC on behalf of the project. The bond proceeds paid for the solid waste disposal portions of the Prairie Power Project as allowed by the federal tax code. Accordingly, the Authority's bonds were a comparatively small (but important part) of a much larger and important story: the construction and operation of the Prairie State Energy Campus ("PSEC"), a technologically-advanced 1600 MW electric generation facility located in Washington County, Illinois.

PSEC has been characterized as "one of the largest completed construction projects in Illinois history" and "the largest coal-fired power plant to be built in the United States since 1982." Sauget and Finkelstein, Prairie State Generating Company, February 2015; see also www.prairiestateenergycampus.com/responsibility/economic-powerhouse). At the height of its construction, PSEC employed more than 4,000 women and men of the skilled building trades. Ibid. PSEC is estimated to currently employ over 600 full-time workers and is estimated to stimulate the creation of an additional 800 jobs with a total regional economic impact of $\$ 785$ million annually. Ibid. PSEC contains an on-site underground coal mine with an estimated capacity to fuel the plant for up to 30 years. Ibid. Due to PSEC's efficient design, its carbon dioxide emissions are estimated to "be significantly less than the typical U.S. coal plant." (www.prairiestateengerycampus.com/about).

On April 4, 2017, Kroll Bond Rating Agency issued a report affirming its 'A-’ rating with a "stable" outlook on the outstanding $\$ 46.91$ million balance of the Prairie Power Project bonds. The Authority is proud to have played a role in a project with such large regional economic impact.

## Multistate Issuance Power: Protecting Illinois Policy/Supporting Illinois Borrowers

In 2010 and 2013, the General Assembly favorably considered the Authority’s request to allow us to issue bonds to support projects as long as there is "a significant presence" within Illinois. See P.A. 9890 (SB 1603); P.A. 96-1021 (HB 5854). In shorthand, we call this "multi-state authority." We are grateful to the General Assembly for this additional tool because it allows the Authority to both protect Illinois State Policies and to support Illinois borrowers.

We are pleased to welcome Pacific Oaks Education Corporation, a not-for-profit higher educational organization ("Pacific Oaks"), to the agenda this month. Located in California, Pacific Oaks has a significant presence in Illinois through an affiliate. As a result, multi-state authority will allow us to issue bonds for Pacific Oaks, the proceeds of which will be used to finance projects in Pasadena, California. Pacific Oaks will be the third multi-state project considered by the Authority in Fiscal Year 2017. The first multi-state project in Fiscal Year 2017, Ness HealthCare, closed its transaction in November 2016; the second, Franciscan Communities, is expected to close its transaction before June 30, 2017.

Multi-state authority allows us to serve our Illinois borrowers more economically and efficiently while also maintaining the public policy requirements to which the Authority is subject.

## Senior Living/Continuing Care Retirement Communities ("CCRC")

The CCRC is a sector that has brought both impact and bond issuance volume to the Authority. This month, we are pleased to welcome back a CCRC borrower to the Authority, Westminster Village (Bloomington, Illinois), for a not-to-exceed bond issue of $\$ 36$ million. We are also pleased to welcome back another CCRC borrower, The Lodge of Northbrook, Inc. ("The Lodge"), for a not-to-exceed bond issue of $\$ 20.16$ million. Both Westminster Village and The Lodge are new money transactions to fund construction projects. With these two projects, the Authority expects to close a total of six CCRC projects with a total dollar volume of nearly $\$ 200$ million by June 30, 2017.

## Innovation and Stewardship

Stewardship of economic development tools and assets is one of the functions of the Authority. Federal Qualified Energy Conservation Bonds ("QECB"), a tool that allows a direct subsidy to a taxable transaction (as opposed to tax exemption), are an example of a limited purpose and to date, one-off program where the Authority has maintained the tool for the right project. The Institute of Cultural Affairs ("ICA"), a not-for-profit, will be using the QECB tool as part of a complex financing to improve and preserve the historic former Kemper Insurance Company headquarters in Chicago’s Uptown community. The ICA project will both modernize the building using innovative energy efficiency methods and restore the building to its former 1920's era architectural glory. The Authority is pleased to be part of this innovative project and hopes that it can serve as a template for other projects in areas of Illinois with their own, yet unused, QECB allocations.

## Hospitals and Healthcare Systems: Core to the Authority's Mission and Operations

Since July 1, 2016, the Authority has closed conduit bond issues on behalf of ten Illinois not-forprofit hospitals or health systems with a total dollar volume of over $\$ 2.4$ billion. Approximately $\$ 350$ million has been new money transactions to fund new construction.

We are very pleased to welcome the eleventh not-for-profit hospital project, the renowned Ann \& Robert H. Lurie Children's Hospital of Chicago ("Lurie Children's") to the Authority’s agenda. Lurie Children's is one of our state's great assets and serves some of our state's most vulnerable residents. Lurie Children's is ranked by U.S. News and World Report as the \#1 children's hospital in Illinois and \#6 in the country. Lurie Children's is also the only Illinois Children's hospital named to the Honor Roll, which recognizes children's hospitals with exceptional performance in at least three specialties. Lurie Children's has five specialties in the top 10, including Gastroenterology (\#4), Neonatology (\#6), Neurology/Neurosurgery (\#6), Urology (\#7) and Kidney Disease (\#10). Founded in 1882, Lurie Children's is the pediatric training ground for students from the Northwestern University Feinberg School of Medicine. See www.luriechildrens.org/en-us/news -events.

The Authority is proud to assist Lurie Children's with its refunding of its 2008 Series A and B bonds that were issued to fund the construction of its new state-of-the-art Streeterville hospital.

## Federal Tax Reform and Conduit Bonds

The Camcraft Project, CenterPoint Project, Prairie Power Project, Pacific Oaks, Westminster Village, The Lodge, and Lurie Children's are great examples of the power of federally tax-exempt conduit bonds to drive private sector job creation and job retention as well as private sector investment. We hope that Congress understands the practical power of federally tax-exempt bonds as it considers comprehensive federal tax reform for the first time in decades. I will provide a collection of documents of interest in connection with federal tax reform under a separate cover.

As always, I look forward to continuing to work with you in support of jobs and financing capital expansion projects throughout our state.

Respectfully,

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Date: $\quad$ April 13, 2017
To

R. Robert Funderburg, Jr., Chairman<br>Eric Anderberg<br>Gila J. Bronner<br>James J. Fuentes<br>Michael W. Goetz<br>Robert Horne<br>Mayor Arlene A. Juracek<br>Lyle McCoy<br>George Obernagel<br>Terrence M. O'Brien<br>Roger Poole<br>Beth Smoots<br>John Yonover<br>Bradley A. Zeller

Subject: Minutes of the March 9, 2017 Regular Meeting

Dear Members of the Authority:
Please find enclosed the Report of Proceedings prepared by Marzullo Reporting Agency, Inc. (the "Minutes") in connection with the regular meeting of the Members of the Illinois Finance Authority (the "Authority"), begun and held at the Michael A. Bilandic Building, 160 North LaSalle Street, Suite S1000, Chicago, Illinois 60601, on the second Thursday of March in the year 2017, pursuant to the provisions of Section 801-25 and Section 801-30 of the Illinois Finance Authority Act, 20 ILCS 3501/801-1 et seq. of the State of Illinois (the "Act").

To aid in your review of the Minutes, please reference the following pages and line numbers for corresponding sections of the respective meeting's agenda:

ILLINOIS FINANCE AUTHORITY<br>REGULAR MEETING<br>Thursday, March 9, 2017<br>9:30 AM

## AGENDA:

I. Call to Order \& Roll Call
(page 3, line 1 through page 5, line 5)
II. Approval of Agenda (page 5, lines 5 through 17)
III. Chairman's Remarks (page 5, line 18 through page 6, line 12)
IV. Message from the Executive Director (page 6, line 13 through page 9, line 21)
V. Consideration of the Minutes (page 9, line 22 through page 10, line 12)
VI. Presentation and Consideration of Financial Reports (page 10, line 13 through page 22, line 18)
VII. Monthly Procurement Report (page 22, line 18 through page 23, line 6)

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VIII. Committee Reports
(page 23, lines 6 through 18)
IX. Presentation and Consideration of the Project Reports and Resolutions (page 23, line 19 through page 65, line 7)
X. Other Business
(page 65, line 8 through page 67, line 18)
XI. Public Comment
(page 67, lines 19 through 20)
XII. Adjournment
(page 67, line 21 through page 68, line 8 )
The Minutes of the regular meeting of the Authority are further supplemented by a summary of the respective meeting's voting record prepared by Authority staff (the "Voting Record"), which is also enclosed.

Please contact an Assistant Secretary to report any substantive edits to the enclosures.
Respectfully submitted,
/s/ Brad R. Fletcher
Assistant Vice President

Enclosures: 1. Minutes of the March 9 Regular Meeting
2. Voting Record of the March 9, 2017 Regular Meeting







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 That's al I 1 had. Executive Director Meister. That's al I I had. Executive director Meister.
MEISTER: Yes. Thank you, Mr. Chairman. we , 7еч7 epurbe paeog e s! $5!4+$ ano alan particularly and personally proud of.



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| 17 | outstanding bal ance in these receivables was at |
| 18 | \$94, ooo. |
| 19 | As nentioned last month, the Authority |
| 20 | received a payment in the amount of \$2.5 milion |
| 21 | fromthe City of Chicago for a loan payment fromthe |
| 22 | 1111 nois Housing Partnership Fund that dates back to |
| 23 | 1986. |
| 24 | The outstanding bal ance on the loan, due MARZULLO REPORTI NG AGENCY (312) 321-9365 |
| 1 | to the right bal ance of uncollectibles, was |
| 2 | \$2.3 milifon. This generated a recovery of bad debt |
| 3 | of $\$ 119$, ooo. Al so in February, the Authority |
| 4 | disbursed \$646, ooo to Loyol a Stritch Medical School |
| 5 | for 12 students for the academic school year 2016 |
| 6 | through 2017 under the Deferred Action for Chil dhood |
| 7 | Arrival, known as the DACA Program |
| 8 | The entrance conference for the fiscal |
| 9 | year 2017 audit is schedul ed for April 19 at |
| 10 | 2: Oo or clock p.m This marks the begi nni ng of the |
| 11 | one-year financial audit and the two-year compliance |
| 12 | examination for period ending J une 30, 2017. This |
| 13 | concl udes the financial presentation. |
| 14 | Are there any questions? |
| 15 | YONOVER: When do you expect to recelve the |
| 16 | 1 ast of the \$94, ooo fromthe State of 111inois? |
| 17 | MEISTER: Good question. The short answer is |
| 18 | we don't know, but this was a combination of things |
| 19 | we had received checks as recently as Decenter. |
| 20 | A number of the obligations that are |
|  | Page 11 |

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\end{gathered} \text { YoNover: one Iast question. Sorry to bel abor }
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| 8 | w Il share those and present the facts to the Board. |
| 9 | goetz: Okay. |
| 10 | CHAL RMAN FUNDERBURG: Any ot her questions? |
| 11 | PATTERSON: 1 will now turn the podi umover to |
| 12 | Executive Vice-President Lenane, who will summarize |
| 13 | the 1985 pool, which is a legacy program of ours. |
| 14 | CHA RMAN FUNDERBURG: Good. Thank you. |
| 15 | MEI STER: And as Pamapproaches podium I just |
| 16 | want to note that with tax reformbeing discussed in |
| 17 | Washington, the longevity of our organization, and |
| 18 | it's predecessors, and as we've highlighted a couple |
| 19 | of matters from deep in the past in the ' 80s, just |
| 20 | underscores the important of the work that we do, |
| 21 | and I think this is a particular success. |
| 22 | LENANE: Thank you, di rector Meister. If you |
| 23 | go to right at the end of the financials, there's a |
| 24 | menorandumthat I prepared. |
|  | MARZULLO REPORTI NG AGENCY (312) 321-9365 |
| 1 | Well, in December of 2016 and |
| 2 | December 2017, the Authority distributed |
| 3 | \$4, 872, 307. 83, fromthe 1985 Revolving Pool |
| 4 | Financing Programto llilnois heal thcare providers. |
| 5 | And if you go to Exhibit B, 1've got an |
| 6 | attachment in the exhibit of the meno. This is |
| 7 | Attachment B. There's a long list of hospitals that |
| 8 | we distribute these monies to |
| 9 | During the course of the pool, 175 loans |
| 10 | were made to healthcare borrowers. This occurred |
| 11 | prior to the enactment of the 1986 ReformAct. In |
|  | Page 15 |


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| :---: | :---: |
| 17 | pool. This administration of the pool indi |
| 18 | tevardship of prior Authority's programs, |
| 19 | how this programiong predates the four points |
| 20 | the strategic plan. |
| 21 | We feel that it certainly met those |
| 22 | principals. The programwas firmy withinthe |
| 23 | Authority's statutory mission. The degree of |
| 24 | potentially - of particular risk was truly shared MARZULLO REPORTI NG AGENCY (312) 321-9365 |
| 1 | with the borrower. |
| 2 | The fees were priced consistentiy with |
| 3 | short-termand long-termprogram burden, and this |
| 4 | was a programthat only the Authority could have |
| 5 | done. |
| 6 | d during the 30 years, there were no |
| 7 | an, which is amazing. So -- but |
| 8 | consolidation, when the Auth |
| 9 | the pool, we examned the fees within the structure |
| 10 | pool and found that we could save a 1 ot of |
| 11 | money by lowering those fees through negotiation |
|  | h banks and remarketing agents and trustees. |
| 13 | And so by reducing the fees internally in |
| 14 | pool structure, we were able to pay the |
| 15 | borrower, lower the fee to the borrower, and pay |
| 16 | oursel ves a fee. |
| 17 | So over 10 years, the Authority has |
| 18 | eted approximately $\$ 1.2 \mathrm{mllionin} \mathrm{fee} \mathrm{incon}$ |
| 19 | and you could see that on Exhibit A, which is on the |
| 20 | back of the nerm, and that amount was tied to the |
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1 and the staff of the IFA and the Board of Directors
2 for continuing to support Center Point and helping us
3 finance the build-out of our projects out infoliet.

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| :---: | :---: |
| 17 | housing units are being -- affordable housing units |
|  | are bei ng added to the housing stock. |
| 19 | One other corment on these projects, |
| 20 | roughly 6 out of the 45 properties actually involve |
| 21 | de-conversion from condonhni umunits; and as a |
| 22 | result, the de-converted units have a much hi gher |
| 23 | quality interior finishes than one nould normaliy |
| 24 | expect on an affordable housing property. <br> MARZULLO REPORTI NG AGENCY (312) 321-9365 |
| 1 | So with that, 1 will conclude my remarks. |
|  | nould also Just like to introduce Mark DeAngelis, |
| 3 | who is the President of integrus Realty, who |
| 4 | is also here to respond to any questions you may |
| 5 | have. |
| 6 | CoEtz: I don't have a question. I would j ust |
| 7 | IIke to compliment you for being a part of this. |
| 8 | think this is a great project and very proud that |
| 9 | the Fi nance Authority can help out in this great |
| 10 | effort. |
|  | DeANGELIS: Thank you very much. 1 would like |
| 12 | to thank Rich, Brad and staff. As you see, you know |
| ${ }^{13}$ | the numbers probably better even than we do. He |
| 14 | really dealt winthem |
| 1516 |  |
|  |  |
| 1718 | any questions, we nould certainly be avallable to |
|  | answer, but we look forward to devel oping this |
| 19 | relationship. |
| 20 | know housing isn't something that the |
|  | Page 29 |

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\begin{aligned}
& \text { 3-9-17-1.txt } \\
& 3
\end{aligned} \text { activities that approval is sought for wil all be }
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\begin{aligned}
& 1 \text { BURN: in terms of the RFP for the } \\
& 2 \text { underwriters, it should be within the next week or } \\
& 3 \text { so, I would i magine. I don't think it's - } \\
& 4 \text { MEISTER: Yes. } \\
& 5 \text { BURN: You know, within the next week. } \\
& 6 \text { act ually, is we're hoping for. } \\
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& \text { 3-9-17-1.txt } \\
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| 1 | you know, have to be filled in every ti me you |
| :---: | :---: |
| 2 | respond to an RFP. |
| 3 | KNOX: One last question, just for |
| 4 | clarification. As we run these processes, do we |
| 5 | create a pool of qualified vendors, whether it's |
| 6 | legal service professionals, underuriters or other |
| 7 | professionals to help us with our offerings for what |
| 8 | we pay, and we can then choose the vendors that work |
| 9 | with us froma pre-defined pool that go through this |
| 10 | process? |
| 11 | BURN: We certainly do, with respect to the |
| 12 | underwriters and banking services that we will be |
| 13 | doing. Some of the -- you know if it's |
| 14 | appropriate, and we are procuring with respect to a |
| 15 | nuntber of people, that's how it would be done. |
| 16 | It's a little nore interesting when you |
| 17 | think of rating agencies because, of course, there's |
| 18 | not -- you don't have a pool. It's the sare folks |
| 19 | who come up agai $n$ and agai $n$. |
| 20 | So, in part, it depends on the ki nd of |
| 21 | professional that's being -- like, for example, road |
| 22 | show professionals, that may be something that the |
| 23 | underwriter -- and, in fact, we anticipated it would |
| 24 | be something that the underwriters woul d be very MARZULLO REPORTI NG AGENCY (312) 321-9365 |
| 1 | interested in and woul d have, you know, input with |
| 2 | respect to that, including -- primarily because |
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| 17 | obviously you mant to go out and do the market test |
| 18 | to make sure we're not, you know, missing something. |
| 19 | Any final arrangement, obviously, wil be |
| 20 | in accordance with procurement regulations. |
| 21 | MEISTER: So -- and before any questions, I do |
| 22 | just -- |
| 23 | BURN: Oh, I was just going to mention -- |
| 24 | MEI STER: Oh, go ahead. |
|  | MARZULLO REPORTI NG AGENCY (312) 321-9365 |
| 1 | BURN: Well, what 1 was going to say is that |
| 2 | Total Source has offered a discount in their |
| 3 | administrative fee, if we procure it for two years. |
| 4 | So that's something that we're exploring, and we |
| 5 | will explore both with the regulators and ADP. |
| 6 | MEI STER: Before any questions, I do j ust want |
| 7 | to compliment Denise for her management and |
| 8 | leadership of this entire procurement area |
| 9 | This particular contractual relationship, |
| 10 | Which is of high importance to my colleagues on the |
| 11 | team and of importance to the Members of the |
| 12 | Authority, because of the stat utory authorization of |
| 13 | Board Members to set the terms of compensation and |
| 14 | benefits. |
| 15 | This was one of the first matters that Rob |
| 16 | and I discussed because there were various |
| 17 | procurement issues that were surfacing shortly after |
| 18 | April of 2015. We have been very transparent with |
| 19 | the procurement regulators on this, and we expect to |
| 20 | be so in the future. |
|  | Page 47 |

$$
\begin{aligned}
& \text { contract is expiring, and it gi ves the Authority to } \\
& 3 \\
& 4 \\
& \text { the Executive Director to negotiate whatever going } \\
& 5
\end{aligned} \text { forward. }
$$

in

| 3-9-17-1.t $\times \mathrm{t}$ |  |
| :---: | :---: |
| 12 | the market to benchmark what we might be getting |
| 13 | fromthem |
| 14 | BURN: Well, they'll look at that, and they're |
| 15 | also going to be testing the market to see if there |
| 16 | is anyone else out there who can provide simiar |
| 17 | coverage given, agai $n$, the dynamic of our -- you |
| 18 | know, just the logistics of how many peopl e we have |
| 19 | and, you know, what our actuarial pool in such a |
| 20 | small case looks like. |
| 21 | And that's what happened in the past. You |
| 22 | know, unfortunately, it is much more, and we all |
| 23 | know we're dealing with these healthcare issues on |
| 24 | the news right now, but it is much more cost |
|  | MARZULLO REPORTI NG AGENCY (312) 321-9365 |
| 1 | effective to be part of a larger pool than a smaller |
| 2 | pool. |
| 3 | J URACEK: Right, yeah. I mean, my concern is |
| 4 | $j$ ust the whereases don't match the titie, and it's |
| 5 | the whereases that governs. |
| 6 | BURN: I apol ogize for that. |
| 7 | MEI STER: Also, just to clarify -- |
| 8 | BURN: You nean froma resol ution point of |
| 9 | vi ew? |
| 10 | J URACEK: Right. |
| 11 | burn: Okay. |
| 12 | J URACEK: The resol ution is much more generic. |
| 13 | It's authorizing the Executive Director to do |
| 14 | whatever it does. It's not authorizing himto enter |
|  | into a contract with Total Source. |
| 16 | MEI STER: Wel I, because I think we need to go Page 52 |

$\circ$


\%

| 3-9-17-1.t $\times$ t |  |
| :---: | :---: |
| 17 | through the regulators, have this hearing, get what |
| 18 | direction, and we wil come back to the Board. |
| 19 | J URACEK: it doesn't precl ude total Source from |
| 20 | being the extender. |
| 21 | meister: yes. |
| 22 | J URACEK: But, in fact, it's a much nore |
| 23 | generic resol ution. |
| 24 | BURN: We would come back, and $t$ hat's $\mathrm{m} y$ MARZULLO REPORTI NG AGENCY (312) 321-9365 |
| 1 | under standi ing is |
| 2 | MEI STER: Yes. |
| ${ }_{4}^{3}$ | BURN: -- that we would cone back to the board |
|  | to explain what the process was and what the |
| 5 | detalled results of that -- you know, the |
|  | on were. So apol |
| 7 | MEISTER: And also to clarify, golng back to |
|  | the creation of the Authority, the contractual |
| 910 | relationship that we have with this ADP Total Source |
|  | affiliate is, the acronymis PEO, Professional |
| 11 | Empl oyer organization. |
| 12 The staff of the Authority, includi |  |
| 13 | myself, we are, in essence, fol int empl oyees of ADP |
|  | Total Source, and that allows access to this larger |
| 15 | pool which, I nean, for a nurber of years |
|  | our insurance rates have stayed flat or even |
| 17 | decli ned somewhat. |
| 18 | And we have al so been able to take |
| 19 | advantage of certainlegacy policies that would no |
| 20 | longer be available on the open market; and, in |
|  | Page 53 |



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3-9-17-1. $\mathrm{t} \times \mathrm{t}$


$$
\text { Page } 58
$$

$\stackrel{6}{6}$

[^4]3-9-17-1.t×t
MARZULLO REPORTI NG AGENCY (312) 321-9365
N N N N N


## ILLINOIS FINANCE AUTHORITY

VOICE VOTE
APPROVAL OF REQUEST TO PARTICIPATE VIA AUDIO CONFERENCE ADOPTED

March 9, 2017
12 YEAS
0 NAYS
0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :--- | :--- | :--- | :--- |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
|  |  |  |  |  |  |
| Y | Goetz | NV | Obernagel | Y | Zeller |
|  |  |  | YIA Audio Conference) |  |  |
| E | Horne | O'Brien | Mr. Chairman |  |  |

E - Denotes Excused Absence

# ILLINOIS FINANCE AUTHORITY <br> VOICE VOTE <br> MARCH 9, 2017 AGENDA OF THE REGULAR MEETING OF THE MEMBERS ADOPTED 

March 9, 2017
13 YEAS
0 NAYS
0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :---: | :--- |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz | Y | Obernagel | Y | Zeller |
|  |  |  | (VIA Audio Conference) |  |  |
| E | Horne | Y | O'Brien | Mr. Chairman |  |

E - Denotes Excused Absence

## ILLINOIS FINANCE AUTHORITY

VOICE VOTE
FENRUARY 9, 2017 MINUTES OF THE REGULAR MEETING OF THE MEMBERS ADOPTED

March 9, 2017
13 YEAS 0 NAYS 0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :---: | :--- |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz | Y | Obernagel <br> (VIA Audio Conference) | Y | Zeller |
| E | Horne | Y | O'Brien | Mr. Chairman |  |

E - Denotes Excused Absence

## ILLINOIS FINANCE AUTHORITY <br> VOICE VOTE <br> FINANCIAL REPORTS <br> ACCEPTED

March 9, 2017
13 YEAS 0 NAYS 0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :---: | :--- |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz | Y | Obernagel <br> (VIA Audio Conference) | Y | Zeller |
| E | Horne | Y | O'Brien | Mr. Chairman |  |

E - Denotes Excused Absence

# ILLINOIS FINANCE AUTHORITY <br> ROLL CALL <br> RESOLUTION 2017-0309-AG1A <br> BEGINNING FARMER REVENUE BOND - JACOB A. BIRCH FINAL (ONE-TIME CONSIDERATION) <br> PASSED* 

March 9, 2017
13 YEAS
0 NAYS
0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :---: | :--- |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz | Y | Obernagel | Y | Zeller |
|  |  |  | (VIA Audio Conference) |  |  |
| E | Horne | Y | Mr. Chairman |  |  |
|  |  |  |  |  |  |
|  | *- Consent Agenda |  |  |  |  |
|  | E - Denotes Excused Absence |  |  |  |  |

## ILLINOIS FINANCE AUTHORITY

ROLL CALL
RESOLUTION 2017-0309-AG1B
BEGINNING FARMER REVENUE BOND - KEVIN TIMOTHY THOLE FINAL (ONE-TIME CONSIDERATION)

PASSED*

| March 9, 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 13 YEAS |  | 0 NAYS |  |  | 0 PRESENT |
| Y | Anderberg | Y | Juracek | Y | Poole |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz | Y | Obernagel <br> (Via Audio Conference) | Y | Zeller |
| E | Horne | Y | O'Brien | Y | Mr. Chairman |

## ILLINOIS FINANCE AUTHORITY

ROLL CALL RESOLUTION 2017-0309-BI02
FREIGHT TRANSFER FACILITIES REVENUE BOND - CENTERPOINT JOLIET TERMINAL RAILROAD, LLC

FINAL
PASSED*

March 9, 2017
13 YEAS 0 NAYS 0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :---: | :--- |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz |  |  |  |  |
|  |  |  | Obernagel <br> (VIA Audio Conference) | Y | Zeller |
| E | Horne | Y | Mr. Chairman |  |  |
|  |  |  |  |  |  |
|  | O'Brien |  |  |  |  |
|  | E - Consent Agenda |  |  |  |  |

## ILLINOIS FINANCE AUTHORITY

ROLL CALL
RESOLUTION 2017-0309-NP03
501(C)(3) REVENUE BOND - BHF CHICAGO HOUSING GROUP B LLC (BETTER HOUSING FOUNDATION ICARUS PORTFOLIO PROJECT)

FINAL (ONE-TIME CONSIDERATION)
PASSED*

March 9, 2017
13 YEAS 0 NAYS 0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :---: | :--- |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz | Y | Obernagel <br> (VIA Audio Conference) | Y | Zeller |
| E | Horne | Y | Mr. Chairman |  |  |
|  |  |  |  |  |  |
|  | O'Brien |  |  |  |  |
|  | E - Consent Agenda |  |  |  |  |

ILLINOIS FINANCE AUTHORITY<br>ROLL CALL<br>RESOLUTION 2017-0309-HC04<br>501(C)(3) REVENUE BOND - MONTGOMERY PLACE<br>FINAL<br>PASSED*

March 9, 2017
13 YEAS
0 NAYS
0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :---: | :--- |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz | Y | Obernagel | Y | Zeller |
|  |  |  | (VIA Audio Conference) |  |  |
| E | Horne | Y | Mr. Chairman |  |  |
|  |  |  |  |  |  |
|  | *- Consent Agenda |  |  |  |  |
|  | E - Denotes Excused Absence |  |  |  |  |

# ILLINOIS FINANCE AUTHORITY <br> ROLL CALL <br> RESOLUTION 2017-0309-HC05 <br> 501(C)(3) REVENUE BOND - FRANCISCAN COMMUNITIES, INC. <br> FINAL <br> PASSED* 

March 9, 2017
13 YEAS
0 NAYS
0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :---: | :---: | :---: | :---: | :---: | :---: |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz | Y | Obernagel <br> (Via Audio Conference) | Y | Zeller |
| E | Horne | Y | O'Brien | Y | Mr. Chairman |

# ILLINOIS FINANCE AUTHORITY <br> ROLL CALL <br> RESOLUTION 2017-0309-HC06 <br> 501(C)(3) REVENUE BOND - HARRISBURG MEDICAL CENTER FINAL (ONE-TIME CONSIDERATION) <br> PASSED* 

March 9, 2017
13 YEAS
0 NAYS
0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :---: | :--- |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz | Y | Obernagel | Y | Zeller |
|  |  |  | (VIA Audio Conference) |  |  |
| E | Horne | Y | Mr. Chairman |  |  |
|  |  |  |  |  |  |
|  | *- Consent Agenda |  |  |  |  |
|  | E - Denotes Excused Absence |  |  |  |  |

## ILLINOIS FINANCE AUTHORITY

ROLL CALL
RESOLUTION 2017-0309-AD07
RESOLUTION PROVIDING FOR THE ISSUANCE OF NOT TO EXCEED \$10,000,000 PRINCIPAL AMOUNT ILLINOIS FINANCE AUTHORITY MIDWESTERN DISASTER AREA REVENUE REFUNDING BOND (P.O.B. DEVELOPMENT, LLC PROJECT) SERIES 2017; AUTHORIZING THE EXECUTION AND DELIVERY OF A BOND AND LOAN AGREEMENT, A TAX EXEMPTION CERTIFICATE AND AGREEMENT AND RELATED DOCUMENTS; AND APPROVING RELATED MATTERS ADOPTED*

March 9, 2017
13 YEAS 0 NAYS 0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :---: | :--- |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz |  |  | Y |  |
|  |  |  | Obernagel <br> (VIA Audio Conference) | Y | Zeller |
| E | Horne | Y | Mr. Chairman |  |  |
|  |  |  |  |  |  |
|  | O'Brien |  |  |  |  |
|  | E - Consent Agenda |  |  |  |  |

## ILLINOIS FINANCE AUTHORITY

ROLL CALL
RESOLUTION 2017-0309-AD08
RESOLUTION APPROVING A FIRST AMENDMENT TO LOAN AGREEMENT IN CONNECTION WITH THE ILLINOIS FINANCE AUTHORITY REVENUE BOND (NORTHERN ILLINOIS CONFERENCE OF THE UNITED METHODIST CHURCH PROJECT), SERIES 2017, ISSUED IN THE AGGREGATE PRINCIPAL AMOUNT OF $\$ 3,400,000$, FOR THE BENEFIT OF THE NORTHERN ILLINOIS ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH; AND AUTHORIZING AND APPROVING RELATED MATTERS

ADOPTED*

March 9, 2017

13 YEAS

Y Anderberg
E Bronner
Y Fuentes

Y Goetz

E Horne

0 NAYS
0 PRESENT

| Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- |
| Y | Knox | Y | Smoots |
| Y | McCoy | Y | Yonover |
| Y | Obernagel <br> (VIA AUdIO Conference) | Y | Zeller |
| Y | O’Brien | Y | Mr. Chairman |

Y Mr. Chairman

*     - Consent Agenda

E - Denotes Excused Absence

## ILLINOIS FINANCE AUTHORITY

ROLL CALL
RESOLUTION 2017-0309-AD09
RESOLUTION TO APPROVE GOING FORWARD WITH PROCUREMENTS FOR UNDERWRITERS AND OTHER PROFESSIONALS FOR THE STATE REVOLVING FUND (CLEAN WATER INITIATIVE) ADOPTED*

March 9, 2017
13 YEAS 0 NAYS 0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :---: | :--- |
| E | Bronner | Y | Knox |  |  |
| Y | Fuentes | Y | McCoy | Y | Smoots |
| Y | Goetz | Y | Obernagel <br> (VIA AUDIO ConFERENCE) | Y | Zeller |
| E | Horne | Y | O'Brien | Y | Mr. Chairman |
|  |  |  |  |  |  |
|  | *- Consent Agenda |  |  |  |  |
|  | E - Denotes Excused Absence |  |  |  |  |

# ILLINOIS FINANCE AUTHORITY <br> ROLL CALL <br> RESOLUTION 2017-0309-AD10 <br> RESOLUTION APPROVING AMENDMENTS TO CONTRACTS RELATING TO <br> FINANCIAL ADVISORY SERVICES <br> ADOPTED* 

March 9, 2017
13 YEAS
0 NAYS
0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :---: | :--- |
| E | Bronner | Y | Knox | Y | Smoots |
| Y | Fuentes | Y | McCoy | Y | Yonover |
| Y | Goetz | Y | Obernagel | Y | Zeller |
| E | Horne | Y | (VIA Audio Conference) |  |  |
|  |  |  | Y'Brien | Mr. Chairman |  |
|  | *- Consent Agenda |  |  |  |  |
|  | E - Denotes Excused Absence |  |  |  |  |

## ILLINOIS FINANCE AUTHORITY

ROLL CALL
RESOLUTION 2017-0309-AD11
RESOLUTION AUTHORIZING THE EXECUTIVE DIRECTOR TO ENTER INTO A CONTRACT WITH TOTALSOURCE, INC. AND ONE OR MORE OF ITS AFFILIATES OR OTHER PROVIDERS FOR THE PROVISION OF EMPLOYEE BENEFITS AND PAYROLL SERVICES
ADOPTED*

March 9, 2017
13 YEAS
0 NAYS
0 PRESENT

| Y | Anderberg | Y | Juracek | Y | Poole |
| :--- | :--- | :---: | :--- | :--- | :--- |
| E | Bronner | Y | Knox |  |  |
| Y | Fuentes | Y | McCoy | Y | Smoots |
| Y | Goetz | Y | Obernagel <br> (VIA AUDIO ConFERENCE) | Y | Zeller |
| E | Horne | Y | O'Brien | Y | Mr. Chairman |
|  |  |  |  |  |  |
|  | $*-$ Consent Agenda |  |  |  |  |
|  | E - Denotes Excused Absence |  |  |  |  |

Date: $\quad$ April 13, 2017

| To: | R. Robert Funderburg, Jr., Chairman | Lyle McCoy |
| :---: | :---: | :---: |
|  | Eric Anderberg | George Obernagel |
|  | Gila J. Bronner | Terrence M. O'Brien |
|  | James J. Fuentes | Roger Poole |
|  | Michael W. Goetz | Beth Smoots |
|  | Robert Horne | John Yonover |
|  | Mayor Arlene A. Juracek | Bradley A. Zeller |
|  | Lerry Knox |  |
| From: | Ximena Granda, Controller |  |
| Subject: | Presentation and Consideration of F | cial Reports as of Mar |

*All information is preliminary and unaudited.

## FISCAL YEAR 2017-UNAUDITED

## 1. GENERAL OPERATING FUND REVENUES, EXPENSES AND NET INCOME

a. Total Annual Revenues equal $\$ \mathbf{4 . 3}$ million and are $\$ 618$ thousand or $16.6 \%$ higher than budget due primarily to higher closing fees. Closing fees year-to-date of $\$ 3.1$ million are $\$ 466$ thousand or $17.8 \%$ higher than budget. Annual fees of $\$ 242$ thousand are $\$ 81$ thousand higher than the budgeted amount. Administrative service fees of $\$ 198$ thousand are $\$ 156$ thousand higher than budget (which includes the $\$ 150,000$ July 2016 final exit fee in connection with the now ended 1985 Healthcare Pool financing project). Application fees total \$28 thousand and are \$6 thousand higher than the budgeted amount. Total accrued interest income from loans in connection with the former Illinois Rural Bond Bank local government borrowers and other loans totaled $\$ 564$ thousand (which represents a declining asset since 2014). Net investment income position is at $\$ 200$ thousand for the fiscal year and is $\$ 43$ thousand higher than budget,* due primarily to the accrual of interest in the aggregate amount of $\$ 90$ thousand in connection with the State Prompt Payment Act for State receivables outstanding from July 2016 to September 2016.
b. In March, the Authority generated $\$ 135$ thousand in closing fees, lower than the monthly budgeted amount of $\$ 291$ thousand. Closing fees were received from: Smart Hotels, LLC for \$29 thousand; Harrisburg Medical Center for \$16 thousand; CenterPoint Joliet Terminal Railroad, LLC for $\$ 80$ thousand and two beginning farmer bonds for $\$ 10$ thousand. In March, net investment gain was $\$ 8$ thousand.

[^5]- Authority investment manager advices that global market conditions contribute to this
- Past performance does not direct the outcome of future outcomes, however in FY2015 investment income total \$642 thousand compared to (unaudited) FY2016 total \$ 742 thousand IFA Public Board Book (Version 2), Page 56
c. Total Annual Expenses of $\$ 2.4$ million were $\$ 1.3$ million or $34.4 \%$ lower than budget, which was mostly driven by vacant budgeted staff positions and below budget spending on professional services. Year-to-date, employee and professional services expenses total $\$ 2.0$ million; with each function at $26.0 \%$ and $51.8 \%$ under budget, respectively. Annual occupancy costs of $\$ 131$ thousand are $15.4 \%$ lower than the budget, while general and administrative costs are $\$ 260$ thousand for the year, which is $14.5 \%$ lower than budget. Total depreciation costs are \$14 thousand and $22.7 \%$ below budget. Total cash transfers in from the Primary Government Borrowing Fund (set up to track financial activity on behalf of the State of Illinois) to the General Operating Fund are $\$ 5.1$ million. Total cash transfers out of the General Operating Fund to the Primary Government Borrowing Fund are $\$ 108$ thousand (represents a transfer to the JRTC janitorial vendor; see Financial Statements and supplementary Information in Board Book)
d. In March, the Authority recorded operating expenses of $\$ 263$ thousand, which was lower than the monthly budgeted amount of $\$ 412$ thousand. The decrease is due primarily to employee related expenses and professional services being lower than expected.
e. Total Monthly Net Loss of $\$ 25$ thousand was driven by lower than expected closing fees.
f. Total Annual Net Income is $\$ 2.5$ million. The major driver of the annual positive bottom line continues to be the level of overall spending at $34.4 \%$ below budget, as well as higher closing fees, higher administrative service fees and higher annual fees.


## 2. ALL FUNDS-ASSETS, LIABILITIES AND NET POSITION

The Authority, as of March 31, 2017, is a $\$ 121.2$ million dollar agency which also currently accounts for $\$ 300$ million in total activity (including the Other State of Illinois Debt Fund) and maintains compliance for nearly $\$ 25.2$ billion in outstanding debt.

## 3. GENERAL OPERATING FUND-ASSETS, LIABILITIES AND NET POSITION

In the General Fund, the Authority continues to maintain a strong balance sheet, with total net position of $\$ 56.3$ million. The total assets in the General Fund are $\$ 56.3$ million (consisting mostly of cash, investments, and receivables). Unrestricted cash and investments total $\$ 41.6$ million (with $\$ 18.2$ million in cash). Notes receivables from the former Illinois Rural Bond Bank local governments total $\$ 12.0$ million. Participation loans, DACA (pilot medical student loans in exchange for service in medical underserved areas in Illinois) and other loans receivables are at $\$ 3.3$ million.

## 4. YEAR TO DATE ACTIVITY FOR ALL OTHER FUNDS

a. In accordance with Governmental Accounting Standards, the "Other State of Illinois Debt Fund" is comprised of bond activity for the Illinois Environmental Protection Agency (IEPA), the Illinois Medical District Commission (IMDC) and Northern Illinois University Foundation (NIUF). The majority of the activity in this fund derives from the Clean Water Initiative (CWI) bonds for IEPA. Total assets in this fund total $\$ 722$ million (which includes the $\$ 500$ million CWI bonds that closed on September 12, 2016. Restricted investments total $\$ 268.0$ million with accrued investment income at $\$ 223$ thousand. ). Year-to-date CWI bond disbursements total $\$ 354.2$ million. A listing of the loans awarded is provided as supplementary information following the Financial Statements.
b. The Locally Held Fire Truck and Ambulance Revolving Loan Funds have total year-to-date receipts of $\$ 318$ thousand. In Fiscal Year 2017, two new loans were disbursed for a total of $\$ 700$ thousand under the Fire Truck Revolving Loan program and fifteen new loans were disbursed for
a total of $\$ 1.5$ million under the Ambulance Revolving Loan program. The Net Position for Fire Truck and Ambulance Revolving Loan Funds on the Authority's balance sheet is $\$ 22.9$ million and $\$ 4.2$ million, respectively.

The Illinois Agricultural Loan Guarantee Fund and the Illinois Farmer Agribusiness Loan Guarantee Fund include restricted assets held by the State Treasurer to make payouts of losses in relation to the Authority's agricultural loan guarantee program. As of March 31, 2017, the Agricultural Loan Guarantee Fund with a Restricted Net Position of $\$ 10.1$ million includes no loss reserve, but the Agribusiness Fund with a Restricted Net Position of $\$ 7.5$ million includes a loss reserve of $\$ 442$ thousand for potential loan loss payouts. Moreover, the Industrial Revenue Bond Insurance Fund includes restricted assets held locally by the Authority to make payouts of losses in relation to the Authority's agricultural loan guarantee program (please see Senate Bill 324, Public Acct 99-0509). The Restricted Net Position for the Industrial Revenue Bond Insurance Fund is $\$ 11.9$ million as March 31, 2017. In month of April, the Authority will be paying out $\$ 418$ thousand on an Agricultural Guarantee. The Authority reserved for the loss in Fiscal Year 2016. In April the Authority will be recognizing a recovery of bad debt of $\$ 24$ thousand as a result of the anticipated loan loss payout being less than the reserved amount.
c. All other nonmajor funds recorded total year-to-date revenues of $\$ 264$ thousand. Year-to-date expenses total $\$ 6$ thousand as of March 31, 2017. Total Net Position in the remaining non-major funds is $\$ 37.8$ million.
d. The Metro East Police District Commission is reported as an agency/fiduciary fund, which has total assets of $\$ 13$ thousand in the custody of the Authority. In the month of March the Authority received a $\$ 7$ thousand check from Metro East Police District Commission. The Authority is requesting additional information on these funds. Once the Authority has received the information it will be communicated to the Board. The Illinois Finance Authority NFP Development Fund has a total net position of $\$ 20$ thousand.

## 5. AUTHORITY AUDITS AND REGULATORY UPDATES

a. The Fiscal Year 2017 Financial Audit Examination and the two year Compliance Audit Examination will be conducted by RSM US LLP which will begin on April 19, 2017. The Authority will be scheduling an Audit Plus committee meeting in the coming month.

## 6. OTHER SUPPLEMENTARY FINANCIAL INFORMATION

a. The Fiscal Year Comparison of Bonds Issued, The Fiscal Year 2017 Bonds Issued, Schedule of Debt, the State of Illinois Receivables Summary, a listing of Local Government Loans under the Fire Truck, Ambulance, Local Government programs and a listing of the Loan Awards for the Clean Water Initiative (CWI) bonds for IEPA are being presented as supplementary financial information, immediately following the financial reports in your Board package.

Respectfully submitted,
/s/ Ximena Granda
Controller

ILLINOIS FINANCE AUTHORITY STATEMENT OF REVENUES, EXPENSES AND NET INCOME<br>F REVENUES, EXPENSES AND GENERAL OPERATING FUND<br>FOR FISCAL YEAR 2017 AS OF MARCH 31, 2017

(PRELIMINARY AND UNAUDITED)

|  | JUL |  | AUG |  | SEP |  | OCT |  | NOV |  | DEC |  | JAN |  | FEB |  | MAR |  | APR |  | MAY |  | JUNE |  | YEAR TO DATE ACTUAL |  | YEAR TO DATE BUDGET |  | $\begin{gathered} 2017 \\ \text { BUDGET } \\ \text { VARIANCE } \end{gathered}$ |  | $\begin{gathered} 2015 \\ \text { BUDGET } \\ \text { VARIANCE } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing Fees | \$ | 230,038 | \$ | 479,153 | \$ | 745,423 | \$ | 213,750 | \$ | 432,506 | \$ | 337,250 | \$ | 196,519 | , | 312,793 | \$ | 134,890 |  |  |  |  |  |  |  | 3,082,322 |  | 2,616,300 | \$ | 466,022 | 17.8\% |
| Annual Fees |  | 26,604 |  | 22,792 |  | 30,432 |  | 27,938 |  | 25,960 |  | 26,601 |  | 24,191 |  | 30,641 |  | 27,238 |  |  |  |  |  |  |  | 242,397 |  | 160,783 |  | 81,614 | 50.8\% |
| Administrative Service Fees |  | 161,000 |  |  |  |  |  | - |  | 20,000 |  |  |  | 10,000 |  | 7,000 |  |  |  |  |  |  |  |  |  | 198,000 |  | 41,250 |  | 156,750 | 380.0\% |
| Application Fees |  | 200 |  | 2,000 |  | 8,700 |  | 3,700 |  | 5,600 |  | 1,400 |  | 1,600 |  | 4,100 |  | 1,100 |  |  |  |  |  |  |  | 28,400 |  | 22,275 |  | 6,125 | 27.5\% |
| Miscellaneous Fees |  | 94 |  | 4,752 |  |  |  |  |  | 338 |  |  |  | 131 |  |  |  | 15,000 |  |  |  |  |  |  |  | 20,315 |  | 375 |  | 19,940 | 5317.3\% |
| Interest Income-Loans |  | 69,733 |  | 68,858 |  | 69,694 |  | 69,615 |  | 69,169 |  | 69,203 |  | 74,988 |  | 22,384 |  | 50,643 |  |  |  |  |  |  |  | 564,287 |  | 622,028 |  | $(57,741)$ | -9.3\% |
| Other Revenue |  | 191 |  | 191 |  | 190 |  | - |  | 9,506 |  | 177 |  |  |  | 180 |  | 172 |  |  |  |  |  |  |  | 10,607 |  | 108,000 |  | $(97,393)$ | -90.2\% |
| Total Operating Revenue: | \$ | 487,860 | \$ | 577,746 | \$ | 854,439 | \$ | 315,003 | \$ | 563,079 | \$ | 434,631 | \$ | 307,429 | \$ | 377,098 | \$ | 229,043 | \$ | - | \$ |  | \$ |  | \$ | 4,146,328 |  | 3,571,011 | \$ | 575,317 | 16.1\% |
| Operating Expenses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Employee Related Expense | \$ | 155,025 | \$ | 147,885 |  | 170,978 | \$ | 137,770 | \$ | 138,406 | \$ | 134,906 | , | 155,791 | \$ | 154,498 | \$ | 153,680 |  |  |  |  |  |  | \$ | 1,348,939 |  | 1,822,792 | \$ | $(473,853)$ | -26.0\% |
| Professional Services |  | 45,724 |  | 60,685 |  | 89,585 |  | 75,798 |  | 81,641 |  | 64,762 |  | 143,680 |  | 50,177 |  | 68,888 |  |  |  |  |  |  |  | 680,940 |  | 1,412,277 |  | $(731,337)$ | -51.8\% |
| Occupancy Costs |  | 14,105 |  | 13,292 |  | 17,476 |  | 11,994 |  | 16,652 |  | 14,748 |  | 15,087 |  | 14,626 |  | 12,520 |  |  |  |  |  |  |  | 130,500 |  | 154,312 |  | $(23,812)$ | -15.4\% |
| General \& Administrative |  | 28,385 |  | 29,354 |  | 26,935 |  | 26,112 |  | 25,458 |  | 37,602 |  | 35,127 |  | 24,839 |  | 26,298 |  |  |  |  |  |  |  | 260,110 |  | 304,076 |  | $(43,966)$ | -14.5\% |
| Depreciation and Amortization |  | 2,180 |  | 2,153 |  | 1,504 |  | 1,504 |  | 1,504 |  | 1,504 |  | 1,504 |  | 1,504 |  | 1,136 |  |  |  |  |  |  |  | 14,493 |  | 18,750 |  | $(4,257)$ | -22.7\% |
| Total Operating Expense | \$ | 245,419 | \$ | 253,369 | \$ | 306,478 | \$ | 253,178 | \$ | 263,661 | \$ | 253,522 | \$ | 351,189 | \$ | 245,644 | \$ | 262,522 | \$ | - | \$ | - | \$ | - | \$ | 2,434,982 |  | 3,712,207 |  | (1,277,225) | -34.4\% |
| Operating Income(Loss) | \$ | 242,441 | \$ | 324,377 | \$ | 547,961 | \$ | 61,825 | \$ | 299,418 | \$ | 181,109 | \$ | $(43,760)$ | S | 131,454 | \$ | $(33,479)$ | S | - | S | - | \$ | - |  | 1,711,346 |  | $(141,196)$ |  | 1,852,542 | 1312.0\% |


| Nonoperating Revenues (Expenses): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Miscellaneous Non-Opertg Rev/(Exp) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | $(1,125)$ | \$ | 1,125 | -100.0\% |
| Bad Debt Adjustments (Expense) |  |  |  |  |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  |  |  |  |  |  |  |  | 7,500 |  | $(7,500)$ | -100.0\% |
| Interest and Investment Income* |  | 15,017 |  | 21,911 |  | 123,568 |  | 15,493 |  | 17,776 |  | 21,022 |  | 23,719 |  | 28,870 |  | 25,238 |  |  |  |  |  |  |  | 292,614 |  | 235,405 |  | 57,209 | 24.3\% |
| Realized Gain (Loss) on Sale of Invests |  | $(2,890)$ |  | (298) |  | (626) |  | (105) |  | (317) |  | (230) |  | $(1,578)$ |  | $(7,370)$ |  | $(2,126)$ |  |  |  |  |  |  |  | $(15,540)$ |  | 4,658 |  | $(20,198)$ | -433.6\% |
| Net Appreciation (Depr) in FV of Invests |  | $(14,294)$ |  | $(20,518)$ |  | 3,005 |  | $(7,744)$ |  | $(26,990)$ |  | 2,534 |  | 6,609 |  | $(4,923)$ |  | $(14,964)$ |  |  |  |  |  |  |  | $(77,285)$ |  | $(89,578)$ |  | 12,293 | -13.7\% |
| Total Nonoperating Rev (Exp) | \$ | $(2,167)$ | \$ | 1,095 | \$ | 125,947 | \$ | 7,644 | \$ | $(9,531)$ | \$ | 23,326 | \$ | 28,750 | \$ | 16,577 | \$ | 8,148 | \$ | - | \$ | - | \$ | - | \$ | 199,789 | \$ | 156,860 | \$ | 42,929 | 27.4\% |
| Net Income (Loss) Before Transfers | \$ | 240,274 | \$ | 325,472 | \$ | 673,908 | \$ | 69,469 | \$ | 289,887 | \$ | 204,435 | \$ | $(15,010)$ | \$ | 148,031 | \$ | $(25,331)$ | \$ | - | S |  | \$ | - | \$ | 1,911,135 | , | 15,664 | \$ | 1,895,471 | 12100.8\% |

促 Transfers
Transfers in from other funds Transfers out to other funds Total Transfers In (Out)

Net Income (Loss)

| \$ | $\begin{gathered} 107,795 \\ (107,795) \end{gathered}$ | \$ | $\begin{gathered} 1,502,594 \\ (1,502,594) \end{gathered}$ | \$ | $\begin{gathered} 3,030,647 \\ (3,030,647) \end{gathered}$ | \$ | $\begin{gathered} 6,405 \\ (6,405) \end{gathered}$ | \$ | $\begin{gathered} 828,836 \\ (228,358) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 227,196 \\ (227,164) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 8,815 \\ (8,815) \end{gathered}$ | \$ | $\begin{gathered} 2,850 \\ (2,850) \end{gathered}$ |  |  |  |  |  |  |  |  |  | $\begin{gathered} 5,715,138 \\ (5,114,628) \end{gathered}$ | \$ | - |  | $\begin{gathered} 5,715,138 \\ (5,114,628) \end{gathered}$ | $\begin{aligned} & 0.0 \% \\ & 0.0 \% \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | - | \$ | - | \$ | - | \$ | - | \$ | 600,478 | \$ | 32 | \$ | - | \$ | - | \$ | - | \$ |  | \$ | - | \$ |  | \$ | 600,510 | \$ | - | S | 600,510 | 0.0\% |

[^6]LLINOIS FINANCE AUTHORITY

## ILINOIS FINANCE AUTHORITY

STATEMENT OF REVENUES, EXPENSES AND NET INCOME
IFA FUNDS AND CUSTODIAL FUND ACTIVITY
FOR FISCAL YEAR 2017 AS OF MARCH 31, 2017
(PRELIMINARY AND UNAUDITED)

Operating Revenues:
Closing Fees
Annual Fees
Administrative Service Fees
Application Fees
Miscellaneous Fees
Interest Income-Loans
Other Revenue
Total Operating Revenue:

## Operating Expenses:

Employee Related Expense
Professional Services
Occupancy Costs
General \& Administrative
Interest Expense
Depreciation and Amortization
Total Operating Expense
Operating Income(Loss)

Nonoperating Revenues (Expenses):
Miscellaneous non-opertg rev/(exp)
Interest and invesment income*
Realized Gain (Loss) on sale of investment
Net Appreciation (Depr) in fair value of investments** Total Nonoperating Revenues (Expenses)

## Net Income (Loss) Before Transfers

## Transfers:

Transfers in from other funds
Transfers out to other funds
Total Transfers In (Out)
Net Income (Loss)

|  | GENERAL FUND* |  | OCALLY HELD FIRE TRUCK REV LOAN FUND |  | OCALLY HELD AMBULANCE REV LOAN FUND |  | ALL OTHER NON-MAJOR FUNDS |  | SUBTOTAL <br> IFA <br> FUNDS |  | HER <br> OF IL DEBT NDS |  |  | AGENCY FUNDS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 3,082,322 | \$ | - | \$ | - |  | \$ | \$ | 3,082,322 | \$ | - | \$ | 3,082,322 | \$ |  |  |
|  | 242,397 |  | - |  |  |  | - |  | 242,397 |  | - |  | 242,397 |  |  |  |
|  | 198,000 |  | - |  |  |  | - |  | 198,000 |  | - |  | 198,000 |  |  |  |
|  | 28,400 |  | - |  |  |  | - |  | 28,400 |  | - |  | 28,400 |  |  |  |
|  | 20,315 |  | 318,129 |  |  |  | 107 |  | 338,551 |  | - |  | 338,551 |  |  | - |
|  | 564,287 |  | 11,280 |  |  |  | 25,278 |  | 600,845 |  | 10,947,235 |  | 11,548,080 |  |  |  |
|  | 10,607 |  | - |  |  |  | 1,107 |  | 11,714 |  | , |  | 11,714 |  |  |  |
| \$ | 4,146,328 | \$ | 329,409 | \$ | - |  | \$ 26,492 | \$ | 4,502,229 | \$ | 10,947,235 | \$ | 15,449,464 |  |  |  |


| \$ | 1,348,939 | \$ | - | \$ | - | \$ | - | \$ | 1,348,939 | \$ | - | \$ | 1,348,939 | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 680,940 |  | 161 |  | 106 |  | 4,392 |  | 685,599 |  | - |  | 685,599 |  | - |
|  | 130,500 |  | - |  | - |  | - |  | 130,500 |  | - |  | 130,500 |  | - |
|  | 260,110 |  | - |  | - |  | 36 |  | 260,146 |  | - |  | 260,146 |  |  |
|  | - |  | - |  | - |  | 2,318 |  | 2,318 |  | 12,058,112 |  | 12,060,430 |  |  |
|  | 14,493 |  | - |  | - |  | - |  | 14,493 |  | - |  | 14,493 |  | - |
| \$ | 2,434,982 | \$ | 161 | \$ | 106 | \$ | 6,746 | \$ | 2,441,995 | \$ | 12,058,112 | \$ | 14,500,107 | \$ | - |
| \$ | 1,711,346 | \$ | 329,248 | \$ | (106) | \$ | 19,746 | \$ | 2,060,234 | \$ | (1,110,877) | \$ | 949,357 | \$ | - |


| \$ | - | \$ | - | \$ | - | \$ | 118,368 | \$ | 118,368 | \$ | - | \$ | 118,368 | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 292,614 |  | 10,365 |  | 9,964 |  | 205,075 |  | 518,018 |  | 1,140,531 |  | 1,658,549 |  | 15 |
|  | $(15,540)$ |  | (329) |  | (126) |  | $(1,991)$ |  | $(17,986)$ |  | $(257,327)$ |  | $(275,313)$ |  | - |
|  | $(77,285)$ |  | $(2,044)$ |  | 187 |  | $(83,197)$ |  | $(162,339)$ |  | 227,673 |  | 65,334 |  | - |
| \$ | 199,789 | \$ | 7,992 | \$ | 10,025 | \$ | 238,255 | \$ | 456,061 | \$ | 1,110,877 | \$ | 1,566,938 | \$ | 15 |
| \$ | 1,911,135 | \$ | 337,240 | \$ | 9,919 | \$ | 258,001 | \$ | 2,516,295 | \$ | - | \$ | 2,516,295 | \$ | 15 |


| \$ | $\begin{gathered} 5,715,138 \\ (5,114,628) \\ \hline \end{gathered}$ | \$ | - | \$ |  | \$ | $(600,510)$ | \$ | $\begin{gathered} 5,715,138 \\ (5,715,138) \\ \hline \end{gathered}$ | \$ | - | \$ | $\begin{gathered} 5,715,138 \\ (5,715,138) \\ \hline \end{gathered}$ | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 600,510 | \$ | - | \$ | - | \$ | $(600,510)$ | \$ | - | \$ | - | \$ | - | \$ | - |
| \$ | 2,511,645 | \$ | 337,240 | \$ | 9,919 | \$ | $(342,509)$ | \$ | 2,516,295 | \$ | - | \$ | 2,516,295 | \$ | 15 |

Assets and Deferred Outflows:
Current Assets:
Unrestricted:
Cash \& cash equivalents
Investments
Accounts receivable, Net
Loans receivables, Net
Accrued interest receivable
Bonds and notes receivable
Due from other funds
Due from other local government agencies Prepaid Expenses
Total Current Unrestricted Assets

Restricted:
Cash \& Cash Equivalents
Investments
Accrued interest receivable
Due from other funds
Due from primary government
Bonds and notes receivable from State component unit
Loans receivables, Net
Total Current Restricted Assets
Total Current Assets
Non-current Assets
Unrestricted:
Investments
Loans receivables, Net
Total Noncurrent Unrestricted Assets
Restricted:
Cash \& Cash Equivalents
Investments
Funds in the custody of the Treasurer
Loans receivables, Net
Bonds and notes receivable from primary government Bonds and notes receivable from State component units Total Noncurrent Restricted Assets

## Capital Assets

Capital Assets
Accumulated Depreciation
Total Capital Assets
Total Noncurrent Assets

## Total Assets

DEFERRED OUTFLOWS OF RESOURCES:
Deferred loss on debt refunding
TOTAL DEFERRED OUTFLOWS OF RESOURCES
Total Assets \& Deferred Inflows of Resources

## ILLINOIS FINANCE AUTHORITY

STATEMENT OF NET POSITION
IFA FUNDS AND CUSTODIAL FUND ACTIVITY
GUNDS AND CUSTODIAL F

$$
\begin{array}{r}
\text { March 31, } 2017 \\
\text { (PRELIMINARY AND UNAU }
\end{array}
$$




| \$ | $\begin{gathered} 801,652 \\ (787,263) \\ \hline \end{gathered}$ | \$ | - | \$ |  | \$ | - | \$ | $\begin{gathered} 801,652 \\ (787,263) \\ \hline \end{gathered}$ | \$ | - | \$ | $\begin{gathered} 801,652 \\ (787,263) \\ \hline \end{gathered}$ | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 14,389 | \$ | - | \$ | - | \$ | - | \$ | 14,389 | \$ | - | \$ | 14,389 | \$ | - |
| \$ | 19,432,720 | \$ | 18,289,637 | \$ | 1,672,960 | \$ | 26,615,502 | \$ | 66,010,819 | \$ | 410,283,603 | \$ | 476,294,422 | \$ |  |
| \$ | 56,673,788 | \$ | 22,903,835 | \$ | 4,231,663 | \$ | 38,477,392 | \$ | 122,286,678 | \$ | 722,036,259 | \$ | 844,322,937 | \$ | 13,468 |


| $\$$ | - | $\$$ | - | $\$$ | - | $\$$ | - | $\$$ | - | $\$$ | 450,897 | $\$$ | 450,897 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$$ | - | $\$$ | - | $\$$ | - | $\$$ | - | $\$$ | - | $\$$ | 450,897 | $\$$ | 450,897 |

IFA Public Board Bgookf (Y/ersion 2), Page 61

## Liabilities:

Current Liabilities:
Payable from unrestricted current assets.
Accounts payable
Accrued liabilities
Due to employees
Due to primary governmen
Other liabilities
Unearned revenue, net of accumulated amortization
Total Current Liabilities Payable from Unrestricted Current Assets
Payable from restricted current assets
Accrued interest payable
Due to other funds
Bonds and notes payable from primary government
Bonds and notes payable from State component units
Current portion of long term deb
Other liabilities
Total Current Liabilities Payable from Restricted Current Assets Total Current Liabilties

Noncurrent Liabilities
Payable from unrestricted noncurrent assets:
Noncurrent payables
Assets
Payable from restricted noncurrent assets:
Bonds and notes payable from primary government
Bonds and notes payable from State component units
Noncurrent portion of long term debt
Noncurrent loan reserve
Total Noncurrent Liabilities Payable from Restricted Noncurrent

## Total Noncurrent Liabilities

Total Liabilities
Net Position:
Net Investment in Capital Assets
Restricted for Locally Held Agricultural Guarantees
Restricted for Public Safety Loans
Restricted for Agricultural Guarantees and Rural Development Loans Restricted for Renewable Energy Development
Restricted for Credit Enhancement
Restricted for Low Income Community Investments
Current Change in Net Position
Total Net Position
Total Liabilities \& Net Position

## ILLINOIS FINANCE AUTHORITY

STATEMENT OF NET POSITION
IFA FUNDS AND CUSTODIAL FUND ACTIVITY
FUNDS AND CUSTODIAL F

| (PRELIMINARY AND UNAUDITED) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | LOCALLY HELD | LOCALLY HELD |  |  |  |  |  |
|  | FIRE TRUCK | AMBULANCE | ALL OTHER | SUBTOTAL | OTHER | TOTAL | METRO EAST |
| GENERAL | REV LOAN | REV LOAN | NON-MAJOR | IFA | StATE OF IL DEBT | ALL | POLICE DISTRICT |
| FUND | FUND | FUND | FUNDS | FUNDS | FUNDS | FUNDS | COMMISSION |


| \$ | 21,517 | \$ | - | \$ | - |  |  | \$ | 21,517 | \$ | - |  | 21,517 | \$ | ${ }^{-}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 40,877 |  |  |  | - |  | - |  | 40,877 |  | - |  | 40,877 |  |  |
|  | 117,956 |  |  |  |  |  |  |  | 117,956 |  |  |  | 117,956 |  |  |
|  | 85,001 |  |  |  |  |  |  |  | 85,001 |  |  |  | 85,001 |  | - |
|  |  |  |  |  |  |  | - |  |  |  |  |  |  |  | 13,453 |
|  | 132,898 |  | - |  | - |  | - |  | 132,898 |  |  | 132,898 |  | \$ | 13,453 |
| \$ | 398,249 | \$ | - | \$ | - | \$ |  | \$ | 398,249 | \$ | - |  | 398,249 |  |  |
| \$ | - | \$ | - | \$ | - | \$ | 1,030 |  | 1,030 |  | 6,867,517 |  | 6,868,547 | \$ | - |
|  | - |  |  |  |  |  | 25,619 |  | 25,619 |  |  |  | 25,619 |  | - |
|  | - |  |  |  |  |  |  |  |  |  | 43,862,179 |  | 43,862,179 |  | - |
|  | - |  |  |  |  |  |  |  |  |  | 1,530,000 |  | 1,530,000 |  | - |
|  | - |  |  |  |  |  | - |  |  |  | - |  |  |  | - |
|  | - |  |  |  |  |  | - |  |  |  | 8,816,297 |  | 8,816,297 |  | - |
| \$ | - | \$ | - | \$ | - | \$ | 26,649 |  | 26,649 |  | 61,075,993 |  | 61,102,642 | \$ | - |
| \$ | 398,249 | \$ | - | \$ | - | \$ | 26,649 |  | 424,898 |  | 61,075,993 |  | 61,500,891 | \$ | 13,453 |

    (PRELIMINARY AND UNAUDITED)
    



STATE of ILLINOIS
DETAILED RECEIVABLES SUMMARY (UNAUDITED)
AS OF April 5, 2017

As of November 1, 2015 the Illinois Finance Authority has purchased the following receivables on behalf of the State of Illinois, pursuant to Resolutions 2015-1112-AD11 and 2016-0211-AD07:

| Vendor | Payment dates | Amount |
| :--- | ---: | ---: |
| Cosgrove Distributors Inc. | $12 / 21 / 2015$ | $\$ 9,225.92$ |
|  | Payment received by IFA |  |
|  | Balance due from Cosgrove Distributors | $(\$ 9,225.92)$ |
| Grayboy Building Maintenance |  | $\$ 0.00$ |
|  | Payment received by IFA | $\$ 15,790.36$ |
|  | Balance due from Grayboy Building Maint. | $(\$ 15,789.33)$ |


| M. J. Kellner Co. Inc. | 12/28/2015 | \$1,806,912.20 |
| :---: | :---: | :---: |
| M. J. Kellner Co. Inc. | 3/31/2016 | 1,929,224.10 |
|  | Payment received by IFA | (\$3,674,162.78) |
|  | Balance due from M.J. Kellner | \$61,973.52 |
| Smith Maintenance Company | 11/25/2015 | \$251,665.26 |
| Smith Maintenance Company | 12/29/2015 | 125,832.63 |
| Smith Maintenance Company | 2/10/2016 | 129,811.11 |
| Smith Maintenance Company | 3/21/2016 | 151,826.83 |
| Smith Maintenance Company | 4/14/2016 | 151,826.83 |
| Smith Maintenance Company | 5/19/2016 | 151,826.83 |
| Smith Maintenance Company | 6/23/2016 | 107,795.38 |
| Smith Maintenance Company | 7/21/2016 | 107,795.38 |
|  |  | \$1,178,380.25 |
|  | Payment received by IFA | (1,178,380.25) |
|  | Balance due from Smith Maintenance | \$0.00 |


| Sysco St. Louis LLC | 12/16/2015 | \$32,418.85 |
| :---: | :---: | :---: |
|  | Total State of Illinois Assigned/Purchased Receivables | \$4,971,951.65 |
|  | Total State of Illinois Assigned/Purchased Receivables Payment Received | \$4,877,558.25 |
|  | Balance due from State of Illinois Assigned/Purchased Receivables | \$94,393.40 |

# LOCAL GOVERNMENT LISTING OUTSTANDING BALANCE AS OF <br> March 31, 2017 

Borrower Name
Outstanding Balance

| Adams County Water District \#1 | \$ | 135,536.70 |
| :---: | :---: | :---: |
| AVOCA Drainage District | \$ | 465,000.00 |
| Central Macoupin Co. Rural Water District | \$ | 230,000.00 |
| Cissna Park Fire Protection District | \$ | 270,000.00 |
| City of Aledo | \$ | 240,000.00 |
| City of Benton | \$ | 70,000.00 |
| City of Bunker Hill | \$ | 305,000.00 |
| City of Bunker Hill | \$ | 165,000.00 |
| City of Girard | \$ | 610,000.00 |
| City of Herrin | \$ | 270,000.00 |
| City of Petersburg | \$ | 120,000.00 |
| City of Pittsfield | \$ | 50,000.00 |
| City of Shawneetown | \$ | 64,500.00 |
| City of Sumner | \$ | 35,000.00 |
| City of Sumner | \$ | 14,700.00 |
| City of Warsaw | \$ | 275,000.00 |
| City of Yorkville | \$ | 830,000.00 |
| Curran Gardner Township Water | \$ |  |
| Momence Park District | \$ | 79,000.00 |
| Mt. Zion Fire Protection District | \$ | 640,000.00 |
| Nebo Water System | \$ | 10,000.00 |
| Piasa Township Sewer District | \$ | 30,000.00 |
| Pike County Water District | \$ | 105,000.00 |
| Riverton Area Fire Protec Dist | \$ | 670,000.00 |
| Town of Matherville | \$ | 140,000.00 |
| Village of Annawan | \$ | 165,000.00 |
| Village of Blue Mound | \$ | 15,000.00 |
| Village of Blue Mound | \$ | 30,000.00 |
| Village of Brownstown | \$ | 40,000.00 |
| Village of Brownstown | \$ | 84,300.00 |
| Village of Campus | \$ | 20,000.00 |
| Village of Carbon Hill | \$ | 95,000.00 |
| Village of Cooksville | \$ | 295,000.00 |
| Village of Cowden | \$ | 225,000.00 |


| LOCAL GOVERNMENT LISTING OUTSTANDING BALANCE AS OF March 31, 2017 |  |  |
| :---: | :---: | :---: |
| Borrower Name | Outstanding Balance |  |
| Village of Farmersville | \$ | 490,000.00 |
| Village of Green Valley | \$ | 45,000.00 |
| Village of Harmon | \$ | 260,000.00 |
| Village of Hopkins Park | \$ | 30,000.00 |
| Village of Iuka | \$ | 120,000.00 |
| Village of Junction City | \$ | 25,000.00 |
| Village of Kane | \$ | 545,000.00 |
| Village of Kingston Mines | \$ | 115,000.00 |
| Village of Maeystown | \$ | 115,000.00 |
| Village of Magnolia | \$ | 205,000.00 |
| Village of Malden | \$ | 19,600.00 |
| Village of Malta | \$ | - |
| Village of Nebo Sewer System | \$ | 10,000.00 |
| Village of Niantic | \$ |  |
| Village of Palmyra | \$ | 83,000.00 |
| Village of Pamana | \$ | 25,000.00 |
| Village of Pierron | \$ | 219,300.00 |
| Village of Rutland | \$ | 10,000.00 |
| Village of Sheffield | \$ | 100,800.00 |
| Village of Steward | \$ | 14,700.00 |
| Village of Stockton | \$ | 34,400.00 |
| Village of Taylor Springs | \$ | 55,000.00 |
| Village of Thomson | \$ | 2,199,300.00 |
| Village of Waynesville | \$ | 410,000.00 |
| Village of Williamsville | \$ | 70,000.00 |
| Winthrop Harbor School District | \$ | 75,000.00 |
| Total Outstanding | \$ | 12,069,136.70 |
| Total Number of Borrowers |  | 57 |

Total principal amount received in February was $\$ 4.0$ million a $24.71 \%$ reduction on the outstanding balance. There were 3 loans that paid off in the amount of $\$ 2.5$ million
FIRE TRUCK REVOLVING LOAN FUND
OUTSTANDING BALANCE AS OF
March 31, 2017

Borrower Name Outstanding Balance

|  |  |  |
| :--- | :--- | ---: |
| Alhambra Community Fire Protection Distı | $\$$ | $68,738.00$ |
| Allin Fie Protection District | $\$$ | $80,000.00$ |
| Annawan Alba FPD | $\$$ | $332,500.00$ |
| Apple River Fire Department | $\$$ | $162,500.00$ |
| Arcola Fire Protection District | $\$$ | $105,000.00$ |
| Beardstown Fire Department | $\$$ | $97,528.47$ |
| Beaverville Fire Protection Disrict | $\$$ | $37,000.10$ |
| Beckemeyer-Wade Fire Protection District | $\$$ | $23,400.00$ |
| Bellmont Volunteer Fire Department | $\$$ | $18,484.40$ |
| Bethany Fire Protection District | $\$$ | $332,500.00$ |
| Bishop Hill Community Fire Protection Dis | $\$$ | $146,666.68$ |
| Broadlands-Longview Fire Protection Dist | $\$$ | $65,000.00$ |
| Brocton Fire District | $\$$ | $54,867.75$ |
| Browns Fire Department | $\$$ | $17,640.55$ |
| Bunker Hill Fire Protection District | $\$$ | $162,246.00$ |
| Camargo Countryside Fire Protection Dist | $\$$ | $21,000.00$ |
| Camp Point Fire Protection District | $\$$ | $285,000.00$ |
| Catlin Fire Protection District | $\$$ | $36,625.82$ |
| Chadwick Fire Protection District | $\$$ | $162,500.00$ |
| Chapin Village of Fire Department | $\$$ | $80,000.00$ |
| Charleston Fire \& Rescue | $\$$ | $50,000.02$ |
| Chatsworth Fire Protection | $\$$ | $105,301.56$ |
| Chester Fire Department | $\$$ | $54,000.00$ |
| Chrisman Fire Protection District | $\$$ | $162,500.00$ |
| Cissna Park Fire Protection District | $\$$ | $92,074.05$ |
| City of Carmi | $\$$ | $308,750.00$ |
| City of Chillicothe | $\$$ | $162,500.00$ |
| City of DeKalb Fire Department | $\$$ | $183,333.32$ |
| City of Fairfield | $\$$ | $350,000.00$ |
| City of Johnston City | $\$$ | $162,500.00$ |
| City of Lincoln | $\$ 37,500.00$ |  |
| City of Mendota Fire Protection District | $\$$ | $11,583.60$ |
| City of Pittsfield, C/O Fire Departement | $\$$ | $123,750.00$ |
| City of Quincy Fire Department | $\$$ | $162,500.00$ |
| City of Savanna | $109,783.85$ |  |
| City Urbana | $\$$ |  |


| FIRE TRUCK REVOLVING LOAN FUND OUTSTANDING BALANCE AS OF March 31, 2017 |  |  |
| :---: | :---: | :---: |
| City of Virginia | \$ | 143,000.00 |
| City of Wood River | \$ | 137,500.00 |
| Clover Township Fire Protect District | \$ | 75,000.00 |
| Cordova Fire Protection District | \$ | 297,500.00 |
| Countyside FPD | \$ | 133,184.32 |
| Crescent-Iroquois Fire Protection District | \$ | 81,750.00 |
| Cuba Fire Protection District | \$ | 170,250.00 |
| Deer Creek Fire Protection District | \$ | 56,500.00 |
| Des Plaines Fire Department | \$ | 162,500.00 |
| Dieterich Fire Protection District | \$ | 16,400.00 |
| East Alton Fire Department | \$ | 332,500.00 |
| East Dubuque Fire Department | \$ | 14,396.28 |
| Fairbury Fire Department | \$ | 73,586.80 |
| Fairfield Rural Fire Protection District | \$ | 125,350.00 |
| Fairview Fire Protection District | \$ | 86,927.25 |
| First Fire FPD of Antioch Town | \$ | 268,800.00 |
| Flanagan-Graymont Fire Protection | \$ | 100,000.00 |
| Garden Homes Fire Protection District | \$ | 98,000.00 |
| Germantown Rural Fire Protection District | \$ | 23,022.33 |
| Gifford Fire Protection District | \$ | 49,022.50 |
| Godfrey Fire Protection District | \$ | 162,500.00 |
| Green Valley Fire Protection District | \$ | 23,722.20 |
| Green Valley Fire Protection District | \$ | 9,997.72 |
| Hebron-Alden-Greenwood FPD | \$ | 270,000.00 |
| Hecker Fire Protection District | \$ | 162,500.00 |
| Hutton Fire Protection District | \$ | 87,120.00 |
| Iuka Fire Protection District | \$ | 38,000.00 |
| Kankakee Fire Department | \$ | 80,000.00 |
| Kankakee Township FPD | \$ | 200,000.00 |
| Kenney Fire Protection District | \$ | 52,250.00 |
| Kewanee Fire Department | \$ | 332,500.00 |
| Lake Egypt Fire Protection District | \$ | 332,500.00 |
| Lamard Township Fire Protection Distrrict | \$ | 42,000.00 |
| Lansing Fire District | \$ | 88,000.00 |
| Latham Fire Protection District | \$ | 76,000.00 |
| Lee Fire Protection District | \$ | 79,600.00 |
| Leland Fire Protection District | \$ | 104,547.65 |


| FIRE TRUCK REVOLVING LOAN FUND OUTSTANDING BALANCE AS OF March 31, 2017 |  |  |
| :---: | :---: | :---: |
| Lenore Fire Department | \$ | 65,079.62 |
| LeRoy Community Fire Protection District | \$ | 45,000.00 |
| Lewiston Fire District | \$ | 56,000.00 |
| Lexington Community Fire Protection Dist | \$ | 129,965.00 |
| Lovington Fire Protection District | \$ | 156,000.00 |
| Manhattan FPD | \$ | 75,000.00 |
| Marengo Fire Protection District | \$ | 165,870.00 |
| Marissa Fire Protection District | \$ | 332,500.00 |
| Maroa Countryside Fire Protection Departn | \$ | 51,980.80 |
| Mendon Fire Protection Department | \$ | 192,000.00 |
| Mendota Fire Protection District | \$ | 50,416.39 |
| Merrionette Park, Village | \$ | 10,000.00 |
| Middletown FPD | \$ | 46,833.34 |
| Milledgeville Fire District | \$ | 232,000.00 |
| Millstadt FPD | \$ | 162,500.00 |
| Mount Olive Fire Protection District | \$ | 229,166.67 |
| Mt. Hope Funks Grove Fire Protection | \$ | 120,000.00 |
| New Holland Fire Protection District | \$ | 43,598.50 |
| New Lenox FPD | \$ | 162,500.00 |
| Newark Fire Protection Department | \$ | 30,000.00 |
| Newport Fire Protection District | \$ | 332,500.00 |
| Niantic FPD | \$ | 147,058.48 |
| Nokomis Area FPD | \$ | 142,401.09 |
| North Pike FPD | \$ | 68,250.00 |
| Northern Piatt Fire Protection District | \$ | 202,500.00 |
| Octavia FPD | \$ | 13,330.03 |
| Onley Fire District | \$ | 332,500.00 |
| Orangeville Fire Protection District | \$ | 332,500.00 |
| Palatine Rural FPD | \$ | 162,500.00 |
| Papineau fire Protection District | \$ | 29,695.96 |
| Patoka Fire Protection District | \$ | 80,580.00 |
| Peoria Height Fire Department | \$ | 112,500.00 |
| Peotone FPD | \$ | 162,500.00 |
| Pesotum Fire Protection District | \$ | 92,075.20 |
| Pocahontas - Ripley FPD | \$ | 144,602.25 |
| Prospect Heights Fire Protection District | \$ | 98,571.44 |
| Rankin Fire Protection District | \$ | 81,250.00 |


| FIRE TRUCK REVOLVING LOAN FUND OUTSTANDING BALANCE AS OF March 31, 2017 |  |  |
| :---: | :---: | :---: |
| Robinson, City of Fire Department | \$ | 78,129.60 |
| Rochester FDP | \$ | 118,697.45 |
| Rossville Fire Protection District | \$ | 56,000.00 |
| Sadorus Fire Protection District | \$ | 97,500.00 |
| Sandwich Community FPD | \$ | 162,500.00 |
| Sauk Village Fire Department | \$ | 332,500.00 |
| Savanna Fire Departmemt | \$ | 120,741.94 |
| Serena Community Fire Protection District | \$ | 315,000.00 |
| Sheffield Fire Protection District | \$ | 80,000.00 |
| Shelbyville Fire Protection District | \$ | 123,366.60 |
| Sherman Fire Protection Department | \$ | 117,000.00 |
| South Roxana Fire Protection District | \$ | 198,000.00 |
| Spring Creek Fire Protection District | \$ | 84,424.00 |
| Spring Grove Fire Protection District | \$ | 162,500.00 |
| Strasburg Fire PRotection District | \$ | 55,858.40 |
| Sublette Fire Protection District | \$ | 82,946.25 |
| Sullivan FPD | \$ | 75,000.00 |
| Table Grove Fire Department | \$ | 26,375.00 |
| Thomasboro FPD | \$ | 115,384.64 |
| Toluca -Rutland Fire Protection District | \$ | 278,350.00 |
| Union Fire Protection Department | \$ | 164,000.00 |
| Unit \#7 Fire Protection Department | \$ | 120,000.00 |
| Ursa Fire Protection District | \$ | 113,750.00 |
| Valmeyer FPD | \$ | 123,500.00 |
| Vienna Fire Department | \$ | 79,600.00 |
| Village of Carrier Mills Fire Department | \$ | 60,000.00 |
| Village of Lincolnwood | \$ | 162,500.00 |
| Village of Percy Fire Department | \$ | 30,000.00 |
| Village of Port Byron | \$ | 137,500.00 |
| Village of Robbins Fire Protection Dept | \$ | 112,500.00 |
| Village of Roxana Fire Department | \$ | 62,500.00 |
| Village of Western Springs | \$ | 315,000.00 |
| Village of Willmette Fire Protection Depart | \$ | 200,000.00 |
| Waltonville Fire Protection District | \$ | 20,000.00 |
| Warren Fire Department | \$ | 88,165.60 |
| Wauconda FPD | \$ | 162,500.00 |
| Wayne Fire Protection Distric, \#1 | \$ | 30,000.00 |


| FIRE TRUCK REVOLVING LOAN FUND OUTSTANDING BALANCE AS OF March 31, 2017 |  |  |
| :---: | :---: | :---: |
| West Brooklyn Fire Protection District | \$ | 200,000.00 |
| Westfield Township Fire Protection Distric | \$ | 168,235.30 |
| White Hall Fire Department | \$ | 100,372.01 |
| Williamson County Fire District | \$ | 90,000.00 |
| Williamsville Fire Protection District | \$ | 162,500.00 |
| Win-Bur-Sew Fire Protection Department | \$ | 200,000.00 |
| WoodstockFire/Rescue Dist | \$ | 150,000.00 |
| Worth Fire Department | \$ | 49,028.40 |
| Total Outstanding | \$ | 20,057,851.18 |
| Total Number of Borrowers |  | 155 |


| AMBULANCE REVOLVING LOAN FUND OUTSTANDING BALANCE AS OF March 31, 2017 |  |  |
| :---: | :---: | :---: |
| Borrower Name | Outstanding Balance |  |
| Annawan Alba FPD | \$ | 100,000.00 |
| City of Blue Island |  | 100,000.00 |
| City of East Dubuque | \$ | 100,000.00 |
| City Of Kewanee | \$ | 30,000.00 |
| City of North Chicago Fire Department |  | 100,000.00 |
| Eastern McLean County Ambulance Assn | \$ | 100,000.00 |
| Fulton Fire Protection District | \$ | 30,000.00 |
| Gardner Volunteer Fire Department | \$ | 30,000.00 |
| Gillespie-Benld Area Ambulance Service | \$ | 100,000.00 |
| Lake Egypt FPD (Ambul) |  | 100,000.00 |
| Marengo Rescue Squad | \$ | 100,000.00 |
| Menard County Emergency Medical Svcs | \$ | 30,000.00 |
| Palos FPD | \$ | 100,000.00 |
| Pleasantview FPD | \$ | 100,000.00 |
| Sandoval Fire Protection District | \$ | 100,000.00 |
| Sugar Creek Ambulance Service | \$ | 100,000.00 |
| Sullivan FPD | \$ | 100,000.00 |
| Village of LaGrange Park FD | \$ | 12,500.00 |
| Village of Lyons FPD |  | 100,000.00 |
| Village of North Riverside Fire Department | \$ | 12,500.00 |
| Win-Bir-Sew Fire Protection District | \$ | 27,960.00 |
| Wonder Lake FPD |  | 100,000.00 |
| Total Outstanding | \$ | 1,672,960.00 |
| Total Number of Borrowers |  | 22 |

In January a new loan was disbursed in the amount of \$100,000.

| ILLINOIS ENVIROMENTAL PROTECTION AGENCY <br> LISTING OF <br> LOAN AWARDS <br> FROM SEPTEMBER 1,2016 THROUGH MARCH 31, 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Project <br> Number | Borrower Name | County | Loan Date | Loan Amount |
| L174840 | Salt Creek S.D. | DuPage | 9/6/2016 | 8,135,738.00 |
| L175054 | Wheaton S.D. | DuPage | 10/3/2016 | 811,685.00 |
| L175214 | Rock River Water Reclamation District | Winnebago | 10/4/2016 | 18,628,750.96 |
| L175372 | Metropolitan Water Reclamation District of Greater Chicago | Cook | 10/4/2016 | 1,442,000.00 |
| L175107 | Evanston | Cook | 10/11/2016 | 1,634,816.00 |
| L175349 | Aviston | Clinton | 10/11/2016 | 2,036,164.78 |
| L175231 | Carmi | White | 10/18/2016 | 1,500,000.00 |
| L175371 | Metropolitan Water Reclamation District of Greater Chicago | Cook | 10/18/2016 | 1,497,032.90 |
| L175377 | Fox Lake | Lake | 10/18/2016 | 2,334,494.64 |
| L175380 | Buckley | Iroquois | 10/18/2016 | 235,063.84 |
| L175323 | Chicago | Cook | 10/21/2016 | 8,112,157.81 |
| L174972 | Taylorville | Christian | 11/1/2016 | 2,860,474.68 |
| L175123 | Taylorville | Christian | 11/1/2016 | 1,017,000.00 |
| L174555 | Metropolitan Water Reclamation District of Greater Chicago | Cook | 11/20/2016 | 150,545,633.36 |
| L175244 | Benton | Franklin | 11/21/2016 | 13,424,136.00 |
| L174906 | Trenton | Clinton | 11/22/2016 | 5,596,032.00 |
| L175353 | Fox River Water Reclamation District | Kane | 12/7/2016 | 12,925,390.00 |
| L175384 | Chicago | Cook | 12/7/2016 | 22,326,600.00 |
| L175035 | Collinsville | Madison | 12/12/2016 | 18,505,957.30 |
| L175184 | Hennepin Public Water District | Putnam | 12/21/2016 | 1,262,400.00 |
| L175096 | Windsor, City of | Shelby | 12/28/2016 | 289,349.05 |
| L175237 | Moweaqua | Shelby | 12/28/2016 | 3,182,000.00 |
| L175317 | Wauconda | Lake | 1/11/2017 | 1,683,487.47 |
| L175357 | Central Lake County Joint Action Water Agency | Lake | 1/31/2017 | 5,076,836.19 |
| L175329 | Decatur | Macon | 2/6/2017 | 9,203,831.00 |
| L175296 | Oregon | Ogle | 2/14/2017 | 2,600,035.00 |
| L172685 | Hopedale | Tazewell | 3/7/2017 | 2,512,400.00 |
| L174245 | Batavia | Kane | 3/7/2017 | 30,000,000.00 |
| L175225 | Lockport | Will | 3/10/2017 | 2,320,580.00 |
| L175333 | Champaign | Champaign | 3/10/2017 | 12,416,984.05 |
| L175162 | Metropolitan Water Reclamation District of Greater Chicago | Cook | 3/24/2017 | 8,656,068.50 |
| L175243 | Bartelso | Clinton | 3/29/2017 | 1,507,937.00 |
|  |  |  | Loan Awards | 354,281,035.53 |
|  |  |  | otal Borrowers | 32 |

From January 4 to March 31, 2017; 13 new loans were awarded for a total amount of $\$ 80.7$ million.

Bonds Issued - Fiscal Year Comparison
for the Period Ending March 31, 2017

Fiscal Year 2015

```
# Market Sector
    15 Agriculture - Beginner Farmer
        4 Education
        11 Healthcare - Hospital
        1 Healthcare - CCRC
    2 Industrial Revenue
    11 501(c)(3) Not-for-Profit
    1 Local Government
45
```

Fiscal Year 2016
\# Market Sector
14 Agriculture - Beginner Farmer
10 Education
13 Healthcare-Hospital
Healthcare - CCRC
Industrial Revenue
501(c)(3) Not-for-Profit
1 Local Government
54

Principal Issued

| $4,154,742$ |
| ---: |
| $788,149,000$ |
| $1,416,385,000$ |
| $39,640,000$ |
| $14,000,000$ |
| $236,986,075$ |
|  |
|  |
| $\$ 2,000,000$ |



Bonds Issued in Fiscal Year 2016
Principal Issued
3,762,495 692,515,000
1,869,903,000 381,762,000 100,000,000 717,050,000
14,540,000
\$3,779,532,495


Bonds Issued in Fiscal Year 2017
Fiscal Year 2017

```
# Market Sector
11 Agriculture - Beginner Farmer
    Education
14 Healthcare - Hospital
    2 Healthcare - CCRC
    501(c)(3) Not-for-Profit
    2 FTFRB/RZFB
    Local Government
```

    39
        Principal Issued
        2,029,900
        221,755,000
        2,566,942,000
            84,570,000
        110,810,000
        149,651,409
        500,000,000
    

## Bond Issuance Analysis

The Authority issued $\$ 169,283,909$ in conduit debt during the month of March, 2017. This is $70 \%$ higher than March, 2016 at $\$ 50,147,720$. This is also $60 \%$ lower than the previous month's issuance at $\$ 419,462,500$. Total issuance for FY 2017 is $\$ 3,635,758,309$. This is $41 \%$ higher than the same period as of March 31,2016 at $\$ 2,138,507,495$. The IFA issued four conduit bonds and one beginner farmer bond in March, 2017. These bonds are 4.7\% of the total issuance for the FY 2017.

Bonds Issued and Outstanding
as of
March 31, 2017

Bonds Issued between July 01, 2016 and March 31, 2017


| 501(c)(3) | Oak Park Residence Corporation | 01/05/2017 | Fixed at Schedule | 20,000,000 | 17,000,000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A-BFB | Beginning Farmer Bond | 01/01/2017 | Variable | 460,000 | 0 |
| CCRC | Covenant Retirement Communities, Inc. | 02/01/2017 | Variable | 52,070,000 | 52,070,000 |
| HO | Southern Illinois Healthcare Enterprises, Inc. | 02/16/2017 | Fixed at Schedule | 78,890,000 | 0 |
| HO | Edward-EImhurst Healthcare | 02/14/2017 | Fixed at Schedule | 288,175,000 | 288,175,000 |
| RZFB | Smart Hotels, LLC | 03/09/2017 | Variable | 19,651,409 | 19,651,409 |
| HO | Harrisburg Medical Center | 03/14/2017 | Variable | 19,500,000 | 0 |
| FTFRB | CenterPoint Joliet Terminal Railroad, LLC | 03/23/2017 | Variable | 130,000,000 | 0 |
|  |  | Total Bonds Issued as of March 31, 2017 |  | 5,758,309 | \$ 2,490,643,409 |

Legend:
Fixed Rate Bonds as shown
DP-VRB = initial interest rate at the time of issuance on a Direct Purchase Bond VRB = initial interest rate at the time of issuance on a Variable Rate Bond that does not include the cost of the LOC arrangement. Beginner Farmer Bonds interest rates are shown in section below.

Beginner Farmer Bonds Funded between July 01, 2016 and March 31, 2017

|  | $\underline{\text { Initial }}$ <br> Interest |  |  |  |
| :---: | :---: | :---: | :---: | :--- |
| Date Funded | $\underline{\text { Rate }}$ |  | Loan Proceeds | $\underline{\text { Acres }}$ |

 loan of the Authority, the State of Illinois or any Political Subdivision of the State within the purview of any constitutional or statutory limitation or provisions with special limited obligations of the
 Component Parts -- which are subject to the \$28.15B cap in Section 845-5(a).
Section I (a)
Illinois Finance Authority "IFA" [b]
Agriculture
Education
Healthcare
Industrial Development [includes Recovery Zone/Midwest Disaster]
Local Government
Multifamily/Senior Housing
501(c)(3) Not-for Profits
Exempt Facilities Bonds
$\mathbf{1}$

| Principal Outstanding |  |  |  |
| ---: | ---: | ---: | ---: |
|  | June 30, 2016 | March 31, 2017 |  |
|  |  |  |  |
| $\$$ | $48,260,274$ | $\$$ | $50,290,174$ |
|  | $4,445,960,359$ |  | $4,345,591,983$ |
|  | $14,405,422,474$ |  | $15,296,873,936$ |
|  | $777,192,893$ |  | $884,448,151$ |
|  | $315,810,000$ |  | $786,500,000$ |
|  | $157,262,660$ |  | $153,900,810$ |
|  | $1,565,340,114$ |  | $1,614,549,974$ |
|  | $149,915,000$ |  | $149,915,000$ |
|  | $\mathbf{\$ 1 , 8 6 5 , 1 6 3 , 7 7 4}$ | $\mathbf{\$}$ | $\mathbf{2 3 , 2 8 2 , 0 7 0 , 0 2 7}$ |

Illinois Development Finance Authority "IDFA" [b]

| Education |  | 496,388 |  | 496,388 |
| :---: | :---: | :---: | :---: | :---: |
| Healthcare |  | 77,000,000 |  | 77,000,000 |
| Industrial Development |  | 205,383,747 |  | 186,690,24 |
| Local Government |  | 263,060,103 |  | 222,677,36 |
| Multifamily/Senior Housing |  | 83,679,117 |  | 82,249,11 |
| 501(c)(3) Not-for Profits |  | 607,654,373 |  | 529,846,167 |
| Exempt Facilities Bonds |  |  |  |  |
| Total IDFA Principal Outstanding | \$ | 1,237,273,728 | \$ | 1,098,959,279 |

Illinois Rural Bond Bank "IRBB" [b]

| Total IRBB Principal Outstanding | \$ | - | \$ | - |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Illinois Health Facilities Authority "IHFA" | \$ | 617,984,999 | \$ | 305,855,000 |  |  |  |  |
| Illinois Educational Facilities Authority "IEFA" | \$ | 537,193,000 | \$ | 492,732,000 |  |  |  |  |
| Illinois Farm Development Authority "IFDA" [ ${ }^{\text {] }]}$ | \$ | 13,436,353 | \$ | 13,436,353 |  |  |  |  |
| Total Illinois Finance Authority Debt | \$ | 24,271,051,854 | \$ | 25,193,052,659 | \$ | 28,150,000,000 | \$ | 2,956,947,341 |

Section I (b)

Issued under the illinois Finance Authority Act [20 ILCs $3501 / 845-5$ (a)]
Section I (b)

| Principal Outstanding |
| :---: |
| June 30, $2016 \quad$ March 31, 2017 |

Program Limitations Remaining Capacity
General Purpose Moral Obligations
Illinois Finance Authority Act [20 ILCS 3501/801-40(w)]

* Issued through IRBB - Local Government Pools
*Issued through IFA - Local Government Pools

| Issued through IFA - Illinois Medical District Commission |  | 34,885,000 |  | 33,425,000 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total General Moral Obligations | \$ | 34,885,000 | \$ | 33,425,000 | \$ | 150,000,000 | \$ | 116,575,000 |

* All the Local Government bonds were defeased as of August 1, 2014.

Financially Distressed Cities Moral Obligations
Illinois Finance Authority Act [20 ILCS 3501/825-60]
Issued through IFA
Issued through IDFA

Total Financially Distressed Cities \$
State Component Unit Bonds ${ }^{[c]}$

| Issued through IDFA ${ }^{[i]}$ Issued through IFA ${ }^{[1]}$ |  | - |  |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 99,938,207 |  | 599,928,025 |
|  | Total State Component Unit Bonds | \$ | 99,938,207 | \$ | 599,928,025 |


| Section I (c) | Principal Outstanding |  |  |  | Remaining MDAB Volume Cap |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2016 |  | March 31, 2017 |  |  |
| Midwestern Disaster Area Bonds [Flood Relief] | \$ | 64,440,918 | \$ | 63,826,985 | N/A |

Designated by the Governor of the State of Illinois to manage and coordinate the re-allocation of Federal ARRA Volume Cap and the issuance of Recovery Zone
Bonds in the State of Illinois to fully utilize RZBs before December 31, 2010.

Section I (d)

|  | of 2009 Volume Allocated ${ }^{[h]}$ | City/Counties Ceded Voluntarily to/(by) IFA |  | Bonds issued as of December 31, 2014 |  | Remaining ARRA Volume Cap for each Program as of December 31, 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 666,972,000 | \$ | 16,940,000 | \$ | 12,900,000 | N/A |
| \$ | 1,000,457,000 | \$ | 204,058,967 | \$ | 214,849,804 | N/A |
| \$ | 133,846,000 | \$ | $(17,865,000)$ | \$ | 82,795,000 | IFA Cap: \$4,755,783 Cities/Counties Cap: \$46,295,717 |

** Programs expired as of $12 / 31 / 2010$. There have been no new issues subsequent to the expiration date of these Federal programs.
. The IFA manages the QECB allocation for the entire State of Illinois. All QECB's to date have been issued by local governments or state universities. The QECB program currently has no set expiration date under Federal law. IFA's remaining QECB allocation of $\$ 4,755,783$ has been reserved for use by state universities.

## LLINOIS FINANCE AUTHORITY

Schedule of Debt ${ }^{[a]}$
Issued under the Illinois Finance Authority Act [20 ILCS 3501/845-5(b)]


Issued under the Illinois Finance Authority Act [20 ILCS 3501 Sections 825-80 and 825-85

| Section V |  |  | Principal Outstanding |  |  |  | Cash and Investment Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | June 30, 2016 |  | March 31, 2017 |  |  |  |
| 155 | Fire Truck Revolving Loan Program | Fund \# 572 | \$ | 21,265,564 | \$ | 20,057,851 | \$ | 2,837,942 |
| 22 | Ambulance Revolving Loan Program | Fund \# 334 | \$ | 247,280 | \$ | 1,672,960 | \$ | 2,556,190 |

Note: Due to deposits in transit, the Fund Balance at the IOC may differ from the IFA General Ledger. In May, 2014 the OSF transferred the Fund Balance to a Locally Held Fund by the IFA.


| Higher Education Loan Act (110 ILCS 945 or "HELA") |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Section VIII | Principal Outstanding |  |  |  | Statutory Debt Limitation |  | Remaining HELA Debt Limitation |  |  |
|  | June 30, 2016 |  | March 31, 2017 |  |  |  |  |  |  |
| Midwestern University Foundation - Student Loan Program Revenue Bonds | \$ | 15,000,000 | \$ | 15,000,000 | \$ | 200,000,000 | [d] | \$ | 185,000,000 |

[^7]
# ILLINOIS FINANCE AUTHORITY 

## PROCUREMENT REPORT OF ACTIVITY SINCE PRIOR BOARD REPORT

## BOARD OF DIRECTORS MEETING

April 13, 2017

| CONTRACTS/AMENDMENTS EXECUTED |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A. Illinois Procurement Code-Small Purchases | Vendor | Initial Term | Estimated Not to Exceed Value | Action/Proposed Method of Procurement | Services Provided |
|  | Neopost | $\begin{aligned} & \hline 07 / 25 / 17- \\ & 07 / 25 / 18 \\ & \hline \end{aligned}$ | \$581.40 | New rental agreements executed. | Postage meter renewal Chicago. |
|  | Neopost | $\begin{aligned} & \hline 08 / 02 / 17- \\ & 08 / 02 / 18 \end{aligned}$ | \$406.68 | New rental agreements executed. | Postage meter renewal Mt. Vernon. |
|  | USPS | $\begin{aligned} & \hline 04 / 01 / 17- \\ & 03 / 31 / 18 \end{aligned}$ | \$356 | Purchased | PO Box. |
|  | Xerox | $\begin{aligned} & \hline 04 / 01 / 17- \\ & 03 / 31 / 20 \end{aligned}$ | \$18,008.64 | New lease agreements executed. | 3 Copiers leased - Chicago |
|  | Xerox | $\begin{aligned} & \hline 04 / 01 / 17- \\ & 03 / 31 / 20 \end{aligned}$ | \$5,082.48 | New lease agreements executed. | 1 Copier leased - Mt. Vernon |
|  | Com Microfilm Company, Inc. | $\begin{aligned} & \hline 04 / 18 / 17- \\ & 04 / 17 / 18 \end{aligned}$ | \$75,000 | Agreement executed | Imaging services of archived materials. |
| B. Illinois Procurement Code-Competitive Bids/Proposals | MABSCO Capital Inc. | $\begin{aligned} & \hline 04 / 01 / 17- \\ & 03 / 31 / 20 \\ & \hline \end{aligned}$ | \$125,000 | Agreement executed | Service Agency Loan portfolio and Loan Programs. |
|  | Catalyst Group Inc. | $\begin{aligned} & 04 / 01 / 17- \\ & 03 / 31 / 20 \end{aligned}$ | \$108,000 | Agreement executed | Provide personnel as needed to maintain and advise on Agency IT and phone systems. |
|  |  |  |  |  |  |

ILLINOIS FINANCE AUTHORITY
PROCUREMENT REPORT OF ACTIVITY SINCE PRIOR BOARD REPORT
BOARD OF DIRECTORS MEETING
April 13, 2017

|  |  | CONTRACTS/AMENDMENTS EXECUTED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| C. Illinois Procurement Code-Pursuant to the Exemption | Vendor | Initial Term | Estimated Not to Exceed Value | Action/Proposed Method of Procurement | Services Provided |
|  | Acacia Financial Group | $\begin{aligned} & \hline 3 / 16 / 17- \\ & 03 / 01 / 18 \end{aligned}$ | \$225,000 | Amendment executed | Financial advisory services. |
|  | Sycamore Advisors, LLC | $\begin{aligned} & \hline 3 / 16 / 17- \\ & 03 / 01 / 18 \end{aligned}$ | \$225,000 | Amendment executed | Financial advisory services. |
|  | Burke, Burns \& Pinelli, Ltd. | $\begin{aligned} & \hline 02 / 17 / 17- \\ & 02 / 16 / 21 \end{aligned}$ | \$114,285.71 | Contract executed | Legal Services |
|  | Charity \& Associates, P.C. | $\begin{aligned} & \hline 02 / 17 / 17- \\ & 02 / 16 / 21 \end{aligned}$ | \$114,285.71 | Contract executed | Legal Services |
|  | Franczek Radelet P.C. | $\begin{aligned} & \hline 02 / 17 / 17- \\ & 02 / 16 / 21 \end{aligned}$ | \$114,285.71 | Contract executed | Legal Services |
|  | Greenberg Traurig, LLP | $\begin{aligned} & \hline 02 / 17 / 17- \\ & 02 / 16 / 21 \\ & \hline \end{aligned}$ | \$114,285.71 | Contract executed | Legal Services |
|  | Hart, Southworth \& Witsman | $\begin{aligned} & \hline 02 / 17 / 17- \\ & 02 / 16 / 21 \end{aligned}$ | \$114,285.71 | Contract executed | Legal Services |
|  | Katten Muchin Rosenman LLP | $\begin{aligned} & \hline 02 / 17 / 17- \\ & 02 / 16 / 21 \\ & \hline \end{aligned}$ | \$114,285.71 | Contract executed | Legal Services |
|  | Miller, Hall \& Triggs, LLC | $\begin{aligned} & \hline 02 / 17 / 17- \\ & 02 / 16 / 21 \\ & \hline \end{aligned}$ | \$114,285.71 | Contract executed | Legal Services |
|  | Nixon Peabody | $\begin{aligned} & 02 / 17 / 17- \\ & 02 / 16 / 21 \end{aligned}$ | \$114,285.71 | Contract executed | Legal Services |
|  | Quarles \& Brady | $\begin{aligned} & \hline 02 / 17 / 17- \\ & 02 / 16 / 21 \\ & \hline \end{aligned}$ | \$114,285.71 | Contract executed | Legal Services |
|  | Schiff Hardin LLP | $\begin{aligned} & \hline 02 / 17 / 17- \\ & 02 / 16 / 21 \\ & \hline \end{aligned}$ | \$114,285.71 | Contract executed | Legal Services |
|  |  |  |  |  |  |

ILLINOIS FINANCE AUTHORITY

## PROCUREMENT REPORT OF ACTIVITY SINCE PRIOR BOARD REPORT

## BOARD OF DIRECTORS MEETING

April 13, 2017

| 1 |  | CONTRACTS/AMENDMENTS EXECUTED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| D. Illinois Procurement Code - State Master | Vendor | Initial Term | Estimated Not to Exceed Value | Action/Proposed Method of Procurement | Services Provided |
|  | Mesirow Insurance Services | TBD | \$297,900 | Join to Master Contract Agreement executed | Insurance Brokerage Services Commission. |
|  |  |  |  |  |  |


| II. SOLICITATIONS |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| A. Illinois Procurement |  |  |  |  |  |  |  |
| Code-Pursuant to the <br> Exemption | Vendor | Initial Term | Estimated Not <br> to Exceed Value | Action/Proposed Method <br> of Procurement | Services Provided |  |  |
|  |  |  |  | TBD |  |  |  |

ILLINOIS FINANCE AUTHORITY
PROCUREMENT REPORT OF ACTIVITY SINCE PRIOR BOARD REPORT

## BOARD OF DIRECTORS MEETING

April 13, 2017

| III. EXPIRING CONTRACTS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A. | Vendor | Expiration Date | Estimated Not to Exceed Value | Action/Proposed Method of Procurement | Services Provided |
|  | N/A | N/A | N/A | N/A | N/A |
| B. Illinois Procurement Code-Pursuant to the Exemption | ADP Total Source, Inc. | 05/31/17 | \$353,578 | Proposed Sole Source Procurement | Employee Benefits and Payroll Services. |
|  | Merrill Lynch | 07/25/17 | N/A | To create Request for Qualifications solicitation | Underwriters for State of Illinois Revolving Fund |
|  | Siebert Brandford Shank \& Co., LLC | 07/31/17 | N/A | To create Request for Qualification solicitation | Underwriters for State of Illinois Revolving Fund |
|  | Citigroup Global Markets, Inc. | 7/31/17 | N/A | To create Request for Qualification solicitation | Underwriters for State of Illinois Revolving Fund |
|  | Jefferies LLC | 7/31/17 | N/A | To create Request for Qualification solicitation | Underwriters for State of Illinois Revolving Fund |
|  | J.P. Morgan Securities LLC | 7/31/17 | N/A | To create Request for Qualification solicitation | Underwriters for State of Illinois Revolving Fund |
|  | Loop Capital Markets, LLC | 7/31/17 | N/A | To create Request for Qualification solicitation | Underwriters for State of Illinois Revolving Fund |
|  | Morgan Stanley | 7/31/17 | N/A | To create Request for Qualification solicitation | Underwriters for State of Illinois Revolving Fund |
|  | Piper Jaffray \& Co. | 7/31/17 | N/A | To create Request for Qualification solicitation | Underwriters for State of Illinois Revolving Fund |
|  | Raymond James | 7/31/17 | N/A | To create Request for Qualification solicitation | Underwriters for State of Illinois Revolving Fund |
|  | Samuel A. Ramirez \& Co., Inc. | 7/31/17 | N/A | To create Request for Qualification solicitation | Underwriters for State of Illinois Revolving Fund |
|  |  |  |  |  |  |

ILLINOIS FINANCE AUTHORITY
PROCUREMENT REPORT OF ACTIVITY SINCE PRIOR BOARD REPORT
BOARD OF DIRECTORS MEETING
April 13, 2017

| III. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Vendor | Expiration Date | Estimated Not to Exceed Value | Action/Proposed Method of Procurement | Services Provided |
| A. Illinois Procurement Code-Small Purchases | Accounting Principles | 04/28/17 | \$70,000 | Replaced by Premier Staffing Services | Temporary Staffing Services. |
|  | Hewlett Packard Enterprise Support | 05/04/17 | \$3,846 | To execute a new agreement with incumbent | IT Hardware Support Care Packs. |
|  | MicroTek | 05/17/17 | \$9,500 | Project completed. Will not be renewed. | Training Room Rentals. |
|  | Hewlett Packard Enterprise Hardware | 05/18/17 | \$3,878 | To execute a new agreement with incumbent | MailArchiva Server Hardware. |
|  | GoDaddy | 06/15/17 | \$297 | To purchase again via SPW with incumbent. | Standard Multiple Domain SSL Renewal (il-fa.com). |
|  | MX Save | 06/12/17 | \$588 | To purchase again via SPW with incumbent. | Disaster Recovery/Mailbag Service. |
|  | GoDaddy | 10/23/17 | \$150 | To purchase again via SPW with incumbent. | SSL Certificate for Mobile Device Management. (*il-fa.com) |
|  | Mesirow Insurance Services | 06/20/17 | \$300,000 | Join to Master Contract. To execute a new agreement with incumbent | Insurance Brokerage Services. |
|  | ADP/EZLabor | 06/30/17 | \$1,008 | To execute a new agreement with incumbent | Employee Timesheet Module. |
|  | HPL \& S, Inc. | 06/30/17 | \$5,000 | Proposed Small Purchase Procurement | 401A Plan Administrator. |
|  | US Bank National Association | 06/30/17 | \$18,000 | Proposed Small Purchase Procurement | Local Gov't Paying Agent/Custodian. |

ILLINOIS FINANCE AUTHORITY
PROCUREMENT REPORT OF ACTIVITY SINCE PRIOR BOARD REPORT
BOARD OF DIRECTORS MEETING
April 13, 2017

| III. EXPIRING CONTRACTS (cont'd) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Vendor | Expiration Date | Estimated Not to Exceed Value | Action/Proposed Method of Procurement | Services Provided |
| A. Illinois Procurement Code-Small Purchases | CDW Government LLC | 06/30/17 | \$264 | To purchase again via SPW with incumbent. | Smart Net, Cisco firewall 5510. |
|  | Com Microfilm Company, Inc. | 06/30/17 | \$16,948 | TBD, possibly with State Master | Docuware Maintenance. |
|  | Midwest Moving \& Storage | 06/30/17 | \$48,840 | Vendor replaced. Will not be renewed. | Storage. |
|  | Novanis IT Solutions | 06/30/17 | \$342 | To purchase again via SPW with incumbent. | McAfee End Point Encryption. |
|  | Pickens Kane | 06/30/17 | \$30,000 | Vendor replaced. Will not be renewed. | Records management services. |
|  | Presidio Networked Solutions | 06/30/17 | \$3,292 | To do quote. | Production <br> Support/subscription for VMware. |
|  | Swift Impressions | 06/30/17 | \$12,000 | To do quote. | Printing Services for the Monthly Board Book. |
|  | The On Time Courier | 06/30/17 | \$5,000 | Replace with State Master CMS6914970 | Messenger Service. |
|  | TRI Industries | 06/30/17 | \$986 | No BOA required. Overstock. Continue as needed with State Master 4017397. Expires 2019. | Toner. |
|  | United Parcel Service | 06/30/17 | \$12,000 | Continue with State Master CPOGS15001. Expire 11/21/17. | Package Delivery. |

## ILLINOIS FINANCE AUTHORITY

## PROCUREMENT REPORT OF ACTIVITY SINCE PRIOR BOARD REPORT

## BOARD OF DIRECTORS MEETING

April 13, 2017

| III. EXPIRING CONTRACTS (cont'd) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Vendor | Expiration Date | Estimated Not to Exceed Value | Action/Proposed Method of Procurement | Services Provided |
| A. Illinois Procurement Code-Small Purchases | GoDaddy | 8/10/2017 | \$543 | To purchase again via SPW with incumbent. | Web Hosting Server. |
|  | P.D. Morrison Enterprises | 8/23/17 | \$50,000 | Continue with State Master 4017241. Expires 08/23/17. | Office Supplies. |
|  | Bloomberg Finance L.P. | 9/8/17 | \$42,000 | To purchase again as Sole Source | Shared license for 6 users. |
|  | Anchor Staffing | 9/28/17 | \$79,081 | Vendor replaced. Will not be renewed. | Temporary staffing services. |
|  | Wellspring Software, Inc. | 10/16/2017 | \$140 | To purchase again via SPW with incumbent. | PrintBoss Software for printing checks. |
|  | Datalock | 10/24/2017 | \$265 | To purchase again via SPW with incumbent. | Mt Vernon shredding. |
|  | Marzullo Reporting Agency, Inc. | 10/31/17 | \$15,000 | To execute a new agreement with incumbent | Monthly Board Meeting. |
|  | Network Solutions | 12/20/17 | \$38 | To purchase again via SPW with incumbent. | For site URL. |
|  |  |  |  |  |  |

## ILLINOIS FINANCE AUTHORITY

## Memorandum

To: IFA Board of Directors
From: Lorrie Karcher and Patrick Evans
Date: $\quad$ April 13, 2017
Re: Overview Memo for Beginning Farmer Bonds

- Borrower/Project Name: Beginning Farmer Bonds
- Locations: Throughout Illinois
- Board Action Requested: Final Bond Resolution for the attached projects
- Amount: Up to $\$ 524,200$ maximum of new money for each project
- Project Type: Beginning Farmer Revenue Bonds
- Total Requested: \$258,000
- Calendar Year Summary: (as of April 13, 2017)
- Volume Cap: \$10,000,000
- Volume Cap Committed: $\$ 1,984,700$
- Volume Cap Remaining: \$8,015,300
- Average Farm Acreage: 78
- Number of Farms Financed: 7
- IFA Benefits:
- Conduit Tax-Exempt Bonds - no direct IFA or State funds at risk
- New Money Bonds:
- IFA conveys tax-exempt, municipal bond status onto the financing
- Will use dedicated 2017 IFA Volume Cap set-aside for Beginning Farmer Bond transactions
- IFA Fees:
- One-time closing fee will total $1.50 \%$ of the bond amount for each project
- Structure/Ratings:
- Bonds to be purchased directly as a nonrated investment held until maturity by the Borrower's bank (the "Bank")
- The Bank will be secured by the Borrower's assets, as on a commercial loan (typically $1^{\text {st }}$ Mortgage)
- Interest rates, terms, and collateral are negotiated between the Borrower and the Bank, just as with any commercial loan
- Workouts are negotiated directly between each Borrower and Bank, just as on any secured commercial loan
- Bond Counsel: Burke, Burns \& Pinelli, Ltd.

Stephen F. Welcome, Esq.
Three First National Plaza, Suite 4300
Chicago, IL 60602

| A. Project Number: | 30386 |
| :---: | :---: |
| Borrower(s): | Wendling, Benjamin \& Amberlyn |
| Borrower Benefit: | First Time Land Buyer |
| Town: | Effingham, IL |
| IFA Bond Amount: | \$258,000.00 |
| Use of Funds: | Farmland -80 acres of farmland |
| Purchase Price: | \$516,000 / \$6,450 per acre |
| \% IFA Bonds | 50\% (Bank Purchased Bond - Bank secured by ${ }^{\text {st }}$ Mortgage) |
| \% USDA Farm Service Agency ("FSA") | 45\% (Subordinate Financing - ${ }^{\text {nd }}$ Mortgage) |
| \% Borrower Equity | 5\% |
| Township: | Union |
| Counties/Regions: | Effingham / Southeastern |
| Lender/Bond Purchase: | Peoples State Bank of Newton / Brian Bohnhoff |
| Legislative Districts: | Congressional: 15 |
|  | State Senate: 55 |
|  | State House: 109 |

A. Project Number:

Borrower(s):
Borrower Benefit:
Town:
IFA Bond Amount:
Use of Funds:
\% IFA Bonds
\% USDA Farm Service Agency ("FSA")
\% Borrower Equity
Township:
Counties/Regions
Legislative Districts:

30386
Wendling, Benjamin \& Amberlyn
First Time Land Buyer
Effingham, IL
258,000.00
Farmland -80 acres of farmland
5516,000/\$6,450 рег асе

45\% (Subordinate Financing $-2^{\text {nd }}$ Mortgage)
5\%
nion
gham / Southeastern

Congressional: 15

State House: 109

Principal shall be paid annually in installments determined pursuant to a Thirty-year amortization schedule, with the first principal payment date to begin on June 15, 2018. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to begin on June 15, 2018 with the thirtieth and final payment of all outstanding balances due thirty years from the date of closing.


# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY <br> April 13, 2017 

## Project: Muirfield West LLC (Camcraft, Inc. Project)

|  | (Camcraft, Inc. Project) |  |  |
| :--- | :--- | :--- | :--- |
|  |  | STATISTICS |  |
|  |  |  |  |
| IFA Project: | I-ID-TE-CD-8740/12285 | Amount: | \$10,000,000 (not-to-exceed amount) |
| Type: | Industrial Revenue Bonds | IFA Staff: | Rich Frampton and Brad R. Fletcher |
| Location: | Bartlett | County/ <br> Region: | DuPage / Northeast |

BOARD ACTION
Final Bond Resolution
Conduit Industrial Revenue Bond
Credit Review Committee recommends approval
No IFA funds at risk
No extraordinary conditions

## VOTING RECORD

Preliminary Bond Resolution - June 11, 2015: 9 Yeas; 0 Nays; 0 Answering Present; 3 Absent (Goetz; Knox; Leonard); 3 Vacancies

## PURPOSE

Bond proceeds will be loaned to Muirfield West LLC, an Illinois limited liability company (the "Borrower" and "Project Owner"), and an affiliate of Camcraft, Inc. and Matrix Design LLC (together, Camcraft and Matrix are the "Tenants", "Operating Companies", and "Corporate Guarantors") for the purpose of providing the Borrower with all or a portion of the funds for the purpose of assisting in financing all or a portion of the costs of acquiring land, and constructing and equipping a new manufacturing facility to be owned by the Borrower and leased to the Operating Companies and to be located in the Brewster Lake Business Park in Bartlett (DuPage County), Illinois, paying capitalized interest, and paying bond issuance costs (collectively, the "Financing Purposes").

## IFA PROGRAM AND CONTRIBUTION

The Authority's Industrial Revenue Program provides tax-exempt financing for qualifying manufacturing projects.

## VOLUME CAP

The Authority's Industrial Revenue Bond Program provides low interest rate financing for qualifying manufacturing projects. IFA's issuance of the Industrial Revenue Bond will enable the Borrower to obtain a lower interest rate on this capital project. IFA will provide up to $\$ 9.3$ million of 2017 Volume Cap for the project.

SOURCES AND USES OF FUNDS

| Sources: |  | Uses: |  |
| :--- | ---: | :--- | ---: |
| IFA Bond | $\$ 9,300,000$ | New Project Cost: | $\$ 12,220,000$ |
| Equity | $\underline{3,104,000}$ | Costs of Issuance: | $\underline{184,000}$ |
| Total | $\underline{\mathbf{\$ 1 2 , 4 0 4 , 0 0 0}}$ | Total | $\underline{\mathbf{\$ 1 2 , 4 0 4 , 0 0 0}}$ |

## JOBS

Current employment: 249 - Camcraft (Hanover Park) New jobs projected: 5-15; plus 145 transfers; 35 from 110 - Matrix (South Elgin) Hanover Park (Camcraft); and 110 from South Elgin (Matrix)

Jobs retained: $\quad$ N/A Construction jobs projected: 30 on average ( 50 peak); (8 months)

Note: As presently contemplated, the Borrower/Camcraft/Matrix expects that 35 Camcraft employees will transfer to the new Bartlett facility while all 110 Matrix employees will transfer from a leased facility in South Elgin.

Comment on location of new Bartlett facility: The new Bartlett manufacturing facility is located approximately 6 miles due west of Camcraft's Hanover Park facility and approximately 6 miles due east of Matrix Products LLC's leased facility in South Elgin (see the second map on p. 7).

## FINANCING SUMMARY

Structure/Credit
Enhancement: The conduit Industrial Revenue Bonds will be issued in one or more series and purchased directly by First American Bank Corporation (and effectively structured as a tax-exempt commercial loan).

First American Bank will be the secured lender and is expected to cross-collateralize and crossdefault the subject Bonds with all other credit facilities originated on behalf of the Borrower and its affiliated tenants (i.e., Camcraft and Matrix, and collectively, the "Tenants"). Additionally, the Bank will be secured by (i) a Collateral Assignment of Rents and Leases from the Tenants (i.e., Camcraft and Matrix) and (ii) Corporate Guarantees from Camcraft and Matrix.

Interest Rate: The Bonds will be sold in one or more series and will be purchased directly by First American Bank Corp. as a direct investment and expected to bear an initial interest rate that would be fixed initially through 4/1/2018 (i.e., 11 years; or approximately 10 years after completion of construction) with interest rates ranging between $2.75 \%$ and $3.75 \%$ depending on the term of each underlying bond (which will match the life of the underlying asset securing the subject bond). The final interest rates will also reflect market conditions at the time of closing.

Bank Collateral: First American Bank Corp. will be secured by a first lien on the financed equipment, a first mortgage interest on the subject real estate, a collateral assignment of rents and leases, and corporate guarantees from Camcraft, Inc. and Matrix Design LLC.

Maturity: 21 Years - Final Maturity Date (assumed at 4/1/2038 based on issuance in April 2017); 10-year final maturity date anticipated on real estate.

The Bonds are expected to have an initial term through April 1, 2028, at which time the interest rate would be reset (subject to mutual acceptance of terms by the Borrower and Bank).

Closing: Late April 2017

## BUSINESS SUMMARY

Description: Muirfield West LLC is an Illinois limited liability company established in 1986 by the principal owners of Camcraft, Inc. to finance the acquisition and construction of a new manufacturing facility for lease to Camcraft, Inc. located in Hanover Park, Illinois. Muirfield West LLC will also be the Borrower/Obligor and Lessor of the new Project in Bartlett for lease to Camcraft, Inc. and to Camcraft's Matrix Design LLC affiliate.

Camcraft, Inc. is an Illinois corporation established in 1986. The current owners of Camcraft, Inc. purchased the Company in 1986 and purchased ownership of Matrix Design LLC in 2013.

Camcraft, Inc. was established in 1950. Camcraft and Matrix will each be an Operating Company/Corporate Guarantor/Lessee of the Project.

Owners of 7.5\% or more of (i) Muirfield West LLC, (ii) Camcraft, Inc., and (iii) Matrix Design LLC are identified in the Economic Disclosure Statement section of this report (see pp. 5-6).

Background: About Camcraft, Inc.: Camcraft was purchased by the Bertsche family in 1986. At that time the Company employed 50. Poised for growth, the Bertsche family relocated Camcraft to expanded facilities in Hanover Park, where the Company now employs 249 (with 35 due to transfer to the new manufacturing facility financed with the Series 2017 Bonds upon completion; the new Bartlett facility is located 6 miles due west of Camcraft's Hanover Park facility).

Camcraft works with its OEM customers to design, engineer, and manufactures precision machined components for cars, heavy duty trucks, and construction equipment. Applications include fuel injector bodies and nozzles, control valves (used in variable valve timing, stability control systems, and continuously variable transmissions), hydraulic components for industrial applications, and large scale products (e.g., fuel system parts for diesel locomotives and marine engine high pressure pumps and other industrial applications). Customers are concentrated in North America and include many of the largest OEM manufacturers in the world (including Caterpillar and Cummins).

Prior IFA (IDFA) Series 1993 Bonds for Camcraft, Inc.: In December 1993, the Illinois Development Finance Authority issued $\$ 4.2$ million of Industrial Revenue Bonds on behalf of Camcraft, the proceeds of which were used to finance the acquisition of manufacturing equipment and various improvements. Camcraft redeemed its IDFA Series 1993 Bonds as of 11/1/2011 (almost 3 years in advance of $7 / 1 / 2014$, the original final maturity date). All payments were made as scheduled.

Website link (home page scans the factory floor and demonstrates jobs in process): www.camcraft.com . Also see YouTube.com - type "Camcraft, Inc." in search box.

About Matrix Design LLC: Matrix works closely with end users to develop, build, and install robotic automation systems. Specializing in machine tending, deburring, and a range of material handling systems, Matrix has built a reputation for designing and delivering the most optimal and robust industrial automation systems to manufacturers worldwide. Matrix customers include Borg Warner, Cummins, Inc., Eaton, Inc., Fiat Chrysler, General Motors Corp., and Parker Hannifin. Matrix currently employs 110, all of whom will relocate to the new combined Camcraft/Matrix Design LLC building in Bartlett.

Matrix has been affiliated under common ownership with Camcraft and Muirfield West LLC since 2013.

Website link: www.matrixdesignllc.com . Also see YouTube at the following link (or type "Matrix Design, LLC" in search box:
$\underline{\text { https://www.youtube.com/channel/UCi_Mz4TBvPnYXMdZjA0nVaA }}$
Rationale: $\quad$ This Project will enable both Camcraft, Inc. and its Matrix Design LLC affiliate to diversify and expand manufacturing capabilities and capacity in order to satisfy customer demand. Tax-exempt Industrial Revenue Bond financing will enable the companies to finance this capital expansion project at the lowest possible interest cost. Camcraft and Matrix will each be able to divert savings attained with the IFA Bonds to invest in additional equipment or other capital expenditures.

Camcraft's operations are currently based in an approximately 85,000 SF facility at 1080 Muirfield Dr., Hanover Park. The new Bartlett facility will be located approximately 6.1 miles west of Camcraft's Hanover Park facility, thereby enabling the Hanover Park facility to provide engineering and other technical support to the new, Bartlett facility.

Additionally, the new facilities will enable Camcraft's Matrix Design LLC automation equipment affiliate to expand its production capacity while providing room to accommodate future expansion. Matrix currently operates in approximately leased space totaling approximately 35,000 SF and is located approximately 6.2 miles west of the new subject project in Bartlett (and approximately 12.3 miles west of Camcraft's existing facility in Hanover Park).

## PROJECT SUMMARY (FOR FINAL BOND RESOLUTION)

Bond proceeds will be loaned to Muirfield West LLC, an Illinois limited liability company (the "Borrower"), for the purpose of providing the Borrower with all or a portion of the funds for the purpose of assisting in financing all or a portion of the costs of (i) the acquisition of currently vacant land and the construction thereon of an approximately 100,000 square foot ("SF") building to be located in Brewster Creek Business Park Bartlett (DuPage County), Illinois, the acquisition and installation of equipment for use therein, all to be used as manufacturing facilities (the "Project"), to be owned by the Borrower and leased from the Borrower for operation by (i) Camcraft, Inc., an Illinois corporation ("Camcraft") for producing engine components for cars, trucks, and construction equipment with its street address being 1367 Schiferl Road, Bartlett, Illinois, within the Brewster Creek Business Park, and (ii) Matrix Design LLC, an Illinois limited liability company ("Matrix") for developing and building robotic automation systems with its street address being 1361 Schiferl Road, Bartlett, Illinois, within the Brewster Creek, Business Park, and to pay all or a portion of permissible costs relating to the issuance of the Bonds.

Muirfield West LLC is a special purpose entity formed in 1986 by the principal owners of Camcraft, Inc. to develop, construct, finance, and own a manufacturing facility for lease to Camcraft, Inc. and to other Camcraft affiliates (including Matrix Design LLC).

> Estimated Project costs consist of the following (subject to change):

| Land | $\$ 1,584,000$ |
| :--- | ---: |
| Building (including Arch./Eng./Pre-Devel. Costs) | $9,836,000$ |
| Machinery \& Equipment | $\underline{800,000}$ |
| Total New Money Project Costs | $\underline{\mathbf{\$ 1 2 , 2 2 0 , 0 0 0}}$ |

## ECONOMIC DISCLOSURE STATEMENT

Applicant: Muirfield West LLC, c/o Mr. James O’Donnell, Vice President, Camcraft, Inc., 1080 Muirfield Drive, Hanover Park (DuPage County), IL 60153; Ph.: 630-263-1376
Website: Www.camcraft.com
Project name: IFA Industrial Revenue Bond (Camcraft, Inc. Project) - Series 2017
Locations: 1361 Schiferl Rd. and 1367 Schiferl Rd., Brewster Creek Business Park, Bartlett (DuPage County), IL 60103
Ownership
Information: All management employees or individuals holding a 7.5\% or greater ownership (or LLC membership) interest (i.e., IFA's private company disclosure threshold) in Muirfield West LLC, Camcraft, Inc., and Matrix Design LLC are listed below:

Muirfield West LLC, an Illinois limited liability company (Borrower/Obligor and Lessor):

- Michael Bertsche, West Chicago, IL
- Patrick Bertsche, St. Charles, IL
- Daniel Bertsche, West Chicago, IL
- William Bertsche, Wood Dale, IL
- Lorraine Miller, West Chicago, IL

Camcraft, Inc., an Illinois Corporation (Operating Company/Corporate Guarantor and Lessee/Tenant):

- Michael Bertsche, West Chicago, IL
- Patrick Bertsche, St. Charles, IL
- Bernard Bertsche, Campton Hills, IL

Matrix Design LLC, an Illinois limited liability company (Operating Company/Corporate Guarantor and Lessee/Tenant):

- Michael Bertsche, West Chicago, IL
- Patrick Bertsche, St. Charles, IL
- Bernard Bertsche, Campton Hills, IL

PROFESSIONAL \& FINANCIAL

| Borrower's Counsel: <br> External CPA: | Momkus McClusky LLC <br> CGJ Partners, LLP | Lisle, IL <br> Sank (Direct Purchaser/ <br> Lender): | First American Bank Corp. |
| :--- | :--- | :--- | :--- |$\quad$ Elk Grove Village, IL $\quad$| Raya Bogard |
| :--- |
| Richard DeMayo |

## LEGISLATIVE DISTRICTS

| Congressional: | 6 |
| :--- | ---: |
| State Senate: | 25 |
| Stat Hose: | 49 |

## PROJECT LOCATION - Area Map and Local Map



## Source: Bing Maps



Source: Bing Maps

Map of all 3 Sites- see below: (A) South Elgin (Matrix Design- leased)
(B) New Bartlett Facility (Camcraft \& Matrix Design)
(C) Existing Camcraft Facility (HQ) - primary mfg. facility


## Source: Bing Maps

## $\$ 22,000,000$ (not-to-exceed amount) Pacific Oaks Education Corporation

April 13, 2017

| REQUEST | Purpose: Note proceeds will be issued in one or more series and loaned to Pacific Oaks Education Corporation, a California nonprofit public benefit corporation (the "Corporation"), whose sole member is TCS Education System, an Illinois not for profit corporation (the "Sole Member") in order to finance (or reimburse), together with other funds, (i) costs of the acquisition by the Corporation of land and four buildings located at 45 Eureka Street (approximately 15,505 square feet), 55 Eureka Street (approximately 28,787 square feet), 433 North Fair Oaks Avenue (approximately 25,827 square feet) and 100 West Villa Street (approximately 5,823 square feet), all in Pasadena, California, (ii) costs of renovations to such building, including, but not limited to, the redesign of the library, classroom improvements, accessibility improvements such as ADA enhancements, creation of common spaces for students and external community events and additional and more functional workspaces for faculty, staff and students in the buildings located at 45 Eureka Street and 55 Eureka Street (the "Project"), and (iii) costs of issuance and other costs related to the Notes and the Project, which may include, without limitation, capitalized interest, reserves and/or working capital (collectively, the "Financing Purposes"). <br> Program: 501(c)(3) Revenue Bonds <br> Extraordinary Conditions: None. <br> No IFA Funds at risk. No State Funds at risk. |
| :---: | :---: |
| Board Action | Final Bond Resolution (Multi-State) (One-time consideration) |
| Material Changes | This is the first time this matter has been considered by the IFA Board of Directors. |
| Job Data | Current jobs (Pasadena, CA) <br> N/A $\quad$ Retained jobs <br> * Estimates pertain to new jobs and construction jobs at the Pasadena, CA campus. <br> Illinois Nexus: POEC's TCS parent is headquartered in Chicago (TCS employs 130 in Chicago). <br> Inditionally, TCS' Chicago School of Professional Psychology has the largest campus in the TCS system <br> Addith 1,363 students. |
| BORROWER <br> DESCRIPTION | - Location (being financed with bond proceeds): Pasadena, California <br> - Type of entity: Pacific Oaks Education Corporation is a California nonprofit public benefit corporation, formerly known as Pacific Oaks, and is comprised of Pacific Oaks College and Pacific Oaks Children's School. <br> - Since 1959, Pacific Oaks College has prepared students to be culturally intelligent agents of change serving diverse communities in the fields of human development, education, and related family studies. Pacific Oaks Children's School, founded in 1945, provides programs for children ages six months through six years of age. <br> - As of June 1, 2010, TCS Education System, an Illinois not-for-profit corporation and Type II 501(c)(3) supporting organization, became the sole member of Pacific Oaks Education Corporation. |
| Credit Indicators | - The Borrower (Pacific Oaks Education Corporation) and its sole member (TCS Education System) are non-rated entities. <br> - The IFA 501(c)(3) Revenue Notes (Pacific Oaks Education/TCS Education System Project), Series 2017A and Series 2017B will be purchased directly by The PrivateBank (the "Bank" or "Bond Purchaser"). The Bond Purchaser will be the secured lender and the direct bond investor on each series of bonds. |
| STRUCTURE | - The Bond Purchaser is expected to be secured by a Mortgage that grants a security interest in certain real and personal property of the Borrower and an Assignment of leases and rents on the properties located at 45 Eureka Street, 55 Eureka Street, 433 N. Fair Oaks Avenue, 100 W. Villa Street, and 714 W. California Boulevard. <br> - The Bond Purchaser will establish a variable interest rate for an initial term of 12 years, estimated at current conditions to be between $1.75 \%$ and $3.25 \%$ during the initial term for both series of bonds. <br> - The final maturity date will not exceed 25 years on either the Series 2017A or 2017B Notes. |
| Sources and Uses | Sources:  Uses:  <br> Series 2017A/B Notes $\$ 19,000,000$ Land/Building Acquisition $\$ 21,500,000$ <br> Conventional Bank Loan $2,000,000$ Rehabilitation $2,000,000$ <br> Equity $\underline{3,000,000}$ Costs of Issuance $\underline{500,000}$ <br> Total $\underline{\mathbf{2 4 , 0 0 0 , 0 0 0}}$ Total $\underline{\mathbf{\$ 2 4 , 0 0 0 , 0 0 0}}$ |

# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY <br> April 13, 2017 

## Project: Pacific Oaks Education Corporation

## STATISTICS

IFA Project: $\quad 12382$
Type: $\quad 501(\mathrm{c})(3)$ Revenue Bonds
Illinois Location: Chicago
Out of State Location: Pasadena, CA

| Amount: | $\$ 22,000,000$ (not-to-exceed amount) |
| :--- | :--- |
| IFA Staff: | Rich Frampton and Brad R. Fletcher |
| Illinois County/Region: Cook/Northeast |  |

## BOARD ACTION

Final Bond Resolution (Multi-State)
(One-time consideration)
Conduit 501(c)(3) Revenue Bond
Credit Review Committee recommends approval
No IFA funds at risk
No extraordinary conditions

## VOTING RECORD

This is the first time this financing has been presented to the IFA Board of Directors.

## PURPOSE

Note proceeds will be issued in one or more series and loaned to Pacific Oaks Education Corporation, a California nonprofit public benefit corporation (the "Corporation"), whose sole member is TCS Education System, an Illinois not for profit corporation (the "Sole Member" or "TCS") in order to finance (or reimburse), together with other funds, (i) costs of the acquisition by the Corporation of land and four buildings located at 45 Eureka Street (approximately 15,505 square feet), 55 Eureka Street (approximately 28,787 square feet), 433 North Fair Oaks Avenue (approximately 25,827 square feet) and 100 West Villa Street (approximately 5,823 square feet), all in Pasadena, California, (ii) costs of renovations to such building, including, but not limited to, the redesign of the library, classroom improvements, accessibility improvements such as ADA enhancements, creation of common spaces for students and external community events and additional and more functional workspaces for faculty, staff and students in the buildings located at 45 Eureka Street and 55 Eureka Street (the "Project"), and (iii) costs of issuance and other costs related to the Notes and the Project, which may include, without limitation, capitalized interest, reserves and/or working capital (collectively, the "Financing Purposes").

## IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are municipal bonds authorized under the Internal Revenue Code that enable 501(c)(3) corporations to finance capital projects furthering support of their mission. The IFA's issuance of these Bonds will convey federal tax-exempt status on interest paid to bondholders, thereby enabling bondholders to accept a below market interest rate that is passed through to the borrower.

The subject Bonds will provide financing for the Borrower's projects outside Illinois as authorized pursuant to Sec. 801-5(o) of the Illinois Finance Authority Act 20 ILCS 3501 (the "Act"). The Act authorizes financing for projects located outside the State of Illinois that are "owned, operated, leased, managed, or otherwise affiliated with institutions located within the State... by creating employment opportunities in the State". The sole member of the Corporation is Chicago-based TCS Education System. TCS provides administrative services to all of its operating units nationally, including POEC (and POEC's California operations) and employs 130 in Chicago.

## VOLUME CAP

501(c)(3) Bonds do not require Volume Cap.

|  | JOBS |  |
| :--- | :---: | :---: |
| Current employment: | 302 (Pasadena, CA) | Projected new jobs: 63* |
| Jobs retained: | N/A | Construction jobs: $50^{*}(6-12$ months $)$ |
| * Estimates pertain to new jobs and construction jobs at the Pasadena, CA campus, and therefore, not Illinois. |  |  |

Illinois Nexus: POEC's parent (TCS) is headquartered in Chicago and employs 130. Additionally, TCS' Chicago School of Professional Psychology has the largest campus in the TCS system with 1,363 students.

## ESTIMATED SOURCES AND USES OF FUNDS

| Sources: | Uses: |  |  |
| :--- | ---: | ---: | ---: |
| Series $2017 \mathrm{~A} / \mathrm{B}$ Notes | $\$ 19,000,000$ | Land/Building Acquisition | $\$ 21,500,000$ |
| Conventional Bank Loan | $2,000,000$ | Rehabilitation | $2,000,000$ |
| Equity | $\underline{3,000,000}$ | Costs of Issuance | $\underline{500,000}$ |
| Total | $\underline{\mathbf{\$ 2 4 , 0 0 0 , 0 0 0}}$ | Total | $\underline{\mathbf{\$ 2 4 , 0 0 0 , 0 0 0}}$ |

## FINANCING SUMMARY

Structure/
Security:

Interest Rate: The Bond Purchaser will establish a variable interest rate for an initial term of 12 years, estimated at current conditions to be between $1.75 \%$ and $3.25 \%$ during the initial term for both series of bonds.

Maturity: $\quad$ Not to exceed 25 years on either the Series 2017A or 2017B Notes
Underlying
Ratings:
Not applicable. Pacific Oaks Education Corporation is currently a non-rated borrower.
Estimated
Closing Date: May 2017
Rationale: The proposed financing will reduce monthly payments that (together with other funds available to the Borrower) will assist in helping Pacific Oaks Education Corporation keep its fixed charges (including exchanging costly rent expense at its Pasadena campus' in favor of more cost effective debt service payments) as low as possible.

As a result, reduced expenses will allow Pacific Oaks Education Corporation to direct additional resources to the students it serves rather than overhead costs.

## BUSINESS SUMMARY

Background: Pacific Oaks Education Corporation ("Pacific Oaks" or the "Borrower") is a California nonprofit public benefit corporation, formerly known as Pacific Oaks, and is comprised of Pacific Oaks College (founded in 1959) and Pacific Oaks Children's School (founded in 1945).

The Borrower is currently governed by a 13-member Board of Trustees (see Economic Disclosure Statement section on pp. 5-6 for further information) and as of June 1, 2010 the Borrower's sole and exclusive member was TCS Education System, a 501(c)(3) Type II supporting organization incorporated in 2009 under the laws of the state of Illinois (the "System"). The System is currently governed by a 15 -member Board of Trustees (see Economic Disclosure Statement section on pp. 5-6 for further information). Certain members of the System's Board of Trustees or staff serve on Pacific Oaks' Board of Trustees.

Description: Pacific Oaks Education Corporation is dedicated to preparing innovative, engaged, purposeful agents of change who serve the global community as the operating entity of Pacific Oaks College and Pacific Oaks Children's School. Pacific Oaks College prepares students to be culturally intelligent agents of change serving diverse communities in the fields of human development, education, and related family studies whereas the primary focus of the Children's School is to be responsive to the needs, interests, and emerging abilities of its students. The mission of Pacific Oaks Education Corporation is inclusive of the mission of the College and primary focus of the Children's School.

The Children's School traces its roots back to 1906 when the then director of Polytechnic School Kindergarten built La Loma House as a resident home for young orphaned children. Soon after, California House was added, and a kindergarten program and primary school was established to meet the needs of the orphans. Today, both houses serve as classrooms at Pacific Oaks in Pasadena, CA. Seven Quaker families purchased the school in 1945 with the plan of developing an educational approach built on the values of equality, simplicity, non-violence, and community. The new Pacific Oaks Friends School was born and those founding values remain rooted in the culture of Pacific Oaks Children's School to this day.

It has been more than a century since the La Loma House was built. As Pacific Oaks has evolved, it has never lost its forward-thinking spirit of innovation, exemplifying the belief that a good education is never really finished. As learning is a life-long journey, Pacific Oaks inspires young children to begin it with joy and confidence. The Children's School offers both part-time and fulltime early childhood education programs for infants (infant programs required parent participation), toddlers, and young children through age six. The Children's School enrollment is 200 children.

This progressive approach to teaching at Pacific Oaks Children's School - as well as a need to prepare and inspire future early childhood educators - inspired the formation of Pacific Oaks College in 1959. Today, the college remains dedicated to the same fundamental principles on which it was founded more than five decades ago - inclusion, social justice, and the value of every human being. Pacific Oaks College has a reputation for providing students with a transformative educational experience that invites them to embark on a journey of self-exploration, realizing their distinctive strengths and gifts. A respected leader in the field of early childhood education with expanded program offerings to reach students interested in human development, counseling, or teacher credentialing,

Pacific Oaks College has physical campuses both in Pasadena and San Jose, CA. and likewise serves other areas via instructional sites and through online coursework. Pacific Oaks College served more than 1,700 students during the year ended May 31, 2016. Cumulatively, Pacific Oaks College serves $93 \%$ women. The college's student demographic consists of a student population that is $43.9 \%$ Hispanic, $13.0 \%$ African American, and $28.6 \%$ Caucasian. Pacific Oaks College is accredited by the WASC Senior Colleges and Universities Commission ("WSCUC").

Pacific Oaks College offers a range of bachelor's, master's and certificate programs in both flexible on-line and on-ground in-classroom formats to meet the needs of non-traditional and adult students.

TCS Education
System (sole
Member of
Pacific Oaks
Education
Corporation):

Pacific Oaks College and Children's School are one of five colleges in the Illinois-based TCS Education System (the "System"). As the sole member of Pacific Oaks Education Corporation, the System provides operational and management services to Pacific Oaks under a Services Agreement in which Pacific Oaks pays an allocation for the portion of services supplied by the System. Those fees support the employment of 130 workers at the System's corporate offices located in Chicago, Illinois.

## PROJECT SUMMARY (FOR FINAL BOND RESOLUTION)

Note proceeds will be issued in one or more series and loaned to Pacific Oaks Education Corporation, a California nonprofit public benefit corporation (the "Corporation"), whose sole member is TCS Education System, an Illinois not for profit corporation (the "Sole Member") in order to finance (or reimburse), together with other funds, (i) costs of the acquisition by the Corporation of land and four buildings located at 45 Eureka Street (approximately 15,505 square feet), 55 Eureka Street (approximately 28,787 square feet), 433 North Fair Oaks Avenue (approximately 25,827 square feet) and 100 West Villa Street (approximately 5,823 square feet), all in Pasadena, California, (ii) costs of renovations to such building, including, but not limited to, the redesign of the library, classroom improvements, accessibility improvements such as ADA enhancements, creation of common spaces for students and external community events and additional and more functional workspaces for faculty, staff and students in the buildings located at 45 Eureka Street and 55 Eureka Street (the "Project"), and (iii) costs of issuance and other costs related to the Notes and the Project, which may include, without limitation, capitalized interest, reserves and/or working capital (collectively, the "Financing Purposes").

Estimated Project Costs financed or refinanced with the Series 2017A and Series 2017B Note include the following:

| Land Acquisition | $\$ 8,600,000$ |
| :--- | ---: |
| Building Acquisition | $\underline{10,400,000}$ |
| Total | $\underline{\mathbf{\$ 1 9 , 0 0 0 , 0 0 0}}$ |

## ECONOMIC DISCLOSURE STATEMENT

Applicant: Pacific Oaks Education Corporation, 55 Eureka Street, Pasadena, CA 91103-3592 (Mr. Mehul Patel, Corporate Treasurer, Ph.: 312-467-2389; email: mehulpatel@tcseducationsystem.edu)

Illinois Affiliate: TCS Education System, 350 N. Orleans Street, Suite 1050, Chicago, IL, 60654 (Ms. Jennifer DeMay, General Counsel, Ph.: 312-488-6004; email: jdemay@tcsedsystem.edu)

## Applicant

Website: https://www.pacificoaks.edu/
Project Name: Pacific Oaks Education Corporation/TCS Education System Project, Series 2017A and Series 2017B Notes

## Bond Financed

Locations: 45 Eureka Street, Pasadena, CA;
55 Eureka Street, Pasadena, CA;
433 N. Fair Oaks Avenue, Pasadena, CA; and
100 W. Villa Street, Pasadena, CA
Seller Disclosure: The four aforementioned properties are currently owned by the following:

## MFT PROPERTIES, LLC

c/o J.L. Moseley Company, Inc.
236 West Mountain Street, Suite 101
Pasadena, CA 91103
Attention: Jaylene Moseley, President
NW INNNOVATION CENTER, LLC
c/o J.L. Moseley Company, Inc.
236 West Mountain Street, Suite 101
Pasadena, CA 91103
Attention: Jaylene Moseley, President
MMA PROPERTIES, LLC
c/o J.L. Moseley Company, Inc.
236 West Mountain Street, Suite 101
Pasadena, CA 91103
Attention: Jaylene Moseley, President
Tenant
Disclosure: Upon closing and funding of the Series 2017A and Series 2017B Notes, Pacific Oaks Education Corporation will become the real estate owner of the four aforementioned properties. Lessees at the subject properties, initially, will include the following:

## 433 N. Fair Oaks Avenue, Pasadena, CA

- State of California - Unemployment Insurance Appeals Board

100 W. Villa Street, Pasadena, CA

- Vance Wealth Group, Inc.
- Braun Fitness

Pacific Oaks
Board of
Trustees: Dorothy Farris (Chair)
Fred J. Marcus, J.D. (Vice-Chair)
Olin Barrett, M.B.A.
Patricia A. Breen, Ph.D.
Priscilla Burgess Gamb
Valerie Coachman-Moore, M.P.H.
Renatta Cooper, M.A.
Michael Horowitz, Ph.D.
Joe Layng, Ph.D.
Albert J. Morell, Ph.D.

Teresa Nuno, M.Ed
Mary Turner Pattiz, Ph.D.
Hon. Dickran Tevrizian, J.D.

| TCS Education <br> System (sole <br> Member of <br> Pacific Oaks <br> Education <br> Corporation) <br> Board of <br> Trustees: |  |
| :--- | :--- |
|  |  |
|  |  |
|  | R. Edward Bergmark, Ph.D. (Chair) |
|  | Richard A. Chaifetz, Psy.D. (Vice Chair) |
|  | Michael Horowitz, Ph.D. |
|  | Allen J. Cizner, M.B.A. |
|  | Steven H. Cohen, J.D. |
|  | Dorothy Farris |
|  | William Houston, M.S.M. |
|  | Kevin Kotecki, M.B.A. |
|  | Terrence Layng, Ph.D. |
|  | Renee Levi, Ph.D. |
|  | Steven Nakisher, Psy.D. |
|  | Douglas Patinkin |
|  | Mary Turner Pattiz, Ph.D. |
|  | Patricia E. Potter, M.B.A. |

## PROFESSIONAL \& FINANCIAL

| Auditor: | RSM US LLP | Chicago, IL |  |
| :---: | :---: | :---: | :---: |
| Borrower's Financial |  |  |  |
| Advisor: | Stern Brothers \& Co. | Chicago, IL | Wayne Pierce |
| Borrower's Counsel: | Miller, Canfield, Paddock \& |  |  |
|  | Stone, P.L.C. | Chicago, IL | Paul Durbin |
| Bond Counsel: | Greenberg Traurig, LLP | Chicago, IL | Matt Lewin |
| Bank/Bond Purchaser: | The PrivateBank | Chicago, IL | James Marsh |
| Bank Counsel: | Chapman and Cutler LLP | Chicago, IL | Carol Thompson Kevin O'Neill |
| Real Estate Counsel: | Shoreline, a Law Corporation | Santa Monica, CA | Owen S. Solomon |
| Issuer Counsel: | Kutak Rock LLP | Chicago, IL | Kevin Barney |
| IFA Financial Advisor: | Sycamore Advisors, LLC | Chicago, IL | Courtney Tobin |

## LEGISLATIVE DISTRICTS

Congressional: 7
State Senate: 3
State House: 6

## \$36,000,000

April 13, $2017 \quad$ Westminster Village, Inc.

| REQUEST | Purpose: Bond proceeds will be used by Westminster Village, Inc. ("Westminster" or "WV" or the <br> "Borrower") to: (i) fund costs of the Project (described below), (ii) fund interest on the 2017 Bonds for a <br> period of approximately 18 months, and (iii) pay costs of issuance. |
| :--- | :--- |
|  | The Project includes the construction-unit, two story addition to the Martin Healthcare Center and the <br> construction and equipping of an approximately 13,295 square foot addition to its community center. A <br> portion (30 beds) of the existing Martin Healthcare Center will be and equipping of an approximately 38,370 <br> square foot, 48 demolished, resulting in a net increase of 18 skilled nursing beds. <br> Program: Conduit 501(c)(3) Revenue Bonds |
| Extraordinary Conditions: None. |  |

# ILLINOIS FINANCE AUTHORITY <br> BOARD SUMMARY <br> April 13, 2017 

## Project: Westminster Village, Inc.

| STATISTICS |  |  |
| :---: | :---: | :---: |
| Project Number: | 12388 | Par Amount: \$36,000,000 (Not-to- |
| Exceed) |  |  |
| Type: 501(c)(3) Bonds | IFA Staff: | Pam Lenane |
| City: Bloomington | County/Region: | McLean/North Central |

## BOARD ACTION

Final Board Resolution (One-time Consideration) No IFA Funds at Risk
Conduit 501(c)(3) Bonds No Extraordinary Conditions
Credit Review Committee recommends approval

## VOTING RECORD

This is the first time this project is being presented to the IFA Board of Directors.

## PURPOSE

Bond proceeds will be used by Westminster Village, Inc. ("Westminster" or "WV" or the "Borrower") to: (i) fund costs of the Project (described below), (ii) fund interest on the 2017 Bonds for a period of approximately 18 months,

The Project includes the construction and equipping of an approximately 38,370 square foot, 48 -unit, two story addition to the Martin Healthcare Center and the construction and equipping of an approximately 13,295 square foot addition to its community center. A portion (30 beds) of the existing Martin Healthcare Center will be demolished, resulting in a net increase of 18 skilled nursing beds.

## IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are a form of municipal bonds that 501(c)(3) corporations can use to finance and refinance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal income tax-exempt status on interest earned on the Bonds paid to bondholders and thereby reducing the borrower's interest expense.

## VOLUME CAP

501(c)(3) Bond issues do not require Volume Cap.

|  | JOBS |
| :--- | :--- |
| Current employment: 162.5 FTEs | Projected new jobs: 21.4 FTEs |
| Retained jobs: | N/A |

## ESTIMATED SOURCES AND USES OF FUNDS



## PROJECT SUMMARY

Bond proceeds will be used by Westminster Village, Inc. ("Westminster" or "WV" or the "Borrower") to: (i) fund costs of the Project (described below), (ii) fund interest on the 2017 Bonds for a period of approximately 18 months, and (iii) pay costs of issuance.

The Project includes the construction and equipping of an approximately 38,370 square foot, 48 -unit, two story addition to the Martin Healthcare Center and the construction and equipping of an approximately 13,295 square foot addition to its community center. A portion ( 30 beds) of the existing Martin Healthcare Center will be demolished, resulting in a net increase of 18 skilled nursing beds.

## BUSINESS SUMMARY

Westminster Village is an independent Illinois not-for-profit corporation opened in 1979. WV's history began in the early 1970s when Reverend Phillip Queen of Second Presbyterian Church and Dr. Harold Martin formed a committee to develop a senior living community. At the same time, a not-for-profit chain of communities, Presbyterian Housing Program (PHP) began investigating possibilities in Central Illinois.

In 1977, the 40-acre plot was purchased and construction began, opening in 1979. In 1981, WV became independent from PHP and was established as a not-for-profit. Today, Westminster Village's 40 -acre campus is comprised of: (i) 198 independent living units ("ILUs") including 22 duplexes, (ii) 52 assisted living units ("ALUs"), and (iii) 78 skilled nursing beds ("SNBs").

## ECONOMIC DISCLOSURE STATEMENT



* Board Member Dave Rutledge abstained from all votes on this financing because he is with the Lead Bank Purchaser, First Midwest Bank.


## PROFESSIONAL \& FINANCIAL

| Borrower's Counsel: | Miller, Hall \& Triggs LLC | Peoria, IL | Rick Joseph |
| :--- | :--- | :--- | :--- |
| Bond Counsel: | Chapman and Cutler LLP | Chicago, IL | John Bibby |
| Placement Agent: | Zeigler | Chicago, IL | William Carney |
| Lead Bank Purchaser: | First Midwest Bank | Chicago, IL | Kimberly McMahon |
| Lead Bank Counsel: | Dentons | Chicago, IL | Kathryn Ashton |
| Participant Bank Purchaser: | Commerce Bank | Kansas City, MO Jennifer Elder |  |
| Participant Bank Counsel: | Stinson Leonard Street LLP | Kansas City, MO Don Kirkpatrick |  |
| IFA Counsel: | Katten Muchin Rosenman LLP | Chicago, IL | Chad Doobay |
| IFA Financial Advisor: | Acacia Financial Group, Inc. | Chicago, IL | Phoebe Selden |

## LEGISLATIVE DISTRICTS

| Congressional: |  | 18 |
| :--- | :--- | :--- |
| State Senate: |  | 44 |
| State House: | 88 |  |

## SERVICE AREA

A map detailing the locations of the corporate office of Westminster Village is presented below.


ILINOIS FINANCE AUTHORITY
LLINOIS FINANCE AUTHORIT

| April 13, 2017 | \$20,160,000 <br> The Lodge of Northbrook, Inc. |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Request | Purpose: Bond proceeds will be used by The Lodge of Northbrook, Inc. (the "Borrower", the "Corporation" or "The Lodge") for refinancing existing construction indebtedness and for financing capital improvements including: (i) the acquisition of an additional leasehold interest in approximately 5.303 acres of land, (ii) the construction of 60 independent living units and 8 two-bed assisted living units in a 157,983 square foot three story building, including the construction of a 26,266 square foot underground parking facility, Phase IV of a housing complex for the elderly at 2244 Founders Drive in Northbrook, Cook County, Illinois, and (iii) the acquisition, construction, renovation and refinancing of various other capital improvements and equipment related to the complex (collectively, the "Project"), and pay certain expenses in connection with the issuance of the Bonds. <br> Program: Conduit 501(c)(3) Revenue Bonds <br> Extraordinary Conditions: None. |  |  |  |
| Board Actions | Final Bond Resolution (One-time consideration). |  |  |  |
| Job Data | 13 Current jobs 18 New jobs projected <br> N/A Retained jobs 75 Construction jobs projected |  |  |  |
| DESCRIPTION | - Location: Northbrook, Illinois (Cook County/Northeast Region) <br> - The Lodge of Northbrook has completed Phase I, II and III containing 96 units and common areas and services located at 2220 Founders Drive in Northbrook. Phase IV, containing 60 independent living units, 8 two-bed assisted living units and common areas will commence construction in February 2017. The Lodge is designed around the needs and wants of seniors who want to take advantage of home ownership atmosphere without all the responsibility and liability that comes with home ownership. Essex Corporation, as developer of the community, brings substantial expertise to The Lodge of Northbrook, having designed, built, and managed three similar projects in the Chicago area as well as 30+ senior residences throughout the Midwest. |  |  |  |
| SECURITY | - The 2017 bondholder will have a leasehold mortgage and an assignment of rents and leases. The leasehold has approximately 95 years left before the lease expires on February 29, 2112. <br> - Guaranty by individual shareholders of Essex Corporation (Developer) as to prompt payment of the indebtedness and punctual performance of all obligations of the Borrower undertaken pursuant to the Indebtedness or as otherwise required by the Loan Documents. Guaranty is in place during marketing of Phase IV. Guaranty will be released upon the Net Revenues of the Borrower equaling or exceeding $115 \%$ of the Average Annual Debt Service Requirements of the Borrower for one full calendar year (which will indicate sufficient occupancy levels). |  |  |  |
| Maturity | - Not later than 30 years after 2017 issuance date. |  |  |  |
| Structure | - The place of finance contemplates a bank direct purchase by Great Western Bank. |  |  |  |
| Sources and Uses | Sources: Uses: |  |  |  |
|  | IFA Bonds | \$20,160,000 | Land Costs | \$565,000 |
|  | Entrance Fees | 18,668,286 | New Construction | \$28,651,268 |
|  |  |  | Absorption / Debt Service Reserve | \$1,541,715 |
|  |  |  | Furniture / Equipment | \$893,326 |
|  |  |  | Architectural, Engineering \& Design | \$952,004 |
|  |  |  | Legal \& Financing | \$738,561 |
|  |  |  | Professional / Marketing | \$4,808,178 |
|  |  |  | Capitalized Interest | \$678,234 |
|  | Total | \$38,828,286 | Total | \$38,828,286 |
| Recommendation | Credit Review Committee recommends approval. |  |  |  |

# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY <br> April 13, 2017 

## Project: The Lodge of Northbrook, Inc.

|  | STATISTICS |  |  |
| :--- | :--- | :---: | :--- |
| Project Number: | 12375 | Amount: | \$20,160,000 (not-to-exceed) |
| Type: | 501(c)(3) Bonds | IFA Staff: Pam Lenane |  |
| Location: | Northbrook, Illinois | County/Region: Cook County/ Northeast |  |

## BOARD ACTION

| Final Bond Resolution (One-time consideration) |  |
| :--- | :--- |
| Conduit 501(c)(3) Bonds | No extraordinary conditions |
| Credit Review Committee recommends approval | No IFA funds at risk |

## PURPOSE

Bond proceeds will be used by The Lodge of Northbrook, Inc. (the "Borrower", the "Corporation" or "The Lodge") for refinancing existing construction indebtedness and for financing capital improvements including: (i) the acquisition of an additional leasehold interest in approximately 5.303 acres of land, (ii) the construction of 60 independent living units and 8 two-bed assisted living units in a 157,983 square foot three story building, including the construction of a 26,266 square foot underground parking facility, Phase IV of a housing complex for the elderly at 2244 Founders Drive in Northbrook, Cook County, Illinois, and (iii) the acquisition, construction, renovation and refinancing of various other capital improvements and equipment related to the complex (collectively, the "Project"), and pay certain expenses in connection with the issuance of the Bonds.

## IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are a form of municipal bond financing that 501(c)(3) corporations can use to finance and refinance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal income taxexempt status on interest earned on the Bonds paid to bondholders, thereby reducing the Borrower's interest expense.

VOLUME CAP
501(c)(3) Bonds do not require Volume Cap.

## ESTIMATED SOURCES AND USES OF FUNDS

## Sources: <br> IFA Bonds <br> Entrance Fees

Total

## Uses:

$\begin{array}{r}\$ 20,160,000 \\ 18,668,286 \\ \hline\end{array}$
Land Costs
\$565,000
28,651,268
1,541,715
893,326
952,004
738,561
4,808,178
678,234
\$38,828,286

## JOBS

Current employment: 13

Jobs retained: N/A

| Projected new jobs: | 18 |
| :--- | :--- |
| Construction jobs: | 75 |

## FINANCING SUMMARY/STRUCTURE

Security: | The bondholder will have a leasehold mortgage and an assignment of rents and leases. |
| :--- |
| The leasehold has approximately 95 years left before the lease expires on February |
| 29, 2112. |

| Guaranty by individual shareholders of Essex Corporation (Developer) as to prompt |
| :--- |
| payment of the indebtedness and punctual performance of all obligations of the |
| Borrower undertaken pursuant to the Indebtedness or as otherwise required by the |
| Loan Documents. Guaranty is in place during marketing of Phase IV. Guaranty will |
| be released upon the Net Revenues of the Borrower equaling or exceeding 115\% of |
| the Average Annual Debt Service Requirements of the Borrower for one full calendar |
| year (which will indicate sufficient occupancy levels). |

Structure:
Ine plan of finance contemplates a Direct Purchase Bond by Great Western Bank.
The Bonds will be issued to take-out a bank construction loan on Phase III of this
project and provide financing of the fourth phase of construction.

## PROJECT SUMMARY (FOR FINAL BOND RESOLUTION)

Bond proceeds will be used by The Lodge of Northbrook, Inc. (the "Borrower", the "Corporation" or "The Lodge") for refinancing existing construction indebtedness and for financing capital improvements including: (i) the acquisition of an additional leasehold interest in approximately 5.303 acres of land, (ii) the construction of 60 independent living units and 8 two-bed assisted living units in a 157,983 square foot three story building, including the construction of a 26,266 square foot underground parking facility, Phase IV of a housing complex for the elderly at 2244 Founders Drive in Northbrook, Cook County, Illinois, and (iii) the acquisition, construction, renovation and refinancing of various other capital improvements and equipment related to the complex (collectively, the "Project"), and pay certain expenses in connection with the issuance of the Bonds.

## BUSINESS SUMMARY

Background: The Lodge of Northbrook, Inc. (the "Borrower") is an Illinois not-for-profit 501(c)(3) organization that was incorporated on August 16, 2011 to provide residential facilities for the aged. The facilities are designed to meet the needs of the aged, including suitable housing, civic, cultural and recreational activities, and an overall environment conducive to dignity and independence. Phases I, II and III of The Lodge of Northbrook, Inc. are three story brick buildings designed around the needs and wants of seniors who want to take advantage of home ownership atmosphere without all the responsibility and liability that comes with home ownership. Phases I, II and III consist of 96 independent living units and common areas. Construction of

Phase IV on a site adjacent to Phases I, II and III of the project will begin in February 2017 and will consist of 60 independent living units and 8 two-bed assisted living units and common areas.

According to US Census data, there are 20,685 households with people over 65 years of age and annual incomes over $\$ 35,000$ living within a 5 -mile radius of the project site.

The units are now priced with entrance fees ranging from $\$ 88,886$ to $\$ 667,058$ and monthly fees ranging from $\$ 992$ to $\$ 4,547$. Residents may participate in an optional meal plan for an additional charge. Residents paying a supplemental fee in addition to the entrance fee will receive a discount in the standard monthly fee. The entrance and supplemental fees are returned to residents (or their estate) upon leaving the community from payments made by new incoming residents.

The site is zoned appropriately ("RS").
The Developer: Essex Corporation ("Essex" or the "Developer"), a Nebraska corporation, is the project developer and administrator pursuant to a development and management agreement with The Lodge of Northbrook, Inc.

Essex Corporation has been active in designing, developing, constructing, marketing, financing and managing senior housing since its inception in 1976. The company offers its services to not-for-profit (or for-profit) owners on a bundled or unbundled basis and on a turn-key or joint venture format.

Essex has developed over 3,000 senior housing units in 11 states in the West and Midwest, in projects ranging in size from $\$ 500,000$ to $\$ 25,000,000$. Essex Corporation currently manages The Lodge of Northbrook and other similar facilities.

Essex Corporation was the developer for The Reserve of Geneva, a senior living facility financed with IFA Bonds in 2005 and 2014. All payments on The Reserve of Geneva project (owned by another entity, but pre-developed with the assistance of Essex) have been made as scheduled as of $3 / 1 / 2017$.

The Investor: Great Western Bank (the "Bank" or the "Investor") has experience in the acquisition, holding, selling and otherwise dealing with a portfolio of federally tax-exempt mortgage revenue bonds which have been issued to provide construction and/or permanent financing of senior housing properties.

Great Western Bancorp, Inc. (NYSE: GWB) is the bank holding company for Great Western Bank, a regional bank with over 170 branches in markets across nine states. The Bank was founded more than 80 years ago as a hometown, community bank. Great Western Bank retains their position as a hometown bank in the communities they serve. The Bank has $\$ 11.42$ billion in assets, and equity of nearly $\$ 1.7$ billion. Credit Ratings: Kroll Senior Unsecured BBB+ (Holding Company), A- (Bank).

## ECONOMIC DISCLOSURE STATEMENT

| Applicant: | The Lodge of Northbrook, Inc. |
| :--- | :--- |
| Site Address: | 2220 Founders Drive <br> Northbrook, IL 60062 <br> $(847) 772-9100$ |
| Contact: | Julie Bennett, Vice President, Essex Corporation, Developer |
| Website: | http://www.lodgeofnorthbrook.com |

Project name: The Lodge of Northbrook, Inc. (Series 2017)
Organization: 501(c)(3) Not-for-Profit Corporation
State:
Illinois

Board Members:

| Charles Bell | Jenanne Rock |
| :--- | :--- |
| Patrick Brown | Art Brantman |
| Mary Staackmann | Robert Lozaro |


|  | PROFESSIONAL \& FINANCIAL |  |  |
| :--- | :--- | :--- | :--- |
| Borrower's Counsel: | Aronberg Goldgehn | Omaha | Robert Sodikoff |
| Bond Counsel: | Baird Holm | Omaha | Chuck Addy |
| Bond Purchaser: | Great Western Bank | Omaha | Gordon Harnisch |
| Accountant: | Lutz \& Company | Omaha | Shawn Wederquist |
| Architect: | Avant Architects | Omaha | Larry Smith |
| General Contractor: | McShane Construction | Rosemont | Matt Dougherty |
| IFA Counsel: | Charity \& Associates | Chicago | Tim Hinchman |
| IFA Financial Advisor: | Sycamore Advisors, LLC | Chicago | Courtney Tobin |

## LEGISLATIVE DISTRICTS

| Congressional: | 9 |
| :--- | ---: |
| State Senate: | 9 |
| State House: | 17 |

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## SERVICE AREA

The Lodge of Northbrook, Inc.'s primary service area includes the city of Northbrook, IL and its surrounding community.


| Request | Purpose: Bond proceeds will be used by Ann \& Robert H. Lurie Children's Hospital of Chicago ("Lurie Children's", "Lurie", the "Hospital", or the "Borrower") to: (i) advance refund all or a portion of the IFA Series 2008A and 2008B Bonds, and (ii) pay costs of issuance. <br> Program: Conduit 501(c)(3) Revenue Bonds <br> Extraordinary Conditions: None. |
| :---: | :---: |
| Board Actions | Final Bond Resolution (One-time consideration). |
| Material Changes | None. |
| Job Data | 4,758 (All of Lurie, 3/28/2017) Current jobs N/A New jobs projected <br> N/A Retained jobs N/A Construction jobs projected |
| DESCRIPTION | - Location: Cook County/Northeast <br> - Ann \& Robert H. Lurie Children's Hospital of Chicago (formerly, The Children's Memorial Hospital) ("the Hospital") is an Illinois not-for-profit corporation that presently owns and operates the only full-service, independent, freestanding pediatric hospital in Illinois, with 288 licensed beds, as well as a full range of inpatient and outpatient care and related ancillary services. <br> - Lurie Children's is a nationally recognized children's hospital and is the leading provider of complex quaternary pediatric services in the Chicagoland area. In addition, for more than 60 years, Lurie Children's has served as the pediatric training site for Northwestern University's Feinberg School of Medicine, training residents, medical students and fellows who will comprise the next generation of health care providers. The Hospital has a full range of inpatient and outpatient care and related ancillary services. |
| SECURITY/MATURITY | - The Bonds will be secured by the Borrower's Direct Note Obligations issued pursuant to its Master Trust Indenture ("MTI") and an assignment of and security interest in the Gross Revenue of the Borrower. <br> - 2008A - August 15, 2047; 2008B - August 15, 2039 |
| Credit Indicators |  |
| Structure | - The Bonds will be sold in a public offering by JP Morgan Securities LLC, Goldman Sachs \& Co. and Loop Capital Markets LLC. |
| Sources and Uses | Sources:  Uses:  <br> IFA Bonds $\underline{\$ 225,000,000}$ Refunding Escrow Deposits $\$ 221,625,000$ <br>   Costs of Issuance $\underline{3,375,000}$ |
|  | Total $\quad \underline{\underline{\$ 25,000}, 000}$ Total $\underline{\underline{\mathbf{2 2 5}} \mathbf{0 2 0 0 , 0 0 0}}$ |
| Recommendation | Credit Review Committee recommends approval. |

## ILLINOIS FINANCE AUTHORITY BOARD SUMMARY <br> April 13, 2017

## Project: Ann \& Robert H. Lurie Children's Hospital of Chicago

## STATISTICS

Project Number: 12389
Amount: $\quad \$ 225,000,000$ (Not-to-Exceed)
IFA Staff: Pam Lenane
County/Region: Cook/Northeast

## BOARD ACTION

Final Bond Resolution (One-time consideration)
Conduit 501(c)(3) Bonds
Credit Review Committee recommends approval

No IFA Funds at Risk
No Extraordinary Conditions

## PURPOSE

Bond proceeds will be used by Ann \& Robert H. Lurie Children's Hospital of Chicago ("Lurie Children's", "Lurie", the "Hospital", or the "Borrower") to: (i) advance refund all or a portion of the IFA Series 2008A and 2008B Bonds, and (ii) pay costs of issuance.

## IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are a form of municipal bonds that 501(c)(3) corporations can use to finance and refinance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal income tax-exempt status on interest earned on the Bonds paid to bondholders and thereby reducing the borrower's interest expense.

VOLUME CAP
501(c)(3) bond issues do not require Volume Cap.

|  |  | JOBS |  |
| :--- | :--- | :--- | :--- |
| Current employment: | 4,758 (All of Lurie, 3/28/17) | Projected new jobs: N/A |  |
| Jobs retained: | N/A | Construction jobs: N/A |  |
|  |  |  |  |

ESTIMATED SOURCES AND USES OF FUNDS

| Sources: |  | Uses: |  |
| :--- | :--- | :--- | ---: |
| IFA Bonds | $\underline{\$ 225,000,000}$ | Refunding Escrow Deposits | $\$ 221,625,000$ |
|  |  | Costs of Issuance | $\underline{3,375,000}$ |
| Total | $\underline{\mathbf{\$ 2 2 5 , 0 0 0 , 0 0 0}}$ | Total | $\underline{\underline{\mathbf{2 2 5}, 000,000}}$ |

## FINANCING SUMMARY

| Security: | The Bonds will be secured by the Borrower's Direct Note Obligations issued pursuant to <br> its Master Trust Indenture ("MTI") and an assignment of and security interest in the <br> Gross Revenue of the Borrower. |
| :--- | :--- |
| Structure: | The Bonds will be sold in a public offering by JP Morgan Securities LLC, Goldman <br> Sachs \& Co. and Loop Capital Markets LLC. |
| Interest Rate: | To be determined at pricing. | | Interest Mode: | The plan of finance contemplates fixed rate bonds. |
| :--- | :--- |
| Credit Enhancement: | None |
| Maturity: | 2008A - August 15, 2047; 2008B - August 15, 2039 |

## PROJECT SUMMARY

Bond proceeds will be used by Ann \& Robert H. Lurie Children's Hospital of Chicago ("Lurie Children’s", "Lurie", the "Hospital", or the "Borrower") to: (i) advance refund all or a portion of the IFA Series 2008A and 2008B Bonds, and (ii) pay costs of issuance.

## BUSINESS SUMMARY

Children's Hospital of Chicago Medical Center (the "Medical Center"), an Illinois not-for-profit Corporation is the sole member of Ann \& Robert H. Lurie Children's Hospital of Chicago ("the Hospital"), an Illinois not-forprofit corporation. The Hospital was founded in 1882 by Julia Foster Porter to provide medical care for all children. Today, the Medical Center and its affiliates comprise an independent, freestanding academic institution dedicated to the health and well-being of all children. The Medical Center is also the sole member of Ann \& Robert H. Lurie Children's Hospital of Chicago Foundation ("the Foundation"), Stanley Manne Children's Research Institute ("the Research Center), Pediatric Faculty Foundation, Inc. ("PFF") and Almost Home Kids ("AHK"), all Illinois not-for-profit corporations.

The Hospital owns and operates a pediatric hospital with 288 licensed beds in Chicago, Illinois. The Hospital provides a complete range of pediatric health care services, including pediatric inpatient medical and surgical care, tertiary and quaternary care services, and emergency services. The Hospital operates more than 50 specialty and primary care outpatient clinic at its main campus in the Streeterville neighborhood and throughout the Chicago area, as well as two ambulatory care facilities and thirteen outpatient specialty centers in the surrounding metro Chicago areas.

# ECONOMIC DISCLOSURE STATEMENT 

Applicant:
Ann \& Robert H. Lurie Children's Hospital of Chicago
Site Address: $\quad 225$ East Chicago Ave. Chicago, IL 60611
Contact: Ron Blaustein, Chief Financial Officer
Website: www.luriechildrens.org
Project Name: $\quad$ Anne \& Robert H. Lurie Children's Hospital of Chicago
Organization: $\quad 501(\mathrm{cc}(3)$ Not-For-Profit Corporation
State:
Illinois
Board of Directors:

## CHILDREN'S HOSPITAL OF CHICAGO MEDICAL CENTER / ANN \& ROBERT H. LURIE CHILDREN'S HOSPITAL OF CHICAGO BOARDS OF DIRECTORS, OFFICERS AND COMMITTEES $\underline{2017}$

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Jia Zhao

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Roxanne Martino, Vice Chair
Andrew J. McKenna, Vice Chair
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Nancy M. Borders, Corporate
Secretary

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President, Founders' Board
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Chairman, Medical Imaging
Thomas P. Green, MD
Chair, Dept. of Medicine
Mary J.C. Hendrix, PhD
President \& Director of Research
Daniel T.W. Lum, MD
VP, Medical/Dental Staff
Patrick M. Magoon
President \& CEO
*Eric G. Neilson, MD Dean, NUFSM
Edward S. Ogata, MD Chief Medical Officer
Seth Prostic
Chairman, MRIC
Marleta Reynolds, MD
Surgeon in Chief
*H. William Schnaper, MD
Vice Chair, Dept. of Pediatrics NUFSM
Edward Traisman, MD
President, Medical/Dental Staff
*Northwestern University
Feinberg School of Medicine

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William L. Bax
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Barbara L. Bowles
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James M. Jenness
Robert P. Knight
Ann Lurie
Andrew McNally IV
Andrea Redmond
Alan Schriesheim, PhD
Gordon I. Segal
Thomas M. Tully
Florence Wheeler
H. Blair White

Peter S. Willmott
David P. Yeag

## PROFESSIONAL \& FINANCIAL

| Borrower's Counsel: | SNR Denton US LLP | Chicago | Mary Wilson |
| :--- | :--- | :--- | :--- |
| Accountant: | PricewaterhouseCoopers | Chicago | Shea Fowler |
| Financial Advisor: | Kaufman Hall | Chicago | Therese Wareham |
| Bond Counsel: | Chapman and Cutler LLP | Chicago | Mike Mitchell |
| Underwriters: | JP Morgan Securities LLC | Chicago | Meghan O'Keefe |
|  | Goldman Sachs \& Co. | New York | Sue Benz |
|  | Loop Capital Markets LLC | Chicago | Prakesh Ramani |
| Underwriters Counsel: | Nixon Peabody LLP | Chicago | Julie Seymour |
| IFA Counsel: | Burke, Burns \& Pinelli, Ltd. | Chicago | Steve Welcome |
| IFA Financial Advisor: | Acacia Financial Group, Inc. | Chicago | Phoebe Selden |

## LEGISLATIVE DISTRICTS

Congressional: 7
State Senate: 13
State House: 26

## SERVICE AREA

Lurie Children's remains the only stand-alone acute care pediatric facility in the state. Its market share has increased to $29 \%$ from $27 \%$; Advocate Children's Hospital, the next-largest provider of pediatric services, has an $18 \%$ share. CHCMC's large active physician base of over 1,200, including approximately 500 employed pediatric care and
pediatric subspecialty physicians, helps support the hospital with its breadth and depth of specialties and CHCMC's larger research and educational mission.

The hospital's market position is enhanced by its affiliations with Northwestern Memorial Hospital ("NMH") and the Feinberg School of Medicine ("FSM"). The affiliation strengthens Lurie Children's physician recruiting and alignment initiatives. As FSM's primary teaching hospital, virtually all of Lurie Children's hospital-based physicians hold faculty appointments at the medical school. In addition to its affiliation with Northwestern, Lurie Children's has extended its geographic reach through strategic partnerships with 14 hospitals and Lurie Children's 11 outpatient centers located throughout the Chicago metropolitan area.


## Main hospital in Chicago (Streeterville)

Partner hospitals

- Arlington Heights: Northwest Community Hospital
- Aurora: Presence Mercy Medical Center
- Chicago (Jackson Park): La Rabida Children’s Hospital
- Chicago (Humboldt Park): Norwegian American
- Chicago (Lincoln Square) Swedish Covenant Hospital
- Chicago (Streeterville): Prentice Women’s Hospital
- Chicago (Bronzeville): Mercy Hospital \& Medical Center
- Geneva: Northwestern Medicine Delnor Hospital
- Hinsdale: Adventist Hinsdale Hospital
- Huntley: Centegra Hospital NEW
- New Lenox: Silver Cross Hospital
- Lake Forest: Northwestern Lake Forest Hospital
- Melrose Park: Westlake Hospital
- Oak Park: West Suburban Medical Center
- Winfield: Lurie Children's at Northwestern Medicine of Central DuPage Hospital



## Outpatient Services

- Arlington Heights: Northwest Community Hospital
- Geneva: Delnor Community Hospital
- Grayslake: 1475 E. Belvidere Road
- Huntley: Centegra Hospital - NEW
- Lake Forest: Northwestern Lake Forest Hospital
- Lincoln Park: 2515 N. Clark/467 W. Deming Place
- Lincoln Square: Swedish Covenant Hospital
- New Lenox: Silver Cross Hospital
- Northbrook: 1131 Techny Road
- Westchester (two locations):

2301 Enterprise Drive
11301 West Cermak Road

- Winfield: Lurie Children's at Central DuPage Hospital
- Uptown: Lawrence and Broadway Avenues

Lurie Children's Primary Care - Town \& Country Pediatrics

- Halsted: 1460 N. Halsted Street
- Lincoln Avenue: 6374 N Lincoln Avenue
- Glenview: 2601 Compass Road, Glenview

Almost Home Kids

- Almost Home Kids - Naperville
- Almost Home Kids - Chicago


# ILLINOIS FINANCE AUTHORITY 

## Memorandum

To: IFA Board of Directors
From: Rich Frampton
Date: $\quad$ April 13, 2017
Re: $\quad$ Resolution to Authorize Establishment of the Illinois Finance Authority Green
Community Program to Use Available Qualified Energy Conservation Bond Issuance
Authority to Finance Energy Retrofit Projects and Energy Conservation and Generation
Projects at Facilities Owned by 501(c)(3) Corporations or by For-Profit Companies

## Background - What is a Qualified Energy Conservation Bond ("QECB")?

Qualified Energy Conservation Bonds ("QECBs") are taxable tax credit bonds authorized under Section 54 of the Internal Revenue Code of 1986, as amended (the "Code"). QECBs are designed to provide an interest rate subsidy for energy savings and energy conservation-related capital improvement projects undertaken generally by (i) units of state or local government (for financing such improvements at governmentally-owned buildings) or (ii) pursuant to a "Green Community Program", which may provide loans (or other repayment mechanisms) or grants that are broadly available to members of the general public, including individuals or businesses.

Provisions of the QECB laws were clarified and expanded in 2009 under the American Reinvestment and Recovery Act of 2009 ("ARRA") and refined in subsequent IRS Notices and related guidance from the U.S. Department of the Treasury. The accompanying Resolution attached to this memorandum provides specific citations to (i) all applicable Code provisions, (ii) IRS/Treasury Notices relating to Section 54D, and (iii) references to pertinent sections of the Illinois Finance Authority Act.

How do QECBs work, and what is the benefit to a prospective QECB Borrower?
Code Section 54D, as amended, allows QECB borrowers to select one of two QECB subsidy methods.
Although Code Section 54D provides two QECB subsidy options, essentially all QECB Borrowers since 2009 have elected the "Direct QECB Subsidy Method", under which (i) the QECB borrower pays (and the bond investor receives) a taxable interest rate on the QECB and (ii) the QECB borrower receives an annual Interest Rebate from the U.S. Treasury to offset the Taxable Bond Rate. Presently, the U.S. Treasury allows maximum maturities of up to 31 years (subject to lender constraints on the maximum nominal maturity).

## - Quantifying QECB Savings from the QECB Direct Pay Subsidy/Rebate from the U.S. Treasury to a QECB Borrower:

Based on the Qualified Tax Credit Rate posted as of 4/3/2017 (updated daily on the "TreasuryDirect" website), the QECB Direct Subsidy would effectively reduce the Taxable Interest Rate paid by the Borrower by $3.14 \%$.

Thus, for a QECB Borrower that negotiates a 5.00\% fixed rate from a lender/investor, the QECB Borrower would receive a $3.14 \%$ direct pay interest rebate from the U.S. Treasury that would reduce the effective interest rate on the QECB borrowing to only $1.86 \%$ (while the lender/investor receives the $5.00 \%$ taxable interest rate borne on the Bond). (Note: the Direct Pay QECB Subsidy has been subject to sequestration (i.e., reduction) in the federal budget. The applicable sequester reduction percentage that will be applied to the payments made to issuers (or conduit borrowers) of Direct Pay Subsidy Bonds in federal FY 2017 (including QECBs) will be 6.9 percent.)

## Illinois QECB Activity to Date:

As detailed in the attached Resolution, Illinois received an allocation of $\$ 133,846,000$ of QECB allocation for use statewide in 2009.

Consistent with IRS guidance on QECB allocations, the State of Illinois sub-allocated the $\$ 133.846$ million allocation to the following issuers based on their relative population: (1) the 8 municipalities with populations over 100,000 , (2) the 19 counties with populations over 100,000 , while (3) the remaining $\$ 22,620,783$ was ultimately allocated to the Illinois Finance Authority for use statewide.

The following table summarizes QECB issuance/allocation activity across the 27 local government QECB allocatees and IFA as of $3 / 1 / 2017$ :

| 川linois - 2009 OECB Allocatees |  | Initial 2009 Allocation |  | $\begin{aligned} & \text { Allocated to } \\ & \hline \text { Date } \end{aligned}$ | Unused Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }^{1}$ The 8 Municipalities with $>100,000$ population: | \$ | 39,564,954 | \$ | 31,443,201 | \$ | 8,121,753 |
| ${ }^{2}$ The 19 Counties with $>100,000$ population: | \$ | 71,660,263 | \$ | 38,351,799 | \$ | 33,308,464 |
| ${ }^{3}$ Illinois Finance Authority - statewide issuer: | \$ | 22,620,783 | \$ | 21,865,000 | \$ | 755,783 |
| Totals: | \$ | 133,846,000 | \$ | 91,660,000 | \$ | 42,186,000 |

Notes:
${ }^{1}$ The 8 municipalities are: Aurora, Chicago, Elgin, Joliet, Naperville, Peoria, Rockford, and Springfield
${ }^{2}$ The 19 counties are: Champaign, Cook, DeKalb, DuPage, Kane, Kankakee, Lake, LaSalle, Macon, Madison, McHenry McLean, Peoria, Rock Island, Sangamon, St. Clair, Tazewell, Will, and Winnebago.
${ }^{3}$ IFA has transferred its allocations for government-purpose projects to the following issuers: (i) the Village of Deerfield; (ii) Southern Illinois University (Carbondale), and (iii) The Metropolitan Water Reclamation District of Metropolitan Chicago

## Assessment of Uses for Remaining IFA QECB Allocation - \$755,783:

- Activity to Date: IFA QECB Allocation Transfers to 3 Governmental Issuers for Government Purpose Projects:

At the April 14, 2016 IFA Board Meeting, the IFA Board approved a Resolution transferring $\$ 4.0$ million of IFA's remaining QECB allocation to The Metropolitan Water Reclamation District of Metropolitan Chicago.

For each of the three prior IFA QECB allocation transfers, the underlying projects (i) benefitted governmental users and (ii) financed capital expenditures associated with energy conservation and energy savings projects that each borrower could document produced the minimum required $20 \%$ energy savings specified under Code Section 54.

During the April 2016 Tax-Exempt Committee Meeting, it was suggested that IFA offer the remaining approximately $\$ 755,000$ to the local allocatees on a first-ready, first-served basis.

Before pursuing a reallocation to a local government issuer, IFA staff decided to evaluate the possibility of using the remaining allocation to issue Bonds by creating a "Green Community Program" under Code Section 54D, as discussed further below.

- Evaluating Viability of IFA Establishing a "Green Community Program" Pursuant to Code Section 54D:

Summary of Federal Guidance from the U.S. Congress Conference Committee Evaluating QECBs and subsequent IRS Notices:

- As cited in the attached Resolution, provisions providing greater guidance relating to the creation of "Green Community Programs" under Code Section 54D were amended pursuant to ARRA in 2009 and clarified in subsequent Notices released by the U.S. Treasury Department and the Internal Revenue Service.
- More generally, in 2009, the U.S. Congress Conference Committee evaluating QECBs determined that the 2009 QECB Allocation should also enable States to implement Green Community Programs to issue QECBs for the purpose of financing retrofits of existing private buildings through loans and/or grants to individual homeowners or businesses, or through other repayment mechanisms.
- Code Section 54D provides that "qualified conservation purposes" include "capital expenditures" incurred to implement Green Community Programs.
- As further cited in the attached Resolution, pursuant to IRS Notice 2012-44, 2012-28 IRB 45 (June 25, 2012), eligible Green Community Program purposes are "broadly construed" to include capital expenditures incurred for the promotion of energy savings through retrofitting initiatives for heating, cooling, lighting, water-saving, storm-water reducing, or other efficiency measures that involve a loan (or other repayment mechanism) or grant program that is broadly available to members of the general public, including individuals or businesses.
o Additional eligible purposes include: (i) distributed generation initiatives and (ii) transportation initiatives.

Given the flexibility offered through the "broadly construed" concept, an IFA Green Community Program would provide sufficient flexibility to finance Code 501(c)(3) organizations and private businesses that are seeking to undertake retrofit projects (or retrofit projects that also include on-site renewable energy production from wind, photovoltaic, geothermal, or other renewable resources). (Please refer to the ninth ( $9^{\text {th }}$ ) "Whereas" clause in the attached Resolution for specific IRS Notice guidance, including the "broadly construed" purposes concept.)

## Virginia's Conduit QECB Green Community Program for Code 501(c)(3) and Business Borrowers:

The most prominent example of a similar Green Community Program concept in operation is the State of Virginia Department of Mines, Minerals, and Energy's "VirginiaSAVES"TM Green Community Program ("VA Saves"). The VA Saves program was created in 2015 and uses the state's QECB allocation to issue conduit Bonds through the Virginia Small Business Financing Authority and the Virginia Resources Authority to provide QECB Direct Pay Subsidy financing to Code 501(c)(3) organizations and businesses.

Of particular note, the Virginia Small Business Financing Authority has issued conduit QECBs for several Code 501(c)(3) organizations including (i) Eastern Mennonite University in Harrisonburg VA and (ii) Randolph Macon Academy, Front Royal, VA. While most of Virginia's conduit QECBs have been larger ( $\$ 3.0$ million to $\$ 7.0$ million), the VA Saves program has also financed several projects of less than $\$ 1$ million (see www.vasaves.gcp.com for additional information).

As noted previously, the savings offered through the QECB subsidy substantially exceed the savings (spreads) available on a comparably sized tax-exempt bond issue. Accordingly, a $\$ 1.0$ million QECB issue would generate $\$ 31,400$ in annual savings to the QECB Borrower - representing significant savings (even on a small principal amount).

## Conclusions/Evaluation - IFA Development of a Green Community Program:

Because the Authority has the statutory power under 20 ILCS 3501/825-110 to aggregate waived (i.e., transferred) QECB allocations from the 27 local QECB allocatees in order to issue QECBs statewide, it is in the best interest of the State of Illinois for the Illinois Finance Authority to develop and offer a Green Community Program for the benefit of existing QECB allocatees, Code 501(c)(3) organizations, and businesses within the State of Illinois.

As contemplated, an IFA Green Community Program platform would also enable all 27 local QECB allocatees to use the IFA Green Community Program to finance 501(c)(3) or business projects of their choosing located anywhere statewide (whether located in their community or not).

Additionally, development of a Green Community Program could accelerate deployment and associated benefits of the remaining, unused $\$ 42.186$ million of QECB allocation currently available in Illinois. Many practitioners in the public finance industry contend that the $20 \%$ minimum energy savings certification required
to issue QECBs for state and local government projects has been a significant impediment to issuing QECBs generally.

## Recommendation and Conditions:

IFA staff recommends approval of the accompanying Resolution to Authorize Establishment of a Green Community Program to fund local energy conservation projects and building retrofits in buildings owned by non-governmental entities including Code 501(c)(3) organizations and businesses subject to IFA's qualifying criteria (which will include but not be limited to building-related energy studies undertaken by a licensed professional engineer, among other requirements to be developed in consultation with tax counsel/bond counsel).

## Supplemental Information - Illinois' National QECB Issuance Ranking:

## Illinois QECB Issuance as a Percentage of its Initial 2009 QECB Allocation and Comparison vs. Peers:

Based on public domain information posted to the MSRB's EMMA website and other public websites available as of $3 / 1 / 2017$, Illinois issuers have used approximately $68.48 \%$ of the $\$ 133,846,000$ statewide QECB allocation. According to a January 17, 2017 report published by the Energy Programs Consortium, Illinois ranks \#11 nationally in QECB issuance as a percentage of the initial statewide QECB allocation.

According to the Energy Programs Consortium's report, the following states have yet to issue any QECBs as of 1/17/2017: Alaska, Delaware, Florida, Hawaii, Idaho, Iowa, Mississippi, New Jersey, Oklahoma, Rhode Island, Vermont, West Virginia, and Wyoming.

Of the $\$ 3.2$ billion in QECB allocations nationally, approximately $\$ 1.3$ billion (41.17\%) has been issued as of 1/17/2017.

## IFA RESOLUTION NO. 2017-0413-

## RESOLUTION TO AUTHORIZE ESTABLISHMENT OF THE ILLINOIS FINANCE AUTHORITY GREEN COMMUNITY PROGRAM TO USE AVAILABLE QUALIFIED ENERGY CONSERVATION BOND ISSUANCE AUTHORITY TO FINANCE ENERGY RETROFIT PROJECTS AND ENERGY CONSERVATION AND GENERATION PROJECTS AT FACILITIES OWNED BY 501(C)(3) CORPORATIONS OR BY FOR-PROFIT COMPANIES

WHEREAS, the Illinois Finance Authority (the "Authority" or "IFA") has been created by, and exists under, the Illinois Finance Authority Act, as amended (20 ILCS 3501/801-1 et seq.) (the "Act"); and

WHEREAS, the Authority is authorized to issue its bonds and notes or to make or acquire loans to provide funds for the purposes of financing the acquisition, refurbishment, creation, development or redevelopment of any facility, equipment, machinery, real property or personal property comprising an "industrial project" as defined under the Act; and

WHEREAS, Qualified Energy Conservation Bonds ("QECBs") were originally authorized under Section 54D of the Internal Revenue Code of 1986, as amended (the "Code"), to finance capital projects and other projects for specified qualified conservation purposes; and

WHEREAS, Section 1112 of Division B of the American Recovery and Reinvestment Act of 2009, Pub. L. No. 111-5, 123 Stat. 115 (2009) ("ARRA"), amended Code Section 54D in several respects, including
amendments to the provision on green community programs ("Green Community Programs") which remain in place as of the date of this Resolution; and

WHEREAS, in Notice 2009-29, 2009-1 C.B. 849 (as of April 6, 2009), the U.S. Treasury Department and the Internal Revenue Service ("IRS") allocated the national bond volume cap for Qualified Energy Conservation Bonds to States, the District of Columbia, and possessions of the United States in proportion to population (the "2009 QECB Allocation"); and

WHEREAS, pursuant to the 2009 QECB Allocation, the State of Illinois was awarded $\$ 133,846,000$ of QECB allocation statewide (the "Illinois QECB Allocation"), and, consistent with the intent of the 2009 QECB Allocation, the State of Illinois established sub-allocations to large local issuers and specified that a total of $\$ 39,564,954$ would be allocated to the eight municipalities with populations over 100,000 ; a total of $\$ 71,660,263$ would be allocated to the 19 counties with populations over 100,000, while $\$ 22,620,783$ would be available for projects in the rest of the State of Illinois with this allocation managed by the Authority; and

WHEREAS, the U.S. Congress Conference Committee evaluating QECBs determined that the 2009 QECB Allocation should also enable States to implement Green Community Programs to issue QECBs for the purpose of financing retrofits of existing private buildings through loans and/or grants to individual homeowners or businesses, or through other repayment mechanisms; and

WHEREAS, Code Section 54D provides that qualified conservation purposes includes "capital expenditures" incurred to implement Green Community Programs; and

WHEREAS, pursuant to IRS Notice 2012-44, 2012-28 IRB 45 (6/25/2012), the purpose of a Green Community Program is to promote one or more of the purposes of energy conservation, energy efficiency, or environmental conservation initiatives relating to energy consumption, broadly construed, and eligible program purposes including, among others, capital expenditures incurred for the promotion of energy savings through retrofitting initiatives for heating, cooling, lighting, water-saving, storm-water reducing, or other efficiency measures; distributed generation initiatives; or transportation initiatives that involve a loan (or other repayment mechanism) or grant program that is broadly available to members of the general public, including individuals or businesses; and

WHEREAS, the IFA's Green Community Program would be broadly available to the general public and would enable use of available, unused QECB allocations statewide by the Authority and, in particular, enable Code Section 501(c)(3) organizations or other private businesses that own buildings within Illinois to gain access to more affordable financing to undertake retrofit projects, including retrofit projects that may also involve on-site renewable energy generation; and

WHEREAS, Qualified Energy Conservation Bonds issued to provide loans, grants, or other repayment mechanisms for capital expenditures to implement Green Community Programs are not treated as private activity bonds for purposes of the restriction under Code Section 54D(e)(3) against using more than 30 percent of 2009 QECB Allocation in each state for private activity bonds; and

WHEREAS, the Authority has the statutory power under 20 ILCS 3501/825-110 to aggregate waived QECB allocations from large municipalities and counties (with populations over 100,000) to issue Bonds using the IFA Green Community Program; and

WHEREAS, after 8 years there remains unused QECB allocations available across various large municipalities and counties statewide, each with populations that exceed 100,000; and

WHEREAS, it is in the best interest of the State of Illinois for the Illinois Finance Authority to develop and offer a Green Community Program for the benefit of existing QECB allocatees within the State of Illinois as well as Code Section 501(c)(3) organizations and private businesses that are seeking to undertake retrofit projects (or retrofit projects that also include on-site renewable energy production from wind, photovoltaic, geothermal, or other renewable resources) in order to optimize use of the remaining 2009 Illinois QECB Allocation; and

WHEREAS, IFA's Green Community Program will provide sufficient flexibility to finance Code Section 501(c)(3) or private, for-profit retrofit and on-site renewable energy generation projects that satisfy IFA's qualifying
criteria (including, but not limited to, building-related energy studies undertaken by a licensed professional engineer, among other requirements); and

WHEREAS, it is in the best interest of the State of Illinois to fund local energy conservation projects and building retrofits in buildings owned by non-governmental entities, with the subsidized financing that remains available under the Qualified Energy Conservation Bond program.

NOW, THEREFORE, Be it Resolved by the Members of the Illinois Finance Authority as follows:
Section 1. Recitals. The recitals set forth above are hereby found to be true and correct and are incorporated into this Resolution as if fully set forth herein.

Section 2. Approval to Establish the Illinois Finance Authority Green Community Program. The Executive Director or his designee is authorized to take all actions, reasonable and necessary, to provide for the establishment of a Green Community Program.

Section 3. Further Actions. The Executive Director is hereby authorized, empowered, and directed to do all such acts and things and to execute, acknowledge and deliver all documents as may in his discretion be deemed necessary or desirable to carry out and comply with the terms and provisions of this Resolution; and all of the acts and doings of the Executive Director of the Authority which are in conformity with the intent and purpose of this Resolution, whether heretofore or hereafter taken or done, shall be and the same are hereby in all respects, ratified, confirmed and approved. All prior and future acts and doing of the officers, agents and employees of the Authority that are in conformity with the purposes and intent of this Resolution and in furtherance of the execution and performance of this Resolution shall be and the same hereby are in all respects approved and confirmed.

Section 4. Severability. If any section, paragraph or provision of this Resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such section, paragraph or provision shall not affect any of the remaining provisions of this Resolution.

Section 5. Conflicts. All resolutions and orders, or parts thereof, in conflict herewith are hereby superseded to the extent of such conflict.

Section 6. Immediate Effect. This Resolution shall be in full force and effect immediately upon its passage, as by law provided.
[END OF RESOLUTION - THE REMAINDER OF THIS PAGE IS INTENTIONALLY BLANK]

# ILLINOIS FINANCE AUTHORITY 

## Memorandum

To: IFA Board of Directors
From: $\quad$ Rich Frampton \& Brad R. Fletcher
Date: $\quad$ April 13, 2017
Re: $\quad$ Resolution Approving the Preliminary Allocation for Bonding Authority of Qualified Energy Conservation Bonds by the Illinois Finance Authority to the Institute of Cultural Affairs and The Ecumenical Institute to Assist in the Financing of the ICA GreenRise Project in an Aggregate Principal Amount Not to Exceed \$800,000; and Related Matters

## Request:

The Institute of Cultural Affairs ("ICA"), an Illinois not-for-profit corporation, and The Ecumenical Institute, an Illinois not-for-profit corporation (the "Institute" and together with ICA, the "Borrowers"), are requesting the preliminary allocation of bonding authority of Qualified Energy Conservation Bonds ("QECBs") under a "green community program" (the "Green Community Program") to be established by the Illinois Finance Authority (the "Authority" or "IFA") pursuant to the requirements of Section 54D of the Internal Revenue Code (the "Code") in an amount estimated not to exceed $\$ 800,000$.

The Borrowers are planning to submit an application to the Illinois Finance Authority for the issuance of QECBs under an Illinois Finance Authority Green Community Program, for the purposes of financing a portion of a loan that would directly or indirectly finance the cost of acquiring, constructing, and installing energy and water conservation retrofit and on-site renewable energy generation components as consistent with the requirements of the Authority's Green Community Program. The proposed improvements would be located at the Borrowers' GreenRise building located at 4750 N. Sheridan Rd., Chicago, Illinois as well as adjacent facilities that are owned and operated by the Borrowers or leased by, or subleased from the Borrowers. The proposed improvements upon completion are expected to result in energy costs savings to the Borrowers' various Code section 501(c)(3) not-forprofit tenants, of which there are 25 currently, and other business tenants.

## About The Institute of Cultural Affairs ("ICA") and The Ecumenical Institute:

ICA and the Ecumenical Institute are affiliated entities which have the same Board Members (see list of Board Members on p. 4). The ICA's website is www.ica-usa.org .

ICA is a 501 (c)(3) organization for federal tax purposes and serves as an operating entity that (i) manages and leases the ICA GreenRise building and (ii) manages its own programs (focused on community development initiatives both in Chicago and globally for nearly 50 years). ICA houses its administrative offices and provides program services on two floors of the ICA GreenRise Building.

The Ecumenical Institute is a 501(c)(3) corporation for federal tax purposes and was the original entity that established ICA and was also the entity that holds title to the subject property.

## Background on the ICA GreenRise Building and Proposed Renovations:

The ICA GreenRise Building at 4750 N . Sheridan building was the headquarters facility for Kemper Insurance Co. (and its predecessors) from approximately 1921 until 1971. The building was one of the largest office buildings located outside the Chicago Loop in the 1920s. Kemper Insurance donated the building to The Ecumenical Institute in 1971.

In March 2013, the Chicago City Council awarded landmark status to the ICA GreenRise building. The ICA GreenRise has been on the Open House Chicago architectural tour for the past 4 years (see site map and photos on pp. 7-8).

Institute of Cultural Affairs USA and The Ecumenical Institute Resolution to Reserve IFA's Remaining QECB Allocation Qualified Energy Conservation Bonds - IFA Green Community Program for the ICA GreenRise Project Page 2

The 8-story, 166,000 SF ICA GreenRise building is home to 25 non-profit and human service providers and is the largest non-profit and social services center in the Midwest, serving over 1,000 clients per week with an array of services including: after school programs, community health, job training, workforce development, senior programs, refugee aid, HIV/AIDS prevention, aid to the homeless, and sustainable community efforts. The $7^{\text {th }}$ and $5^{\text {th }}$ floor north wing of the building are "intentional" residential living communities and include outdoor space with urban gardens. Two floors are used for ICA programming.

## The ICA GreenRise Project

Previous phases of this redevelopment project have resulted in the financing and installation of a rooftop photovoltaic array that is the $2^{\text {nd }}$ largest solar energy array in Chicago (after the Shedd Aquarium) as well as restoration of the terra cotta exterior.

The proposed building improvement/rehab projects in connection with the proposed IFA Green Community Program QECBs would seek to provide additional energy retrofit and water conservation upgrades. Additionally, ICA is seeking financing to continue historic restoration of the landmarked building.

The proposed energy improvements are part of a comprehensive rehabilitation project that aims to restore the interior and exterior of the ICA GreenRise facility, upgrade the building’s envelope (i.e., HVAC systems, windows, doors, insulation, lighting, etc.), provide for the installation of various energy conservation and water conservation improvements (including replacement of all bathroom fixtures), and, prospectively, additional on-site renewable energy generation. These improvements will upgrade a building that is currently subleased to twenty-five (25) 501(c)(3) human service agencies and other businesses, including for-profit tenants.

As a Learning Lab, the ICA GreenRise will offer sustainable innovative solutions for vintage buildings as a national demonstration site for energy and building professionals. Given the historic, landmarked status of the GreenRise Building, and the multiple 501(c)(3) tenants therein, this project provides a good prototype to use QECBs in a Green Community Program that aims to improve a building that serves over 1,000 citizens per week in the Uptown neighborhood.

## QECB's - One Part of the Financing Stack - Total Estimated Project Cost - \$16.5 million

Given the historic renovation and loan-to-value considerations, the GreenRise Project contemplates a structure involving many sources of financing, in addition to a Senior Lender. (As contemplated, the Senior Lender would originate a portion (estimated at not-to-exceed $\$ 800,000$ ) of the Senior Loan as QECBs.) From the Senior Lender's perspective, the QECB would bear a taxable interest rate. The Borrowers, however, would receive a rebate from the U.S. Treasury pursuant to the QECB direct subsidy guidelines provided by the U.S. Department of Treasury. Based on the applicable QECB rates in effect as of $4 / 3 / 2017$, the Borrowers would receive a rebate that would reduce the effective interest rate on the QECB portion of their Senior Lender loan (i.e., currently estimated at $\$ 800,000$ of a proposed $\$ 6.0$ million Senior Loan) by approximately $3.14 \%$ based on current market conditions.

In addition to the Senior Lender-financed QECB, the Borrowers are seeking financing from the following sources:

- Federal Historic Tax Credits
- New Markets Tax Credits
- Various Foundations that support energy conservation, water conservation, historic rehabilitation, and 501(c)(3) charitable and human service agencies, and various non-profit lenders (e.g., IFF.org)
- Illinois Finance Authority Loan Participation (see below)


## Additional IFA Funds through the IFA Participation Loan Program and/or IFA Renewable Energy Development Fund Participation Loan Program:

In addition to prospectively facilitating a conduit QECB issue on behalf of the Borrowers (to be purchased by a Senior Lender/Bank to be determined), IFA may be asked to provide a Loan Participation to help buy down the interest rate on an additional \$500,000 (or more) of the Senior Lender's loan. The IFA participation would help buy

Institute of Cultural Affairs USA and The Ecumenical Institute Resolution to Reserve IFA's Remaining QECB Allocation Qualified Energy Conservation Bonds - IFA Green Community Program for the ICA GreenRise Project Page 3
down the interest rate on additional debt from the Senior Lender. The total anticipated senior debt is presently estimated at approximately $\$ 6.0$ million (preliminary, subject to change).

## Financing Would Use 100\% of IFA's Remaining QECB Allocation - \$755,783 as of 4/1/2017:

As proposed, this financing would use $100 \%$ of the remaining $\$ 755,783$ QECB allocation under the Illinois Finance Authority's control. (There remains $\$ 755,783$ after the Authority transferred QECB allocation to finance government purpose projects on behalf of (i) the Village of Deerfield, (ii) Southern Illinois University (Carbondale), and (iii) the Metropolitan Water Reclamation District of Greater Chicago.)

## QECB Example: Prospective QECB Savings to ICA Resulting from QECB Subsidy which provides an Interest Rebate to Offset the Taxable Bank Loan Rate: The following example demonstrates the value of the QECB subsidy to a prospective QECB Borrower (e.g., ICA):

- Note: Qualified Tax Credit Rate (as of $4 / 3 / 2017$ ) as posted on the "TreasuryDirect" website: $4.48 \%$
- Note: Maximum Bond Maturity (as of 4/3/2017) as posted on the "TreasuryDirect" website: 31 years

Example: Assumed Taxable QECB Bond Interest Rate Paid to Senior Lender (i.e., Taxable Loan Rate) (set by market sale or negotiation between the Borrower and a QECB Investor - assumes Prime +2.0\%): $\quad \mathbf{5 . 7 5 \%}$

Less: QECB Direct Subsidy Computation: ( $4.48 \%$ Qualified Rate x 70\% QECB subsidy = 3.14\%): (3.14\%)
RESULT: Net Effective Interest Rate paid by Borrower after QECB Subsidy -31 years (maximum maturity):
$\underline{\underline{2.61 \%}}$
Note: The U.S. Treasury cash rebate on QECB Direct Subsidy Bonds remains subject to reduction through federal budget sequestration. Historically, federal budget sequestration has reduced the actual amount of QECB subsidy realized by an Issuer (or conduit borrower such as ICA). Bond Counsel (Dentons LLP Washington DC) will be advising the Borrowers regarding the impact of federal budget sequestration on savings.

## Recommendation and Conditions:

Consistent with the objectives of the Authority's proposed IFA Green Community (QECB) Program, staff recommends a provisional allocation of up to $\$ 800,000$ of IFA (and Illinois’) Qualified Energy Conservation Bond allocation, as requested by the Borrowers (i.e., The Institute of Cultural Affairs and The Ecumenical Institute). QECB proceeds would be used by the Borrowers (on a conduit basis) to finance additional qualified expenditures in connection with energy retrofits, water conservation measures and other capital expenditures designed to result in energy savings or in additional on-site renewable energy generation capacity.

Given the complexity of the proposed ICA GreenRise financing stack, the age of the building, and the non-profit tenant base, it is possible that this financing may require extensive time to structure. Accordingly, as provided in the accompanying Resolution, the initial term of IFA's provisional commitment of IFA's QECB Allocation would be for one-year through 4/30/2018. This commitment would be subject to extension for up to two additional one-year terms upon mutual agreement.

## PROFESSIONAL \& FINANCIAL - PRELIMINARY

| Conduit QECB |  |  |  |
| :--- | :--- | :--- | :--- |
| Co-Borrowers: |  |  |  |
|  | (1) The Institute of Cultural <br> Affairs and (2) The Ecumenical <br> Institute |  |  |
| Borrower's Counsel: | Dentons LLP | Washington DC | Scott DiMartino |
| Tax/Bond Counsel: | Dentons LLP | St. Louis, MO | Nick Kappas |
| Borrower's Advisor: | Henderson and Company | Henderson, NC | Irvin Henderson |
| Senior Lender: | To be determined |  |  |
| Counsel to Senior |  |  |  |
| Lender: | To be determined |  |  |
| NMTC Lender: | To be determined |  |  |
| Conduit QECB |  |  |  |

Institute of Cultural Affairs USA and The Ecumenical Institute Resolution to Reserve IFA's Remaining QECB Allocation Qualified Energy Conservation Bonds - IFA Green Community Program for the ICA GreenRise Project

Issuer: Illinois Finance Authority Chicago, IL
BOARD OF DIRECTORS FOR:
THE INSTITUTE OF CULTURAL AFFAIRS ("ICA") AND (2) THE ECUMENICAL INSTITUTE

| Parry Burnap, MS <br> Environmental Consultant <br> Denver, CO | Kadi Sisay, MS <br> Change Source Consulting <br> Chicago, IL <br> Vice-Chair of the Board |
| :--- | :--- |
| Dan Duster <br> Lincare Medical Supplies <br> Chicago, IL | Nancy Trask, MLS <br> Winterset Public Library (Retired) <br> Winterset, IA <br> Secretary of the Board |
| Bert Griffith, MA <br> ICA Global Archives <br> Northfield, MN | Jim Troxel, MA <br> Development Capital Networks, LLC <br> Chicago, IL <br> Chair of the Board |
| Cheryl Hood, CPA <br> Shaw Systems Associates <br> Lummi Island, WA <br> Treasurer of the Board |  |
| Steven McCullough, MBA <br> Communities in Schools <br> Falls Church, VA |  |
| Kareeshma Ali Merchant, LEED AP <br> Greater Good Studio <br> Chicago, IL | Ex-officio Member |
| Carmen Mendoza <br> AC Management Consulting <br> Chicago, IL | Ted Wysocki, MA <br> Chicago, IL <br> Chief Executive Officer |

IFA RESOLUTION NO. 2017-0413

> RESOLUTION APPROVING THE PRELIMINARY ALLOCATION FOR BONDING AUTHORITY OF QUALIFIED ENERGY CONSERVATION BONDS BY IHE ILLINOIS FINANCE AUTHORITY TO THE INSTITUTE OF CULTURAL AFFAIRS AND THE ECUMENICAL

WHEREAS, the Illinois Finance Authority (the "Authority" or "IFA") has been created by, and exists under, the Illinois Finance Authority Act, as amended (20 ILCS 3501/801-1 et seq.) (the "Act"); and

WHEREAS, the Authority is authorized to issue its bonds and notes or to make or acquire loans to provide funds for the purposes of financing the acquisition, refurbishment, creation, development or redevelopment of any facility, equipment, machinery, real property or personal property comprising an "industrial project" as defined under the Act; and

WHEREAS, there has been presented to the Authority by the Institute of Cultural Affairs, an Illinois corporation (the "ICA"), and the Ecumenical Institute, an Illinois corporation (together with the "Institute" the "Borrowers"), a request for the preliminary allocation of bonding authority for Qualified Energy Conservation Bonds ("QECBs") under a "green community program" (the "Green Community Program") to be established by the

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Authority pursuant to the requirements of Section 54D of the Internal Revenue Code of 1986, as amended (the "Code"), in an amount estimated not to exceed Eight Hundred Thousand Dollars $(\$ 800,000)$ (the "Bonds"); and

WHEREAS, the Bonds are to be issued by the Authority for the purposes of providing a portion of the funds that will be used to finance directly and/or indirectly the cost of acquiring, constructing and installing energy conservation measures, which may also include one or more renewable energy components (the "Project") as consistent with requirements of the Authority's Green Community Program at the Borrower's ICA GreenRise building located at 4750 N . Sheridan Rd. Chicago, Illinois as well as adjacent facilities that are owned and operated by the Borrowers or leased by or subleased from the Borrowers (collectively, the "Property"); and

WHEREAS, the Project, upon completion, is expected to result in energy conservation at the Property and corresponding energy cost savings to the Borrowers and the various Code Section 501(c)(3) not-for-profit tenants, of which there are 25 located at the Property as of the date of this Resolution, and other business tenants; and

WHEREAS, the Bonds are expected to be utilized in furtherance of the Authority's Green Community Program for capital expenditures on qualified conservation purposes, including through the further lending or investment of such proceeds by Borrowers or any affiliate thereof in a transaction qualifying for new markets tax credits under Section 45D of the Code whereby the ultimate use of proceeds shall be for capital expenditures on qualified conservation purposes; and

WHEREAS, Section 54D of the Code provides for the issuance of QECBs, the proceeds of which are to be used to finance qualified energy conservation projects, including Green Community Program projects, located in the State of Illinois (the "State"), including within the jurisdiction of the Authority; and

WHEREAS, 20 ILCS 3501/825-110 authorizes the Authority to manage the State of Illinois's portion of the national QECB allocation under the Code and to allocate and reallocate QECB allocation within the State in order to facilitate the timely issuance of QECBs in the State; and

WHEREAS, in connection with the issuance of the Bonds, the Borrowers are seeking not to exceed Eight Hundred Thousand Dollars $(\$ 800,000)$ in an award of allocation for bonding authority that would support issuance of Bonds under the Authority's Green Community Program; and

WHEREAS, the issuance of the Bonds is subject to the availability of such bonding authority under the Act; and

WHEREAS, the State's maximum limit for QECBs under the Act is $\$ 133,846,000$, of which $\$ 91,660,000$ has been issued, leaving a balance of $\$ 42,186,000$ of bonding authority available for new QECBs, including projects funded pursuant to the Authority's Green Community Program; and

WHEREAS, each of the Members of the Authority present is familiar with the form of this Resolution.

Now, Therefore, Be It Resolved by the Members of the Illinois Finance Authority as follows:

Section 1. Recitals. The recitals set forth above are hereby found to be true and correct and are incorporated into this Resolution as if fully set forth herein..

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Section 2. Bonding Authority Allocation Commitment. The Authority approves the encumbrance of bonding authority of QECBs to the Borrowers in an amount sufficient to provide for issuance of the Bonds in an amount not to exceed Eight Hundred Thousand Dollars (\$800,000) through April 30, 2018 (which may be extended under such terms as may be determined as mutually agreeable to the Authority and Borrowers). Any Bonds issued under the Authority's Green Community Program will not be deemed "private activity bonds" as provided pursuant to Section 54D of the Internal Revenue Code of 1986, as amended.

Section 3. Issuance of Bonds Subject to Further Approvals. Issuance of the Bonds will be subject to the approval of the terms and conditions of the Bonds and the terms and conditions of the documents relating thereto by subsequent resolution adopted by the members of the Authority in their sole discretion, as well as subject to compliance with the Authority's Green Community Program and other Authority program requirements.

Section 4. Necessary Actions. The Chairman, Vice-Chairman, or Executive Director (each an "Authorized Officer") are each hereby authorized to take any and all actions necessary to carry out the intent of this Resolution.

Section 5. Ratification of Prior Action. All such actions heretofore taken by the Executive Director or any other Authorized Officer in furtherance of the purposes of this Resolution, whether upon oral or written direction of the Authority, are ratified.

Section 6. Reliance. These resolutions of the Authority are intended to be and may be relied upon by any person or entity involved in the above-described transactions.

## [THE REMAINDER OF THIS PAGE IS INTENTIONALLY BLANK]

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April 13, 2017
Rich Frampton \& Brad R. Fletcher

SITE MLAP AND PHOTOS - ICA GreenRise - 4750 N . Sheridan Road, Chicago


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Rooftop Solar Array


[^0]:    Christopher B. Meister
    Executive Director

[^1]:    $7 \times 7 \cdot$ โ－$\angle T-6-\varepsilon$

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    & 1 \text { conduit issuing organization authorized by the } \\
    & 2 \text { General Assembly in the 1970s. He told me that } \\
    & 3 \text { Harrisburg Hospital was bond issue No. } 5 \text { in the } \\
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    \end{aligned} \quad \text { the official statement. }
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    And one final thing，because we have
    talked about water projects ti ne and ti me again

[^2]:    

[^3]:    normal circumstances, we would perhaps seek an RFP,
    but given that these fol ks are engaged currently in
    providing financial advisory services, with respect
    
    
    
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[^4]:     2 answer any questions you may have about the form in CHA RMAN FUNDERBURG: Okay, thank you. Any questions on that? Okay. So at this point, then, I
     cone before the Menbers? If not, then, is there a notion to excuse the absences of the Menbers unable to participate
    today?
    

[^5]:    Operating Revenues and Expenses are direct results of our basic business operations. Non-Operating Revenues and Expenses are netted against each other and include interest and investment income and expenses, bad debt adjustments, transfers to the State of Illinois and realized/unrealized gains and losses on investments. Net Income/ (Loss) is our bottom line.

    * Governmental Accounting Standards Board (GASB) Statement No. 31. This Statement establishes accounting and financial reporting standards for all investments held by governmental external investment pools. For most other governmental entities, it establishes fair value standards for investments in (a) participating interest-earning investment contracts, (b) external investment pools, (c) open-end mutual funds, (d) debt securities, and (e) equity securities, option contracts, stock warrants, and stock rights that have readily determinable fair values.

[^6]:    

[^7]:    [a] Total subject to change; late month payment data may not be included at issuance of report.
    [b] State Component Unit Bonds included in balance.
    [c] Does not include Unamortized issuance premium as reported in Audited Financials.
    [d] Program Limitation reflects the increase to $\$ 3$ billion effective 01/01/2010 under P.A. 96-103.
    [e] Program Limitation reflects the increase from $\$ 75$ million to $\$ 225$ million effective 01/01/2010 under P.A. 96-103.
    [f] Beginner Farmer Bonds are currently updated annually; new bonds will be added under the lllinois Finance Authority when the bond closes.
    Midwestern Disaster Area Bonds - Illinois Counties eligible for Midwest Disaster Bonds included Adams, Calhoun, Clark, Coles, Crawford, Cumberland, Douglas, Edgar, Hancock, Henderson, Jasper,
    g] Jersey, Lake, Lawrence, Mercer, Rock Island, Whiteside and Winnebago.
    [h] Recovery Zone Facility Revenue Bonds - Federal government allocated volume cap directly to all 102 Illinois counties and 8 municipalities with population of 100,000 or more. [Public Act $96-1020$ ]
    [i] Includes EPA Clean Water Revolving Fund

