ILLINOIS FINANCE AUTHORITY

October 8, 2015

AGENDA

BOARD MEETING 9:30 a.m. Michael A. Bilandic Building

160 North LaSalle Street Suite S-1000 Chicago, Illinois 60601

- I. Call to Order & Roll Call
- II. Approval of Agenda
- III. Chairman's Remarks
- IV. Message from the Executive Director
- V. Consideration of the Minutes
- VI. Presentation of the Government Finance Officers Association of the United States and Canada ("GFOA") Award for the Fiscal Year 2014 Comprehensive Annual Financial Report ("CAFR")
- VII. Presentation and Consideration of Financial Reports
- VIII. Monthly Procurement Report
- IX. Committee Reports
- X. Presentation and Consideration of the Project Reports and Resolutions
- XI. Other Business
- XII. Public Comment
- XIII. Adjournment

PROJECT REPORTS AND RESOLUTIONS

AGRICULTURE PROJECTS

Tab	Project Name	Location	Amount	New Jobs	Const. Jobs	Staff
	Beginning Farmer Bonds Final (One-Time Consideration)					
1	Bradley A. Legg & Nina K. Legg	Four Mile Township (Wayne County)	\$174,000	-	-	PE/LK
	TOTAL AGRICULTURE PROJECTS		\$174,000	-	-	

BUSINESS AND INDUSTRY PROJECTS

Tab	Project Name	Location	Amount	*New Jobs (see footnote)	*Const. Jobs (see footnote)	FM
Freight Transfer Facilities Revenue Bonds Confirm and Restate August 2007 Preliminary Bond Resolution						
2	CenterPoint Joliet Terminal Railroad, LLC	Joliet (Will County)	\$1,137,000,000	5,400	6,200	RF/BF
	* TOTAL BUSINESS AND INDUSTRY PROJECTS		\$1,137,000,000	5,400	6,200	

EDUCATIONAL, CULTURAL AND NON-HEALTHCARE 501(c)(3) PROJECTS

Tab	Project Name	Location	Amount	New Jobs	Const. Jobs	FM
501(c)(3) Final	501(c)(3) Revenue Bonds Final					
3	Nazareth Academy	La Grange Park (Cook County)	\$26,000,000	2	200	RF/BF
4	Chicago Shakespeare Theater	Chicago (Cook County)	\$15,400,000	37	85	RF/BF
TOTAL EDUCATIONAL, CULTURAL, AND NON-HEALTHCARE 501(c)(3) PROJECTS		\$41,400,000	39	285		

HEALTHCARE PROJECTS

Tab 501(c)(3) Final	Project Name Revenue Bonds	Location	Amount	New Jobs	Const. Jobs	Staff
5	Riverside Health System	Kankakee, Bourbonnais, Watseka and Gilman (Kankakee and Iroquois Counties)	\$37,500,000	N/A	N/A	PL
501(c)(3) Prelimin	Revenue Bonds ary					
6	The Passavant Memorial Area Hospital Association	Jacksonville (Morgan County)	\$24,200,000	N/A	N/A	PL
	TOTAL HEALTHCARE PROJECTS \$61,700,000 N/A N/A					
	GRAND TOTA	\$1,240,274,000	5,439	6,485		

PROJECT REPORTS AND RESOLUTIONS

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RESOLUTIONS

Tab	Action	Staff
Resoluti	ons	
7	Withdrawn	N/A
8	Resolution Authorizing Extension of (IFA) IEFA Commercial Paper Revenue Notes Program for Five Years	RF/BF
9	Resolution to Authorize an Emergency Purchase under the Procurement Code to Competitively Select and Enter into Contracts with Necessary Parties, including but not limited to Lenders, Underwriters, Trustees or Paying Agents, Servicers, Printers, Road Show Providers, and/or Rating Agencies, to Finance One or More Projects Authorized under the Illinois Finance Authority Act, including Public Purpose Projects, the Proceeds of which will be Used to Address One or More of the Following in the Absence of an Enacted Appropriation for Fiscal Year 2016, a Court Order or a Consent Decree: (i) Threat(s) to Public Health or Public Safety, (ii) if Immediate Expenditure is Necessary for Repairs to State property in Order to Protect Against Further Loss or Damage to State Property, (iii) to Prevent or Minimize Serious Disruption of Critical State Services that Affect Health, Safety, or Collection of Substantial State Revenues, or (iv) to Ensure the Integrity of State Records; and Other Matters Related Thereto	СМ
*	 Notes Regarding New Jobs and Construction Jobs Over the Anticipated Development/Build-Out Cycle - CenterPoint Joliet Terminal Railroad, LLC: 1. Over 10,400 total new jobs are anticipated over the development cycle of the Project, including: (a) 5,400 permanent industrial park and intermodal facility jobs, (b) 3,100 permanent trucking jobs, and (c) 1,900 indirect and induced jobs. 2. 6,200 union construction jobs (200 man hrs./job) are anticipated during the build-out of the overall Project. 3. Total Combined Permanent, Induced, and Construction Jobs estimated to be created over the development cycle of the Project: 16,600+. Current Jobs: 1. Presently, there are 4,325 new permanent jobs at CenterPoint Intermodal Center - Joliet including: (a) 1,575 permanent industrial park and intermodal facility jobs, (b) 1,550 permanent trucking jobs, and (c) 1,200 indirect and induced jobs. 2. There are currently 2,500 union construction jobs. 3. Total current jobs (FT): 6,825 (up from 220 jobs as presented in November 2010 and 4,175 as presented in September 2012). 	



160 North LaSalle St. Suite S-1000 Chicago, IL 60601 312-651-1300 312-651-1350 fax www.il-fa.com

October 8, 2015

TO: R. Robert Funderburg, Jr., Chairman Eric Anderberg Gila J. Bronner James J. Fuentes Michael W. Goetz Robert Horne Adam Israelov Mayor Arlene A. Juracek Lerry Knox Terrence M. O'Brien Mayor Barrett F. Pedersen Roger Poole Mordecai Tessler John Yonover Bradley A. Zeller

RE: Message from the Executive Director

Dear Members of the Authority:

Market Trends – Countercyclical Project Activity

Although the municipal markets have been generally down, the Authority has begun its new fiscal year bucking overall trends in the public finance industry. While bond issuance has been down overall (Weitzman, Aaron. "Muni Volume Drops Most in 17 Months." *The Bond Buyer* 30 September 2015), the Authority's project activity and resulting transaction closings are up. Despite the Authority experiencing considerable volatility on a month-to-month basis, hopefully, these results portend improving economic conditions throughout the state.

Surface Freight Transfer Facilities Revenue Bonds - CenterPoint Joliet Terminal Railroad, LLC

This month we are proud to help a variety of borrowers across Illinois. On this month's agenda, we are pleased to see CenterPoint Properties Trust return to confirm and update their original August 2007 Inducement Resolution for their special purpose affiliate entity in connection with their CenterPoint Intermodal Center – Joliet facility. This facility is now the nation's largest inland port and already employs thousands, both directly and indirectly.

Agriculture, Educational, Cultural and Healthcare Projects – A Diverse Agenda

The agenda also requests your consideration of projects for hospitals and healthcare facilities located in Kankakee, Iroquois, and Morgan counties, including a Final Bond Resolution for Riverside Health System and preliminary consideration of The Passavant Memorial Area Hospital Association.

Additionally, Chicago Shakespeare Theater returns for consideration of a Final Bond Resolution to build a third stage at Navy Pier while Nazareth Academy is requesting approval to increase its total par amount by \$2.5 million since receiving Authority approval just last month.

Finally, there is one Beginning Farmer Bond financing to help a family farming operation purchase initial acreage in Wayne County.

As always, I look forward to continuing to work with you in support of jobs and financing capital expansion projects throughout our state.

Respectfully,

Christopher B. Meister Executive Director



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October 8, 2015

TO:	R. Robert Funderburg, Jr., Chairman	Lerry Knox
	Eric Anderberg	Terrence M. O'Brien
	Gila J. Bronner	Mayor Barrett F. Pedersen
	James J. Fuentes	Roger Poole
	Michael W. Goetz	Mordecai Tessler
	Robert Horne	John Yonover
	Adam Israelov	Bradley A. Zeller
	Mayor Arlene A. Juracek	

RE: Minutes of the September 10, 2015 Regular Meeting of the Board

Dear Members of the Authority:

Please find enclosed the Report of Proceedings prepared by Marzullo Reporting Agency, Inc. (the "**Minutes**") in connection with the regular meeting of the Board of Directors of the Illinois Finance Authority (the "**Board**"), begun and held at the Michael A. Bilandic Building, 160 North LaSalle Street, Suite S-1000, Chicago, Illinois 60601, on the second Thursday of September in the year 2015, pursuant to the provisions of Section 801-25 and Section 801-30 of the Illinois Finance Authority Act, 20 ILCS 3501/801-1 et seq. of the State of Illinois (the "**Act**").

To aid in your review of the Minutes, please reference the following pages and line numbers for corresponding sections of the respective meeting's agenda:

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS MEETING Thursday, September 10, 2015 9:30 AM

AGENDA:

- I. Call to Order & Roll Call (page 3, line 1 through page 4, line 6)
- II. Approval of Agenda (page 4, line 7 through page 4, line 16)
- III. Presentation and Consideration of Item 8 of the Project Reports and Resolutions (*page 4, line 17 through page 7, line 5*)
- IV. Chairman's Remarks (page 7, line 6 through page 7, line 13)
- V. Message from the Executive Director (page 7, line 14 through page 7, line 17)
- VI. Consideration of the Minutes (page 7, line 18 through page 8, line 2)
- VII. Presentation and Consideration of Financial Reports (page 8, line 3 through page 11, line 22)

VIII.	Monthly Procurement Report
	(page 11, line 23 through page 13, line 10)
IX.	Committee Reports
	(page 13, line 11 through page 13, line 13)
X.	Presentation and Consideration of Items 1, 2, 3, 4, 5, 6, 7, 9, 10 and 11 of the Project Reports
	and Resolutions
	(page 13, line 14 through page 59 , line 11)
XI.	Closed Session Pursuant to, but not Limited to, 5 ILCS 120/2(c)(11)
	(page 59, line 12 through page 62, line 10)
XII.	Public Recital of the Nature of the Matter(s) Considered and Other Information that will
	Inform the Public of the Business Conducted in Closed Session
	(not applicable)
XIII.	Presentation and Consideration of Item 12 of the Project Reports and Resolutions
	(page 62, line 11 through page 64, line 5)
XIV.	Other Business
	(page 64, line 6 through page 64, line 17)
XV.	Current and Future Mission and Programs of the Illinois Finance Authority, a Policy
	Discussion
	(page 64, line 18 through page 118, line 10)
XVI.	Public Comment
	(page 118, line 11 through page 118, line 12)
XVII.	Adjournment
	(page 118, line 13 through page 118, line 24)

The Minutes of the regular meeting of the Board are further supplemented by a summary of the respective meeting's voting record prepared by Authority staff (the "**Voting Record**"), which is also enclosed.

Please contact an Assistant Secretary of the Board to report any substantive edits to the enclosures.

Respectfully submitted,

<u>/s /Brad R. Fletcher</u> Assistant Vice President, Illinois Finance Authority

- Enclosures: 1. Minutes of the September 10, 2015 Regular Meeting of the Board
 - 2. Voting Record of the September 10, 2015 Regular Meeting of the Board

ILLINOIS FINANCE AUTHORITY BOARD BOARD OF DIRECTORS REGULAR MEETING September 10th, 2015 at 9:30 a.m. Report of Proceedings had at the Meeting of the Illinois Finance Authority Board of Directors Regular Meeting on September 10th, 2015, at the hour of 9:30, pursuant to notice, at 160 North LaSalle Street, Suite S1000, Chicago, Illinois. MARZULLO REPORTING AGENCY (312) 321-9365

1 APPEARANCE:

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2 ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS

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3	pm9-10-151ast9).txt MR. R. ROBERT FUNDERBURG, Chair MR. ERIC ANDERBERG, Member
4	MR. JAMES J. FUENTES, Member MR. ROBERT HORNE, Member
5	MR. ADAM ISRAELOV, Member MS. ARLENE JURACEK, Member
6	MR. LERRY KNOX, Member MR. BARRETT PEDERSON, Member
7	MR. JOHN B. YONOVER, Member MR. TERRENCE M. O'BRIEN, Member
8	PRESENT TELEPHONI CALLY:
9	MS. GILA J. BRONNER, Member
10	MR. MICHAEL W. GOETZ, Member MR. ROGER POOLE, Member
11	ILLINOIS FINANCE AUTHORITY STAFF MEMBERS
12	MR. BRAD FLETCHER, Assistant Vice-President
13	MR. RICH FRAMPTON, Vice-President MS. MELINDA GILDART, CFO
14	MS. PAMELA LENANE, Vice-President MS. ELIZABETH WEBER, General Counsel
15	MS. SIX GRANDA, Controller
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	MARZULLO REPORTING AGENCY (312) 321-9365
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1	CHAIRMAN FUNDERBURG: Good morning, everyone.
2	Thank you for coming. I would like to call to order
3	the Board Meeting of the Illinois Finance Authority.
4	Brad, would you take a voice vote, please,
5	roll call?
6	MR. FLETCHER: Certainly. Mr. Anderberg.
7	MR. ANDERBERG: Here. Page 2

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8	MR.	FLETCHER: Mr. Fuentes?
9	MR.	FUENTES: Here.
10	MR.	FLETCHER: Mr. Goetz on the phone?
11	MR.	GOETZ: Here.
12	MR.	FLETCHER: Mr. Horne?
13	MR.	HORNE: Here.
14	MR.	FLETCHER: Mr. Israelov?
15	MR.	ISRAELOV: Here.
16	MR.	FLETCHER: Mr. Juracek?
17	MS.	JURACEK: Here.
18	MR.	FLETCHER: Mr. Knox?
19	MR.	KNOX: Here.
20	MR.	FLETCHER: Mr. O'Brien?
21	MR.	O'BRIEN: Here.
22	MR.	FLETCHER: Mr. Poole on the phone?
23	MR.	POOLE: Here.
24	MR.	FLETCHER: Mr. Yonover?
	MA	RZULLO REPORTING AGENCY (312) 321-9365
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1 MR. YONOVER: Here.

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2 MR. FLETCHER: And Mr. Chairman?

3 CHAIRMAN FUNDERBURG: Here.

Mr. Chairman, at this time there 4 MR. FLETCHER: 5 are more than eight members in the room. We have a quorum. 6 CHAIRMAN FUNDERBURG: 7 Thank you. The next item 8 on the agenda is the approval of the agenda. ١s 9 there a motion to approve the agenda?

10 MR. HORNE: So moved.

11 MR. ANDERBERG: Second.

pm9-10-151 ast9).txt CHAIRMAN FUNDERBURG: All those in favor please 12 13 say aye? 14 (A chorus of ayes.) 15 CHAI RMAN FUNDERBURG: Any opposed? (No response.) 16 CHAIRMAN FUNDERBURG: Motion approved. 17 Next 18 order of business is the presentation and 19 consideration of Item 8 on the Project Reports and 20 Resolutions. 21 MR. FRAMPTON: Thank you, Mr. Chairman. Item 8 22 is the resolution ratifying and confirming 23 resolution 2015-0813-NP02 adopted August 13, 2015, 24 and providing for the issuance of not to exceed MARZULLO REPORTING AGENCY (312) 321-9365 1 \$585,000,000 in bonds for the benefit of The 2 University of Chicago. 3 This resolution is a housekeeping matter 4 that will conform and sync up the resolution with 5 terms across all documents approved and presented in 6 connection with this financing at the August 13th 7 Board Meeting. CHAIRMAN FUNDERBURG: 8 Okay, great. Thank you. 9 Any further discussion or questions? 10 MR. ISRAELOV: Chairman Funderburg, I would 11 like to recuse myself from the consideration and deliberation and voting of this Item No. 8. 12 13 Two of the partners at my employer sit on 14 the board of directors with entities that are 15 affiliated with the University of Chicago. CHAIRMAN FUNDERBURG: So noted. 16 Thank you very Page 4

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IFA Public Board Book Page 11

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much.

That being said, I would like to call for a

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18	motion to adopt that resolution.
19	Is there such a motion?
20	MR. KNOX: So moved.
21	MR. FUENTES: Second.
22	CHAIRMAN FUNDERBURG: Further discussion?
23	Questions?
24	MR. FLETCHER: On the motion, I'll call the
	MARZULLO REPORTING AGENCY (312) 321-9365
1	roll. Mr. Anderberg?
2	MR. ANDERBERG: Yes. Mr. Fuentes?
3	MR. FUENTES: Yes.
4	MR. FLETCHER: Mr. Goetz?
5	MR. GOETZ: Yes.
6	MR. FLETCHER: Mr. Horne?
7	MR. HORNE: Yes.
8	MR. FLETCHER: Mr. Israelove?
9	MR. ISRAELOV: Abstain.
10	MR. FLETCHER: And the reason for abstention,
	for the record?
12	MR. ISRAELOV: Two partners at my employer sit
13	on the board of directors of entities that are
14	affiliated with the University of Chicago.
15	MR. FLETCHER: Duly noted. Thank you.
16	Ms. Juracek?
17	MS. JURACEK: Yes.
18	MR. FLETCHER: Mr. Knox?
19	MR. KNOX: Yes.
20	MR. FLETCHER: Mr. O'Brien?

 MR. O'BRIEN: Yes. MR. FLETCHER: Mr. Poole on the phone? MR. POOLE: Yes. MR. FOOLE: Yes. MR. FLETCHER: Mr. Yonover? MARZULLO REPORTING AGENCY (312) 321-9365 MR. YONOVER: Yes. MR. FLETCHER: And Mr. Chairman? CHAIRMAN FUNDERBURG: Yes. MR. FLETCHER: Mr. Chairman, the motion carries. CHAIRMAN FUNDERBURG: Thank you. Next under the remarks I would just simply like to welcome two new members to the Board of Illinois Finance Authority. Arlene Juracek, thank you for joining. Welcome. Adam Israelov, thank you for joining. Welcome. Adam Israelov, thank you for joining. MR. ISRAELOV: Thank you very much. CHAIRMAN FUNDERBURG: I look forward to working with you. Chris? MR. MEISTER: And I'll echo the Chairman's remarks and look forward to working with you both and welcome to the Authority and to volunteer state public service. CHAIRMAN FUNDERBURG: Okay. Nothing further, then, I would like to ask for a motion to approve the adoption of the minutes of the last meeting. MR. ANDERBERG: So moved. CHAIRMAN FUNDERBURG: Is there a second? MR. KNOX: Second. CHAIRMAN FUNDERBURG: All in favor, please say MARZULLO REPORTING AGENCY (312) 321-9365 Page 6 		pm9-10-151ast9).txt
 MR. POOLE: Yes. MR. FLETCHER: Mr. Yonover? MARZULLO REPORTING AGENCY (312) 321-9365 MR. YONOVER: Yes. MR. FLETCHER: And Mr. Chairman? CHAIRMAN FUNDERBURG: Yes. MR. FLETCHER: Mr. Chairman, the motion carries. CHAIRMAN FUNDERBURG: Thank you. Next under the remarks I would just simply like to welcome two new members to the Board of III inois Finance Authority. Arlene Juracek, thank you for joining. Welcome. Adam Israelov, thank you for joining. MR. ISRAELOV: Thank you very much. CHAIRMAN FUNDERBURG: I look forward to working with you. Chris? MR. MEISTER: And I'll echo the Chairman's remarks and look forward to working with you both and welcome to the Authority and to volunteer state public service. CHAIRMAN FUNDERBURG: Okay. Nothing further, then, I would like to ask for a motion to approve the adoption of the minutes of the last meeting. MR. ANDERBERG: So moved. CHAIRMAN FUNDERBURG: Is there a second? MR. KNOX: Second. CHAIRMAN FUNDERBURG: All in favor, please say MARZULLO REPORTING AGENCY (312) 321-9365 		MR. O'BRIEN: Yes.
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	24	CHAIRMAN FUNDERBURG: All in favor, please say

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(A chorus of ayes.) CHAIRMAN FUNDERBURG: Next up is the presentation and consideration of the financial

MS. GILDART: Good morning, everyone. 6 My name is Melinda Gildart. I'm the CFO for the Illinois 7 8 Finance Authority; and for this month's 9 presentation, we will take a look at the status of 10 the FY15 fiscal year and then go into fiscal year 11 2016 results. 12 So for the general operating --13 MR. MEISTER: Excuse me, for the members of the 14 Board, the financial analysis is located in your 15 manila folder. 16 MS. GILDART: Everyone have it? For the 17 general operating fund, revenues, expenses and net 18 income, for our fiscal year recap, the Authority 19 closed our books for fiscal year 2015 this week, and 20 we are currently working on the preparation of the 21 annual GAAP package to the Illinois Comptroller, in 22 addition to the-two year compliance audit with the 23 Auditor General, the preparation of financial

statement, in addition to the preparation of the MARZULLO REPORTING AGENCY (312) 321-9365

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1 comprehensive annual financial report.

So the unaudited fiscal year 2015 results

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aye.

report.

Ms. Gildart.

pm9-10-151 ast9).txt 3 as of today, we are still at just over a \$4.3 million in total annual revenues and just under 4 5 \$4,000,000 in total annual expenses. We have \$294,000 that came from the 6 7 special reserve from the Illinois Rural Bond Bank 8 per the FY14 defeasance, and that overall 9 calculation gives us a total unaudited net income of 10 \$640,000. 11 Are there any questions on FY15? 12 MR. MEISTER: Melinda, could you just briefly 13 explain the GAAP package process, how the 14 Comptroller comes into it, and what it stands for, 15 just quickly? 16 MS. GILDART: The generally-accepted accounting 17 practices, accounting principles, is the standard 18 for U.S. organizations. It's called the U.S. GAAP, 19 the United States GAAP, Generally-Accepted 20 Accounting Principles, and the Illinois Comptroller 21 pretty much works with all the different agencies 22 within the State of Illinois, over 300 of them, 23 including component units and other districts, to 24 roll up all of that information into the statewide MARZULLO REPORTING AGENCY (312) 321-9365

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comprehensive annual financial report.
 So it's a tedious process with the
 different systems and methods of recordkeeping with
 the different agencies. So the comptroller's
 process currently now is to have everyone prepare a
 GAAP package, which makes it a little bit more
 consistent in how they receive the data, and makes

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8 it easier for them to roll the information into the
9 statewide report.
10 And as a component unit of the State of

11 Illinois, the Illinois Finance Authority is required 12 to develop their GAAP package, in addition to our 13 own separately-issued financial statements and 14 comprehensive annual financial report, so that we 15 may comply with the Illinois State statute.

MR. HORNE: Can you explain on this one, too,
just this net transfers in? I'm not sure I'm clear
on what that was.

MS. GILDART: Sure. At the end of FY14, as of June 30th, 2014, the Authority, the fees, bonds that were outstanding, previously moral obligation bonds from the Illinois Rural rule Bank, it was about \$36.3 million in bonds, after the bonds and the fees.

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And per that defeasance, it freed up 1 various moneys that were locked in, due to the 2 existing bond indentures. So once the bonds were 3 4 defeased, we were allowed to use those moneys in any 5 way we see fit. They are now unrestricted funds. So there were remaining funds left over in 6 7 the reserve, in addition to over a million dollars 8 that were freed up that we previously transferred as 9 of June 30th of last year. So this is the amount 10 that was remaining for FY15. 11 MR. HORNE: Got it. Thank you.

pm9-10-151 ast9).txt 12 CHAIRMAN FUNDERBURG: Okay. Any other questions? Comments? Okay, if not, then is there 13 14 motion to accept the financial reports? 15 MR. FUENTES: So moved. 16 CHAIRMAN FUNDERBURG: Is there a second? 17 MR. O' BRI EN: Second. 18 CHAIRMAN FUNDERBURG: All in favor, please say 19 aye. (A chorus of ayes.) 20 21 CHAIRMAN FUNDERBURG: Any opposed? 22 (No response.) 23 CHAIRMAN FUNDERBURG: Okay, thank you. Now if 24 we could move to procurements. MARZULLO REPORTING AGENCY (312) 321-9365

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1 MS. GILDART: For this month's procurement 2 report, it's also included in the folder. We have 3 new contracts signed with ADP and Accounting 4 Principles for our employee benefits and temporary 5 staffing, in addition to our court reporter here 6 today, and also for Microsoft Virtual servers that we need for IT. 7 8 We have contracts that have expired, our 9 marketing firms. We have the Baker Tilly contract for the new market tax credit, and our legislative 10 services contract is also due to the expire at the 11 12 end of this month. 13 In addition, we have several contracts 14 related to our energy-efficiency program, which are due for renewal as of October and November, in 15 addition to our 38 firms that comprise our legal 16

17 pool, which starts terminating as of February 2016. 18 MR. MEISTER: And for the benefit of the newer Board members, our procurements are the way that we 19 20 obtain our goods and services as governed by the Illinois Procurement Code, which is -- I would 21 22 characterize it as a regulatory-type of structure. 23 It is heavily regulated. This board does, 24 based on some 2013 legislation, does have a partial MARZULLO REPORTING AGENCY (312) 321-9365

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exemption for legal services, financial services,
 for transactions for which the State of Illinois is
 not obligated, but there is still a rather robust
 administrative structure.

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And again, Melinda serves the dual role as 5 our agency procurement officer; and as we move 6 7 forward, and you attend more meetings, you will be hearing more about the procurement structure in our 8 9 state, and I will also be speaking to it on Tab No. 10 under the resolutions section. 10 Okay, thank you. 11 CHAIRMAN FUNDERBURG: Thank you. There are no committee reports for this month, 12 13 so we'll move on to the presentation. 14 I would like to ask the Board if you 15 generally approve of us taking these into the

16 general consent altogether, unless there is

17 something anyone would like to pull out for specific18 consideration.

19 Is that agreeable as we've done in the20 past?

pm9-10-151 ast9).txt 21 (A chorus of ayes.) 22 I'm Patrick Evans. I'm the ag MR. EVANS: 23 lender analyst, and today the first topic I have is 24 the beginning farmer bonds. For the new members, MARZULLO REPORTING AGENCY (312) 321-9365 1 the beginner farmer bonds are federal agent 2 instruments. MR. POOLE: 3 Could you get closer to the 4 mi crophone? 5 MR. MEISTER: Patrick, why don't you come on 6 up. 7 MR. EVANS: Sure. Patrick, actually a little 8 MR. MEISTER: 9 closer. 10 MR. EVANS: The beginning farmer bonds Sure. 11 are federally-exempt instruments to lending banks. 12 These bonds are purchased by the bank, and they are 13 structured by the bank. 14 They do not exceed 30 years, and usually 15 interest rates reset 3-, 5- and 10-year periods. 16 Often the bank uses the IFA program. This IFA 17 program, along with the FSA beginning the farmer 18 bond program, which FSA subordinates this first 19 position to IFA, or to the bank that holds the IFA 20 bond, reducing the risk and hopefully retaining a long-term customer for the bank. 21 22 Today we have three beginning farmer 23 The first one is Tyler Loshen. Vermillion bonds. 24 County has a bank that will retain 63.57 percent of MARZULLO REPORTING AGENCY (312) 321-9365 Page 12

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1 the \$525,000 land purchase or \$333,750 of debt. 2 IFA will provide a beginner farmer bond. 3 This will be a 30-year bond, with an initial rate of 3 percent adjustable after 5 years. 4 The interest rate would not -- the 5 6 interest rate adjustment would not exceed 7 1.5 percent of the Wall Street prime, with a floor 8 of 3 percent. The principal will paid annually with 9 interest paid on a semi-annual basis. 10 The second one is Bryant and Shannon Peoples Bank will retain 50 percent of the 11 Rister. \$196,200 land purchase, or \$98,100 on the IFA debt, 12 13 will be a beginning farmer bond. 14 This will be a 30-year bond, with the 15 initial interest rate of 3 percent adjustable after 16 three years. The interest rate will be equal to 17 prime minus 25 basis points. 18 The interest rate would be adjustable --19 will not adjust more than 1 percent at any adjustment period. Also, there will be a floor 20 21 relating to the interest rate not to fall below 22 1 percent. 23 The final one is Travis Rovey, National --First National Bank of Litchfield will retain 24 MARZULLO REPORTING AGENCY (312) 321-9365

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1 57.5 percent of the \$800,000 land purchase or

2 \$460,000 of debt. On this debt, IFA will provide a

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pm9-10-151 ast9).txt beginning farmer bond. 3 There will be a 30-year bond with an 4 5 initial interest rate of 3 percent, adjustable every 5 years at 85 percent of the Wall Street general 6 7 prime. 8 The interest rate should never fall below 9 3 percent or increase above 11 percent. There's 10 also an interest rate cap for the adjustment period 11 of 2 percent. 12 Any questions? 13 MR. HORNE: So the terms that you've mentioned, there are different loan terms for pretty much every 14 15 I oan? Those are being set by the bank, not by us? 16 MR. EVANS: Yes. And the risk is incurred by We are a conduit through the bond. 17 the bank. 18 MR. HORNE: Got it, okay. 19 MR. EVANS: Okay? Any other questions? 20 CHAIRMAN FUNDERBURG: Thank you, Patrick. 21 MR. FLETCHER: Okay, Mr. Chairman, members of 22 the Board. I'm Brad Fletcher. I'll be presenting 23 Tab No. 2, which is Nazareth Academy, and Nazareth 24 Academy is coming to your consideration for a MARZULLO REPORTING AGENCY (312) 321-9365 proposed one-time final bond resolution of not to 1 2 exceed \$23.5 million. 3 The proposed transaction will enable

4 Nazareth, which is a catholic college preparatory
5 high school in the western suburbs to refund its
6 outstanding Series 2006 bonds, as well as make
7 various capital improvements. Page 14

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IFA Public Board Book Page 21

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8 Approval of this transaction effectively 9 will convert the outstanding Series 2006 bonds, 10 which are backed by a letter of credit, to bank 11 direct purchase debt. They are moving over to 12 MB Financial. 13 Likewise, MB will also be undertaking 14 their new money bonds that they will be issuing. 15 This financing is a culmination of Nazareth's strategic planning, which first began back in 2012. 16 17 Because Nazareth is non-rated, you will note that on page 7 of the report, we prepared a 18 19 forecast, which shows that we suspect -- excuse me, 20 expect that they will generate sufficient operating 21 cash flows to cover the proposed debt service. 22 The new money bonds will be issued with 23 maturity not to exceed 30 years, while the refunding 24 bonds will be an 8-year bullet maturity. MARZULLO REPORTING AGENCY (312) 321-9365

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I can take any questions at this time.

2 Thank you very much.

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3 CHAI RMAN FUNDERBURG: Thank you.

MR. FRAMTON: Okay, Mr. Chairman, members of 4 the Board, Tab 3 is a preliminary bond resolution 5 for Norwegian Lutheran Bethesda Home Association. 6 7 It's a preliminary bond resolution. The 8 not-to-exceed amount is \$8,000,000. As proposed, 9 the bond proceeds will be used to refinance existing debt, including \$616,000 of IFA Series 2012 bonds. 10 Additionally, a line of credit with 11

pm9-10-151 ast9).txt current balances outstanding of \$400,000, the 12 proceeds of which are currently being used to 13 14 finance construction of the addition that will 15 ultimately be taken out with proceeds of this bond issue, when they are issued later this year. 16 17 Finally, an estimated \$7,000,000 of new 18 bond proceeds will be used to demolish a vacant and 19 outdated building on their campus and replace it 20 with a new 16-bed skilled nursing center. 21 The focus of the nursing center is 22 rehabilitation services. On page 4 of the report, the third paragraph from the bottom explains a 23 24 business relationship or partnership that Norwegian MARZULLO REPORTING AGENCY (312) 321-9365

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1 has with Alliance Rehabilitation Services.

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They have been focusing on providing rehab services for physical therapy, occupational therapy, as well as speech therapy, and the bulk of these skilled nursing beds will be occupied by private-paid patients.

7 And if you flip to page 7 of the report, in the financial statements and review, you will 8 9 note that the borrower has posted substantially 10 improved revenues, and as well as cash flows 11 available to pay debt service, which is EBIDA. 12 The primary driver of that has been an 13 increase in the percentage of private-pay nursing 14 patients. Since 2012, their private-pay payments 15 have increased by 50 percent, while from 16 approximately 2.2 million to 4.8 million. Page 16

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17	At the same time Medicaid I'm sorry,
18	Medicare payments have been dropping. So a
19	fundamental element of their business plan has been
20	to increase private pay.
21	And that, in fact, has been coupled with
22	expense management that really took root during
23	fiscal '14, produced substantially improved
24	operating results in 2014; and going forward, they
	MARZULLO REPORTING AGENCY (312) 321-9365
1	expect the new beds to fill during 2016 and 2017,
2	and again their focus is on private pay.
3	And in terms of the structure,
4	MB Financial Bank will be the bond purchaser. The
5	best way to think about how this project is
6	structured, it's essentially a tax exempt commercial
7	I oan.
8	MB is the relationship banker for
9	Bethesda, and they provide all operating lines and
10	other credit facilities, and that will continue
11	going forward. MB is also the purchaser of their
12	2012 bonds.
13	And with that, I'm prepared to take any
14	questions.
15	CHAIRMAN FUNDERBURG: Okay, no questions.
16	Thank you very much.
17	MS. LENANE: Good morning. I think we are on
18	my first tab, it's Tab 4, Plymouth Place, Inc. It's
19	an exciting morning today because we're in the
20	market in New York selling \$500,000,000 worth of
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Advocate double A rated bonds, and pricing is going
on as we speak.
And they are being priced very well,
accepted by the market. No Illinois fact on the MARZULLO REPORTING AGENCY (312) 321-9365

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long end of the bond curve. So I'm very happy about
 that, and the Villa of St. Benedict is closing this
 morning, as we speak with no problems. So just a
 little update so you know, and you may see the
 Advocate in the newspapers.

6 So anyway, Plymouth Place is coming for a 7 final bond resolution. They came last month for a 8 preliminary bond resolution. Plymouth Place is the 9 senior living facility located in LaGrange Park.

10 Some of you may have seen it driving. You 11 see some of it from the road, as you drive down the 12 main drag. I can't think of the name of it right 13 now. LaGrange Road, exactly.

But they are financing \$65,000,000 to
reimburse themselves for the construction and
equipment, and going forward on some new independent
living cottages at 315 North LaGrange Road.

They are also refunding a portion of their 2005 A bonds, since rates are favorable. They are funding working capital and funding a debt service reserve in paying the expenses.

22They are not rated.They are expecting to23get a rating from Fitch double B plus.

24 Unfortunately, that double B plus is non-investment

MARZULLO REPORTING AGENCY (312) 321-9365 Page 18

1 grade. You have to be a triple B. Right? 2 MR. FRAMTON: Triple B minus. 3 MS. LENANE: Triple B minus to be investment grade. They are requesting a waiver of the 4 investment criteria of even an investment firm, 5 6 investment criteria, to sell in denominations of less than 5,000 -- denominations of \$5,000 or more. 7 8 That is subject to the IFA approval of a 9 feasibility study that we've seen a draft of but are 10 waiting for a final copy next week. The financials 11 contained in this report reflect what the 12 feasibility study projects are going forward. 13 Plymouth Place has 182 independent living 14 apartments, 55 independent living cottages, 52 15 assisted living units, 26 memory support living 16 units, and 86 nursing care beds, and they are really 17 almost always 90, 95 percent full. They have a very 18 good track record and good occupancy rates. 19 I'm going to take you over to -- because really the only changes are the updated sources and 20 21 uses, and we just sort of cleaned it up a little, the numbers, the new funding escrow, the 22 23 redevelopment money. There are no construction jobs 24 because the new money, the \$2,000,000 is being spent MARZULLO REPORTING AGENCY (312) 321-9365

on soft costs, architects, plans, preparation of the
 land and things like that.

Page 19

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pm9-10-151 ast9).txt 3 If we go back to the financials on page 6 -- let me see, page 7. Page 7 you'll see 4 5 that the ratio, the current ratio for their six months unaudited of 2015 is 1.32; and the 6 7 projections over '15, '16 and '17 are 1.34, 1.9 and 8 1.81. 9 When you get to hospitals later, you're 10 going to see the debt service ratios are much 11 higher; but in this particular area of senior 12 living, these are the ratios that we see, and then 13 they have 370 days cash on hand. Has something happened with this 14 MR. YONOVER: 15 business because even if you annualized 2015 16 numbers, it's half of what their previous years are and what they are forecasting forward. 17 18 MS. LENANE: I don't think so. 19 MR. YONOVER: I'm looking at it wrong? 20 MS. LENANE: No. Well, no. You might be. 21 MR. YONOVER: So on \$6.8 million for 6 months 22 annualized to 2014, and they've been doing it at 23 about 27, and they are forecasting 27? 24 MS. LENANE: I'm looking at '14. Where are we MARZULLO REPORTING AGENCY (312) 321-9365 1 looking at? 2 MR. YONOVER: Page 7. 3 MR. HORNE: Further assets. 4 MR. YONOVER: Revenue and support. 6,000,000, you're right. 5 MS. LENANE: Let's 6 see.

7 MR. YONOVER: It's just inconsistent. I don't Page 20

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8 understand. 9 MS. LENANE: I'll be happy to go check that. 10 MR. HORNE: 106 months. Yes, 106 months. It's 11 MS. LENANE: Pardon. 12 not right. I don't think it's right. 13 MR. YONOVER: It's probably an error in the 14 report, I would think. MS. LENANE: I have Steve Johnson from 15 Yeah. Zigler Investments Banking Company, who is the 16 17 banker on this project. Steve, can you answer this? 18 MR. JOHNSON: There may be a typo. Let me 19 look. 20 MS. LENANE: Would you E-mail --21 MR. JOHNSON: The one thing about senior 22 living, I'll just comment on. 23 MR. MEISTER: Steve, describe your relationship 24 to the transaction. MARZULLO REPORTING AGENCY (312) 321-9365 25 1 MR. JOHNSON: On the main parties on the deal. I financed the original project in 2005 and a bank 2 takeout in 2013. Now we're doing this deal. It's 3 4 taking out the 2005 deal. 5 The financials on the continuing care retirement communities have a component in it that, 6 7 for those of you who look at the financials all the 8 time, don't always see, which is the payout of 9 entrance fees. When someone passes away in the 10 community, they have to be refunded an entrance fee. So you can't look at year-over-year 11

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pm9-10-151 ast9).txt 12 financials and say one year to the next year. They 13 are based on actuarial tables. So periodically, I 14 think the combination of what I think may be a typo 15 in the report here. 16 MS. LENANE: I think it's a typo. And then when -- I'm just giving 17 MR. JOHNSON: you the kind of eye-level view of entrance-fee 18 19 accounting, you'll periodically see fluctuations in 20 debt service coverages as a functions of actuarial. 21 So I'll take a look at what we got here. 22 MS. LENANE: Will you E-mail Jason? 23 MR. JOHNSON: I'II E-mail Jason. 24 MS. LENANE: It's supposed to be 26. MARZULLO REPORTING AGENCY (312) 321-9365

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1 CHAI RMAN FUNDERBURG: Two issues. One, thank 2 you for your explanation of that. 3 MR. JOHNSON: Yes. 4 CHAIRMAN FUNDERBURG: More importantly, though, 5 is issue of the typographical error, and we need to 6 get that resolved before we take action on it. 7 MS. LENANE: Absol utel y. 8 CHAIRMAN FUNDERBURG: Okay, thank you. 9 MS. LENANE: Okay. Any other questions? Thank 10 you for seeing that. 11 MR. JOHNSON: No problem. 12 MS. LENANE: It's nice to know somebody is 13 reading my stuff. 14 MR. YONOVER: l'm looking, Pam. I think it's 15 really great. 16 MS. LENANE: I know, it's heartwarming. So, Page 22

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17 okay, Mr. Chairman, you want me to move on? 18 CHAIRMAN FUNDERBURG: Please proceed. 19 MS. LENANE: Okay. The next tab, we're on 20 Tab 5, Palos Community Hospital is requesting a 21 final bond resolution, a one-time consideration, to 22 advance refunds their 2007 A bonds and to refund 23 their series 2015 A bonds. 24 Now, some of you who may have been here in MARZULLO REPORTING AGENCY (312) 321-9365 1 May will remember that we approved issuing those 2 bonds, the 2015 A bonds, as a bank private placement 3 with JP Morgan in May. Rates have moved, in their 4 eyes, considerably, and they may have had some 5 issues with JP Morgan Bank and they are refunding those bonds. 6 7 This is the first time I've ever seen a refunding of bonds that were issued like four months 8 9 ago, five months ago. So it's unusual, but the explanation seems to be correct. 10 This is the first time it's coming to the 11 12 Authority. Well, it came in May. So we've all looked at this credit as late as May, for those of 13 14 us who were here. 15 They carry a double A minus Fitch rating. 16 This is a bank direct purchase with a consortium of 17 banks consisting of BMO Harris, U.S. Bank and 18 Capital One, and a portion will be floating index to 19 Libor, and another portion will be fixed. 20 Palos is located in -- it has 369 bed Page 23

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pm9-10-151 ast9). txt 21 capacity located in Orland Park as their main 22 facility. They also have facilities in Lemont, Oak 23 Lawn and Palos Heights. 24 If we go back to the financials, as you MARZULLO REPORTING AGENCY (312) 321-9365 1 can see for their 2014 audited financials, they had 2 4.62 debt service coverage, and 1,020.6 days cash on 3 hand. They have the most cash on hand of any 4 hospital in Illinois I think. 5 So I think there's a back story to the bank change, but I don't want to go through it. 6 7 CHAI RMAN FUNDERBURG: Okay. 8 MS. LENANE: Publicly. 9 CHAIRMAN FUNDERBURG: Okay. Thank you on that 10 one. 11 MS. LENANE: 0kay. Any questions? Riverside 12 Health System located in Kankakee and Iroquois 13 County, Illinois, they are coming for a preliminary 14 bond resolution. 15 They are currently refunding the Series 16 2004 IFA bond, and also currently refunding the 2006 17 A IFA bond for a total of \$37,000,500. This is a 18 preliminary bond resolution. Riverside is currently 19 rated A2 by Moody's and A plus by Standard & Poors. This will be a bank private placement with 20 21 a bank to be determined. They have RFPs out right 22 now right for a bank. I think we can go back to 23 their largest facility is 312 beds. Well, licensed 24 for 312 beds, 247 beds in operation in Kankakee.

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1 They have been to the Authority before, 2 have issued debt through the Authority. If we go to 3 page 6, we'll see their debt service coverage is 3.89 and their days cash on hand is 424; therefore, 4 the ratings that they received. Any questions? 5 Okay, Sarah Bush Lincoln is seeking 6 7 approval, a preliminary approval, for a \$300,000,000 Did I say 300? What's a zero 8 in tax exempt bonds. 9 amongst friends. 30,000,000. 10 I got two other things going on at the 11 same time here. I'm triple tasking. Anyway, they would like to fund the final 10,500,000 of a 12 13 \$48,000,000 master plan, facility plan, 8,700,000 of 14 construction and renovation of medical surgical 15 units at their hospital, and the main hospital in Mattoon; and \$6,900,000 construction of a new 16 17 cardiology wing, and approximately \$2,500,000 of 18 on-campus infrastructure and renovation of Central 19 Sterile, and construction of a new clinic in Toledo, Illinois, which is located in Cumberland County. 20 21 So we're happy when we see these projects 22 coming from different parts of the state. It's very 23 ni ce. And their counsel is here today if you have 24 any questions, Dan Beck, from Chapman and Cutler. MARZULLO REPORTING AGENCY (312) 321-9365

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So they have an underlying rating of A
 plus, and this also as a bank private placement with

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pm9-10-151 ast9).txt 3 the bank to be determined. They have their RFPs out for banks. 4 5 I think the most important thing, if we go back to their financials on page 6, their debt 6 service coverage is 15.1 for their FY2015 unaudited, 7 and they have 361 days cash on hand. They are very 8 9 strong. Any questions? 10 CHAIRMAN FUNDERBURG: Okay, thank you. 11 Congratulations, too, on your closing today. That's 12 great. 13 MS. LENANE: Thanks. 14 CHAIRMAN FUNDERBURG: Mr. Evans, please. 15 MR. EVANS: Today I'm presenting Boehne Farms, 16 Berkley and Vaughn Boehne. In October of 2014 --MR. MEISTER: Excuse me, Pat, the document is 17 18 located in the manila folders. 19 MR. EVANS: Correct. Sorry about that. Your 20 documents are located in the manila folder. It's a 21 memo. 22 MR. YONOVER: What's it look like, Pat? 23 MR. EVANS: Here we go. 24 MR. PEDERSEN: Thank you. MARZULLO REPORTING AGENCY (312) 321-9365 1 MR. FLETCHER: It's a memo and resolution in 2 the manila folders. MR. YONOVER: Okay. 3 MR. PEDERSEN: Which one would it be in? 4 5 MR. EVANS: It looks like this. MR. MEISTER: No, it is Boehne. I'm sorry, 6

7 it's clipped to the resolutions. It looks like this

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8 document. 9 MR. YONOVER: You see it, Pat? 10 MR. MEISTER: You're on it, Eric. 11 MR. EVANS: You found it. 12 MR. PEDERSEN: No, but I'm still searching. I 13 got it. 14 MR. EVANS: There you go. 15 MR. PEDERSEN: So it's in the one that is clipped resolution number, and then it's about the 16 17 eighth or ninth one in. 18 MR. HORNE: Got it. 19 MR. EVANS: Does everybody have it now? 20 MR. HORNE: Yep. 21 MR. EVANS: In October of 2014, Illinois 22 Finance Authority approved Agri-Debt Guarantees for 23 Vaughn and Berkley Boehne. There's two guarantees, 24 each guarantee in the amount of \$500,000, for a MARZULLO REPORTING AGENCY (312) 321-9365

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2 These loans are secured by a perfected first mortgage on 113.168 acres of row crop farml and 3 4 in DeKalb County. The liens are verified via a 5 title policy that we received a copy of from the bank, Resource Bank. The loans are also guaranteed 6 7 by Boehne Farms Trucking, LLC, and Boehne Farms of 8 Shabbona, LLC. 9 Presently, each loan has exposure to IFA 10 of \$422,273, I'm sorry, for a total exposure of \$844,546. They are cross-collateralized by the 11

total of \$1,000,000.

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pm9-10-15last9).txt 113.6 acres of farmland valued at \$1.432 million. 12 Resource Bank is requesting IFA to 13 authorize Boehne Trucking, Boehne Farms Trucking, 14 15 LLC, for capital purchases related to a livestock trailer and a drag -- manure drag line. 16 These 17 purchases would be financed by Waterman State Bank, 18 who has been financing Boehne Farm Trucking since 19 2011. 20 The purchases have been approved by 21 Resource Bank, subject to IFA's approval. As 22 stated, this is a -- this request is for a guarantor 23 of the Vaughn and Berkeley Boehne IFA Ioan 24 guarantees. These loans will not impair the MARZULLO REPORTING AGENCY (312) 321-9365

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1 collateral of IFA guarantees.

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2 It will leverage Boehne Farms Trucking,
3 Limited; however, it should also improve the cash
4 flow. Projections forecast the debt coverage to be
5 1.75 times debt service.

6 Boehne Farm Trucking, LLC, is an important 7 component of the Berkley and Vaughn Boehne, as it 8 diversifies their overall operation. The trucking 9 entity has 8 trucks hauling everything from Pepsi 10 products to livestock manure.

Per Resource Bank, the crops relating to the farm operation, which is our entity, look good. The Boehnes have marketed slightly over 50 percent of their crops at a 4. -- \$4.30 price versus a preseason budget of \$4.25. In addition to this, Boehne -- I mean,

17	Resource Bank anticipates the Boehnes to receive the
18	government payment relating to it. It used to be a
19	direct payment, now it's an allocated one based upon
20	price, plus possibly crop insurance payments.
21	Although the commodity prices are low, I
22	believe the farm operation will generate adequate
23	funds to meet their yearly this year's debt
24	obligation, including IFA's and Resource Bank's
	MARZULLO REPORTING AGENCY (312) 321-9365

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1 guaranteed loan.

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Based upon the underlying terms of the IFA 2 3 guarantee loans will be maintained. IFA guarantee 4 will remain at least secured by perfected first 5 interest in 113.61 acres; and as noted, on page 4 of the confidential information, the exposure -- IFA's 6 7 exposure to appraised value is at 59 percent as of 8 6-30-15. 9 Most importantly, default to any other 10 lender that results in a call on a personal guarantee, IFA is in first position. Any debt would 11 12 be an a subordinated position. 13 Despite the increase in consolidated 14 leverage for Boehne Trucking operation, the possible 15 risk from a personal guarantee is pretty much eliminated, due to the substantial first position of 16 17 our loan guarantee and security. 18 Based upon the information presented, I 19 recommend IFA consent and propose an equipment loan 20 for the Boehne Trucking, Farm Trucking, LLC,

pm9-10-151 ast9).txt 21 originated by Waterman State Bank and consented to 22 by Resource Bank. Any questions? 23 MR. ANDERBERG: Those appraisals are when? 24 MR. EVANS: They were in 6-14. MARZULLO REPORTING AGENCY (312) 321-9365 1 MR. YONOVER: There is no change in the 2 securitization of the loan? 3 MR. EVANS: There's no change. 4 MR. YONOVER: So they have to come to us any time there's a material change, and they want to 5 borrow more money? 6 7 MR. EVANS: That was one of the criteria 8 because of the leverage position, our leverage 9 position. 10 MR. YONOVER: Thank you. 11 MR. I SRAELOV: Why was the loan originally 12 provided to the individuals rather than an entity? 13 I notice that the trucking entity is owned by the 14 two members that a loan was originally provided to. 15 MR. EVANS: You mean our original loan? 16 MR. ISRAELOV: Yes, what's the relationship 17 between those two individuals and that entity, and why was the original loan provided to the 18 19 individuals rather than the entity? 20 MR. EVANS: The original loan is for 21 refinancing farmland, the million dollars is. lt's 22 owned by the individuals, the farmland is. 23 The trucking firm is owned by the 24 individual equally, but it's a separate entity,

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1 usually set up for liability purposes. 2 MR. ISRAELOV: And what's the relationship 3 between the trucking business and the farming busi ness. 4 5 MR. EVANS: The ownership. 6 MR. ISRAELOV: But are they in the same 7 busi ness? 8 MR. EVANS: The farming is a separate entity 9 set up for the purpose of row crop, and the trucking 10 is an individual entity set up for the purpose of 11 trucks of hauling. 12 MR. I SRAELOV: Are the two businesses related? 13 MR. EVANS: Through the ownership. 14 MR. I SRAELOV: But are the operations of the 15 business related? Are the operations of the two 16 individuals, the farm --17 MR. EVANS: They complement each other. They 18 are not related. They complement each other, 19 because they provide diversification. 20 A lot of times an entity is set up for 21 liability, should there be an accident with a truck. 22 It's a limited liability, and that's usually how 23 farmers set up their trucking operation is separate 24 so they don't come back on the trucks, on the farm. MARZULLO REPORTING AGENCY (312) 321-9365

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MR. ISRAELOV: Okay. Just one other question,
 and this is for the benefit of all the Board

pm9-10-15last9).txt I'm curious at what the economic cost is 3 members. 4 to the IFA of consenting to a second -- the 5 secondary guarantor, the trucking entity to taking out this additional loan. 6 So just kind of speaking in a little bit 7 8 more detail to that, if the loan was provided today, 9 and the second party guarantor, the trucking entity, 10 took on the debt, what interest rate would it have 11 been charged by the bank to these two individuals 12 for the loan; and what would the interest rate be, 13 if they did not take on that additional debt because 14 that difference --15 MR. EVANS: Our rate wouldn't change. 16 MR. I SRAELOV: It would not change? 17 MR. EVANS: No, because we're not taking on any 18 additional debt. The Waterman State Bank is taking 19 on the additional debt; and our guarantee is set up 20 with Resource Bank, who finances the agricultural 21 part of it versus Waterman is financing the 22 trucking. 23 Right, I understand. MR. I SRAELOV: But when 24 Resource Bank originally loaned the money to the two MARZULLO REPORTING AGENCY (312) 321-9365 1 individuals, there were a few guarantors, IFA, as

Individuals, there were a few guarantors, IFA, as
well as Boehne Farms Trucking, right, and Boehne
Farms Shabbona, correct; and now Boehne Farms
Trucking, one of the guarantors, is taking on -- is
wanting to take on additional debt, right?
MR. EVANS: Correct.
MR. ISRAELOV: If Boehne Farms Trucking took on

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8 that -- had that additional debt, right, at the time 9 the loan was originally issued by Resource Bank, I 10 presume there would have been a different interest 11 rate charged? 12 I'm not sure of that, but that's what I'm 13 asking you. 14 MR. EVANS: That would be up to Resource One --15 I mean, Resource Bank, because we don't set the terms of the guarantee. We just guarantee based 16 17 upon the financial impact. Based on the financial 18 numbers and everything, we guarantee the agriculture 19 debt. 20 So the terms would be set by the bank, 21 just not to exceed a normal interest rate. Li ke, 22 for example, if the bank charged everyone else 5 23 percent, they would charge 6 percent on this one 24 because it's guaranteed. MARZULLO REPORTING AGENCY (312) 321-9365 Okay. Well, just as a note to 1 MR. I SRAELOV: the Board, I think it's important to understand what 2 the actual economic cost is of us approving this 3 4 guarantee to the secondary guarantor, and just to be able to balance the cost with the benefit that we're 5 providing by consenting to the secondary guarantor 6 7 receiving this loan. 8 MR. MEISTER: Ri ch? 9 MR. FRAMTON: Yeah. One point here is this 10 additional debt by a corporate guarantor does not

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11 affect or impair IFA or the bank's underlying

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pm9-10-151 ast9).txt 12 collateral. The collateral value of the 113.61 acres 13 14 of row crop farmland remains intact; and 15 fundamentally, Resource Bank is looking at the 16 farming operation as a stand-alone business. In the 17 same sense, Waterman State Bank is looking at the 18 trucking business also as a stand-alone business. 19 And as we see on these operations, on the 20 fundamental farming operation, the lending bank, 21 just as a standard condition, requires guarantees 22 from all of the borrower's affiliates; and one thing 23 that does affect us a bit here from leverage is the 24 fact that we requested and require consent for any MARZULLO REPORTING AGENCY (312) 321-9365

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1 additional debt, including by an affiliate, as in 2 this case. This has no bearing on that. 3 MS. LENANE: That's what I'm saying. 4 MR. FRAMTON: It's any additional leverage 5 incurred by the borrower directly or any corporate 6 affiliate. 7 MS. LENANE: Right, that's why we're asking for 8 consent today. 9 MR. ISRAELOV: Thank you for that information. 10 So you mentioned just kind of as a regular course of business, the bank asks for a guarantee of 11 12 affiliated parties, right? 13 So I think what my question is looking at 14 is for the IFA to kind of balance, right, the cost 15 with the benefit, and what I'm trying to determine is what is the cost. 16 Page 34

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17	So would the interest rate have been
18	different, if one of the guarantors, so here the
19	trucking entity, had additional debt burden, right,
20	would the interest rate of the lender be higher than
21	it would have if they did not?
22	MR. FRAMTON: That's always a possibility, but
23	that would be Resource Bank's prerogative to
24	determine at the time they price the loan.
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1	MR. YONOVER: Rich, for clarity, the loan that
2	we're discussing today, this Board is not doing
3	anything in terms of guarantee?
4	MR. FRAMTON: That is correct. It is remaining
5	intact.
6	MR. KNOX: This loan is not subordinated to our
7	loan. It is a separate loan completely.
8	MR. EVANS: Correct.
9	MR. FRAMTON: It's a separate loan, and that
10	being said, given that the principals of Boehne
11	Trucking are the are actually the borrowers on
12	our Ioan, if there were a blowup on Boehne Trucking,
13	which resulted in a call on the personal guarantees
14	of the owners, any claims by Waterman State Bank on
15	the IFA/Resource Bank collateral would have a
16	subordinate interest in this 113.61 acres of row
17	crop farmland.
18	CHAIRMAN FUNDERBURG: Okay. At this point,
19	we're going to move on. If there are any additional
20	questions in this particular matter, Adam, I hope
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that answered your question. I think it's a little
difficult because we're trying to measure kind of an
opportunity cost, assuming two hypotheticals.
So it's somewhat of a difficult question
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to answer, but if you still have further questions,
or anybody else has further questions regarding
economic cost versus benefit to IFA regarding this,
or any other loan, you know, please follow up with
staff, but I hope for now that has addressed your
question.
MR. ISRAELOV: Thank you.

8 CHAIRMAN FUNDERBURG: Okay, thank you. So that
9 being said, I would like to move on. Executive
10 Director Meister.

11 MR. MEISTER: Thanks, Mr. Chairman. Actually, 12 we're going to do yours after we do Items 10 and 11. 13 We wanted to make sure everything was locked down. 14 So in your manila folders, at the very 15 end, or almost to the end of the clips labeled 16 "Resolution," there are two memos right after the 17 Boehne document, and they look like this. They are 18 from -- it's tabbed -- they are labeled Tab 11 and 19 12. 20 MR. FLETCHER: 10 and 11.

MR. MEISTER: Oh, I'm sorry, 10 and 11. Thank
you, Brad.
MR. PEDERSEN: Are you talking in the book?
MR. MEISTER: No, not in the book, in the MARZULLO REPORTING AGENCY (312) 321-9365

1 manila folder. 2 MR. PEDERSEN: Thank you. 3 MR. MEISTER: The first -- and previously I 4 mentioned the procurement regulations. We're seeking approval from the Board to move forward with 5 6 two actions under the Procurement Code. 7 The first is to go forward with a 8 conventional Procurement Code regulated procurement 9 for a financial advisor for a joint program that we 10 have with the Illinois Environmental Protection 11 Agency. This is known as the State Revolving Loan 12 Fund. 13 A couple of years ago in 2013, and I've 14 attached to the memo the first page of an Official 15 Statement from 2013 labeled "Illinois Finance 16 Authority and Illinois Environmental Protection 17 Agency." It's called the Clean Water Initiative, 18 and its technical name is the State Revolving Fund. 19 This is AAA rated paper. It is unlike the majority of our conduit projects that the members of 20 21 the Authority address month in and month out. 22 Basically, what it is, is a program whereby the 23 state EPA receives federal money, and with a partial 24 state appropriated match, and turns around and makes MARZULLO REPORTING AGENCY (312) 321-9365

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1 low-interest loans to local governments across the

2 state for sewer and drinking water projects.

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pm9-10-15last9).txt It's been extraordinarily successful, and 3 the 2013 deal we closed in November of 2013, it was 4 AAA rated. It was a natural AAA, and we priced 5 6 these bonds with no Illinois penalty, which was really outstanding, given that it was priced in the 7 8 weeks before pension reform was passed initially in 9 2013. 10 We do have two financial advisors that are

vendors that are on board, Acacia Financial and
Sycamore, both are women-owned companies, and both
went through the procurement process.

14 The State Revolving Fund is a rather 15 unique federal/state local FA structure. It's going 16 to market, which we don't know the time, but it could be coming up. It requires, in my view, the 17 18 use of a qualified financial advisor. And what we 19 would like to do is go out, test the market, see 20 what comes in, work through the procurement 21 regulations.

Also, in your manila folders, there's a
document that we'll ask all of you to sign, either
before the end of the meeting or shortly after the
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meeting. It's required by the Procurement Code that
 all of you, as Board members, as well as Melinda,
 myself, other members of the staff that are working
 with this procurement, sign a confidentiality
 statement.
 And we'll test the market, and hopefully
 we'll get a highly-qualified financial advisor, with Page 38

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8	a deep and broad experience in State Revolving Funds
9	that will help us more effectively structure and
10	price any upcoming State Revolving Fund bond issue
11	that may be on the horizon, both for the people of
12	Illinois, for our client, the Illinois Environmental
13	Protection Agency, and for all the local governments
14	across the state that ultimately benefit from these
15	low-interest loans.
16	Just one note. The benefit of the 2013
17	deal was IEPA and IFA refunded some '02 and '04
18	loans. We freed up about \$45,000,000 in debt
19	service reserve funds, and the long and the short of
20	it is that we borrowed 140 plus million dollars at
21	AAA rates, and we took a \$400,000,000 capacity loan
22	program and turned it into a \$800,000,000 capacity
23	I oan.
24	MS. GILDART: Unaudited.
	MARZULLO REPORTING AGENCY (312) 321-9365
1	MR. MEISTER: Unaudited. Thank you, Melinda.
2	I'll take questions on that point.
3	MR. O'BRIEN: What confidential agreement are
4	you referring to? I saw it somewhere.
5	MR. MEISTER: Yes, it's in the manila folder.
6	MR. O'BRIEN: What are we supposed to keep
7	confidential?
8	MR. MEISTER: It's a requirement of the
9	Procurement Code, and it's an abundance of caution,
10	especially since when we work through the project,
11	this will this award we'll be likely coming back
	Daga 20

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pm9-10-151 ast9).txt to this Board, and I'll go over the document with 12 13 you after the meeting. 14 Lerry is actually holding it in his hand, 15 and it's in the manila folder. MR. O'BRIEN: I don't understand what you said, 16 but I'll be glad to meet with you afterward. 17 MR. MEISTER: Great. The second procurement 18 19 item is there is an avenue under the State 20 Procurement Code called a request for information, 21 and this enables -- will enable the IFA to basically 22 test the market for the full breadth of 23 possibilities under our statutes and programs. 24 And we could send it out there, and MARZULLO REPORTING AGENCY (312) 321-9365

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1 lawyers, investment bankers, financial advisors, 2 other financial professionals and lenders would be 3 invited to come in with their ideas, their proposal s. 4 It is a public process, and it's one that 5 6 I would recommend proceeding on, and I ask for a 7 favorable vote on Tab No. 10. Any guestions? MR. KNOX: The only question I have is for Item 8 9 No. 2, are we going to do this one time, or is this 10 something we should just do guarterly, annually or 11 semi -annual l y? 12 Yes. This is our first time --MR. MEISTER: 13 this is our maiden voyage doing it. What I hope we 14 do is that it becomes a regular practice, and the 15 world of financial advisors, lawyers, bankers, other 16 professionals that we deal with, that there would be Page 40

17 predictable process so that when they have ideas, 18 they would know, and I think it's a great suggestion 19 to do it quarterly. 20 MR. KNOX: 0kay. 21 CHAIRMAN FUNDERBURG: Or with some degree of 22 frequency. 23 MR. MEISTER: Yes. 24 CHAIRMAN FUNDERBURG: Just as some background, MARZULLO REPORTING AGENCY (312) 321-9365

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1 too, we want to do everything we can to help propel 2 State of Illinois' economy forward in the best way 3 that we can. 4 We also operate in this world of 5 constraints of procurement, other regulations; and really what we would like to do is open up to the 6 7 world to -- if they've got great ideas for us to consider, we would like to hear it; but we would 8 9 like to hear from everybody, have everybody have an 10 equal chance to come in and give us their ideas. Anything you want to add to that? 11 12 MR. MEISTER: No. 13 CHAIRMAN FUNDERBURG: Okay. All right, all 14 set? 15 MR. MEISTER: Yes. 16 CHAIRMAN FUNDERBURG: Okay. Then next I would 17 like to go back --18 MR. MEISTER: Oh, wait, we have Tab 11, which 19 was the memo directly below that. For those newer 20 to the Board, and for the longer-tenured members of

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the Authority, we have a sister agency, the
Department of Central Management services.
The new director is Tom Tyrrell. We had
extraordinarily positive working relationship with
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him during his brief tenure with CMS. He's, in
 large part, responsible for the great space that we
 now have that we moved into at the beginning of
 August here on the 10th floor of the Bilandic
 Building.

Central Management Services, unlike the 6 7 IFA, is a large agency, and it deals with areas that sort of go into the administrative and regulatory 8 structure of the Illinois State Government. 9 10 They have expertise, or operational 11 responsibility in real estate, real estate services, 12 procurement, internal audit, human resources, and 13 the particular issues related to Illinois State 14 Government hiring, as well as information 15 technol ogy.

16 I put this on the agenda, after some 17 conversations with Rob, both to inform the Board 18 that there is a large organizational resource that I 19 would like to take a greater degree of advantage of, 20 and they've certainly proven very effective on their 21 brief track record with us in the last couple of 22 months, and I think that the best way to do it is to 23 do an intergovernmental. 24

Frankly, it's my desire to memorialize MARZULLO REPORTING AGENCY (312) 321-9365 Page 42

1 these agreements in writing through an 2 intergovernmental agreement, as provided by state 3 statute; and at the same time, since we are 4 receiving these services, that we would negotiate 5 some sort of fee for service or compensation with 6 CMA. And I'll take any questions. 7 MS. BRONNER: This is Gila Bronner. Good 8 morning, everyone. I would like to, Chris, if I 9 may, just suggest that I am very supportive of this. 10 I think this will both allow IFA to avail itself in an efficient and effective manner of services that 11 we find ourselves in need of. 12 13 Plus, we also have the benefit of having 14 CMS, which is well versed obviously in the 15 regulatory environment of the state. So there is no 16 learning curve. They actually, I think, correct me 17 if I'm wrong --18 CHAIRMAN FUNDERBURG: Gila, could you go back 19 and just repeat that? You broke up on the phone a 20 little bit. 21 Oh, I'm sorry. I apologize. I'm MS. BRONNER: 22 in a vehicle. What I was saying is that I think 23 this is an efficient and effective way for IFA to 24 avail itself of these services; and as well, given MARZULLO REPORTING AGENCY (312) 321-9365

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1 the fact that CMS is one of the key providers what I

2 would consider to be an agency that sets

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pm9-10-151 ast9).txt 3 regulations. They are well positioned to tell us what 4 5 they can and cannot do for us and provide very 6 specific guidance in some of the areas in which we 7 That I'm completely supportive of this, operate. 8 and I would encourage my fellow Board members to 9 support this. 10 CHAI RMAN FUNDERBURG: Thank you, Gila. I think 11 I echo those comments, and also I think it just 12 makes sense on a number of different fronts. Thank 13 you for that. 14 Any other additional comments? 15 MS. JURACEK: I'll just chime in. I was the 16 second director of the Illinois Power Agency back in 17 2011, 2012, a tiny agency. It's still down on the 18 fifth floor, like five people in it, and CMS was 19 very helpful to us in similar situations. So I 20 would endorse that. 21 CHAIRMAN FUNDERBURG: Thank you, great. Thank 22 All set? you. 23 MR. MEISTER: Yes. 24 CHAIRMAN FUNDERBURG: I would like to go back MARZULLO REPORTING AGENCY (312) 321-9365 1 and revisit Plymouth Place. Well, Pam, do you want 2 to tee this up at all? 3 Yes, I can do this. MS. LENANE: MR. JOHNSON: Go ahead. I'm sorry. 4 5 MS. LENANE: I can do it. These financials 6 come over as a page print from the young analyst who 7 It's really my fault. I does a beautiful job. Page 44

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8 should have caught this and proofed it, but it 9 should be \$12,000,916. MR. JOHNSON: Then I got one. 10 11 MS. LENANE: Then he sent another E-mail. It 12 should be 13. 13 MR. JOHNSON: He was in the middle of closing Villa St. Benedict when we caught it. So he was 14 15 multitasking. The right number is \$13,824,823. Those were three-month numbers that was in the 16 17 report. 18 MS. LENANE: This is the three. 19 MR. JOHNSON: So he's updated that, and that 20 includes the amortization as well. So that's the 21 right number 13, 824, 823. 22 MS. LENANE: And we'll correct that. And I'm 23 sorry. 24 CHAIRMAN FUNDERBURG: We have reasonable MARZULLO REPORTING AGENCY (312) 321-9365 assurance that number will be the same an hour from 1 2 now? MR. JOHNSON: Yes. 3 4 CHAIRMAN FUNDERBURG: Okay, thank you. Good 5 catch. Thank you. 6 MR. JOHNSON: No problem. 7 CHAIRMAN FUNDERBURG: Okay, that being -- does 8 that satisfy people regarding Plymouth? Okay. 9 Thank you. That being done, I would like to ask for a 10 motion to adopt the following projects and 11 Page 45

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pm9-10-151 ast9).txt 12 resolutions Items 1, 2, 3, 4, 5, 6, 7, 9 and 11. MS. WEBER: Mr. Chairman, I think some Board 13 members joined. 14 15 CHAIRMAN FUNDERBURG: Yes. Well, Gila is on 16 the phone with us. Just make sure the record 17 MR. PEDERSEN: 18 reflects that Barrett Pedersen came in. 19 CHAIRMAN FUNDERBURG: We've already got that. 20 Thank you. 21 MR. FLETCHER: Duly noted. 22 MS. WEBER: Okay, I just wanted to make sure. 23 MR. FLETCHER: The arrival of Ms. Bronner and 24 Member Pedersen has been noted. MARZULLO REPORTING AGENCY (312) 321-9365 1 CHAIRMAN FUNDERBURG: Okay. So I would like to 2 call for a motion. MR. ANDERBERG: So moved. 3 4 MR. PEDERSEN: Second. 5 CHAI RMAN FUNDERBURG: Okay. Brad? 6 MR. FLETCHER: So on the motion for approval of 7 projects 1, 2, 3, 4, 5, 6, 7, 9, 10 and 11, I will 8 call the roll. 9 MR. ISRAELOV: One second, Chairman. Actually, 10 I would like to separate out Item No. 9 and abstain from Item No. 9. 11 12 CHAI RMAN FUNDERBURG: Okay. 13 MR. PEDERSEN: I move to amend the motion to 14 exclude No. 9. 15 CHAIRMAN FUNDERBURG: Okay. Is there a second? 16 MR. FUENTES: Second. Page 46

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17	CHAIRMAN FUNDERBURG: Okay. Everybody okay
18	with that?
19	(A chorus of ayes.)
20	CHAIRMAN FUNDERBURG: AII right.
21	MR. FLETCHER: And the motion to approve Items
22	No. 1, 2, 3, 4, 5, 6, 7, 10 and 11 of the projects
23	resolution, I'll call the role.
24	MR. PEDERSEN: I don't mean to be particular
	MARZULLO REPORTING AGENCY (312) 321-9365
1	here, but would you clarify whether we need to have
2	a vote on the amendment or not?
3	CHAIRMAN FUNDERBURG: Well, I asked if
4	everybody was okay to with it. I saw no one.
5	MR. PEDERSEN: I don't care.
6	CHAIRMAN FUNDERBURG: All in favor, please say
7	aye.
8	(A chorus of ayes.)
9	CHAIRMAN FUNDERBURG: Opposed?
10	(No response.)
11	CHAIRMAN FUNDERBURG: Okay, thank you for the
12	clarification.
13	MR. FLETCHER: Okay. So I'll call the roll.
14	Mr. Anderberg?
15	MR. ANDERBERG: Yes.
16	MR. FLETCHER: Ms. Bronner on the phone?
17	MS. BRONNER: Yes.
18	MR. FLETCHER: Mr. Fuentes?
19	MR. FUENTES: Yes.
20	MR. FLETCHER: Mr. Goetz on the phone?
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21	pm9-10-15Last9).txt MR. GOETZ: Yes.
22	MR. FLETCHER: Mr. Horne?
23	MR. HORNE: Yes.
24	MR. FLETCHER: Mr. Israelov?
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Yes.

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2 MR. FLETCHER: Ms. Juracek? MS. JURACEK: 3 Yes. 4 MR. FLETCHER: Mr. Knox? 5 MR. KNOX: Yes. MR. FLETCHER: Mr. O'Brien? 6 7 MR. O' BRI EN: Yes. MR. FLETCHER: Mr. Pedersen? 8 9 MR. PEDERSEN: Yes. 10 MR. FLETCHER: Mr. Poole on the phone? MR. POOLE: Yes. 11 MR. FLETCHER: Mr. Yonover? 12 13 MR. YONOVER: Yes. 14 MR. FLETCHER: Mr. Chairman?

MR. I SRAELOV:

15 CHAI RMAN FUNDERBURG: Yes.

16 MR. FLETCHER: Mr. Chairman, the motion

17 carries.

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18 MR. PEDERSEN: Just to be specific, for the

19 record, the motion was to vote for the amended

20 motion. Thank you.

CHAIRMAN FUNDERBURG: Okay. That leaves Item
No. 9. I would like to ask for a motion to consider
that.

24 MR. YONOVER: Sorry guys, I'm confused. Item 9 MARZULLO REPORTING AGENCY (312) 321-9365 Page 48

1 is the farm memo? 2 MR. FLETCHER: Yes. 3 CHAIRMAN FUNDERBURG: Do we have a motion for 4 No. 9? MR. FUENTES: I will a make a motion. 5 MS. JURACEK: I'II second. 6 7 CHAIRMAN FUNDERBURG: All the in favor, please 8 aye. 9 (A chorus of ayes.) 10 CHAI RMAN FUNDERBURG: Any opposed? 11 (No response.) If I may recommend, because it's 12 MR. FLETCHER: 13 a project, we should do a roll call, especially 14 since we may have an abstention. 15 CHAIRMAN FUNDERBURG: Okay, thank you. 16 MR. FLETCHER: On the motion by Mr. Fuentes, 17 was there a second? MS. JURACEK: Yes, I did. 18 19 MR. FLETCHER: Okay, thank you. I'll call the roll on Item No. 9 for approval. Mr. Anderberg? 20 Yes. 21 MR. ANDERBERG: 22 MR. FLETCHER: Ms. Bronner on the phone? 23 MS. BRONNER: Yes. 24 MR. FLETCHER: Mr. Fuentes? MARZULLO REPORTING AGENCY (312) 321-9365

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- 1 MR. FUENTES: Yes.
- 2 MR. FLETCHER: Mr. Goetz on the phone?

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3	MR.	pm9-10-15Last9).txt GOETZ: Yes.
4		FLETCHER: Mr. Horne?
5		HORNE: Yes.
6	MR.	FLETCHER: Mr. Israelov?
7	MR.	ISRAELOV: Abstained.
8	MR.	FLETCHER: And the reason for abstention?
9	MR.	ISRAELOV: Need for additional information.
10	MR.	FLETCHER: Duly noted. Ms. Juracek?
11	MS.	JURACEK: Yes.
12	MR.	FLETCHER: Mr. Knox?
13	MR.	KNOX: Yes.
14	MR.	FLETCHER: Mr. O'Brien?
15	MR.	O'BRIEN: Yes.
16	MR.	FLETCHER: Mr. Pedersen?
17	MR.	PEDERSEN: Yes.
18	MR.	FLETCHER: Mr. Poole on the phone?
19	MR.	POOLE: Yes.
20	MR.	FLETCHER: Mr. Yonover?
21	MR.	YONOVER: Yes.
22	MR.	FLETCHER: And Mr. Chairman?
23	CHA	IRMAN FUNDERBURG: Yes.
24	MR.	FLETCHER: Mr. Chairman, the motion
	MAI	RZULLO REPORTING AGENCY (312) 321-9365
1	carri es.	

2 CHAIRMAN FUNDERBURG: Okay, thank you. So with that, I would just want to note at some point in 3 time, hopefully soon, I would like you to E-mail me 4 when you have satisfactory answer to your question, 5 pl ease. 6 7 MR. I SRAELOV: Will do. Thank you. Page 50

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8	CHAIRMAN FUNDERBURG: Okay. Now, in all
9	seriousness, I would like to know when you're
10	satisfied with that, because that's a good question.
11	Okay, thank you.
12	MS. WEBER: My name is Elizabeth Weber, and I'm
13	general counsel to the Authority. Can everyone on
14	the phone hear me?
15	MR. POOLE: Yes.
16	MR. GOETZ: Yes.
17	MS. BRONNER: Yes.
18	MS. WEBER: Okay, good. I'm here to present
19	Item 12 on the agenda, which is a resolution
20	authorizing the execution and delivery of a proposed
21	mutual release and settlement agreement, relating to
22	two pending court cases, IFA versus Litchfield
23	National Bank in the Circuit Court of Cook County.
24	MR. PEDERSEN: May I have a reminder of where
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1	we're at, with regard to the page number? Because I
2	don't have the paper. We go paperless with the Drop
3	Box. It's which page on the drop box?
4	MS. WEBER: It's Item 12 on the agenda. Does
5	that help you? I'm not sure which page.
6	MR PEDERSEN: Thank you

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don't have the paper. We go paperless with the Drop
Box. It's which page on the drop box?
MS. WEBER: It's Item 12 on the agenda. Does
that help you? I'm not sure which page.
MR. PEDERSEN: Thank you.
MS. WEBER: Did you find it?
MR. MEISTER: Item 12 in the Drop Box, too.
MR. PEDERSEN: I need to go to Item 12? I have
to scroll through. I got page numbers on the bottom
left. Thank you, we've got it.
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pm9-10-151 ast9).txt MS. WEBER: Ókay. Does evérybody have that 12 item handy? So it's a resolution authorizing the 13 14 proposed mutual release and settlement agreement 15 relating to two pending court cases: IFA versus 16 Litchfield National Bank in the Circuit Court of Cook County, Illinois, County Department, Chancery 17 18 Division case No. 2013 CH 25534; and the second one 19 is Litchfield National Bank versus IFA, Court of Claims of the State of Illinois, Case 20 No. 14 CC 2737. 21

Both these cases involve an 85 percent IFA
guarantee of an agricultural loan made by Litchfield
National Bank. The resolution authorizes the
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1 settlement payment by the Authority in the amount of 2 \$155,000. The Board book under Tab 12 has a draft 3 4 resolution, and a privileged attorney-client 5 communication from outside counsel as well in this 6 matter. In your manila folder is the actual 7 settlement agreement. I think the manila folder 8 also includes the resolution. 9 Under the Open Meetings Act, we can go 10 into closed session to consider litigation, when the action is pending -- filed and pending against us 11 12 before a court. 13 Does any member wish to go into closed 14 session to ask questions or consider this matter, 15 before taking the resolution for a vote? CHAIRMAN FUNDERBURG: We'll need a motion for 16 Page 52

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17	that. Is there such a motion to go into closed
18	sessi on?
19	MR. PEDERSEN: Are you suggesting we go into
20	executive session?
21	MS. WEBER: No, it's only if Board members have
22	questions or would like to discuss it.
23	MR. GOETZ: This is Mike. I read your memo,
24	and I think it's perfectly clear, you know, what
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1	you're recommending.
2	MS. WEBER: Actually, that was a memo of
3	outside counsel, but I do agree with the conclusions
4	in it.
5	MR. GOETZ: Yes.
6	CHAIRMAN FUNDERBURG: I would agree that it's
7	pretty straightforward. Chris, would you say that
8	you put forth your best effort to try to resolve
9	this situation?
10	MR. MEISTER: Absolutely.
11	CHAIRMAN FUNDERBURG: Okay. So with that being
12	sai d.
13	MR. GOETZ: If it's appropriate, Chairman, I
14	make a motion that we accept the proposal.
15	CHAIRMAN FUNDERBURG: This is Mr. Goetz?
16	MR. GOETZ: Yes, it is.
17	CHAIRMAN FUNDERBURG: For the benefit of
18	keeping records. Is there a second?
19	MR. PEDERSEN: Second.
20	CHAIRMAN FUNDERBURG: Seconded by Mr. Pedersen.
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pm9-10-15last9).txt All in favor, please say aye. 21 22 MR. FLETCHER: Let's take a roll. I need approval for Item 12 on the projects and 23 24 resolutions. So motion by Member Goetz and seconded MARZULLO REPORTING AGENCY (312) 321-9365

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1	by Mr. Pedersen.
2	I'll call the roll. Mr. Anderberg?
3	MR. ANDERBERG: Yes.
4	MR. FLETCHER: Ms. Bronner on the phone?
5	MS. BRONNER: Yes.
6	MR. FLETCHER: Mr. Fuentes?
7	MR. FUENTES: Yes.
8	MR. FLETCHER: Mr. Goetz on the phone?
9	MR. GOETZ: Yes.
10	MR. FLETCHER: Mr. Horne?
11	MR. HORNE: Yes.
12	MR. FLETCHER: Mr. Israelov?
13	MR. ISRAELOV: Yes.
14	MR. FLETCHER: Ms. Juracek?
15	MS. JURACEK: Yes.
16	MR. FLETCHER: Mr. Knox?
17	MR. KNOX: Yes.
18	MR. FLETCHER: Mr. O'Brien?
19	MR. O'BRIEN: Yes.
20	MR. FLETCHER: Mr. Pedersen?
21	MR. PEDERSEN: Yes.
22	MR. FLETCHER: Mr. Poole?
23	MR. POOLE: Yes.
24	MR. FLETCHER: Mr. Yonover?
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MR. FLETCHER: And Mr. Chairman?

3 CHAI RMAN FUNDERBURG: Yes.

MR. YONOVER:

MR. FLETCHER: Mr. Chairman, the motion 4

Yes.

5 carri es.

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6 CHAI RMAN FUNDERBURG: Thank you. That brings 7 us to Agenda Item Roman Numeral 14.

8 Okay, so that being said, I would like to 9 ask if there is any other business to come before 10 the Board?

(No response.)

12 CHAIRMAN FUNDERBURG: No.

13 MR. PEDERSEN: Move to adjourn.

14 CHAIRMAN FUNDERBURG: Actually --

15 MR. PEDERSEN: Can't do it?

16 CHAIRMAN FUNDERBURG: We'll just wait on that 17 for a second.

18 MR. MEISTER: We can move on to Agenda Item

19 No. 15. If you want me to take the lead on that.

20 CHAIRMAN FUNDERBURG: Yes, that would be great.

21 Agenda Item 15, and I'll give a MR. MEISTER: 22 verbal overview. We don't have any documents, but

23 given the Open Meetings Act, and our obligation to

24 operate in a transparent manner, Rob and I thought

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it would be a very good idea to complete the order 1

2 of resolutions, and the order of projects, and give

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pm9-10-151 ast9).txt 3 the Board members, because we have a great combination of longer tenured and new Board members 4 5 to the Authority. And it's my recommendation that we 6 7 undertake a discussion here about the current state 8 of the Authority, its current programs, and its 9 future; and what Board members see as opportunities 10 and what Board members would like to accomplish. 11 We decided to do this discussion at the 12 end of the agenda, because it would be fresh in the 13 Board members' minds as to what the day-to-day 14 business of the Authority is currently. 15 And I would say that this agenda provided 16 a very good cross-section of the projects resolutions that are likely, that in any given month 17 18 are typically on an agenda of the resolution. I've 19 spoken with many of you individually. 20 Our primary business currently for the 21 Authority is to be a statewide conduit issuer of 22 tax-exempt debt. I think all of you know what that 23 means is that we are necessary under Federal and 24 State Law. So it's the very real and material MARZULLO REPORTING AGENCY (312) 321-9365

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1 economic benefit of tax exemption to both borrowers 2 and to lenders. 3 These are typically name brand, well-known 4 borrowers. Oftentimes, they are rated by rating agencies, and typically these borrowers have 5 6 selected either commercial lenders or investment bankers, and even their own financial advisors to 7 Page 56

8 structure it. 9 There's very little risk, other than 10 reputational risk, to the Authority. Although, the 11 Internal Revenue Service occasionally sends audit 12 notices first to the IFA before they reach the 13 borrower; and typically, those are resolved with 14 very little drama. 15 And, indeed, it's been years since l've been aware of any time that an IFA conduit bond led 16 17 to any sort of penalty or repayment by a borrower to 18 the Internal Revenue Service. 19 That being said, the statutory mission of 20 the Authority is much broader than issuing conduit bonds. We have broad statutory authority to make 21 22 loans, issue conduit bonds, issue taxable bonds, and 23 provide guarantees for nearly any sort of purpose. 24 And I think with that, maybe that sets the MARZULLO REPORTING AGENCY (312) 321-9365

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1 stage, Mr. Chairman.

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2 CHAI RMAN FUNDERBURG: Sure. Thank you, Chris. So just to step back a little bit, we're all 3 4 familiar with the issue of the Illinois Finance 5 Authority. I want to thank each and every one of you, 6 7 both those of you who are newer, and certainly those 8 of you that have been involved for number of years 9 for your volunteer service to the IFA. 10 I think this is a particularly exciting time to be involved with IFA, and I hope you're 11

pm9-10-151 ast9).txt 12 going to find that to be the case as well. We've got -- we're very well positioned to 13 14 assist in building the economy of the State of 15 Illinois in a variety of fashions, some of which we are currently doing, others of which we are yet to 16 17 di scover. 18 And that's one of the things that we would 19 like to get feedback from you on as well, regarding 20 our products, our services, different lines of 21 businesses that we can consider in the future that 22 would help drive the Illinois economy. 23 So with just kind of a broader product 24 overview, you know, you've probably looked at the

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website. You can see the different products that we
 use, all of which draw back to the origination of

3 IFA in 2004, was it six different --

4 MR. MEI STER: Seven.

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5 CHAIRMAN FUNDERBURG: Seven different entities 6 were consolidated into one, and you can see kind of 7 the history there. Each of those organizations 8 wanted to keep their pieces of business, whether it 9 be in regard to the farmers is a good example.

10 We are internally looking at our various 11 different product offerings as to the relevance and 12 to what degree they accomplish the mission. 1 13 wanted to open it up to all of you to see if you 14 have any thoughts or ideas as to how we can better 15 serve the state and the people in the State of 16 Illinois. Page 58

17	We talked about venture capital in the
18	past. We do have a little track record in that.
19	MR. MEISTER: I can talk a little bit.
20	CHAIRMAN FUNDERBURG: You want to do like a
21	real quick overview on that?
22	MR. MEISTER: Yes. Thank you. There are
23	venture capital provisions within our statutes, and
24	the venture capital program was initiated and seeded
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1	with a state appropriation; and it was part of a
2	statutory structure going back to the Illinois
3	Development Finance Authority in the in I think
4	the 1990s.
5	As one would expect, there was a mixed
6	track record and, Melinda, not to put you on the

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7 spot, do you have those? I've got some numbers in8 my head. I was wondering --

9 MS. GILDART: For venture capital?

10 MR. MEISTER: Yes.

11 MS. GI LDART: The remaining balances?

MR. MEISTER: No, the all-in loss. Six Grandais our Controller. Six, why don't you stand up.

14 MS. GRANDA: I don't remember the exact

15 numbers, but the actual loss was a little over

16 \$2,000,000.

17 MR. MEISTER: Yes. And that was program-wide.

18 That was going back to the 1990s through the

19 consolidation in January of 2004.

20 Early in the life of the Authority in the

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pm9-10-151 ast9).txt 21 space of 2004 until around 2007, there were 22 subsequent investments that were made by previous 23 boards. 24 And the long and the short of it was that MARZULLO REPORTING AGENCY (312) 321-9365

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a couple of years ago, we had an audit finding that
required us to value -- independently value all of
this wide variety of equity involvement that both
the Board from '04 to '07 had made, as well as
previous Development Finance Authority Boards had
made going back to the 1990s.

7 This was also made slightly more difficult 8 by the state law requirement that any bad debt or 9 bad obligation or bad investment by a state actor 10 needed to be written off by the Attorney General of 11 the State of Illinois.

12 Over recent months, for the first time in 13 a number of years, we've actually had some success 14 in that. And Rob's predecessor, the former Chairman 15 Bill Brant, is -- in his day job, was involved with 16 bankruptcy and work out, and he recognized the 17 difficulty of valuing this diverse, and in some 18 cases, aged portfolio of investments.

And ultimately, what we had was a very well-publicized public auction, and I think that we netted the grand total of about \$12,000 for those remaining investments, which did allow us to pull down the curtain and draw the line between the old and the new.

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1 Subsequently, two of our current board 2 members, all of whom are present, Jim Fuentes, who 3 is the former Chairman of the Venture Capital Committee before we consolidated, but as yet we have 4 not populated the committees back in July, Gila 5 Bronner, who is the former Chair of the Audit and 6 Investment Committee, and again, we've not 7 8 repopulated the new committees, and Lerry Knox, 9 worked together within the scope of the Open 10 Meetings Act to explore various options and raise 11 proposals to the Board. I will also note that one of the sort of 12 13 fundamental difficulties, other than the risk in 14 both for a public entity like the IFA, is that 15 venture investment is fundamentally an equity 16 investment, which is fundamentally different from 17 debt, which was what we do the vast majority of the 18 time, although we did have one balance sheet loan 19 several years ago that was structured in a venture 20 way, basically success benchmarks tied to a higher 21 rate of interest. 22 We actually exited that particular 23 investment to a software company with some success, 24 although it was accompanied by some drama because

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1 there were various officials that had some interest

2 in that particular deal, and we were getting calls

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pm9-10-15last9).txt on it; but ultimately, the borrower paid off, and paid off at the interest rate that was called for under the contract. So that's the background. CHAIRMAN FUNDERBURG: That's a pretty extensive background. So as we go forward, if any of you are suggesting that we go into the venture capital

business, you might encounter some adverse feelings.
Just a couple of other things I just want
to draw attention to is a value that IFA has been
able to add in other regards as well, and I'll just
welcome Emily Bastedo and Ed Murphy, representatives
from the Governor's administration here.

16 We've had a tremendous amount of support from them and the whole team. It's been extremely 17 18 helpful going forward for me, for Chris, and the 19 staff, and all of you, whether you know it or not. 20 But also I believe IFA has been able to be 21 helpful in other regards as well. We've kind of 22 developed the motto, "Do we want to be problem 23 sol vers?"

24 MR. MEISTER: Yes.

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1 CHAIRMAN FUNDERBURG: "Not problems to be 2 sol ved. " So that's kind of what we -- our approach. 3 MR. MEISTER: Yes. CHAIRMAN FUNDERBURG: You know, so there have 4 5 been examples of where we've been able to add value to help out in other ways as well. 6 7 Arlene, do you have a comment? Page 62

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8	MS. JURACEK: I have an observation, and I'm
9	glad that the governor's representatives are here
10	because my thought stems from the fact in addition
11	to being the Mayor of Mount Prospect, I also have a
12	farm out in Carroll County, so I'm familiar with
13	some of the rural organizations there.
14	And I know, for example, that the clean
15	water conservation districts are in danger of losing
16	their funding and shutting down. They are offering
17	a number of programs in various arenas, some of
18	which the IFA might enter into some sort of a
19	partnership from or fill the gap on.
20	And then I'm familiar with something
21	called an RC&D. My husband is on the board of
22	Blackhawk Hill RC&D. It's now the Blackhawk
23	Regional Council, and I don't normally get on my
24	phone during meetings, but I wanted to get on their
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1	particular website, the Blackhawk Hills Council
2	the mission of the Blackhawk Hills regional Council
3	is to assist the people and local agencies of
4	Northwest Illinois in developing and implementing a
5	regional outlook that will enhance economic growth,

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6 workforce development, natural resource conservation7 and quality of life.

8 And this council happens to work -- it's
9 based on Rock Falls, and it serves Carroll,
10 Jo Davies, Lee, Ogle, Stephenson and Whiteside.

11 So I disclosed my husband's, you know,

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pm9-10-151 ast9).txt 12 participation on the board. There is obviously no financial benefit to us, other than public service 13 14 being on here; but perhaps looking at all of these 15 regional councils throughout the state, again, which are suffering from funding shortages, that perhaps 16 17 there is some way the IFA can be a conduit in 18 assisting in some of their efforts.

19 It's going to require a lot of homework
20 and research. I have no solution, but with the
21 opportunity presented --

22 CHAIRMAN FUNDERBURG: Okay, this is something
23 perhaps Patrick and Rich can take a look at. Okay?
24 It's great.

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1 Why don't we just go around the table, you 2 know, for just open discussion for thoughts and 3 i deas. Keep in mind this still is an open meeting, 4 so just for the record. Yes, Jim. 5 MR. FUENTES: I had one comment, just to make 6 sure our public relations that we get credit for 7 this, you know, Advocate Triple A rating that was 8 mentioned. I just want to make sure we have public 9 relations people involved. Make sure we're so 10 noted. 11 MS. LENANE: Double A. There is only one AAA. 12 MR. FUENTES: Again, the Illinois tax it's not 13 there, but in a positive way, I wouldn't really 14 necessarily say the Illinois tax. Let's say, you 15 know, our contribution at least is there, that 16 should help us drive some business. Page 64

17 CHAIRMAN FUNDERBURG: You know, I think that
18 brings up a broader issue of IFA brand awareness,
19 and I think it is a very well-kept secret in the
20 state.

I was just simply aware of it because of
my profession, but I think it's a pretty well-kept
secret, and I think your question or comment raises
a broader marketing and branding opportunity.

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MR. GOETZ: Chairman, this is Mike Goetz. I
 was going to bring that up. We've really got hardly
 any programs downstate outside the agricultural
 sector.

5 You know, there is nobody really marketing 6 the IFA programs, you know, south of 180 or west of 7 Chicago either, like in the Rockford and Rock Island 8 areas.

9 And when the economy, you know, went through its shutdown in 2008 and '09, the IFA 10 really, really cut back, laid off a lot of people. 11 12 We had an office in Peoria, closed it, you 13 know, and we just really had cut back so far that we 14 really don't have a presence in getting out and 15 marketing our programs to any of the downstate 16 facilities. 17 CHAIRMAN FUNDERBURG: I agree. Thank you for 18 bringing that up. One of the things that we're going to do, just as a reminder, is we're going to 19 20 get -- we've already got a map, a great map, of the

pm9-10-151 ast9).txt 21 great State of Illinois. We're going to get another 22 map, which we're going to pin where we do projects, 23 just as a physical reminder for all of us. 24 MR. GOETZ: Okay. MARZULLO REPORTING AGENCY (312) 321-9365 1 CHAIRMAN FUNDERBURG: As to where we are doing 2 business, and we can break that down by product 3 category. 4 We also -- you know, part of your comment begs the question, too, in terms of our product 5 profitability, either in terms of revenue or in 6 7 terms of, you know, accomplishing our mission. And I think before we start rolling out 8 9 and marketing, we would want to finish that product 10 review, to see what is really most effective in 11 accomplishing our mission, and in terms of making 12 IFA a going concern and any profitability to the 13 IFA. 14 We're kind of in the middle of those 15 di scussi ons. 16 MR. GOETZ: Right. 17 CHAIRMAN FUNDERBURG: I agree. To better serve 18 our purpose, we need to do a better job of covering 19 all of the state and marketing and building the 20 brand. 21 MR. GOETZ: And not just in agriculture. You 22 know, and I'm a big proponent of our agricultural 23 programs. We've got a lot more to offer, too, to a 24 lot of the smaller and mid-size manufacturers MARZULLO REPORTING AGENCY (312) 321-9365 Page 66

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1 downstate. 2 CHAIRMAN FUNDERBURG: We've talked, too, about 3 this again in early discussion, but one of the things that Chris and I spent a fair amount of time 4 5 on is how can we enhance our current product line, how we make it more attractive to our borrowers more 6 7 effecti ve. MR. GOETZ: 8 Right. 9 CHAIRMAN FUNDERBURG: And, you know, so that's 10 an ongoing discussion as well. 11 MR. GOETZ: I just say, you know, don't forget 12 us down here. 13 CHAIRMAN FUNDERBURG: Well, one of the things 14 we would like to try to do is utilize -- you know, 15 Illinois has the largest network of community banks 16 out of any state in the country. 17 MR. GOETZ: Right. 18 CHAIRMAN FUNDERBURG: And, you know, we are the state's infrastructure bank; and I think through 19 educational programs, marketing, we can reach out to 20 21 more parts of the state, just by existing 22 infrastructure and through existing community banks. 23 MR. GOETZ: Yes. 24 MR. MEISTER: And again, for the newer Board MARZULLO REPORTING AGENCY (312) 321-9365

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1 members, a couple of years ago, we did do a

2 strategic plan, and I think there were four points

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pm9-10-15last9).txt that really came out of it that I found very useful. 3 And I've shared with Rob, and some of the 4 other Board members, is that when we're looking at 5 new products, at new investments, at new 6 opportunities, I would suggest that the Board look 7 at four criteria. 8 The first, does it fit within our broad 9 10 public mission; and again, we're fortunate we have a 11 broad statute. The second is a clearer articulation 12 of risk to the Board, so that the Board fully 13 understands that, you know, the line between conduit 14 and something like a state ag guarantee, something 15 like a contingent taxpayer guarantee, like moral 16 obligation, the difference between a balance sheet Ioan and a participation Ioan, and a guarantee and a 17 18 venture capital, that the staff is meeting our 19 obligation, that we clearly articulate the risk to 20 the organization and to the public funds. 21 So public mission, clear articulation of 22 risk. Since we are an enterprise-driven 23 organization, we need to make sure that we have 24 revenues that are sufficient to keep our doors open, MARZULLO REPORTING AGENCY (312) 321-9365

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1 not just on the near-term basis.

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2 But since many of our obligations are 3 decades long that we have the financial structure 4 that we can make the appropriate investments to 5 monitor and do compliance on, you know, frankly, what is 1400 bonds, and I think we've made some 6 7 progress. Page 68

8 We're not there what we need to do. So 9 sort of the revenue -- making sure that the revenue 10 is consistent with both the risk and the long-term 11 compliance obligations. 12 And the final point is that we don't get 13 into a business where we're competing either with 14 private actors, or governmental actors, or other 15 nonprofit actors, sort of a but-for test. I think a lot of what we issue in conduit, 16 17 we do compete with Home Rule units of government, 18 with Regional Development Authorities, with 19 purported national conduit issues; but the bottom line is I think in Illinois, we have the best name 20 21 and the best reputation and the highest volume of 22 conduit debt. 23 But for these other areas, we are going to 24 be taking on risk. We need to be clear about the MARZULLO REPORTING AGENCY (312) 321-9365 risk. And for some of the newer Board members, we 1 had a loan that we made to a Regional Development 2 3 Authority, the Southwestern Illinois Economic 4 Development Authority, SWIEDA, in July. It was not a credit decision. It was a 5 pure appropriation risk, and we did that at the 6 7 request of the Governor's Office. Really, I think 8 it helped prevent a possible downgrade, because this 9 was a contingent guarantee by another statutory 10 organization that that guarantee was in the budget, 11 and had been appropriated for years, and was at risk

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pm9-10-151 ast9). txt of not being appropriated because there was no 12 13 budget. 14 That was an example where we stepped into 15 a breach, and there was really nobody else that was -- that had the resources or the ability to do that. 16 17 CHAIRMAN FUNDERBURG: Okay. Great on the four, 18 you know, the four points; and, you know, good 19 example, too, of being nimble and being -- helping 20 being a problem solver. 21 I'm just going to go around the room. 22 Adam, we're going to get you and Arlene last, all right? Because I'll give you, like, 20 more minutes 23 24 of experience. All right? MARZULLO REPORTING AGENCY (312) 321-9365 1 MR. ISRAELOV: Good. 2 CHAIRMAN FUNDERBURG: All right, is that good? 3 MR. PEDERSEN: I apologize, is there anything 4 substantive that we need to vote on? I apologize 5 that I have to leave for another meeting. I will 6 share my ideas and thoughts with you at a later 7 time. CHAIRMAN FUNDERBURG: Let's do that, or with 8 9 Chris. The only thing that we need to vote on is 10 adjournment. 11 MR. PEDERSEN: Do I need to be here? 12 CHAIRMAN FUNDERBURG: I don't think you need to 13 be here for that. 14 MR. MEISTER: No, we have a quorum. 15 MR. PEDERSEN: You have quorum? Oh, thank you very much. I apologize for the inconvenience. 16 Page 70

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17	CHAIRMAN FUNDERBURG: Not at all. Thank you
18	for being here. Good luck with your other meeting.
19	MR. PEDERSEN: Yes, sir.
20	CHAIRMAN FUNDERBURG: Okay.
21	MR. O'BRIEN: No comment.
22	CHAIRMAN FUNDERBURG: Okay. No comment
23	regarding product or service?
24	MR. O'BRIEN: No. I'm just sitting here and
	MARZULLO REPORTING AGENCY (312) 321-9365
1	absorbing what everyone is saying.
2	CHAIRMAN FUNDERBURG: Okay.
3	MR. GOETZ: Terry, aren't you going to suggest
4	we meet in Springfield a couple times a year.
5	MR. O'BRIEN: I'm happy for that.
6	MR. GOETZ: Terry hates coming down south down
7	to Springfield.
8	CHAIRMAN FUNDERBURG: He's going to be our new
9	rep for building IFA south of 180.
10	MR. YONOVER: He's going to Peoria. I don't
11	know that I have a lot of comments here. I feel
12	strongly that job creation is a critical part of
13	what we're doing here.
14	I know we note in each of the deals how
15	many jobs are retained. Very little of that is jobs
16	created. So I think I would like to focus that a
17	bit.
18	I think the Small Business Administration
19	does a really good job for small businesses; and I
20	think, you know, the big businesses don't need
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pm9-10-15last9).txt 21 people like us. So there's probably some 22 middle-market area to benefit both specifically in 23 the private sector that I think we should be talking 24 to.

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1 In my short-term, this is my third 2 meeting, I think I've seen one private enterprise 3 for a conduit. I think there's probably -- well, I 4 know there's opportunity that can be in Illinois. I would like to see that. 5 CHAIRMAN FUNDERBURG: That might come with some 6 7 product enhancement, too, if we ever get that 8 accomplished. Thank you. 9 MR. KNOX: I think that if you look at our 10 statute, and we have broad flexibility and a lot of 11 opportunity to do so many different things that 12 could help the State of Illinois and all sorts of 13 people. 14 I think that there is two areas that are 15 of kind of low-hanging fruit, if you will, that can 16 be used to both enhance product, as well as help 17 drive revenue. It's an autonomous agency, which is really 18 19 looking at the SRF program and our interaction with 20 that around loan guarantees, which also then leads 21 out into other areas working with other 22 municipalities, with other districts and 23 communities, as it relates to water issues and how 24 we're supporting that.

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1 So I think there's an opportunity to 2 really expand and look at SRF program, and our work 3 in the SRF program; and that, you know, tied back to John's point about working with other businesses. 4 5 There is ancillary businesses, 6 construction projects associated with water works around the state and with other municipalities. 7 The other is, and Chris, this is the local 8 9 government bond program with other municipalities. 10 What's interesting about that is I think there is an opportunity there where, historically, I'm 11 12 probability wrong, but we have the ability to 13 provide double tax exception. 14 MR. MEISTER: Yes. 15 MR. KNOX: To local governments through the IFA 16 on the paper that's issued. And so as we're really 17 looking down the perils of a rising interest rate 18 environment, that that double-tax exemption becomes 19 very valuable. It also helps smaller municipalities 20 throughout the state get access to credit markets to 21 bui I d. 22 And so we have a benefit within our 23 statute that, you know, for a long time hasn't had 24 much economic value, but going forward may drive MARZULLO REPORTING AGENCY (312) 321-9365

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1 tremendous value, which then leads down the path of

2 products diversification and revenue for us as well.

pm9-10-151 ast9).txt 3 CHAIRMAN FUNDERBURG: Probably part of that is 4 market and communications, education. 5 MR. KNOX: Absolutely. 6 MR. MEISTER: Although, if I could call on Rich 7 to actually both those points, because Rich is a 8 nationally-recognized subject matter expert on the 9 subject of industrial revenue bonds, which is the 10 primary tool that we have under the Federal Tax 11 Code. 12 He also has recent experience with the 13 double-tax exemption for certain local governments. 14 If you could just briefly sort of provide sort of 15 the challenges and the opportunities in both those 16 areas. 17 One of the problems we had with MR. FRAMTON: 18 industrial revenue bonds is the federal statute has 19 not, and the parameters that are involved, in terms 20 of the capital expenditures undertaken by project, 21 hasn't kept pace with inflation or the cost of the 22 projects. 23 The two key limitations on industrial 24 revenue bonds are first the issuance amount that's MARZULLO REPORTING AGENCY (312) 321-9365 1 been limited to \$10,000,000 since the late '70s. 2 The second pertinent limitation is an 3 overall capital expenditure limit that applies to 4 any project that receives industrial revenue bond fi nanci ng. 5 6 Basically what it says is that for any

7 project that obtains industrial revenue bond Page 74

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8	financing, they are limited to undertaking no more
9	than \$20,000,000 of aggregate capital expenditures,
10	irrespective of how those expenditures are paid for.
11	So if we do an example a \$10,000,000
12	industrial project, that company is limited under
13	the Internal Revenue Code for a six-year period
14	going three years forward, three years back, to no
15	more than \$10,000,000 of additional capital
16	expenditures, irrespective of how that \$10,000,000
17	is financed.
18	It can be equity, you know, if we have
19	we had a situation a few years ago where we had a
20	company that was consolidating operations in
21	III inois and Michigan. They were moving some
22	equipment from Michigan.
23	They had to count all the equipment that
24	they had acquired, both in Illinois and Michigan,
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1	and were moving to this combined facility over the
2	prior three years.
3	So another thing we see is that many of
4	even for the family-owned manufacturing projects,
5	just the building and land in the Chicago suburbs,
6	the project cost is 22 to \$25,000,000, even before
7	any of the equipment.
8	So we've been working through our national
9	membership agency, the Council of Development
10	Finance Agencies, we've been working to develop
11	federal legislation, and there is actually a bill
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pm9-10-151 ast9).txt introduced by Congressman Randy Hultgren in June. 12 It's HR2890, which is called the 13 14 Modernizing American Manufacturing Bonds Act. That 15 would increase the per-borrower bond issuance limit from \$10,000,000 to \$30,000,000. 16 17 The second thing it would do is it would 18 expand the six-year capital expenditure test from 19 20,000,000 to 40,000,000. So a lot of the projects 20 we are missing, just because they are slightly over 21 the \$20,000,000 aggregate spending limit, we would 22 be able to get. So we've been missing out on a lot 23 of opportunity. 24 The other thing that has been difficult is

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1 given the low interest rate environment we've been 2 facing since 2008 and 2009, the spreads between 3 taxable and tax-exempt rates, are very thin. 4 One requirement that manufacturers have to 5 adhere to on manufacturing projects is if they 6 finance equipment with an industrial revenue bond, they are only allowed to take straight-line 7 depreciation. 8 So that's another impediment, depending on 9 10 whether there are accelerated depreciation 11 provisions in the code in any given year. That also 12 has affected our business volume from time to time. So that's -- those are some of the 13 14 challenges and opportunities we face on the 15 industrial side of our statute. 16 As far as on the municipal or local Page 76

17 government side, we have been trying to issue more double-exempt projects, as Lerry has been 18 19 suggesting. One competitive factor that we have 20 been encountering, there are several regional clones 21 of IFA, and they were granted the statutory power to 22 issue bonds carrying the state tax exemption in 23 addition to the federal exemption. 24 Prior to those changes, only IFA had the

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statutory power to convey the state tax exemption.
 So we actually lost a significant transaction in
 Morgan County for the Jacksonville School District
 to the Western Illinois Economic Development
 Authority.

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6 In June, we approved a resolution -- the 7 Board approved a bond resolution for Saline County 8 and, you know, we're hopeful of closing that. In 9 2013, I think we closed six local government issues, 10 and that's certainly an area that we'll be looking 11 to expand going forward.

12 In addition to that, I think there may be 13 opportunities to finance water and sewer projects 14 additionally using the Authority's own funds, and I 15 would suggest that we look at doing that, using an 16 alternative revenue bond structure.

MR. KNOX: Could we use our authority if we're
going to allow for the water and sewer to allow the
municipalities to use that developmental funds that
can then be repaid through SRF offering later? So

pm9-10-151 ast9).txt it's kind of a --21 22 MR. FRAMTON: To offer a bridging facility? 23 Basically a bridge facility for MR. KNOX: 24 water and sewer for municipalities. MARZULLO REPORTING AGENCY (312) 321-9365 1 MR. FRAMTON: That would be an area that we 2 could -- that we could certainly look into. We might also look into how we might enter into 3 4 participations with commercial banks to make that --5 to perhaps enhance that further. MR. KNOX: 6 Okay. 7 MR. YONOVER: Rich, what is the status on the House of Representative's bill with the bond 8 9 parameters? 10 MR. FRAMTON: It was introduced with two 11 In addition to Randy Hultgren, there was sponsors. 12 a Democratic sponsor, Congressman Neal, who is on 13 the House Ways and Means Committee. 14 It's been introduced, but it has not been 15 called to the floor yet; but, you know, through the Council Development Finance Agencies, they have a 16 17 Washington lobbyist who is actively attempting to 18 line up co-sponsors. So that's the current status. 19 MR. MEISTER: And Rich and I met with a representative of Congressman Hultgren's office 20 21 within the past couple of weeks. He was in town, 22 and then I've also briefed Governor's Rauner's D.C. 23 representative, Cathy Lyden, on the proposal as 24 well.

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Because it's a game changer for

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If that gets done, I think that makes us more attractive, especially in a rising rate environment. MR. FRAMTON: That's absolutely true. interest rates rise, the relevant advantage to any taxes on bond increases. MR. FLETCHER: And if I could provide an example, I believe the for-profit company you were speaking of was Edlong Corporation. So that's an

10 IRB manufacturer.

MR. YONOVER:

11 We preliminary approved \$20,000,000. 12 Without that change in federal tax law, and that 13 comes back for final consideration, it will be a 14 not-to-exceed 10,000,000. So as much as we love to 15 finance on a tax-exempt basis all 20, federal tax 16 law prohibits us from doing so. 17 MR. YONOVER: Thanks. 18 CHAIRMAN FUNDERBURG: Okay. Lerry?

19 MR. KNOX: I'm done. Thank you.

CHAI RMAN FUNDERBURG: 20 Rob?

21 I mean, really, my notes are MR. HORNE:

22 industrial revenue bonds, and how could you do more

- 23 of that? I think that was a really excellent
- 24 explanation as to why we're not doing more, at least MARZULLO REPORTING AGENCY (312) 321-9365

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- in this current environment. 1
- 2 I guess the only other comment I have, in

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us.

3 terms of products, is, you know, I don't know how
4 we, from my limited time on this board, I'm, you
5 know, hearing how we rarely work closely with banks,
6 whether it is an ag loan or other.

7 And so what are the banks telling us we 8 could help them with? You know, what's our 9 communication, in terms of drawing from them, which 10 is essentially, you know, so that we could add 11 things that would enhance their businesses?

12 CHAIRMAN FUNDERBURG: You know, to answer your 13 question, I think is that if we do a low bid, we 14 could do a lot more. Right now we have a couple of 15 people. Patrick Evans is one. Patrick is located 16 downstate.

You'll notice a pattern to the production
of some of the beginner farmer bond credits and some
of the other things, there is geographic correlation
to where Patrick is physically.

So that's part of the answer, you know, do
 we have a physical presence out there. I think
 there is much better opportunity to use the existing
 infrastructure of the commercial banks already in
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 existence throughout the State of Illinois.
 So to that point, last week Chris and I
 discussed getting on the agenda for the Illinois
 Bankers Association annual meeting coming up in
 June, to see if we could get a spot there to promote
 the IFA, its products and our services.
 But I think we could do a lot better job, Page 80

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8 and if I can seg over to if I were to beat one drum,
9 there are probably a lot, but if I really were able
10 to do one, I would invest in industrial revenue
11 bonds.
12 We know there are some constraints there.

I heard the project under \$2,000,000, \$3,000,000
probably doesn't make sense. Then we've got a
constraint that at the \$10,000,000 level, which may
change.

17 But, you know, we need to look at how we 18 can enhance that, how we can create better awareness 19 of it. Because I think in terms of driving 20 manufacturer's jobs, manufacturing jobs, which we 21 all know has a big ripple effect throughout the 22 broader economy, the best tool that we have in our 23 kit is in industrial revenue bond to hit that one 24 particular sector.

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I think we do a good job with our ag
 products. We could probably do better. Again,
 marketing through existing infrastructure; and then
 I think broader terms, we need to think about our
 core revenue source, which is conduit bonds to the
 healthcare industry.

7 We need to be very mindful. I know we are 8 already discussing it on a regular basis. What 9 happens as that dynamic and that industry changes 10 with additional consolidation over the next period 11 of time. It's top in mind.

pm9-10-151 ast9).txt Actually, I think Pam has some. 12 MR. MEISTER: 13 MS. LENANE: Would you like me to speak? 14 CHAIRMAN FUNDERBURG: Sure, absolutely. It's 15 open conversation. MS. LENANE: Well, I do try to cover the whole 16 17 state, and next month we'll have a financing coming 18 for Passavant Hospital in Jacksonville. 19 We finance Memorial Health Systems, 20 Hospital Sisters in Springfield, and I tried to get 21 the hospitals south of 180, if not individually by 22 attending Illinois Hospital Association events. 23 Tammy Harter on our staff today, I forget 24 we've got four things going on today, is at the MARZULLO REPORTING AGENCY (312) 321-9365

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1 Illinois Hospital Association Leadership Summit, 2 which is being held in Lombard, and we have a booth; 3 and we're not only including brochures on our 4 conduit financing, but also our med-term cap 5 program, which the Board approved a couple months 6 ago at a meeting, which is for smaller financing. 7 The problem in the healthcare area, if you are doing, say, \$5,000,000 or less, the fees just 8 9 completely eat up any tax-exempt savings you're 10 going to have. 11 So with this program, we have very, very 12 low fixed fees that are reasonable, and it's sort of 13 an equipment for equipment, but the beauty of this 14 program is they will finance -- we will finance IT, 15 healthcare medical records, and this is something 16 that is really needed. Page 82

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17 While a lot of people have put in 18 heal thcare medical records, they are not connected 19 to their doctors. There's a lot to be done. The 20 ones that put it in earlier, are now completely 21 redoing them. 22 Elmhurst Hospital, the old Center DuPage, 23 not Cadence, but it's part of Northwestern, but 24 they're redoing theirs. So there's a lot things. MARZULLO REPORTING AGENCY (312) 321-9365 1 there's a good business model in that. 2 I haven't really gotten out enough to 3 promote it. Tammy, as I mentioned is in 4 Springfield, and I'm training her to do healthcare. 5 I think that might broaden our market a little bit more if having a healthcare expert in Southern 6 7 Illinois. My biggest competition south in 180 are 8 9 local cities. Local cities will actually do a conduit financing for free, and maybe they hire a 10 lawyer, a local lawyer, who will look at the bond 11 12 documents on behalf of the city. 13 But in quite a few instances, I've cut our 14 fees on two transactions when I was acting general 15 counsel. I gave the issuer counsel opinion, so they 16 didn't have to pay an issuer counsel, but that's 17 about all I can do. 18 When you compete with a local, they hire a lawyer. They have to go on an agenda. It becomes a 19 20 political issue, whether the city or county wants to Page 83

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pm9-10-151 ast9).txt 21 issue those bonds in their own name, because they 22 probably don't understand the conduit nature. So I 23 have a proposal out right now out to a hospital. 24 CHAIRMAN FUNDERBURG: Thank you, Pam. You did MARZULLO REPORTING AGENCY (312) 321-9365 1 do a good job covering the state. We see that, you 2 know, and we know there is a concentration of 3 heal thcare at the population center. So that is a 4 gi ven. 5 You do well with that, and with your marketing. I think you were just out in New York. 6 7 MS. LENANE: Yes. CHAIRMAN FUNDERBURG: At a conference as well. 8 9 MS. LENANE: Our major health systems. 10 CHAIRMAN FUNDERBURG: My comments are broader 11 to the changing dynamic that we could expect. 12 There's conversation for strategic planning within 13 the staff. 14 MS. LENANE: Yes, they are too dynamic. 1 15 would like to mention one competition with taxable 16 bond issue. 17 If a hospital is large enough, they can 18 issue in a taxable market and not pay as many 19 attorney's fees and processing costs. It's much 20 simpler, and they have no compliance. 21

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They don't have to identify assets. Being tax exempt, they can just finance; and we've seen this already here with The University of Chicago and Northwestern University get some taxables.

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1 I worry every day about the bigger 2 offerings, Advocate and the OSF, trying to go 3 taxable, but so far they haven't. And then as you mentioned also, we do lose 4 borrowers with consolidation, and so that narrows 5 6 the amount of people. On consolidation, we usually 7 get a good transaction out of the consolidation, but 8 then we've lost the hospital that has been merged. 9 MR. MEISTER: And we do have, over the past 10 couple of years, multi-state issuance authority for 11 both nonprofits and for profits, although one of the 12 drawbacks has been is that when Illinois nonprofits, 13 even well highly-rated nonprofits, oftentimes the 14 banks of the investment bankers will say a conduit 15 -- an Illinois institution going through a Wisconsin 16 conduit will save the borrower money rather than 17 going through an Illinois conduit. 18 We disagree with that. We disagree 19 strongly. Pam and I were involved in a big battle I think in December. 20 21 MS. LENANE: We had one really big battle that 22 we lost. I actually blame it on the trading desk of 23 that particular underwriter, but I think now there's 24 not that sense in the market. MARZULLO REPORTING AGENCY (312) 321-9365

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There's more of a sense that Illinois is

2 looking at its problems now and trying to tackle

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pm9-10-151 ast9).txt 3 them and so that gives confidence. It's all a 4 perception. 5 There is no way that the finances of the 6 State of Illinois -- well, it would be a long track to get to hospitals not being paid, and we're 7 8 talking about it. 9 MR. POOLE: Roger Poole. Executive Director 10 and Board member. It's been a very informative 11 meeting and good meeting. I must exit, though, and 12 wish you all well. 13 CHAIRMAN FUNDERBURG: Thank you very much. 14 Thanks for letting us know. Roger, if you have 15 anything else here, please circle back with me or 16 Chris. Thank you. 17 MR. POOLE: I certainly will, Chairman. 18 CHAIRMAN FUNDERBURG: Okay, thank you. And, 19 Mike Goetz, too, if you are on the phone, I want to 20 circle back with you in person, too, to see if you 21 have any specific ideas of better serving specific 22 markets in the southern part of the state. 23 Jim, you're up next. Thank you, Pam. 24 MR. FUENTES: For one thing, I wanted to see if MARZULLO REPORTING AGENCY (312) 321-9365 1 we could find another project like the clean water 2 issue that we did so well. It really got us out 3 there, as far as, you know, given recognition there.

One sort of out of the box, I was reading
in the paper that the Chicago Skyway private equity
guys are in trouble. Maybe we should make an offer

7 for that. You know what I'm saying? Page 86

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8 Get a bond issued for that. Give them 25 9 cents on the dollar. See if we could do something 10 good for the state that way. See if we could make 11 some money. 12 CHAIRMAN FUNDERBURG: And I haven't seen that. 13 That is out of the box. 14 MR. FUENTES: They have ratings for that clear water issue. We've never put it -- taken it for a 15 test ride. That is why I wanted to see if we could 16 17 get something out of it, something like that. 18 Even if we don't win, I mean, it would 19 highlight what we can do and, you know, other people 20 may come with us for opportunities based on it. 21 It's a little off the wall. 22 CHAI RMAN FUNDERBURG: Okay. 23 MR. FUENTES: I read about it and said, "That 24 would be something we should go after, you know, get MARZULLO REPORTING AGENCY (312) 321-9365 it back." 1 CHAIRMAN FUNDERBURG: Who is the gentleman? I 2 3 can't remember. 4 MR. FUENTES: I thought they were first lowa --I mean Ohio went under. 5 MR. KNOX: Indiana. 6 7 MR. FUENTES: Ohio went under, and now these 8 guys are in trouble for the Skyway. 9 MR. FRAMTON: The concessionaire? 10 MR. FUENTES: Yeah. MR. FRAMTON: McCory. 11 Page 87

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pm9-10-151 ast9).txt It's also the Chicago parking, that 12 MR. KNOX: 13 is one of the problems. 14 MR. FUENTES: We're getting in trouble. So why 15 don't we try to get in there on 25 cents on the dollar and see if we could grab it? 16 CHAIRMAN FUNDERBURG: Can you just take a peek? 17 18 Chris is going to take a peek, right? 19 MR. ANDERBERG: I repeat a lot of what has been 20 said. I think like the industrial revenue bond, 21 \$3,000,000 to 10,000,000, that is a sweet spot for 22 small manufacturers, but if the current tax law --23 if the tax law comes back, and we have bonus 24 depreciation, accelerated depreciation, that takes MARZULLO REPORTING AGENCY (312) 321-9365

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1 us right out.

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I think it's advantageous for

3 manufacturers, small guys like myself, and the4 farming community, too.

5 I think we need to have a better branding 6 or marketing image. I don't think we're well known 7 at all. I probably could poll farmers in my area 8 where I live in, they probably think IFA is only the 9 farming association. They wouldn't know what the 10 IFA is, and they don't.

11 They think of First Farm Credit Services 12 first, and that's all they go to, and this might be 13 a better avenue for some of the first-time buyers of 14 farmland. 15 MR. EVANS: I think we also need to increase

16 our limits and try to find a product toward a Page 88

17	seasoned farmer, because the seasoned farmer is one
18	that the community banks are suffering.
19	They can't offer them product that, you
20	know, competitors can, like Farm Credit.
21	MR. ANDERBERG: That's right.
22	MR. EVANS: Someone who has been in the
23	business for, you know, five years, and has equity
24	above \$500,000, and it doesn't fit into our program
	MARZULLO REPORTING AGENCY (312) 321-9365
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1	because they are not really a beginner farmer. They
2	have decent ground. They have nowhere to go.
3	I mean, the community banks try to
4	compete, but Farm Credit, with the government-backed
5	bonds, are very aggressive. They can't, you know,
6	match their rates, and they have a fund till
7	account, just like a bank similar. They can write
8	checks on and everything.
9	You know, Farm Credit is eating the
10	community banks up pretty much.
11	MR. ANDERBERG: So I think that could be an
12	opportunity. I don't know what Hultgren had in the
13	bill.
14	MR. FLETCHER: MAMBA it's called.
15	MR. ANDERBERG: Is there any provision for
16	changing depreciation?
17	MR. FLETCHER: Ri ch?
18	MR. FRAMTON: That was proposed, but it was
19	kicked out, because the Tax Committee, Joint
20	Committee on Taxation, they just said, "If that's in
	Page 89

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21 there, we're kicking it out."

22 MR. ANDERBERG: Okay.

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23 MR. HORNE: Back on the comment of Farm Credit 24 being so aggressive, I mean, if the borrowers needs

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1 are being met because Farm Credit is addressing them 2 and meeting them, I mean, are we just trying to get 3 into a gap that we don't need to the into? 4 MR. EVANS: We're trying to help the community 5 banks, so they can stay in existence out there; and 6 the majority of the community rural banks, they 7 depend on agriculture as their source of income. 8 MR. HORNE: Right. It's more so that's the 9 role in that situation is really supporting the 10 banks? 11 MR. EVANS: Correct. 12 MR. HORNE: As opposed to the borrowers, 13 The banks are addressed. The banks we're per se. 14 trying to support through this. 15 MR. EVANS: Offering something that the banks 16 can compete on the same level as Farm Credit. 17 MR. HORNE: Right, got it. 18 MR. ANDERBERG: I think one other thing I would 19 like to mention, my last would be I think all the 20 community banks, the financing manufacturer of farms 21 maybe -- I've talked to some community bankers in 22 our area, Chairman, they always think SBA, always 23 SBA. 24 If there is anything we could put out MARZULLO REPORTING AGENCY (312) 321-9365

1 there that shows our competitiveness to SBA or a 2 better alternative to. I think there's a little bit 3 of intimidation. 4 I've sensed a little bit, talking to two 5 bankers about what the IFA, what they do, the bonding issues. They don't want to go through all 6 7 that, and they would rather just go to the SBA. So if there is something that could be done to improve 8 9 that. 10 CHAIRMAN FUNDERBURG: There are some areas 11 where specifically SBA has some advantage over our 12 products. There are other areas where we have some 13 advantage. 14 In either case, both call for more 15 awareness, more education, more marketing, more 16 branding of IFA. 17 MR. ANDERBERG: Those are my comments. 18 CHAIRMAN FUNDERBURG: You know, I think you're 19 absolutely right, because a lot of people ask, "What 20 is IFA?" People you would expect would at least 21 have some working knowledge. 22 MR. ANDERBERG: I have one last comment, it's 23 Shabbona. 24 CHAIRMAN FUNDERBURG: I was going to correct MARZULLO REPORTING AGENCY (312) 321-9365

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1 it.

2 MR. ANDERBERG: It's Shabbona.

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pm9-10-151 ast9).txt 3 CHAIRMAN FUNDERBURG: I was going to say that. 4 It's Boehne and Shabbona. 5 MR. ANDERBERG: Shabbona. 6 CHAIRMAN FUNDERBURG: Just to be clear. All 7 right, thank you. 8 MS. BRONNER: Can I chime in? 9 CHAIRMAN FUNDERBURG: Please, Gila. 10 MS. BRONNER: 0kay. Beyond what has already 11 been said, I think just some perhaps additional, 12 these are not specific ideas, but rather I think to 13 drive home a couple of the points that have been 14 di scussed. 15 I see where many people -- there was one 16 comment about noting conduit for just one price deal. There are a number of people, if I mention 17 that I'm on the IFA Board, ask me, "What is the IFA? 18 19 What does that the IFA stand for? What are they 20 offering me as someone in the private sector trying to grow my company?" 21 22 So it strikes me that as Board members, we 23 all have, I believe, an obligation to: A, 24 understand how permissive and limited our statute MARZULLO REPORTING AGENCY (312) 321-9365 108 1 is; what our, quote, products really are; what they 2 mean, and how we can best explain them to potential

And I interact with governments, as well as nonprofits; and in my private life, individuals that are in the private sector that many of them say, "Oh, that is intriguing. I wonder if I could Page 92

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customers.

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8 approach the IFA." 9 And I've encouraged a number of them to do 10 so, but it seems to me that it starts with our web 11 presence, our market presence. 12 But as we're thinking about products and 13 services, maybe we need to do some outreach with 14 some target customer groups to see, and this has 15 somewhat been said already, what they would be interested in. 16 17 And part of that is being able to best 18 explain what we do now, and what we offer; and also, 19 maybe there are some ideas some potential customers, 20 themselves, to have some targeted outreach I would 21 think could be helpful. 22 We also obviously have organized, to some 23 extent, based on our legacy agency's work, so the 24 nature of the areas where we're strong, weak and MARZULLO REPORTING AGENCY (312) 321-9365

strong historically.

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2 So perhaps Chris and the whole team, maybe 3 there are some areas that you all have thought about 4 where we need to have a specific focus, in terms of 5 not just the marketing and branding, but in understanding of what the interests might be in the 6 7 marketpl ace. 8 MR. MEISTER: Okay, I agree. 9 CHAIRMAN FUNDERBURG: Okay, thank you, Gila. 10 Arl ene? MS. JURACEK: Yes, earlier I had a couple of 11

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pm9-10-151 ast9).txt examples where we could possibly fill the void as other entities go by the wayside; and, to me, it's all part of this message I'm hearing building about brand management and really make maybe increasing our recognition, particularly downstate. So identifying who the partner entities

18 are, and who the customers are, and what we can do 19 and perhaps fill the void here, and then enhance the 20 role downstate. So I think that's really critical. 21 The piece of advice that I have is 22 whatever we do, in terms of expanding our presence, is that we work assiduously to avoid unmitigated 23 24 commodity risk. I know on Power Agency MARZULLO REPORTING AGENCY (312) 321-9365

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Authorization Act, it does allow the IFA to invest 1 2 in a new power plant. 3 Unless you got a way to leverage or hedge 4 that commodities risk, don't even think about it, 5 you know, as a stand-alone project. It's far too 6 ri sky. 7 And then finally, from a municipal aspect, I heard a lot of talk about Clean Water Initiative, 8 9 but we also have other infrastructure needs, roads 10 and bridges and things. 11 At both at the federal and state level, there are funding issues for that type of 12 13 infrastructure, and we could possibly look at some 14 in-roads in that area. 15 CHAIRMAN FUNDERBURG: Okay, thank you. Adam? MR. I SRAELOV: Well, as the new Board member 16 Page 94

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here, or one of the two new Board members, it's very
useful to hear the comments from the other members,
as well as the staff here; and I just wanted to echo
a point made earlier by one of the other members of
creating and retaining jobs.
Just I guess a general comment or
suggestion is that states serve as kind of fantastic

24 Laboratory experiment, and L know that Chris had MARZULLO REPORTING AGENCY (312) 321-9365

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mentioned a strategic plan and an exercise that we
had gone through earlier.
I think it would be great to look at other
states that are similarly situated and have an
authority similar to the IFA, and see what measures
that they have taken that have been successful in
creating and retaining jobs.

8 And also, in just restating one of the 9 points that has been mentioned by other members here 10 of brand awareness, so what measures have been taken 11 by them that have been successful.

12 I just think this is very useful13 information for the Board that we should take a look14 at.

15 CHAIRMAN FUNDERBURG: Okay, thank you. Mike,
16 if you're still on the phone, do you have anything
17 else? Okay.

18 MS. BRONNER: No, nothing from me.

19 CHAIRMAN FUNDERBURG: Okay, Gila. Thank you.20 Some of the team has had a chance to speak to that

pm9-10-15last9).txt 21 question. Is there anything else? 22 MR. MEISTER: I have one I know we talked 23 about. 24 CHAIRMAN FUNDERBURG: I left you out on MARZULLO REPORTING AGENCY (312) 321-9365

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1 purpose. 2 MR. MEISTER: 0h, okay. 3 CHAIRMAN FUNDERBURG: I left you out on 4 Anything else anybody wants to add? purpose. 5 MS. GILDART: Well, the City of Chicago has a financial symposium which we could look to piggyback 6 7 off of. Also, in addition to the State of Illinois 8 9 through Tom Tyrrell, the Director of Central 10 Management Services, they have been aggressively 11 reaching out to small businesses and have required 12 agencies to up the ante, as far as doing business 13 with small business; and they also give us an 14 opportunity to speak to them, as far as our 15 products. 16 So internally with the State of Illinois, 17 we are doing more of an outreach to small businesses 18 al so. 19 CHAIRMAN FUNDERBURG: Good. Great. Thank you. 20 MS. WEBER: The only other thing I would add 21 somebody mentioned transportation. Industrial 22 development bonds were mentioned before, and they do 23 have a dollar limit, but they are part of a group 24 called private activity bonds or pabs, and there is MARZULLO REPORTING AGENCY (312) 321-9365 Page 96

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1 another pab that was created back in 2005 for 2 transportation purposes. 3 The Federal Governmental allocated 4 \$15,000,000,000. There is \$4.3 billion left to be allocated. If there were appropriate transportation 5 6 projects in the area, that might be something we 7 would want to look into, but it's a long lead time. CHAIRMAN FUNDERBURG: Okay. Thank you. 8 9 MR. MEISTER: And on the transportation, we 10 actually did two tranches of that for Center Point 11 Properties. I think we were the first that closed 12 in the nation. Also, on venture, I know I gave a lengthy 13 14 explanation. The venture and research and 15 development arm of University of Illinois is called 16 Illinois Ventures. It's headed by the U of I's 17 Chairman McMillan, and Nancy Sullivan has reached 18 out to me. 19 And again, I want to get through today's meeting, and then this discussion, but she would 20 21 very much like to meet with us and have Mr. McMillan 22 meet with you as well to talk about one of the 23 advantages of joint issues. I know that we've not had the best record 24 MARZULLO REPORTING AGENCY (312) 321-9365 1 on venture. The advantage of partnering with an

2 established entity like Illinois Ventures, which is

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pm9-10-15last9).txt a nonprofit arm of the University of Illinois, is 3 that they are actually providing all of the backup 4 5 services that are necessary to new entrepreneurs and to get the idea out of the lab and out of the 6 professor and into commercialization. So that is 7 8 one opportunity. 9 A couple of other quick points is all of 10 the Board members, and the newer Board members, 11 you'll hear about public/private partnerships. 1 12 believe that that's one area where we could play a 13 rol e. There's a model in Canada called 14 15 Infrastructure Ontario, and there is a bill being 16 pushed or being advocated for by the State Chamber of Commerce. It actually uses what's a more 17 18 descriptive name, which is Alternative Financing and 19 Procurement. 20 I am going to be working with the 21 Governor's Office and with the Board on how high of 22 a profile we take on that. 23 In addition, some of the larger commodity 24 groups downstate, the ag commodity groups, the MARZULLO REPORTING AGENCY (312) 321-9365 1 Soybean Association, the Farm Growers, are very 2 interested; and there is recent federal legislation passed to do sort of public/private partnership 3 4 alternative procurement in financing for the locks 5 and dams on the Illinois River, and I think that is

- 6 probably going to be moving.
- 7 And I think that is something that we Page 98

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8	could play an important role on. We are already
9	structured, and we already are staffed up.
10	And a final point is I think we've talked
11	a lot about resources. One of the reasons why we
12	are so lean is because we took a major revenue hit
13	in the wake of the recession, and we've cut our
14	staff from 30 plus to around 15, and that was
15	because the value of tax exemption shrunk.
16	It was because industrial revenue bonds at
17	the federal level did not keep pace with the
18	development of economics, and I'm glad we're having
19	I'm glad that Rob asked for this discussion,
20	because a very important part is how we hire, who we
21	hire, and what resources we add; and, you know,
22	we're going to have to make choices, and those
23	
	choices I want to give as many options and as much
24	information to the Board so you can make wise

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1 choi ces.

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- 2 MS. BRONNER: Chris.
- 3 MR. MEISTER: Yes.

MS. BRONNER: This is Gila. Just an added comment on that, as we think about that, and think about the hires, it is contingent to be critical that we focus on what that underlying administrative infrastructure needs to be to support that.

9 MR. MEISTER: Absolutely. And again, that's a
10 point that did not come up in the discussion, but I
11 am glad you raised it, Gila.

pm9-10-151 ast9).txt We really need to do some hiring. 12 It was 13 approved in July. In the hiring plan, of course we 14 have to work through the trip wires of state hiring, 15 compliance, procurement, finance administration, audi t. 16 17 CHAI RMAN FUNDERBURG: Okay. Hopefully you will help with some 18 MS. BRONNER: 19 of that maybe. 20 CHAIRMAN FUNDERBURG: Okay. 21 MS. BRONNER: And one last point about the job 22 data, and I know, Mr. Chairman, we chatted briefly 23 about this at the end of the last meeting, something 24 we had talked about that was on a prospective basis, MARZULLO REPORTING AGENCY (312) 321-9365 117 1 not only looking at current retained projected jobs, 2 but circling back for those deals that have been 3 completed to actually see what the real numbers are. 4 CHAIRMAN FUNDERBURG: Yes, I agree, and those 5 are estimates, and it would be good to have the hard 6 data, if we're able to gather that. 7 MS. BRONNER: Right, in any way. CHAIRMAN FUNDERBURG: And we will work on 8 9 trying to figure out how we can gauge the actual job 10 impact. Thank you. 11 MS. GILDART: And, actually, Gila, that is one 12 of the areas where we're audited on. Some of the 13 requirements for certain bond issuances would 14 require annual jobs reports, and so that is an area

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15 that we really should be taking a look at.

16 MS. BRONNER: Yes, because it is needed. Page 100

17 Certainly it is part of our mission; and, therefore, 18 maybe it becomes a part of our general proforma at 19 that get-go. So that on a prospective basis, we are 20 actually putting, you know, the burden on our 21 customers to let us know. 22 It also enhances the accountability and 23 honesty around it. 24 MS. GILDART: Absolutely. MARZULLO REPORTING AGENCY (312) 321-9365 118 1 CHAIRMAN FUNDERBURG: Okay. Thank you, Gila. 2 MR. YONOVER: It also becomes a talking point, 3 too. 4 MS. BRONNER: Just a thought. MR. YONOVER: We're creating this many jobs, 5 we're doing this, this. 6 7 CHAIRMAN FUNDERBURG: Got it. Good di scussi on. Hopefully there will be ongoing discussion; and if 8 9 you have any other thoughts or ideas, you know, 10 please let Chris or me know. And at this point, I'm going to ask if there's any public comment? 11 12 (No response.) 13 CHAIRMAN FUNDERBURG: Okay, no. All right. Т 14 would like to ask for a motion to adjourn then. 15 MS. BRONNER: So moved. CHAIRMAN FUNDERBURG: Is there a second? 16 17 MR. O'BRIEN: Second. 18 CHAIRMAN FUNDERBURG: Seconded by Terry. All 19 those in favor, say aye. 20 (A chorus of ayes.) Page 101

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21	pm9-10-151 ast9).txt CHAIRMAN FUNDERBURG: Any opposed?							
22	(No response.)							
23	CHAIRMAN FUNDERBURG: Thank you very much.	See						
24	you next month.							
MARZULLO REPORTING AGENCY (312) 321-9365								
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1	(WHICH WERE ALL THE PROCEEDINGS HAD.)							

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STATE OF ILLINOIS) COUNTY OF C O O K) 1 SS: 2 3 PAMELA A. MARZULLO, C.S.R., being first duly sworn, 4 says that she is a court reporter doing business in the city 5 6 of Chicago; that she reported in shorthand the proceedings had at the Proceedings of said cause; that the foregoing is 7 8 a true and correct transcript of her shorthand notes, so 9 taken as aforesaid, and contains all the proceedings of said 10 meeting. 11 PAMELA A. MARZULLO License No. 084-001624 12 13 14 15 16 17 18 19 20 21 22 23 24 MARZULLO REPORTING AGENCY (312) 321-9365

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ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD VOICE VOTE SEPTEMBER 10, 2015 AGENDA OF THE REGULAR MEETING OF THE BOARD ADOPTED

September 10, 2015

11 Y	TEAS		0 NAYS		0 PRESENT
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)
NV	Bronner (Added) (Via Audio Conference)	Y	Juracek	E	Tessler
Y	Fuentes	Y	Knox	Y	Yonover
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Е	Zeller
Y	Horne	NV	Pedersen (ADDED)	Y	Mr. Chairman

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD VOICE VOTE AUGUST 13, 2015 MINUTES OF THE REGULAR MEETING OF THE BOARD ADOPTED

September 10, 2015

11 Y	TEAS		0 NAYS		0 PRESENT
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)
NV	Bronner (Added) (Via Audio Conference)	Y	Juracek	E	Tessler
Y	Fuentes	Y	Knox	Y	Yonover
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	E	Zeller
Y	Horne	NV	Pedersen (ADDED)	Y	Mr. Chairman

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD VOICE VOTE PROJECTED, PRELIMINIARY AND UNAUDITED STATEMENT OF NET POSITION AS OF AUGUST 31, 2015, AND PROJECTED, PRELIMINARY AND UNAUDITED STATEMENT OF REVENUES, EXPENSES, AND NET INCOME AS OF AUGUST 31, 2015 ACCEPTED

September 10, 2015

11 Y	EAS		0 NAYS		0 PRESENT
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)
NV	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler
Y	Fuentes	Y	Knox	Y	Yonover
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	E	Zeller
Y	Horne	NV	Pedersen (ADDED)	Y	Mr. Chairman

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-AG1A BEGINNING FARMER REVENUE BOND – TYLER S. LOSCHEN FINAL (ONE-TIME CONSIDERATION) PASSED*

September 10, 2015

13	YEAS		0 NAYS		0 PRESENT
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler
Y	Fuentes	Y	Knox	Y	Yonover
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Е	Zeller
Y	Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman

* – Consent Agenda

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-AG1B BEGINNING FARMER REVENUE BOND – BRYANT L. & SHANNON N. RISTER FINAL (ONE-TIME CONSIDERATION) PASSED*

September 10, 2015

13 YEAS		0 NAYS		0 PRESENT	
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler
Y	Fuentes	Y	Knox	Y	Yonover
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	E	Zeller
Y	Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman

* – Consent Agenda

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-1C BEGINNING FARMER REVENUE BOND – TRAVIS C. ROVEY FINAL (ONE-TIME CONSIDERATION) PASSED*

September 10, 2015

13 YEAS		0 NAYS			0 PRESENT
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler
Y	Fuentes	Y	Knox	Y	Yonover
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	E	Zeller
Y	Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman

* – Consent Agenda

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-NP02 501(c)(3) REVENUE BOND – NAZARETH ACADEMY FINAL (ONE-TIME CONSIDERATION) PASSED*

September 10, 2015

13 YEAS		0 NAYS			0 PRESENT
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler
Y	Fuentes	Y	Knox	Y	Yonover
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Е	Zeller
Y	Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman

* – Consent Agenda

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-NP03 501(c)(3) REVENUE BOND – NORWEGIAN LUTHERAN BETHESDA HOME ASSOCIATION PRELIMINARY PASSED*

September 10, 2015

13 Y	YEAS		0 NAYS		0 PRESENT
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler
Y	Fuentes	Y	Knox	Y	Yonover
Y	Goetz	Y	O'Brien	Е	Zeller
Y	(VIA AUDIO CONFERENCE) Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman

* - Consent Agenda

E – Denotes Excused Absence

NO. 03

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-HC04 501(c)(3) REVENUE BOND – PLYMOUTH PLACE, INC. FINAL PASSED*

September 10, 2015

13	YEAS		0 NAYS		0 PRESENT
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler
Y	Fuentes	Y	Knox	Y	Yonover
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	E	Zeller
Y	Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman

* – Consent Agenda

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-HC05 501(c)(3) REVENUE BOND – PALOS COMMUNITY HOSPITAL FINAL (ONE-TIME CONSIDERATION) PASSED*

September 10, 2015

13 YEAS		0 NAYS			0 PRESENT
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler
Y	Fuentes	Y	Knox	Y	Yonover
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	E	Zeller
Y	Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman

* – Consent Agenda

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-HC06 501(c)(3) REVENUE BOND - RIVERSIDE HEALTH SYSTEM PRELIMINARY PASSED*

September 10, 2015

13 YEAS		0 NAYS			0 PRESENT
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler
Y	Fuentes	Y	Knox	Y	Yonover
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	E	Zeller
Y	Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman

* – Consent Agenda

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-HC07 501(c)(3) REVENUE BOND – SARAH BUSH LINCOLN HEALTH SYSTEM PRELIMINARY PASSED*

September 10, 2015

13	YEAS		0 NAYS	0 PRESENT				
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)			
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler			
Y	Fuentes	Y	Knox	Y	Yonover			
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	E	Zeller			
Y	Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman			

* – Consent Agenda

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-AD08 RESOLUTION RATIFYING AND CONFIRMING RESOLUTION 2015-0813-NP02 ADOPTED AUGUST 13, 2015 PROVIDING FOR THE ISSUANCE BY THE AUTHORITY OF NOT TO EXCEED \$585,000,000 IN BONDS FOR THE BENEFIT OF THE UNIVERSITY OF CHICAGO ADOPTED

September 10, 2015

10 Y	EAS		0 NAYS	0 PRESENT				
Y	Anderberg	А	Israelov	Y	Poole (Via Audio Conference)			
NV	Bronner (Added) (Via Audio Conference)	Y	Juracek	E	Tessler			
Y	Fuentes	Y	Knox	Y	Yonover			
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	E	Zeller			
Y	Horne	NV	Pedersen (ADDED)	Y	Mr. Chairman			

E – Denotes Excused Absence

NO. 08

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-AD09 REQUEST BY RESOURCE BANK, N.A. TO AUTHORIZE AN AFFILIATE AND CORPORATE GUARANTOR (BOEHNE FARMS TRUCKING, LLC) OF AN IFA-GUARANTEED BORROWER (BERK BOEHNE, INDIVIDUALLY AND VAUGHN BOEHNE, INDIVIDUALLY) TO ENTER INTO UP TO TWO LOAN AGREEMENTS WITH WATERMAN STATE BANK TO FINANCE SPECIFIED EQUIPMENT PURCHASES ADOPTED

September 10, 2015

12	YEAS		0 NAYS	0 PRESENT			
Y	Anderberg	А	Israelov	Y	Poole (Via Audio Conference)		
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler		
Y	Fuentes	Y	Knox	Y	Yonover		
Y	Goetz	Y	O'Brien	Е	Zeller		
Y	(VIA AUDIO CONFERENCE) Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman		

E – Denotes Excused Absence

NO. 09

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-AD10 RESOLUTION TO APPROVE GOING FORWARD WITH A PROCUREMENT FOR A FINANCIAL ADVISOR FOR THE STATE REVOLVING FUND AND A REQUEST FOR INFORMATION TO PROFESSIONALS FOR FINANCING AND ECONOMIC DEVELOPMENT PROPOSALS AS ALLOWED UNDER THE ILLINOIS PROCUREMENT CODE ADOPTED*

September 10, 2015

13	YEAS		0 NAYS	0 PRESENT				
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)			
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	Ε	Tessler			
Y	Fuentes	Y	Knox	Y	Yonover			
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Ε	Zeller			
Y	Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman			

* – Consent Agenda

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-AD11 RESOLUTION TO ENTER INTO ONE OR MORE INTERGOVERNMENTAL AGREEMENTS WITH CENTRAL MANAGEMENT SERVICES FOR ASSISTANCE IN ONE OR MORE OF THE FOLLOWING AREAS: REAL ESTATE, PROCUREMENT, INTERNAL AUDIT, HUMAN RESOURCES, AND INFORMATION TECHNOLOGY ADOPTED*

September 10, 2015

13	YEAS		0 NAYS	0 PRESENT				
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)			
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler			
Y	Fuentes	Y	Knox	Y	Yonover			
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	E	Zeller			
Y	Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman			

* – Consent Agenda

ILLINOIS FINANCE AUTHORITY BOARD OF DIRECTORS BOARD ROLL CALL RESOLUTION 2015-0910-AD12 RESOLUTION AUTHORIZING THE EXECUTION AND DELIVERY OF A PROPOSED MUTUAL RELEASE AND SETTLEMENT AGREEMENT RELATING TO: (1) IFA V. LITCHFIELD NATIONAL BANK, CIRCUIT COURT OF COOK COUNTY, ILLINOIS, COUNTY DEPARTMENT, CHANCERY DIVISION, CASE NO. 2013 CH 25534; AND (2) LITCHFIELD NATIONAL BANK V. IFA, COURT OF CLAIMS OF THE STATE OF ILLINOIS, CASE NO. 14 cc 2737 ADOPTED

September 10, 2015

13	YEAS		0 NAYS	0 PRESENT				
Y	Anderberg	Y	Israelov	Y	Poole (Via Audio Conference)			
Y	Bronner (Added) (VIA Audio Conference)	Y	Juracek	E	Tessler			
Y	Fuentes	Y	Knox	Y	Yonover			
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	E	Zeller			
Y	Horne	Y	Pedersen (ADDED)	Y	Mr. Chairman			

E – Denotes Excused Absence

NO. 12



FINANCIAL ANALYSIS

October 8, 2015

V. PRESENTATION AND CONSIDERATION OF THE FINANCIAL REPORTS MONTHLY AND ANNUAL SUMMARY AS OF SEPTEMBER 30, 2015*

*All information is preliminary and unaudited.

1. GENERAL OPERATING FUND REVENUES, EXPENSES AND NET INCOME

FISCAL YEAR 2015 UPDATE-UNAUDITED

- a. Total Annual Revenues: \$4,304,748
- b. Total Annual Expenses: (\$3,977,147)
- c. Total Net Transfers In: <u>\$293,956</u>
- d. Total Annual Net Income: \$621,557
- e. **Trend Report:** Included with the board materials this month is an unaudited trend report of the Authority's revenues, expenses and net income for the last 10 years.

FISCAL YEAR 2016-UNAUDITED

- a. **Total Annual Revenues** equal \$1.7 million and are \$424 thousand or 34% higher than budget; due primarily to higher than expected closing fees in the month of September. Closing fees year to date of \$1.3 million, are \$435 thousand or 53% higher than budget. Annual fees of \$43 thousand are 52% or \$46 thousand lower than budgeted, mostly from transactions proposed later in the fiscal year. Administrative service fees are \$25 thousand for the first quarter. Application fees are \$14 thousand or 80% higher than budgeted. Total accrued interest income from the former IRBB local governments and others totaled \$249 thousand. Net investment income stands at \$70 thousand for the first quarter of the fiscal year.
- b. In September, the Authority generated \$792 thousand in closing fees. Closing fees were received from: OSF HealthCare System and the University of Chicago for \$211 thousand each, Advocate Health Care Network and Palos Community Hospital for \$138 thousand each, and Villa St. Benedict, \$94 thousand. Administrative Service fees were received from Aunt Martha's Youth Service Center for \$10 thousand. Net investment income of \$58 thousand for the month was the highest monthly total since January 2015. In all, September had the highest monthly revenue for closings since December 2010 (\$1.03 million) and the highest overall monthly revenue since October 2011 (\$1.32 million).
- c. **Total Annual Expenses** of \$895 thousand, which is \$345 thousand or 28% lower than budget, mostly driven by vacant budgeted staff positions and delays in IT projects and purchases. Year to date employee expenses total \$432 thousand and professional services totals \$301 thousand; with each function at 26% and 33% below budget. Annual occupancy costs total \$55 thousand and are \$8 thousand or 12% under budget, as invoices for the Chicago Office build-out have not been received/processed. General and administrative costs are \$88 thousand for the first three months of the year, which is 11% under budget, due to delayed processing of agency subscriptions.
- d. **Total Annual Net Income** is \$770 thousand. The major driver of the positive bottom line continues to be the level of overall spending at 28% below budget, in addition to increased revenue from closing fees in the month of September.

¹<u>Operating Revenues and Expenses</u> are direct results of our basic business operations. <u>Non-Operating Revenues and Expenses</u> are netted against each other and include interest and investment income and expenses, bad debt adjustments, transfers to the State of Illinois and realized/unrealized gains and losses on investments. <u>Net Income/ (Loss)</u> is our bottom line.

V. PRESENTATION AND CONSIDERATION OF THE FINANCIAL STATEMENTS MONTHLY AND ANNUAL SUMMARY AS OF SEPTEMBER 30, 2015*

2. ALL FUNDS-ASSETS, LIABILITIES AND NET POSITION_

The Authority, as of September 30, 2015, is a \$120 million dollar agency which also currently accounts for \$278 million in total activity (including the Other State of Illinois Debt Fund) and maintains compliance for nearly \$24 billion in outstanding debt.

3. GENERAL OPERATING FUND-ASSETS, LIABILITIES AND NET POSITION

In the General Fund, IFA continues to maintain a strong balance sheet with total net position of \$53.3 million. The total assets in the General Fund are \$54 million (consisting mostly of cash, investments, and receivables). Unrestricted cash and investments total \$29 million, notes receivables for the former IRBB local governments total \$20.2 million, other loans receivables are at \$2.8 million and restricted cash and investments in the DACA Loan Fund totals \$1.3 million. Liabilities, current and non-current, total just \$663 thousand.

4. YEAR TO DATE ACTIVITY FOR ALL OTHER FUNDS

- a. In accordance with governmental accounting standards, the "Other State of Illinois Debt Fund" is comprised of bond activity for the Illinois Environmental Protection Agency (IEPA), the Illinois Medical District Commission (IMDC) and Northern Illinois University Foundation (NIUF). The majority of the activity in this fund derives from the Clean Water Initiative for IEPA. Total assets and liabilities in this fund each total \$158.1 million.
- b. The Locally Held Fire Truck and Ambulance Revolving Loan Funds have total year to date receipts of \$111 thousand. New Fire Truck revolving loans, totaling \$6.2 million, will be issued in the next 30-60 days per direction from the Office of the State Fire Marshal (OSFM). The Authority has also received notice of OSFM's intent to issue Ambulance loans during this fiscal year, with disbursement projected to take place in the third quarter. Net position of \$22.2 million for Fire Truck and \$4.2 million for Ambulance, are reported on the Authority's balance sheet.
- c. The Industrial Revenue Bond Insurance Fund includes unrestricted assets to make payouts of potential losses in relation to the Authority's agricultural loan guarantee program. Currently, the fund includes a loss reserve of \$1.1 million and made an actual payout of \$155 thousand in September, in relation to a previously litigated case. Unrestricted net position in the Industrial Revenue Bond Insurance Fund totals \$10.6 million.
- d. The Illinois Housing Partnership Program Fund is designated to provide financing to local government agencies, with the proceeds used to rehabilitate multi-family housing for low and moderate income persons. The primary asset in this fund is a \$3 million outstanding loan receivable from the City of Chicago. The final payment of \$3 million (on the original \$5 million loan), is due to the Authority on August 1, 2016. Written confirmation of the City's intent to make this payment was received on September 22, 2015. Unrestricted net position in the fund totals \$4.8 million.
- e. All other nonmajor funds booked combined year to date revenues of \$28 thousand, of which, \$19 thousand is derived from investment activity. Year to date expenses total \$1100 as of September. Total Net Position in the remaining nonmajor funds is \$22.9 million.
- f. The Metro East Police District Commission is reported as an agency/fiduciary fund, which has total assets of \$37 thousand in the custody of the Authority. The Illinois Finance Authority NFP Development Fund, has a total net position of \$25 thousand.

5. FY14 AND FY15 FINANC IAL/COMPLIANCE AUDITS and GASB UPDATES_

a. Fieldwork for the FY14 and FY15 compliance and financial audits is ongoing, though auditor testing for the compliance audit is coming to a close.

6. OTHER SUPPLEMENTARY FINANCIAL INFORMATION

a. The Schedule of Debt is being presented as supplementary financial information in the financial statements tab of the board package. The Monthly Flash Report will be distributed for the Board's review at the November board meeting.



ILLINOIS FINANCE AUTHORITY STATEMENT OF REVENUES, EXPENSES AND NET INCOME GENERAL OPERATING FUND FOR FISCAL YEAR 2016 AS OF SEPTEMBER 30, 2015 (PRELIMINARY AND UNAUDITED)

	JUL	AUG	SEP	ост		NOV	DEC		JAN	FEB	Γ	MAR	APR	N	ΙΑΥ	JL	JNE	YEAR DAT ACTU		YEAR TO DATE BUDGET	BUDGET VARIANCE (\$)	BUDGET VARIANCE (%)
Operating Revenues:																						
Closing Fees	177,507	292,080	792,030		-	-		-	-	-		-		-	-		-	1,261		826,986	434,631	52.6%
Annual Fees	16,990	11,752	14,204		-	-		-	-	-		-		-	-		-		946	89,425	(46,479)	-52.0%
Administrative Service Fees	-	15,000	10,000		-	-		-	-	-		-		-	-		-		000	3,750	21,250	566.7%
Application Fees	3,000	4,800	6,100		-	-		-	-	-		-		-	-		-		900	7,725	6,175	79.9%
Miscellaneous Fees	139	1,213	-		-	-		-	-	-		-		-	-		-		352	1,375	(23)	-1.7%
Interest Income-Loans	83,318	82,857	82,675		-	-		-	-	-		-		-	-		-	248		255,983	(7,133)	-2.8%
Other Revenue		973	169		-	-		-	-			-		-	-		-		142	11,000	(9,858)	-89.6%
Total Operating Revenue:	\$280,954	6 408,675	\$905,178	\$-	\$	-	\$-	\$	-	\$-	\$	- 9	ş -	\$	-	\$	-	\$ 1,594	807	\$1,196,244	\$ 398,563	33.3%
Operating Expenses: Employee Related Expense Professional Services Occupancy Costs General & Administrative Depreciation and Amortization Total Operating Expense	141,053 106,155 19,832 29,890 <u>6,078</u> \$303,008	142,455 59,247 23,793 28,028 6,120 259,643	148,939 135,614 11,217 30,081 <u>6,120</u> \$331,971	\$ -	- - - - \$		\$-	- - - - -		- - - - - \$	\$	- - - -	- - - -	\$	-	\$		87	016 842 999 318	583,807 447,019 62,604 99,094 47,021 \$1,239,545	(151,360) (146,003) (7,762) (11,095) (28,703) \$ (344,923)	-25.9% -32.7% -12.4% -11.2% -61.0% -27.8%
			• • • •																			
Operating Income(Loss)	\$ (22,054)	5 149,032	\$573,207	\$ -	\$	-	\$-	\$	-	\$-	\$	- :	5 -	\$	-	\$	-	\$ 700	185	\$ (43,301)	\$ 743,486	1717.0%
Nonoperating Revenues (Expense: Bad Debt Adjustments (Expense) Miscellaneous Non-Opertg Rev/(Exp Interest and Investment Income Realized Gain (Loss) on Sale of Inve Net Appreciation (Depr) in FV of Inve Total Nonoperating Rev (Exp)) - 25,941 * (473)	26,361 (1,332) (26,167) 5 (1,138)	26,202 (442) 32,129 \$ 57,889	- - -	- - - - \$	- - - - -	\$ -	- - - - -	- - - -	- - - - \$	\$	- - - -	- - - -	\$	-	\$		(2 (6	504 247) 683) 574	2,500 (125) 81,550 (3,250) (34,250) \$ 46,425	(2,500) 125 (3,046) 1,003 27,567 \$ 23,149	-100.0% -100.0% -3.7% -30.9% -80.5% 49.9%
Net Income (Loss) Before Transfer	\$ (9,231) \$	5 147,894	\$631,096	\$-	\$	-	\$-	\$		\$-	\$	- 9	\$ -	\$	-	\$	-	\$ 769	759	\$ 3,124	\$ 766,635	24540.2%
Transfers: Transfers in from other funds Transfers out to other funds Total Transfers In (Out)	- - \$-\$	- - 3 -	- - \$-	\$ -	- - \$	-	\$-	- - \$	-	- \$-	\$		5 -	\$	-	\$	-	\$	-	- - \$ -	- - \$ -	0.0% 0.0% 0.0%
Net Income (Loss)	\$ (9,231) \$	6 147,894	\$631,096	\$-	\$	-	\$-	\$	-	\$-	\$	- 9	\$ -	\$	-	\$	-	\$ 769	759	\$ 3,124	\$ 766,635	24540.2%



ILLINOIS FINANCE AUTHORITY STATEMENT OF REVENUES, EXPENSES AND NET INCOME IFA FUNDS AND AGENCY FUND ACTIVITY FOR FISCAL YEAR 2016 AS OF SEPTEMBER 30, 2015 (PRELIMINARY AND UNAUDITED)

		NERAL UND	INDUSTRIAL REVENUE BOND INSURANCE FUND	FIRE REV	LY HELD TRUCK LOAN JND	LOCALLY HELD AMBULANCE REV LOAN FUND	P	ILLINOIS HOUSING ARTNERSHIP FUND	NON-	OTHER MAJOR INDS	SUBTOTAL IFA FUNDS	OTHER STATE OF IL COMPONENT UNIT DEBT FUNDS		TOTAL ALL FUNDS	AGENCY FUNDS	_
Operating Revenues:																
Closing Fees		1,261,617	-		-	-		-		-	1,261,617	-		1,261,617	-	
Annual Fees Administrative Service Fees		42,946 25,000	-		-	-		-		-	42,946 25,000	-		42,946 25,000	-	
Application Fees		13,900			-	-		-			13,900			13,900	-	
Miscellaneous Fees		1,352	-		110,862	-		-		-	112,214	-		112,214	-	
Interest Income-Loans		248,850	-		-	-		-		9,526	258,376	1,044,175		1,302,551	-	
Other Revenue		1,142	-		-	-		-		-	1,142	-		1,142	-	
Total Operating Revenue:	\$	1,594,807	\$-	\$	110,862	\$-	\$	-	\$	9,526	\$ 1,715,195	\$ 1,044,175	\$	2,759,370	- 6	-
Operating Expenses:																
Employee Related Expense		432,447	-		-	-		-		-	432,447	-		432,447	-	
Professional Services		301,016	-		-	-		-		177	301,193	-		301,193	-	
Occupancy Costs		54,842	-		-	-		-		-	54,842	-		54,842	-	
General & Administrative		87,999	-		-	-		-		-	87,999	-		87,999	-	
Interest Expense		-	-		-	-		-		923	923	1,045,593		1,046,516	-	
Depreciation and Amortization		18,318	-		-	-		-			18,318	-		18,318	-	_
Total Operating Expense	\$	894,622	ş -	\$	-	\$ -	\$	-	\$	1,100	\$ 895,722	\$ 1,045,593	\$	1,941,315	- 6	-
Operating Income(Loss)	\$	700,185	\$-	\$	110,862	\$-	\$	-	\$	8,426	\$ 819,473	\$ (1,418)	\$	818,055	-	-
Nonoperating Revenues (Expenses):																
Interest and Invesment Income		78,504	33,430		7,125	2,239		5,753		19,179	146,230	1,418		147,648	-	
Realized Gain (Loss) on Sale of Investment		(2,247)	(606)		656	2,542		(42)		(38)	265	-		265	-	
Net Appreciation (Depr) in fair value of Investments Total Nonoperating Revenues (Expenses)	¢	(6,683) 69,574	(1,261) \$ 31,563	¢	(1,541) 6,240	(5,634 \$ (853		(477) 5,234	¢	(191) 18,950	(15,787) \$ 130,708	\$ 1,418	*	(15,787) 132,126	-	-
Total Nonoperating Revenues (Expenses)	\$	69,574	\$ 31,563	Þ	6,240	\$ (853	1 2	5,234	Þ	18,950	\$ 130,708	۶ 1,418	Þ	132,120	- •	-
Net Income (Loss) Before Transfers	\$	769,759	\$ 31,563	\$	117,102	\$ (853)\$	5,234	\$	27,376	\$ 950,181	\$ -	\$	950,181	6 -	-
Transfers:																
Transfers in from other funds			-		_	_		_		_	_	_		_	_	
Transfers out to other funds					-	-		-							-	
Total Transfers In (Out)	\$	-	\$ -	\$	-	\$-	\$	-	\$	- 9	\$-	\$ -	\$	- (-	-
Net Income (Loss)	\$	769,759	\$ 31,563	\$	117,102	\$ (853)\$	5,234	\$	27,376	\$ 950,181	\$-	\$	950,181	-	-



ILLINOIS FINANCE AUTHORITY STATEMENT OF NET POSITION IFA FUNDS AND AGENCY FUND ACTIVITY September 30, 2015 (PRELIMINARY AND UNAUDITED)

Asias of Defined Outflow:		GENERAL FUND	INDUSTRI REVENU BOND INSUR FUND	IE	OCALLY HELD FIRE TRUCK REV LOAN FUND	LOCALLY HELD AMBULANCE REV LOAN FUND	HC PAR	LINOIS DUSING TNERSHIP FUND	ALL OTHER NON-MAJOR FUNDS	SUBTOTAL IFA FUNDS	OTHER STATE OF IL COMPONENT UNIT DEBT FUNDS	TOTAL ALL FUNDS	METRO EAST POLICE DISTRICT COMMISSION
Unstantion Submitteding Submitteding <th></th>													
Cash Scale equivalents 5.030,040 1.521,350 12,265 5.573,875 6.875,675 Austamment extrements 2,006,42 12,265 12,265 12,005 12,005 12,005 12,005 12,005 12,005													
Investmes 8,340,44 3,400,141 0 06,034 1,241,050<		5.030.04	0 1.53	1.350	-	-		12.285	-	6.573.675	-	6.573.675	-
Loan screekbele, Net Aussister in Aussister			4 3,40		-	-			-	12,419,569	-	12,419,569	-
Accurationness receivable 222.379 25.16 . 4.484 . 25.179 . 25.179 . <th< td=""><td></td><td></td><td></td><td>-</td><td>-</td><td>-</td><td></td><td>-</td><td>-</td><td></td><td>-</td><td></td><td>-</td></th<>				-	-	-		-	-		-		-
Bends and nome securitable 1.677.800 - - 1.677.800 - 1.677.800 - Due from other local government agencies 12.690 - 3.000.000 -				-	-	-		- 4 484	-				
Due for univergenerating agains the formation generating agains the formation generating agains generating generating agains generating generating generating generating generating generating generating generating generating				-	-	-		-,	-		-		-
Due nombre local government agendes Privat Equencies 1 1 1 1 3 <				-	-	-		-	-		-		-
Propose 210.09 - <t< td=""><td></td><td>112,50</td><td>0</td><td>-</td><td>-</td><td>-</td><td></td><td>-</td><td>-</td><td></td><td>-</td><td></td><td>-</td></t<>		112,50	0	-	-	-		-	-		-		-
Total Current Unvestrided Assets 3 17,24,558 3 4,956,607 5 5 3,568,703 5 26,376,146<		210.19	9	-	-	-		3,000,000	-		-		-
Cash & Cash Equivalents 1.280.252 6.211.383 3.300.135 2.075.821 128.67.591 41.106.248 5.3373.839 37.101 Depends in name Investments				9,607 \$	-	\$-	\$	3,683,703 \$	- \$		\$-\$		\$-
Cash & Cash Equivalents 1.280.252 6.211.383 3.300.135 2.075.821 128.67.591 41.106.248 5.3373.839 37.101 Depends in name Investments	Destricted.												
Deposite in name investments hirvestments 290,87 543,184 271,41 1,12,212 1,112,212 1,		1,280.25	2	-	6,211,383	3,300.135		-	2,075,821	12,867,591	41,106,248	53,973,839	37,101
Accurate Interesting Interestint Interestint Interesting Interesting Interesting Interesting In	Deposits in transit	, ,,,	-	-	-	-		-	-	-	-	-	-
Bond and notes receivable from State component units Loars receivables, Net Total Current Restricted Assets 1.074.042 1.074.04			-	-				-			-		-
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$			-	-	1,592	2,498		-	8,203	12,293			-
Total Current Assets: \$ 19,015,090 \$ 4,859,607 \$ 7,017,726 \$ 3,864,317 \$ 3,683,703 \$ 2,449,214 \$ 40,999,657 \$ 42,201,814 \$ 6,31,91,471 \$ 37,101 Non-current Assets: Investments 15,594,807 6,764,991 - 23,525,490 - 23,525,490 - 23,525,490 - 23,525,490 - 23,525,490 - 23,525,490 - 770,633			-	-	513,864	12,500		-	93,049	619,413	-		-
Non-current Assets: Unrestincted: Unrestincted: Unrestincted: Unrestincted: Unrestincted: Loans receivables, Net Loans receivables, Net Loans receivables, Net Dens receivables, Net Loans receivable from prinary government Bonds and notes receivable from prinary government Loans receivables, Net Loans receivable from													
Unvestments Accounts receivable, Net Loars receivable, Net Coars receivable, Net Loars receivable from primary government Bonds and notes receivable from primary government Loars receivable from primary government Loarstal Assets Loars receivable from primary governmen	Total Current Assets	\$ 19,015,09	0 \$ 4,95	9,607 \$	7,017,726	\$ 3,864,317	\$	3,683,703 \$	2,449,214 \$	40,989,657	\$ 42,201,814 \$	83,191,471	\$ 37,101
Accounts receivable, Net Loars receivables, Net Loars receivable Assets TO Loars To Loars 18,519,237 To Loars 19,50,513 To Loars 19,50,513 To Loars 19,50,513 To Loars 115,703,319 To Loars 115,703,319 </td <td>Unrestricted:</td> <td>45 504 00</td> <td>- 0.70</td> <td></td> <td></td> <td></td> <td></td> <td>4 405 000</td> <td></td> <td>00 505 400</td> <td></td> <td>00 505 400</td> <td></td>	Unrestricted:	45 504 00	- 0.70					4 405 000		00 505 400		00 505 400	
Loars receivables, Net 770,633 - S 42,815,360 S - S 600,000 C 600,000 C 600,000 C 600,000 C		15,594,80	/ 6,76	4,991	-	-		1,165,692	-	23,525,490	-	23,525,490	-
Bonds and notes receivable 18,519,237 .		770,63	3	-	-	-		-	-	770,633	-	770,633	-
Restricted: Cash Equivalents 600,000 <td>Bonds and notes receivable</td> <td>18,519,23</td> <td>7</td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>18,519,237</td> <td>-</td>	Bonds and notes receivable	18,519,23	7	-	-	-		-	-		-	18,519,237	-
Cash Equivalents - - - - - 600,000 600,000 -	Total Noncurrent Unrestricted Assets	\$ 34,884,67	7 \$ 6,76	4,991 \$	-	\$-	\$	1,165,692 \$	- \$	42,815,360	\$-\$	42,815,360	\$-
Investments 59,864 34,921 487,417 552,02 3,272,080 3,862,282 - Loans receivables, Net 971,288 61,820 18,003,146 19,056,255 - 15,800,583 - - - 80,027,040 80,01,138 - 60,804<	Restricted:												
Funds in the custody of the Treasurer -			-	-	-	-		-			-		-
Loans receivables, Net - - 14,173,884 247,280 - 1,379,419 15,800,583 - - 5,800,27,040 - - 80,027,040 - - 80,027,040 - - 80,027,040 - - 80,027,040 - - 80,027,040 - - 80,027,040 - - 80,027,040 - - - 80,027,040 - - - 80,027,040 - - - 80,027,040 - - - - - 80,027,040 - - - - - 80,027,040 -			-	-				-			3,272,080		-
Bonds and notes receivable from primary government Bonds and notes receivable from State component units -			-	-				-			-		-
Total Noncurrent Restricted Assets \$			-	-	-			-	-	-		80,027,040	-
Capital Assets 801,138 - - - - 801,138 - - - 801,138 - - - - - 801,138 - - - - - 801,138 - - - - - - 801,138 -			-	-	-	-	<u>^</u>	-	-	-			-
Capital Assets 801,138 - - - 801,138 115,170,391 114,085,595	Total Noncurrent Restricted Assets	<u> </u>	\$	- 3	15,205,037	\$ 344,021	Þ	- >	20,469,982 \$	36,039,040	\$ 115,170,391 \$	151,209,431	<u> </u>
Accumulated Depreciation (740,334) (740,34) (740,34													
Total Capital Assets \$ 60,804 \$ \$ \$ \$ 60,804 \$ \$ \$ \$ 60,804 \$ \$ \$ \$ \$ \$ 60,804 \$ \$ \$ \$ \$ \$ \$ 60,804 \$ \$ \$ \$ \$ \$ \$ <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td></td> <td>-</td>				-	-	-		-	-		-		-
Total Noncurrent Assets \$ 34,945,481 \$ 6,764,991 \$ 15,205,037 \$ 344,021 \$ 1,165,692 \$ 20,489,982 \$ 78,915,204 \$ 115,170,391 \$ 194,085,595 \$ - Total Assets \$ 53,960,571 \$ 11,724,598 \$ 22,222,763 \$ 4,208,338 \$ 4,849,395 \$ 22,939,196 \$ 119,904,861 \$ 157,372,205 \$ 277,277,066 \$ 37,101 DEFERRED OUTFLOWS OF RESOURCES: - - - - 719,467 \$ 719,467 \$ - Total Deferred loss on debt refunding - - - - - 719,467 \$ 719,467 \$ -				- \$		\$ -	\$	- \$	- \$		\$ - \$		\$ -
Total Assets \$ 53,960,571 \$ 11,724,598 \$ 22,222,763 \$ 4,208,338 \$ 4,849,395 \$ 22,939,196 \$ 119,904,861 \$ 157,372,205 \$ 277,277,066 \$ 37,101 DEFERRED OUTFLOWS OF RESOURCES:											· · · · · · · · · · · · · · · · · · ·		
DEFERRED OUTFLOWS OF RESOURCES: - - - - 719,467 - - - 719,467 - - - 719,467 - - - 719,467 - - - - 719,467 5 - - - 719,467 5 - - - 719,467 5 - - - 719,467 5 - - - 719,467 5 - - - 719,467 5 - - 5 - \$ - \$ - 5 - \$ - \$ 719,467 \$ - - 719,467 \$ - - 1 <th1< <="" td=""><td>Total Noncurrent Assets</td><td>\$ 34,945,48</td><td>1 \$ 6,76</td><td>4,991 \$</td><td>15,205,037</td><td>\$ 344,021</td><td>\$</td><td>1,165,692 \$</td><td>20,489,982 \$</td><td>78,915,204</td><td>\$ 115,170,391 \$</td><td>194,085,595</td><td>\$ -</td></th1<>	Total Noncurrent Assets	\$ 34,945,48	1 \$ 6,76	4,991 \$	15,205,037	\$ 344,021	\$	1,165,692 \$	20,489,982 \$	78,915,204	\$ 115,170,391 \$	194,085,595	\$ -
Deferred loss on debt refunding - - - - - 719,467 -	Total Assets	\$ 53,960,57	1 \$ 11,72	4,598 \$	22,222,763	\$ 4,208,338	\$	4,849,395 \$	22,939,196 \$	119,904,861	\$ 157,372,205 \$	277,277,066	\$ 37,101
TOTAL DEFERRED OUTFLOWS OF RESOURCES \$ -	DEFERRED OUTFLOWS OF RESOURCES:												
		- <u>-</u>		-	-	-		-	-	-			<u> </u>
Total Assets & Deferred Inflows of Resources \$ 53,960,571 \$ 11,724,598 \$ 22,222,763 \$ 4,208,338 \$ 4,849,395 \$ 22,939,196 \$ 119,904,861 \$ 158,091,672 \$ 277,996,533 \$ 37,101	TOTAL DEFERRED OUTFLOWS OF RESOURCES	<u>\$</u> -	\$	- \$	-	\$-	\$	- \$	- \$	-	\$ 719,467 \$	719,467	\$ -
	Total Assets & Deferred Inflows of Resources	\$ 53,960,57	1 \$ 11,72	4,598 \$	22,222,763	\$ 4,208,338	\$	4,849,395 \$	22,939,196 \$	119,904,861	\$ 158,091,672 \$	277,996,533	\$ 37,101



ILLINOIS FINANCE AUTHORITY STATEMENT OF NET POSITION IFA FUNDS AND AGENCY FUND ACTIVITY September 30, 2015 (PRELIMINARY AND UNAUDITED)

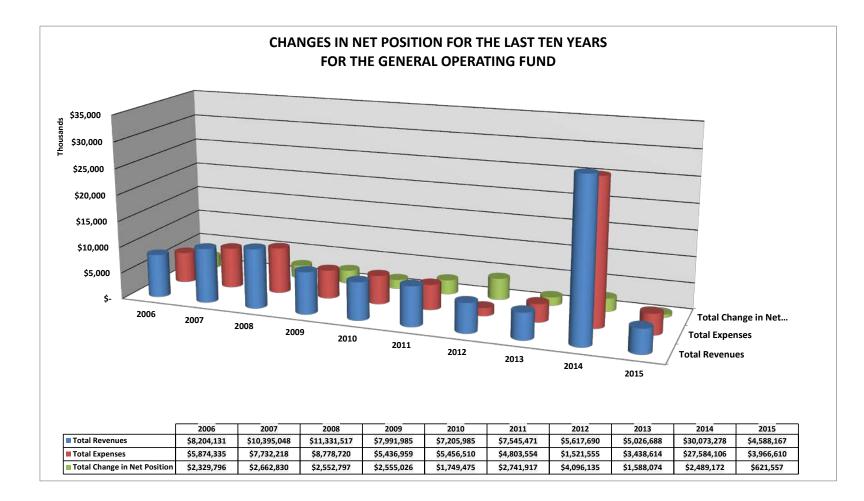
	GENERAL FUND	INDUSTRIAL REVENUE BOND INSURANCE FUND	LOCALLY HELD FIRE TRUCK REV LOAN FUND	LOCALLY HELD AMBULANCE REV LOAN FUND	ILLINOIS HOUSING PARTNERSHIP FUND	ALL OTHER NON-MAJOR FUNDS	SUBTOTAL IFA FUNDS	OTHER STATE OF IL COMPONENT UNIT DEBT FUNDS	TOTAL ALL FUNDS	METRO EAST POLICE DISTRICT COMMISSION
Liabilities:										
Current Liabilities:										
Payable from unrestricted current assets:										
Accounts payable	44,418	85,972	-	-	-	-	130,390	-	130,390	-
Accrued liabilities	441,406		-	-	-	-	441,406	-	441,406	-
Due to employees	101,017		-	-	-	-	101,017	-	101,017	-
Due to primary government	6,041	-	-	-	-	-	6,041	-	6,041	
Due to other funds		· -	-	-	-	19,661	19,661	-	19,661	-
Other liabilities			-	-	-	-	-	-	-	37,101
Unearned revenue, net of accumulated amortization	70,000		-	-	-	-	70,000	-	70,000	-
Total Current Liabilities Payable from Unrestricted Current Assets	\$ 662,882	2 \$ 85,972	\$-	ş -	\$-	\$ 19,661	\$ 768,515	\$-\$	768,515	\$ 37,101
Payable from restricted current assets:										
Due to primary government				-	-	-		-	-	
Accounts payable			_	-	-	-	-	-	-	-
Accrued interest payable			-	-	-	3,125	3,125	1,489,523	1,492,648	
Bonds and notes payable from primary government			-	-	-	-	-	10,605,000	10,605,000	-
Bonds and notes payable from State component units			-	-	-	-	-	841,018	841,018	-
Current portion of long term debt		· -	-	-	-	59,984	59,984	-	59,984	-
Unamortized bond premium			-	-	-	-	-	2,349,877	2,349,877	-
Total Current Liabilities Payable from Restricted Current Assets	<u>\$</u> -	\$ -	\$ -	\$ -	\$ -	\$ 63,109				\$ -
Total Current Liabilties	\$ 662,882	2 \$ 85,972	\$-	\$-	\$-	\$ 82,770	\$ 831,624	\$ 15,285,418 \$	16,117,042	\$ 37,101
Noncurrent Liabilities Payable from unrestricted noncurrent assets: Noncurrent payables Accrued liabilities Bonds and notes payable from primary government	585	; - 	-	-	-	-	585 - -	- - -	585 - -	
Bonds and notes payable from State component units			-	-	-	-	-	-	-	-
Noncurrent loan reserve		1,057,526	-	-	-	-	1,057,526	-	1,057,526	-
Assets	\$ 585	5 \$ 1,057,526	\$-	\$-	\$-	\$ -	\$ 1,058,111	\$-\$	1,058,111	\$ -
Payable from restricted noncurrent assets:										
Noncurrent payables			-	-	-	-	-	-	-	-
Bonds and notes payable from primary government		· -	-	-	-	-	-	97,675,000	97,675,000	-
Bonds and notes payable from State component units		· ·	-	-	-	-	-	37,206,537	37,206,537	-
Noncurrent portion of long term debt Unamortized bond premium			-	-	-	309,096	309,096	7,924,717	309,096 7.924,717	-
Total Noncurrent Liabilities Payable from Restricted Noncurrent	\$ -	· · ·	\$ -	<u> </u>	\$ -	\$ 309,096	\$ 309,096		143,115,350	\$.
Total Noncurrent Liabilities Fayable from Restricted Noncurrent	<u>.</u> Ψ	Ψ -	Ψ –	Ψ -	Ψ -	ψ 303,030	¢ 303,030	φ 142,000,254 φ	143,113,330	Ψ
Total Noncurrent Liabilities	\$ 585	5 \$ 1,057,526	\$-	\$ -	\$ -	\$ 309,096	\$ 1,367,207	\$ 142,806,254 \$	144,173,461	\$ -
Total Liabilities	\$ 663,467	\$ 1,143,498	\$ -	\$ -	\$ -	\$ 391,866	\$ 2,198,831	\$ 158,091,672 \$	160,290,503	\$ 37,101
Net Position:										
Net Investment in Capital Assets	60,804	-	-	-	-	-	60,804	-	60,804	-
Restricted			22,105,661	4,209,191	-	22,519,954	48,834,806	-	48,834,806	-
Unrestricted	52,466,541		-	-	4,844,161	-	67,860,239	-	67,860,239	-
Current Change in Net Position	769,759		117,102	(853)	5,234	27,376	950,181	-	950,181	-
Total Net Position	\$ 53,297,104	\$ 10,581,100	\$ 22,222,763	\$ 4,208,338	\$ 4,849,395	\$ 22,547,330	\$ 117,706,030	\$-\$	117,706,030	<u>\$</u> -
Total Liabilities & Net Position	\$ 53,960,571	\$ 11,724,598	\$ 22,222,763	\$ 4,208,338	\$ 4,849,395	\$ 22,939,196	\$ 119,904,861	\$ 158,091,672 \$	277,996,533	\$ 37,101

ILLINOIS FINANCE AUTHORITY (A Component Unit of the State of Illinois) CHANGES IN NET POSITION FOR THE LAST TEN YEARS GENERAL OPERATING FUND

GENERAL OPERATING FUND						(F	RE	LIMINARY AI	ND	UNAUDITED)		(PRELIMINARY AND UNAUDITED)										
		2006		2007	2008	2009		2010		2011	2012		2013		2014		2015					
Operating Revenues: Closing Fees	\$	4,370,470	¢	6,632,365 \$	7,140,275 \$	4,885,211	¢	5,031,842	¢	4,736,371 \$	2,765,760	\$	3,912,338	¢	2,491,871	¢	2,330,601					
Annual Fees	¢	4,370,470	ф	1,094,975	1,068,228	4,883,211 673,917	ф	3,031,842 848,716	Ф	4,730,371 \$	485,517	ф	362,084	¢	406,452	ф	2,330,001 365,391					
Administrative Service Fees		1,241,212		1,094,975	1,000,220	075,917		040,710		582,050	405,517		502,084		265,000		136,000					
Application Fees		104,670		273,400	158,800	94,450		96,900		68,100	43,150		53,400		46,050		44,778					
Miscellaneous Fees		75,182		9,197	17,992	104,464		101,802		91,781	1,647,418		61,665		336,749		19,792					
Interest Income-Loans		639,487		1,129,750	1,532,078	1,296,793		1,018,399		862,432	465,282		209,752		101,942		1,070,688					
Other Revenue				-	-					-							126,581					
Total Operating Revenue:	\$	6,431,021	\$	9,139,687 \$	9,917,373 \$	7,054,835	\$	7,097,659	\$	6,340,720 \$	5,407,127	\$	4,599,239	\$	3,648,064	\$	4,093,831					
Operating Expenses:																						
Employee Related Expense	\$	3.030.627	\$	3,546,022 \$	3,444,591 \$	3,275,386	\$	3,161,671	\$	2,079,082 \$	1,790,048	\$	1,789,531	\$	1,711,970	\$	1,702,215					
Professional Services	Ψ	1,670,299	Ψ	2,594,579	1,674,221	1,180,635	Ψ	1,213,408	Ψ	1,285,797	1,359,507	Ψ	1,337,637	Ψ	1,257,761	Ψ	1,503,161					
Occupancy Costs		416,751		467,918	452,473	441,252		371,620		345,249	331,014		319,386		316,079		271,431					
General & Administrative		360,577		402,540	410,772	378,313		313,278		325,378	306,628		318,402		325,391		381,828					
Depreciation and Amortization		32,810		53,639	76,974	72,018		49,963		29,446	44,470		48,453		45,807		52,854					
Total Operating Expense	\$,	\$	7,064,698 \$	6,059,031 \$	5,347,604	\$	5,109,940	\$	4,064,952 \$	3,831,667	\$	3,813,409	\$		\$	3,911,489					
Operating Income(Loss)	\$	919,957	\$	2,074,989 \$	3,858,342 \$	1,707,231	\$	1,987,719	\$	2,275,768 \$	1,575,460	\$	785,830	\$	(8,944)	\$	182,342					
Nonoperating Revenue(Expenses):																						
Interest and Investment Income	\$	673,484	\$	558,953 \$	339,802 \$	126,990	\$	26,718	\$	29,208 \$	20,474	\$	40,675	\$	63,284	\$	200,381					
Net Appreciation (Depr) in fair value of Investments		(57,885)		25,835	20,364	-		-		-	-		-		-		-					
Miscellaneous Nonoperating Revenues (Expenses)		(363,271)		(667,520)	(159,448)	(89,355)		(346,570)		(738,602)	2,310,112		374,795		51,229		(55,121)					
Total Nonoperating Revenues (Expenses)	\$	252,328	\$	(82,732) \$	200,718 \$	37,635	\$	(319,852)	\$	(709,394) \$	2,330,586	\$	415,470	\$	114,513	\$	145,260					
Net Income (Loss) Before Transfers	\$	1,172,285	\$	1,992,257 \$	4,059,060 \$	1,744,866	\$	1,667,867	\$	1,566,374 \$	3,906,046	\$	1,201,300	\$	105,569	\$	327,602					
Transfers:																						
Transfers in from other funds	\$	1,157,511	\$	670,573 \$	1,053,978 \$	810,160	\$	81,608	\$	1,175,543 \$	190,089	\$	386,774	\$	26,361,930	\$	293,955					
Transfers out to other funds		-		-	(2,560,241)	-		-		-	-		-		(23,978,327)		-					
Total Transfers In (Out)	\$	1,157,511	\$	670,573 \$	(1,506,263) \$	810,160	\$	81,608	\$	1,175,543 \$	190,089	\$	386,774	\$	2,383,603	\$	293,955					
Change in Net Position	\$	2,329,796	\$	2,662,830 \$	2,552,797 \$	2,555,026	\$	1,749,475	\$	2,741,917 \$	4,096,135	\$	1,588,074	\$	2,489,172	\$	621,557					
Net position, beginning of year, as restated		29,035,618		31,365,414	34,028,244	36,581,041		39,136,067		40,885,542	43,627,459		47,723,594		49,410,384		51,899,556					
Net position, end of year	¢	31,365,414	\$	34,028,244 \$	36,581,041 \$	39,136,067	\$	40,885,542	\$	43,627,459 \$	47,723,594	¢	49,311,668	\$	51,899,556		52,521,113					

Note: Certain items in the FY2013 financial statements were restated to reflect the effects of GASB Statement No. 65 adopted in FY2014. Note: Certain items in the prior year financial statements were reclassified to conform with the FY2014 presentation. These reclassifications had no impact in the total net position as previously reported.

Source: 2005 thru 2015 Illinois Finance Authority audited and unaudited financial statements.





Bonds Issued - Fiscal Year Comparison for the Period Ending September 30, 2015

Fiscal Year 2014

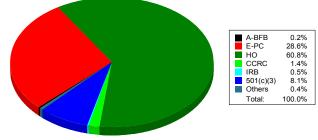
Bonds Issued in Fiscal Year 2014

#	Market Sector	Principal Issued		
21	Agriculture - Beginner Farmer	3,729,751		
4	Education	93,895,000		0.001
9	Healthcare - Hospital	1,493,795,000	E-PC	0.2% 4.5%
4	Healthcare - CCRC	84,995,000	CCRC	71.7% 4.1%
1	Industrial Revenue	10,000,000	■ IRB ■ 501(c)(3)	0.5% 7.2%
11	501(c)(3) Not-for-Profit	165,617,000		11.9% 00.0%
6	Local Government	247,360,000		00.070
56		\$ 2,099,391,751		

Fiscal Year 2015

#	Market Sector	Pi	rincipal Issued	
1	5 Agriculture - Beginner Farmer		4,154,742	
	4 Education		788,149,000	
1	1 Healthcare - Hospital		1,416,385,000	
	1 Healthcare - CCRC		39,640,000	
2	2 Industrial Revenue		14,000,000	
1	1 501(c)(3) Not-for-Profit		236,986,075	
	1 Local Government		12,000,000	
45		\$	2.511.314.817	

Bonds Issued in Fiscal Year 2015



Bonds Issued in Fiscal Year 2016

Fiscal Year 2016 Market Sector **Principal Issued** # 2 Education 446,002,000 E-PC 36.4% HO 47.8% CCRC 3.2% 501(c)(3) 12.7% Total: 100.0% 586,075,000 4 Healthcare - Hospital 1 Healthcare - CCRC 39,030,000 501(c)(3) Not-for-Profit 155,165,000 4 11 \$1,226,272,000



Bonds Issued and Outstanding as of September 30, 2015

Bonds Issued between July 01, 2015 and September 30, 2015

			Initial Interest					
Bond Issue		Date Issued	<u>Rate</u>	Principal Issued	Refunded			
E-PC	North Central College	07/09/2015	Variable	30,177,000	0			
501(c)(3)	Shedd Aquarium Society	07/24/2015	Fixed at Schedule	22,945,000	22,945,000			
501(c)(3)	Field Museum of Natural History	07/28/2015	Variable	88,500,000	88,500,000			
HO	Little Company of Mary Hospital	08/18/2015	Variable	102,000,000	72,000,000			
HO	The Joint Commission	08/26/2015	Fixed at Schedule	16,000,000	0			
501(c)(3)	Providence St. Mel	09/01/2015	Variable	19,040,000	9,800,000			
501(c)(3)	Goodman Theatre	09/01/2015	Fixed at Schedule	24,680,000	24,680,000			
CCRC	Villa St. Benedict	09/10/2015	Fixed at Schedule	39,030,000	37,210,000			
E-PC	The University of Chicago	09/10/2015	Fixed at Schedule	415,825,000	224,030,000			
HO	Advocate Health Care	09/25/2015	Fixed at Schedule	100,000,000	100,000,000			
HO	OSF HealthCare System	09/28/2015	Fixed at Schedule	368,075,000	216,231,343			
		\$ 1,226,272,000	795,396,343					

Legend: Fixed Rate Bonds as shown

DP-VRB = initial interest rate at the time of issuance on a Direct Purchase Bond

VRB = initial interest rate at the time of issuance on a Variable Rate Bond that does not include the cost of the LOC arrangement.

ILLINOIS FINANCE AUTHORITY

Schedule of Debt [a]

Conduit debt issued under the Illinois Finance Authority Act [20 ILCS 3501/845-5(a)] which does not constitute an indebtedness or an obligation, either general or moral, or a pledge of the full faith or a loan of the Authority, the State of Illinois or any Political Subdivision of the State within the purview of any constitutional or statutory limitation or provisions with special limited obligations of the Authority secured under provisions of the individual Bond Indentures and Loan Agreements with the exception of the bonds identified below in Section I (b) -- General Purpose Moral Obligation/State Component Parts -- which are subject to the \$28.15B cap in Section 845-5(a).

Section I (a)	Principal Outstanding					Program			
	June 30, 2015 September		mber 30, 2015		Limitations	Rei	maining Capacity		
Illinois Finance Authority "IFA" ^[b]									
Agriculture	\$	52,498,261	\$	52,498,261					
Education		4,325,023,557		4,724,918,217					
Healthcare		13,657,507,336		14,258,442,467					
Industrial Development [includes Recovery Zone/Midwest Disaster]		708,570,850		695,546,652					
Local Government		331,080,000		318,815,000					
Multifamily/Senior Housing		168,358,468		167,953,243					
501(c)(3) Not-for Profits		1,406,363,442		1,555,402,452					
Exempt Facilities Bonds		249,915,000		199,915,000					
Total IFA Principal Outstanding	\$	20,899,316,914	\$	21,973,491,292					
Illinois Development Finance Authority "IDFA" [b]									
Education		496,388		496,388					
Healthcare		80,200,000		80,200,000					
Industrial Development		291,429,410		281,368,270					
Local Government		306,307,834		306,307,834					
Multifamily/Senior Housing		84,354,117		84,314,117					
501(c)(3) Not-for Profits		722,984,769		695,239,288					
Exempt Facilities Bonds									
Total IDFA Principal Outstanding	\$	1,485,772,517	\$	1,447,925,897					
Illinois Rural Bond Bank "IRBB" ^[b]									
Total IRBB Principal Outstanding	\$		\$	-					
Illinois Health Facilities Authority "IHFA"	\$	758,640,000	\$	721,965,000					
Illinois Educational Facilities Authority "IEFA"	\$	636,230,990	\$	594,213,000					
Illinois Farm Development Authority "IFDA" [f]	\$	18,685,550	\$	18,685,550					
Total Illinois Finance Authority Debt	\$	23,798,645,970	\$	24,756,280,738	\$	28,150,000,000	\$	3,393,719,262	
Issued under the	e Illinoi:	s Finance Authority Ac	t [20 ILCS	6 3501/845-5(a)]					
Section I (b)		Principal (Jutetandi	ng		Program			
Section 1 (b)		June 30, 2015		mber 30, 2015		Limitations	Remaining Capacity		
General Purpose Moral Obligations		····, · ·							
Illinois Finance Authority Act [20 ILCS 3501/801-40(w)]									
* Issued through IRBB - Local Government Pools									
*Issued through IFA - Local Government Pools									
Issued through IFA - Illinois Medical District Commission		36,280,000		34,885,000					
Total General Moral Obligations	\$	36,280,000	\$	34,885,000	\$	150.000.000	\$	115,115,000	
 * All the Local Government bonds were defeased as of August 1, 201 		30,200,000	Ψ	34,003,000	Ψ	130,000,000	Ψ	113,113,000	
0									
Financially Distressed Cities Moral Obligations									
Illinois Finance Authority Act [20 ILCS 3501/825-60]									
Issued through IFA	\$	-	\$	-					
Issued through IDFA		-		-					
Total Financially Distressed Cities	\$	-	\$	-	\$	50,000,000	\$	50,000,000	
State Component Unit Bonds ^[c]									
Issued through IDFA [i]		-		-					
		100 700 000		444 404 057					

122,769,066 Designated exclusive Issuer by the Governor of the State of Illinois to issue Midwestern Disaster Area Bonds in Illinois. This Federal program expired as of December 31, 2012.

\$

122,769,066

\$

111,431,357

111,431,357

Section I (c)		Principal C	outstanding	9	Remaining MDAB				
		une 30, 2015	September 30, 2015		Volume Cap				
Midwestern Disaster Area Bonds [Flood Relief]	\$	65,251,543	\$	65,098,506	N/A				
Designated by the Governor of the State of Illinois to manage and coordinate the re-allocation of Federal ARRA Volume Cap and the issuance of Recovery Zone Bonds in the State of Illinois to fully utilize RZBs before December 31, 2010.									

Section I (d)		A Act of 2009 Volume Cap Allocated [h]	,	//Counties Ceded ntarily to/(by) IFA		nds issued as of cember 31, 2014	Remaining ARRA Volume Cap for each Program as of December 31, 2014
Recovery Zone Economic Development Bonds** Recovery Zone Facilities Bonds**	\$ \$	666,972,000 1,000,457,000	\$ \$	16,940,000 204,058,967	\$ \$	12,900,000 214,849,804	N/A N/A IFA Cap: \$4,755,783
Qualified Energy Conservation Bonds***	\$	133,846,000	\$	(17,865,000)	\$	82,795,000	Cities/Counties Cap: \$46,295,717

** Programs expired as of 12/31/2010. There have been no new issues subsequent to the expiration date of these Federal programs.

Total State Component Unit Bonds

Issued through IFA [i]

The IFA manages the QECB allocation for the entire State of Illinois. All QECB's to date have been issued by local governments or state universities. The QECB *** program currently has no set expiration date under Federal law. IFA's remaining QECB allocation of \$4,755,783 has been reserved for use by state universities.

ILLINOIS FINANCE AUTHORITY

Schedule of Debt [a]

Issued under th	e Illir	iois Finance Auth	ority A	ct [20 ILCS 3501	/845-5(b)]				
Section II				Outstanding			Program		
		June 30, 2015		September	30, 2015		Limitations		Remaining Capacity
Illinois Power Agency	\$		-	\$	-	\$	4,000,000,000	\$	4,000,000,000
Illinois Finance Authority Act [20 ILCS 3501	Sect	tion 825-65(f); 82	5-70 ar	nd 825-75] - see	also P.A. 96-1	03 effec	ctive 01/01/2010		
Section III				Outstanding			Program		
		June 30, 2015		September	30, 2015		Limitations		Remaining Capacity
Clean Coal, Coal, Renewable Energy and Energy Efficiency Projects	\$		-	\$	-	\$	3,000,000,000 ^[d]	\$	3,000,000,000
Issued under the Illinois Finance Authority Act [20) ILC:	S 3501 Sections	830-25	(see also P.A.96	6-103); 830-30); 830-3	5; 830-45 and 830-50]	
Section IV	Ju	Principal ne 30, 2015		anding tember 30, 2015	Prog		Remaining Capacity		State Exposure
Agri Debt Guarantees [Restructuring Existing Debt] Fund # 994 - Fund Balance \$10,169,414	\$	9,243,360	\$	7,511,743	3 \$ 160,0	00,000	\$ 152,488,257		\$ 6,383,128
AG Loan Guarantee Program									
Fund # 205 - Fund Balance \$7,853,732	\$	9,837,616	\$	8,269,618	3 \$ 225,0	00,000	^[e] \$ 216,730,382		\$ 7,028,325
Agri Industry Loan Guarantee Program Farm Purchase Guarantee Program Specialized Livestock Guarantee Program Young Farmer Loan Guarantee Program	\$	5,108,251 917,680 2,763,756 1,047,929	\$	4,384,980 906,293 2,083,198 895,146	3				3,727,233 770,349 1,769,869 760,874
Total State Guarantees	\$	19,080,977	\$	15,781,361	I \$ 385,0	00,000	\$ 369,218,639		\$ 13,411,453
Issued under the Illinois F Section V 132 Fire Truck Revolving Loan Program Fund # 572 2 ApplyIng Program Fund # 201	Ju \$	Principal (ne 30, 2015 17,052,813	Dutstar Sept \$	nding tember 30, 2015 14,698,298	Cash an Bi	d Investn alance 7,375,	348		
8 Ambulance Revolving Loan Program Fund # 334 Note: Due to deposits in transit, the Fund Balance at the IOC may differ from the I	\$ EA G	415,920	\$ May 20	279,100	\$	3,946, d Ralan		und	by the IEA
	FAG	elleral Leugel. III	iviay, zu		sielleu ille Ful	iu Balali		unu	by the IFA.
Issued under the Illin	nois E			• •	0 ILCS 3515/9]	_		
Section VI		Pri June 30, 2015		Outstanding September	30 2015		Program Limitations		Remaining Capacity
Environmental [Large Business] Issued through IFA Issued through IDFA	\$	16,585 153,645	5,000	\$	15,075,000 153,645,000				
Total Environmental [Large Business]	\$	170,230	,000	\$	168,720,000	\$	2,425,000,000	\$	2,256,280,000
Environmental [Small Business]	\$		-	\$	-	\$	75,000,000	\$	75,000,000
Total Environment Bonds Issued under Act	\$	170,230	0,000	\$	168,720,000	\$	2,500,000,000	\$	2,331,280,000
	linoi	s Finance Autho	rity Fu	nds at Risk					
Section VII	0	riginal Amount	-	June 30, 20	Principal Outs		g ember 30, 2015		
Participation Loans	J	-				Sehre			
Business & Industry Agriculture		23,020,158 6,079,859			616,353 114,269		1,091,254 96,159		
Participation Loans exluding Defaults & Allowances	29,100,017			1,730,622		1,187,413			

Participation Loans exluding Defaults & Allowances	29,100,017	1,730,622	1,187,413
Plus: Legacy IDFA	Loans in Default	858,458	843,173
Less: Allowance for D	oubtful Accounts	1,002,182	976,359
Total Pa	articipation Loans	1,586,898	1,054,227
Local Government Direct Loans	1,289,750	157,689	126,000
Rural Bond Bank Local Government Note Receivable			20,197,037
FmHA Loans	963,250	227,046	206,495
Renewable Energy [RED Fund]	2,000,000	1,396,598	1,278,433
Total Loans Outstanding	34,353,017	3,368,231	22,862,191
IRBB funds were defeased and	transferred into a note receiv	able with the IFA.	

Higher Education Loan Act (110 ILCS 945 or "HELA")

Section VIII	Principal Outstanding					Statutory Debt			
		June 30, 2015		September 30, 2015		Limitation	Re	emaining HELA Debt Limitation	
Midwestern University Foundation - Student Loan Program Revenue Bonds	\$	15,000,000	\$	15,000,000	\$	200,000,000 ^{[d}	d] \$	\$ 185,000,000	

[a] Total subject to change; late month payment data may not be included at issuance of report.

[a] June 30, 2015 totals subject to change; the bonds will be reconciled with the Illinois Office of the Comptroller.

[b] State Component Unit Bonds included in balance.

[c] Does not include Unamortized issuance premium as reported in Audited Financials.

[d] Program Limitation reflects the increase to \$3 billion effective 01/01/2010 under P.A. 96-103.

[e] Program Limitation reflects the increase from \$75 million to \$225 million effective 01/01/2010 under P.A. 96-103.

[f] Beginner Farmer Bonds are currently updated annually; new bonds will be added under the Illinois Finance Authority when the bond closes.

Midwestern Disaster Area Bonds - Illinois Counties eligible for Midwest Disaster Bonds included Adams, Calhoun, Clark, Coles, Crawford, Cumberland, Douglas, Edgar, Hancock, Henderson, Jasper, [g] Jersey, Lake, Lawrence, Mercer, Rock Island, Whiteside and Winnebago. Recovery Zone Facility Revenue Bonds - Federal government allocated volume cap directly to all 102 Illinois counties and 8 municipalities with population of 100,000 or more. [Public Act 96-1020]

[h] [i] Includes EPA Clean Water Revolving Fund

IFA Public Board Book Page 139

ref: C:\Users\tmccoy\AppData\Local\MicrosoftWindows\Temporary Internet Files\Content.Outlook\W8T999AY\03- Schedule of Debt Oct 2015.xisx\Fiscal Year 2016



PRELIMINARY AND UNAUDITED

To:			
From:			
Date:			
Re:			

Illinois Finance Authority Board of Directors Melinda M. Gildart, Chief Financial Officer October 8, 2015 Monthly Procurement Report

CONTRACTS EXECUTED

		Proposed Initial Term	Estimated	E	stimated	(Prior Contract	(Prior Contract		vg Yrly Prior ontract
Services Provided	Vendor	(Yrs)	Start/End	NT	TE Value	N	TE Value]	Expense	E	xpense
Illinois Procurement Code-CPO Small Purchase Approvals											
Financial Services/Compliance Reporting	Bloomberg Finance, LP	2	10/15-09/17	\$	42,000	\$	24,000	\$	24,000	\$	24,000
Typesetting Services for FY15 CAFR	RR Donnelley	5 mos	10/15-02/16	\$	23,000	\$	22,000	\$	22,000	\$	22,000
Printing Services for FY15 CAFR	3rd Coast Imaging	5 mos	10/15-02/16	\$	2,380	\$	2,150	\$	2,150	\$	2,150

CONTRACTS PENDING EXECUTION

Services Provided	Vendor	Proposed Initial Term (Yrs)	Estimated Start/End	Estimated NTE Value	Prior Contract NTE Value	Prior Contract Expense	Avg Yrly Prior Contract Expense
Illinois Procurement Code-Competitive Bids/Proposals	, endor	(115)	Stur t/ Linu	TTE Value		Expense	
Debt Management Software Application (CRITICAL FOR FY16 AUDITS)	Technology Partnership Group, Inc.	3	12/15-11/18	\$ 552,250	N/A	N/A	N/A



PRELIMINARY AND UNAUDITED

To:	Illinois Finance Authority Board of Directors
From:	Melinda M. Gildart, Chief Financial Officer
Date:	October 8, 2015
Re:	Monthly Procurement Report

EXPIRED AND EXPIRING CONTRACTS

Services Provided	Vendor	Previous Term (Yrs)	Start/End	_	stimated FE Value	Prior Contract TE Value	Prior Contract Expense	C	vg Yrly Prior ontract Cxpense
Marketing Services (Expired 8/31/15)	Marj Halpern	3	09/12-08/15	\$	225,000	\$ 225,000	\$ 225,000	\$	75,000
Marketing Services (Expired 8/31/15)	Hill Knowlton	3	09/12-08/15	\$	225,000	\$ 225,000	\$ 225,000	\$	75,000
Professional and Artistic/CPA Services									
(New Market Tax Credit Consultant) (Expired 8/31/15)	Baker Tilly	2	09/13-08/15	\$	40,000	\$ 40,000	\$ 40,000	\$	40,000
Legislative Services (Expired 9/30/15)	Howard Kenner Government Consulting	3 mos	07/15-09/15	\$	15,000	\$ 60,000	\$ 60,000	\$	60,000
Employee Benefits and Payroll Services (Expires 10/31/15)	ADP TotalSource, Inc.	2 mos	09/15-10/15	\$	49,900	\$ 49,900	\$ 49,900	\$	233,000
Energy Efficiency Projects-No Fee to IFA (Expires 10/14/15)	Hill Mechanical Group	5	10/10-10/15	\$	-	n/a	n/a		n/a
Energy Efficiency Projects-No Fee to IFA (Expires 10/17/15)	Utilities Dynamics, Inc.	5	10/10-10/15	\$	-	n/a	n/a		n/a
Energy Efficiency Projects-No Fee to IFA (Expires 10/31/15)	Johnson Controls, Inc.	5	11/10-10/15	\$	-	n/a	n/a		n/a

ACTIVE SOLICITATIONS

			Amounts are estimated and unaudited							
		Proposed Initial Term		Estimated	Prie Contr	act	Prio Contr	act	Pr Con	Yrly ior tract
Services Provided	Vendor	(Yrs)	Start/End	NTE Value	NTE V	alue	Exper	nse	Exp	ense
IFA Exemption for Professional and Artistic, Legal or Financia	al Services-Competitive Bids/Proposals									
Specialty Accounting/Audit Services	TBD	2	01/16-12/17	n/a	\$	-	\$	-	\$	-



PRELIMINARY AND UNAUDITED

То:	Illinois Finance Authority Board of Directors
From:	Melinda M. Gildart, Chief Financial Officer
Date:	October 8, 2015
Re:	Monthly Procurement Report

UPCOMING SOLICITATIONS

				Am	nounts are estimated and unauc				dited	
Services Provided	Vendor	Proposed Initial Term (Yrs) Start/End		Estimated NTE Value	Prior Contract NTE Value		Prior Contract Expense		(Avg Yrly Prior Contract Expense
Illinois Procurement Code-Competitive Bids/Proposals										
Legislative Services	See expired/expiring contracts	-	-	n/a	\$	180,000	\$	180,000	\$	60,000
Employee Benefits and Payroll Services	See expired/expiring contracts	-	-	n/a	\$	233,000	\$	233,000	\$	233,000
IT Software Support and Temporary Staffing	Anticipated award Nov 2015	2	11/15-10/17	n/a	\$	-	\$	-	\$	-
IT Network Support	Anticipated award Dec 2015	3	01/16-12/18	n/a	\$	90,000	\$	90,000	\$	30,000
Typesetting and Printing Services	Anticipated award Dec 2015	3	01/16-12/18	n/a	\$	40,000	\$	40,000	\$	40,000
Financial Advisory Services (State Revolving Fund)	Anticipated award Feb 2016	3	03/16-02/19	n/a	\$	-	\$	-	\$	-
Marketing Services	Anticipated award Mar 2016	3	03/16-02/19	n/a	\$	300,000	\$	179,276	\$	89,638
Insurance Broker	Anticipated award June 2016	3	06/16-06/19	n/a	\$	68,700	\$	68,700	\$	22,900
IFA Exemption for Professional and Artistic, Legal or Financi	al Services-Competitive Bids/Proposals									
Loan Management and Paying Agent/Custodian Services	Anticipated award Dec 2015	1	01/16-12/16	n/a	\$	110,000	\$	158,662	\$	52,887
Financial Deposit Institution/Cash Management	Anticipated award Dec 2015	5	01/16-12/20	n/a	\$	105,000	\$	105,000	\$	105,000
Professional and Artistic/CPA Services										
(New Market Tax Credit Consultant)	Anticipated award Feb 2016	3	03/16-02/19	n/a	\$	40,000	\$	40,000	\$	40,000
Investment Advisor and/or Mgmt Services	Per BOD Direction	2	n/a	n/a		n/a		n/a		n/a

For comparison purposes only. Includes only the initial term, not renewals.



PRELIMINARY AND UNAUDITED

То:	Illinois Finance Authority Board of Directors
From:	Melinda M. Gildart, Chief Financial Officer
Date:	October 8, 2015
Re:	Monthly Procurement Report

UPCOMING RENEWALS

Services Provided	Vendor	Proposed Renewal Term (Yrs)	Start/End	stimated E Value	Prior Contract NTE Value	Prior Contract Expense	Avg Yrly Prior Contract Expense
Illinois Procurement Code-Competitive Bids/Proposals							
Energy Efficiency Projects-No Fee to IFA	Ameresco, Inc.	5	11/15-11/20	\$ -	n/a	n/a	n/a
Energy Efficiency Projects-No Fee to IFA	Honeywell International, Inc.*	5	11/15-11/20	\$ -	n/a	n/a	n/a
Energy Efficiency Projects-No Fee to IFA	Kenny Construction*	5	11/15-11/20	\$ -	n/a	n/a	n/a
Energy Efficiency Projects-No Fee to IFA	Noresco, LLC*	5	11/15-11/20	\$ -	n/a	n/a	n/a
Insur. Broker: Energy Efficiency Projects-No Fee to IFA	Mesirow Insurance Services, Inc.	5	10/15-10/20	\$ -	n/a	n/a	n/a
Insur. Broker: Energy Efficiency Projects-No Fee to IFA	AON Risk Services Central, Inc.	5	11/15-11/20	\$ -	n/a	n/a	n/a
*Per the direction of the Executive Director, these contracts will	l not be renewed.						
IFA Exemption for Professional and Artistic, Legal or Financia	al Services-Competitive Bids/Proposals						
Legal Services-Master Legal Pool Contract/Approved Counsel	Various (Pool comprised of 38 firms)	1	02/16-01/17	\$ 750,000	\$ 1,500,000	\$ -	\$-

PROPOSED CHANGES TO IFA PROCUREMENT POLICY

Per discussion with Procurement Policy Board, Chief Procurement Officer, and Authority, an intergovernmental agreement will be drafted and submitted to the Board for approval to further clarify specific compliance, procedures and responsibilities needed for Authority management to fulfill its obligation under the Illinois Procurement Code and IFA's own Procurement Policy.

ILLINOIS FINANCE AUTHORITY

Memorandum

То:	IFA Board of Directors
From:	Lorrie Karcher and Patrick Evans
Date:	October 8, 2015
Re:	Overview Memo for Beginning Farmer Bonds

- Borrower/Project Name: Beginning Farmer Bonds
- Locations: Throughout Illinois
- **Board Action Requested:** Final Bond Resolution for the attached projects
- Amount: Up to \$517,700 maximum of new money for each project
- Project Type: Beginning Farmer Revenue Bonds
- Total Requested: \$174,000
- Calendar Year Summary: (as of October 8, 2015)
 - Volume Cap: \$10,000,000
 - Volume Cap Committed: \$2,931,702
 - Volume Cap Remaining: \$7,068,298
 - Average Farm Acreage: 52
 - Number of Farms Financed: 12

• IFA Benefits:

- Conduit Tax-Exempt Bonds no direct IFA or State funds at risk
- New Money Bonds:
 - Convey tax-exempt status
 - Will use dedicated 2015 IFA Volume Cap set-aside for Beginning Farmer Bond transactions

• IFA Fees:

• One-time closing fee will total 1.50% of the bond amount for each project

• Structure/Ratings:

- Bonds to be purchased directly as a nonrated investment held until maturity by the Borrower's bank (the "Bank")
- The Bank will be secured by the Borrower's assets, as on a commercial loan
- Interest rates, terms, and collateral are negotiated between the Borrower and the Bank, just as with any commercial loan
- Workouts are negotiated directly between each Borrower and Bank, just as on any secured commercial loan

• Bond Counsel: Burke, Burns & Pinelli, Ltd.

Stephen F. Welcome, Esq. Three First National Plaza, Suite 4300 Chicago, IL 60602

Final Bond Resolution October 8, 2015 Lorrie Karcher

A. Project Number:	30356
Borrower(s):	Bradley A. Legg & Nina K. Legg
Borrower Benefit:	First Time Land Buyer
Town:	Wayne City, IL
IFA Bond Amount:	\$174,000
Use of Funds:	Farmland – 58 acres of farmland
Purchase Price:	\$174,000 / \$3,000 per acre
%Borrower Equity	0%
%IFA	100%
%Other	0%
Township:	Four Mile
Counties/Regions:	Wayne / Southern
Lender/Bond Purchase:	Fairfield National Bank / Richard Talbert
Legislative Districts:	Congressional: 15
	State Senate: 55
	State House: 109

Principal shall be paid annually in installments determined pursuant to a Twenty year amortization schedule, with the first principal payment date to begin one year from the date of closing. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to begin one year from the date of closing with the twentieth and final payment of all outstanding balances due twenty years from the date of closing.

ILLINOIS FINANCE AUTHORITY Memorandum

- To: IFA Board of Directors
- From: Rich Frampton
- Date: October 8, 2015
- Re: Resolution Confirming and Restating the Preliminary Bond Resolution Approved August 7, 2007 with Respect to the Issuance of Qualified Freight Transfer Facilities Revenue Bonds for the Benefit of CenterPoint Joliet Terminal Railroad LLC and its Successors, Affiliates, and Assigns for the eligible costs relating to development of the CenterPoint Joliet Intermodal Center Project and Related Costs in an Aggregate Principal Amount Now Estimated Not-to-Exceed \$1,137,000,000

Request

CenterPoint Joliet Terminal Railroad LLC and its successors, affiliates, and assigns (the "**Borrower**"), a special purpose affiliate of CenterPoint Properties Trust, a private Real Estate Investment Trust ("REIT") based in Oak Brook, Illinois ("**CenterPoint**", is requesting approval of the accompanying Resolution that "confirms and restates the Preliminary Bond Resolution" originally approved by the Illinois Finance Authority (the "**Authority**" or "**IFA**") Board of Directors at the August 2007 Board Meeting.

The subject Resolution will restate and provide continuing approval regarding bond financing for the Project and also authorize the Executive Director (i) to cause a TEFRA Public Hearing Notice (the "Notice") for continuing development of the Project to be published and (ii) to cause a TEFRA Public Hearing to be held pursuant to the Notice, as published. *The Resolution is attached as Exhibit I.*

Background on the August 2007 Preliminary Bond Resolution and Scope of the CenterPoint Intermodal Center – Joliet Project

Pursuant to the original August 2007 Preliminary Bond Resolution, the IFA Board of Directors approved an application by the Borrower to issue one or more series of conduit tax-exempt Freight Transfer Facilities Revenue Bonds through the Authority in an aggregate amount not-to-exceed \$1,137,000,000 (One Billion One Hundred Thirty Seven Million Dollars) to assist in financing a multi-phase project (the "**Project**") located on an original site footprint of approximately 3,400 acres over an initial estimated development period of at approximately 10 years. The Project consists of a state-of-the-art intermodal logistics center and inland port. The Project is commonly known as CenterPoint Intermodal Center – Joliet.

The site of the Project (the "**Site**") is an approximately 4,000-acre tract of land located in the City of Joliet, Illinois that is generally bounded (i) on the east by the Chicago-St. Louis Union Pacific Main Line (located west of Illinois Route 53), (ii) on the south by Noel Road, and (iii) on the north and west by the Des Plaines River. The Site is located east of I-55 (the I-55/Arsenal Rd. interchange and ExxonMobil Joliet Refinery are located west of the Project). <u>A map of the general area is provided on p. 11 of the draft Board Summary Report to be presented November 12, 2015 Board Meeting and attached as Exhibit II to this memorandum.</u>

Development within the Site includes an 835-acre Class I railroad intermodal facility, 450 acres of onsite container/equipment management facilities and almost 20 million square feet of related industrial facilities. The intermodal facility facilitates the transfer of freight from truck-to-rail and from rail-to-truck. Warehouses and other trailer and container storage facilities related to such transfers have or will have loading docks, conveyor systems, cranes, and other related facilities and equipment intended to be eligible for financing as "qualified surface freight transfer facilities" (or facilities related and subordinate thereto) within the meaning of Section 142(m) of the Internal Revenue Code of 1986 (the "Code"), as amended. Proceeds of the Bonds will be used to finance or refinance a portion of the cost of acquiring the Site, together with costs of the site improvements, buildings, equipment, and other improvements included in the Project. (The focus of development of the warehousing and container storage facilities" related directly to rail/truck and truck/rail transfer.)

For this multi-year, multi-phase project, IFA has issued \$225 million of Bonds to date, including \$150 million in December 2010 and an additional \$75 million in September 2012. The Bonds issued to date have been used to take-out interim construction loans on a permanent basis. CenterPoint's multi-bank lending syndicate (led by SunTrust) has purchased the prior bond issues (effectively taking out taxable interim construction loan facilities provided by CenterPoint's banking syndicate).

Anticipated \$150 Million Tranche for CenterPoint Intermodal Center – Joliet Project – Late 2015

The Borrower currently plans to initiate drafting bond documents in October and anticipates returning to the IFA Board in November or December 2015 for a Final Resolution for an amount not-to-exceed \$150 million of New Money Bonds. Bond proceeds would be used to provide take-out financing on existing construction financing that is currently funded by CenterPoint's multi-bank syndicate, led by SunTrust. Additionally, the anticipated Final Bond Resolution would authorized a Supplemental Indenture to amend certain documents relating to the prior Series 2010 and Series 2012 Bonds to enable an interest rate adjustment, if deemed necessary or advisable by the Borrower.

CenterPoint currently anticipates issuing between \$100 million and \$150 million of Bonds in the 2015 tranche.

<u>A draft copy of the IFA Board Summary Report to be presented in November or December in connection with the</u> upcoming bond issue is attached as **Exhibit II.**

As of July 29, 2015, US DOT advised CenterPoint that the Joliet Project presently has an unused conditional allocation from US DOT of \$625 million available to finance the anticipated 2015 tranche and subsequent phases of development. The US DOT reserves the right to increase or decrease the conditional allocation over time.

Background on the U.S. Department of Transportation's ("US DOT") Private Activity Bonds for Qualified Highway or Surface Freight Transfer Facilities:

These Surface Freight Transfer Revenue Bonds are authorized under the Internal Revenue Code pursuant to the 2005 U.S. Transportation Bill, which authorized the U.S. Department of Transportation to allocate \$15 billion of Private Activity Bond authorization to eligible privatized or privately-owned/managed/financed highway projects (including toll roads, toll bridges, and toll tunnels) and surface freight transfer projects (including rail-truck intermodal facilities).

Accordingly, the US DOT Private Activity Bond Program is a special, limited pilot program designed to facilitate privatized transportation infrastructure projects.

Eligible projects qualifying for US DOT Private Activity Bond financing include:

- Any highway or surface transportation project that receives partial funding with Title 23 Highway Grant Funds from US DOT. (Note: The CenterPoint Intermodal Center Joliet project received Title 23 funding for interchange improvements and reconfiguration of the I-55/Arsenal Rd. interchange to increase capacity and minimize intersections.)
- Any facility for rail-to-truck and truck-to-rail freight transfer (including any temporary storage facilities directly related to such facilities) that receive US DOT Title 23 highway or Title 49 railroad grant assistance.
- Any project for an international bridge or tunnel for which an international entity manages under Federal or State law and that receive US DOT Title 23 grant assistance.

The US DOT is responsible for selecting and allocating portions of its \$15 billion Private Activity Bond allocation (i.e., US DOT Bond Allocation) directly to projects. (The US DOT does not provide the allocation directly to States or to the Conduit Bond Issuer.) Accordingly, CenterPoint has the ability to issue through any conduit issuer authorized to issue bonds at the project site (examples include the City of Joliet, any Home Rule Unit located within a 10-mile radius of the Site (e.g., Channahon; Elwood; Rockdale), the Will-Kankakee Development Authority, the Public Finance Authority of Wisconsin, and other national issuers with multi-state issuance authority).

CenterPoint Joliet Terminal Railroad, LLC

Surface Freight Transfer Facilities Revenue Bonds Page 3

CenterPoint Intermodal Center – Joliet – First and Only Intermodal Facility financed using US DOT Private Activity Bonds:

Notably, IFA and CenterPoint have been involved in the only Surface Freight Transfer (Intermodal) Facilities bond issues with Tax-Exempt US DOT Private Activity Bonds that have been closed and funded since inception of the US DOT PAB Program in 2006. All other projects have involved more traditional toll highway financing projects, including several tolled HOV lane projects (e.g., I-495 Capital Beltway HOT Lanes) and light rail projects (Denver Rapid Transit District).

Informational – IFA Inducement Activity to date for Surface Freight Transfer Facilities Revenue Bonds:

The IFA Board of Directors has approved Preliminary Bond Resolution/Inducement Resolutions for the following intermodal projects (in addition to the \$1.137 billion approved for the subject CenterPoint Intermodal Center – Joliet as induced in August 2007):

- 1.\$591 million for a proposed intermodal facility, near Wilmington (August 2006). As proposed, this project would involve development of an intermodal facility along the BNSF railroad, just west of I-55 and south of the Kankakee River, near Wilmington (Will County), approximately nine (9) miles south of CPT's Elwood Intermodal Center (*IFA Inducement Resolution approved: August 2006*).
- 2. \$505 million for a proposed intermodal facility in Crete, Illinois, located near Illinois Hwy. 394 and Illinois Hwy. 1 (*IFA Inducement Resolution approved: March 2007*).
- 3. \$576 million for a proposed intermodal facility in Seneca (Grundy County), Illinois (IFA Inducement Resolution approved: January 2010).

Two of these projects subsequently obtained conditional PAB allocations from US DOT (although development was subsequently deferred by each developer). In 2012, IFA-induced projects comprised three of nine conditionally allocated projects nationally by US DOT (representing \$2.3 billion of \$4.9 billion of pending allocations awarded at that time).

Again, each Project is responsible for obtaining (i) US DOT Title 23 or Title 49 grant funding through the Illinois Department of Transportation, (ii) a US DOT commitment to provide Private Activity Bond allocation for the Project, and (iii) ultimately, (a) a credit rating, bond insurance, or other credit enhancement to enable bonds to be sold into the public markets, or (b) a commitment to purchase the proposed Private Activity Bonds from an investment bank or commercial bank.

The US DOT allocation awards to each project developer are conditional. The US DOT allocation awards may be increased or decreased at the discretion of US DOT.

Employment Impact – as reported by CenterPoint to IFA:

Over the anticipated development cycle of the Project, CenterPoint has forecast over 16,600 jobs will result from development of the Project upon completion including:

- 6,200 Union Construction Jobs during the various construction phases out of the Project
- 5,400 Permanent Industrial Park and Intermodal Facility Jobs
- 3,100 Permanent Trucking Jobs
- 1,900 Indirect and Induced Jobs

CenterPoint reports a current full-time employment impact of 6,825 jobs as of September 2015 comprised of the following:

- 2,500 Union Construction Jobs
- 1,575 Permanent Industrial Park and Intermodal Facility Jobs
- 1,500 Permanent Trucking Jobs
- 1,200 Indirect and Induced jobs

CenterPoint also reports that 1,250 Union Construction Jobs (based on 2,000 man hrs. /job) have been created to date.

CenterPoint Joliet Terminal Railroad, LLC Surface Freight Transfer Facilities Revenue Bonds Page 4

<u>Comments on Reported Employment Information</u>: CenterPoint has prepared these employment forecasts using proprietary data and has requested the Authority present the forecast and current employment information exactly as presented in their submission. Given the unique characteristics of the Project, including the multi-phase development cycle, along with the sophistication of the underlying developer (a private REIT controlled by institutional investors), CenterPoint has prepared employment forecasts and current job reports that reflect a significantly higher level of analytical rigor (e.g., estimating indirect/induced jobs) than can be reasonably expected by the majority of IFA borrowers (including family-owned manufacturing companies and non-rated 501(c)(3) non-profit entities that serve local communities).

Current US DOT Bond Allocation Pipeline: The US DOT reported the following project allocations and bond issues as of August 18, 2015 on its website:

PAB Pipeline (as of August 18, 2015)		
US DOT PAB Allocation Limit: \$15 billion Project	PAB A Thousa	location (\$ in inds)
Bonds Issued		
Capital Beltway (I-495 HOT Lanes), Northern Virginia	\$	589,000
North Tarrant Express (I-820; TX 183; I-35W), Fort Worth, TX		400,000
I-635 Managed Lanes (LBJ Freeway), Dallas, TX		615,000
Denver Rapid Transit District - Eagle Project, Denver CO		397,83
CenterPoint Intermodal Center, Joliet, IL (Series 2010)		150,000
CenterPoint Intermodal Center, Joliet, IL (Series 2012)		75,000
Downtown/Midtown Tunnel Expansions/MLK Extension, Norfolk, VA		675,004
I-95 HOV/HOT Lanes, Northern Virginia		252,648
Ohio River Bridges - East End Crossing (I-265/KY 841), Louisville, KY		676,80
North Tarrant Express Segments (I-820; TX 183; I-35W), Fort Worth, TX		274,030
Goethals Toll Bridge Replacement (I-278), Staten Island, NY - Elizabeth, NJ		460,91
US 36 Managed Lanes, Denver Metro Area, CO		20,360
I-69 Section 5, Bloomington, IN to Martinsville, IN		243,84
Rapid Bridge Replacement Program, Pennsylvania		721,48
Southern Ohio Veterans Memorial Hwy (US 23/US52), Portsmouth, OH		227,35
I-77 Managed Lanes, Charlotte, NC		100,000
Subtotal - Bonds Issued - 14 Projects - 16 Bond Issues	\$	5,879,282
Allocations (Preliminary; subject to change)		
Knik Arm Crossing, Anchorage, AK	\$	600,000
*CenterPoint Intermodal Center, Joliet, IL (*allocation reported as of June 29, 2015)		625,000
TX Hwy. 288, Houston Metro Area, TX		600,000
Maryland Transit Admin Purple Line (Light Rail), Washington DC Metro, Maryland		1,300,000
All Aboard Florida (Passenger Rail), Florida		1,750,000
Subtotal - Conditional PAB Allocations - 5 Projects	\$	4,875,000
Grand Total - Bonds Issued or Allocated	\$	10,754,282

Attached Exhibits:

- Exhibit I: Resolution to Confirm and Reaffirm August 2007 Preliminary Bond Resolution
- Exhibit II: Draft IFA Board Summary Report for Upcoming Series 2015 Bonds (for consideration in November or December 2015)

Supplemental Information: Informational Videos on the CenterPoint Joliet/Elwood Intermodal Centers:

- <u>CenterPoint video</u>: type "CenterPoint Intermodal Center" into YouTube search box or use the following link: https://www.youtube.com/watch?v=qo7r4eBNjxY
- <u>Video from "Supply Chain Quarterly"</u>: type "Supply Chain Quarterly CenterPoint Intermodal Video" into a search engine or use the following link:

http://brightcove.vo.llnwd.net/e1/pd/1305187701/1305187701_2808702938001_CenterPoint-BC-H-264.mp4?pubId=1305187701&videoId=2808682321001

Exhibit I

IFA RESOLUTION NO. 2015-1008-BI02

A RESOLUTION CONFIRMING AND RESTATING THE PRELIMINARY APPROVAL OF THE ILLINOIS FINANCE AUTHORITY WITH RESPECT TO THE ISSUANCE OF QUALIFIED FREIGHT TRANSFER FACILITIES REVENUE BONDS FOR THE BENEFIT OF CENTERPOINT JOLIET TERMINAL RAILROAD LLC AND ITS SUCCESSORS, AFFILIATES, AND ASSIGNS, FOR THE PURPOSES SET FORTH HEREIN, IN AN AGGREGATE PRINCIPAL AMOUNT NOW ESTIMATED NOT TO EXCEED \$1,137,000,000

WHEREAS, in July 2007 there was presented to the Illinois Finance Authority, a body politic and corporate of the State of Illinois (the "Authority"), by CenterPoint Joliet Terminal Railroad LLC, an Illinois limited liability company, and its successors, affiliates, and assigns (collectively, the "Borrower"), an application for the issuance of conduit Freight Transfer Facilities Revenue Bonds, in one or more series, by the Authority for the benefit of the Borrower in an aggregate amount estimated not to exceed One Billion One Hundred Thirty Seven Million and No/100 Dollars (\$1,137,000,000) (the "Bonds"); and

WHEREAS, the Borrower's application for the issuance of the Bonds was made with respect to a "project" within the meaning of the Illinois Finance Authority Act, 20 ILCS 3501/801-1 et seq., as supplemented and amended (the "Act"), for the purpose of providing the Borrower with all or a portion of the funds for the purpose of assisting in financing a contemplated multi-phase project for the purpose of providing the Borrower with all or a portion of the funds for the purpose of assisting in financing infrastructure located generally on an approximately 4,000 acre site (including 1,400 acres of industrial buildings and between 15 to 20 million square feet of warehouse/light manufacturing facilities), including the acquisition of land, installation of infrastructure improvements and the construction of facilities for the transfer of freight, including without limitation rail facilities, warehouse and other storage facilities, cranes, loading docks and other equipment integral to the transfer of freight at a site located in an area generally west of the Union Pacific Railroad's Chicago-St. Louis mainline, west of Illinois Hwy. 53, south of both US Highway 6 and the Des Plaines River, and North of Arsenal Road/West Manhattan Road in unincorporated Will County, near the City of Joliet, Illinois. Additionally, bond proceeds may to used to finance the capitalization of any required reserve funds and capitalized interest; and for financing the payment of all or a portion of the costs of issuance of the Bonds, including the cost of any credit enhancement for the Bonds, all as permitted by the Act (collectively, the "Project"); and

WHEREAS, a determination was made by the Authority that its issuance of the Bonds for the Project would be consistent and in accord with the provisions and purposes of the Act; and

WHEREAS, on August 7, 2007, the Authority adopted a Preliminary Resolution (No. 07-08-23) (the "Preliminary Resolution"), approving the application of the Borrower and expressing the Authority's general intent to issue the Bonds, subject to the terms of subsequent, definitive bond resolutions; and

WHEREAS, in order to permit tax-exempt treatment of interest on the Bonds, the United States Department of Transportation (the "USDOT"), by letter dated September 29, 2009 (the "2009 Allocation Letter"), authorized the issuance of up to \$1.34 billion of bonds for the Project to be treated as "qualified surface freight transfer facility bonds" in accordance with section 142(m) of the Internal Revenue Code; and

WHEREAS, on December 21, 2010, the Authority issued \$150,000,000 in principal amount of its Surface Freight Transfer Facilities Revenue Bonds, Series 2010 (CenterPoint Joliet Terminal Railroad Project) (the "Series 2010 Bonds"), pursuant to the authority of a Bond Resolution of the Authority adopted on November 9, 2010 (No. 2010-1109-BI04), and lent the proceeds of the 2010 Bonds to the Borrower under the terms of a Loan Agreement between the Authority and the Borrower, dated as of December 1, 2010, in order to finance a portion of the Project; and

WHEREAS, on September 28, 2012, the Authority (i) issued \$75,000,000 in principal amount of its Surface Freight Transfer Facilities Revenue Bonds, Series 2012 (CenterPoint Joliet Terminal Railroad Project) (the "Series 2012 Bonds"), in order to finance additional components of the Project, and (ii) restructured and reissued the outstanding Series 2010 Bonds, all pursuant to a Resolution of the Authority (No. 2012-0911-BI04) adopted on September 11, 2012, and the terms of a Loan Agreement between the Authority and the Borrower dated as of September 1, 2012; and

WHEREAS, the Borrower desires to finance additional components of the Project, including but not limited to additional warehouses for temporary storage and related roads and surface transportation improvements, consistent with the Project described in the Borrower's original application to the Authority, through the issuance by the Authority of additional Bonds, the specific terms of which will be described in subsequent bond resolutions of the Authority; and

WHEREAS, the USDOT has amended the 2009 Allocation Letter on several occasions, most recently in a letter dated June 29, 2015, which currently contemplates the aggregate issuance of up to \$625 million of Bonds for the Project (with the ability to request additional issuing authority); and

WHEREAS, each of the Members of the Authority present is familiar with the form of this Resolution; and

NOW, THEREFORE, BE IT RESOLVED by the Members of the Illinois Finance Authority follows:

Section 1. Continuing Approval. The Authority hereby restates and reconfirms the approval set forth in the Preliminary Resolution for the issuance of Bonds by the Authority to finance the Project.

Section 2. Adoption of Resolution. The Chairperson or Executive Director of the Authority or any person duly appointed and qualified by the Members to serve in this position on an interim basis) is authorized and directed to execute, and the Secretary or Assistant Secretary of the Authority is authorized to seal and attest to the adoption of this Resolution and to do any

and all things necessary or desirable in order to carry out the intention of the parties expressed herein.

Section 3. Issuance of Bonds. Upon final determination of the details of the financing and provided that the Authority and the Borrower shall have agreed to mutually acceptable terms for the Bonds and the contracts, agreements, and proceedings related thereto, including, but not limited to one or more bond purchase agreements for the sale of the Bonds, the Authority will use all reasonable efforts to take the further steps necessary, including but not limited to the execution of said bond purchase agreement(s), to issue its Bonds (and, to the extent agreed upon between the Authority and the Borrower, to restructure and reissue some or all of the outstanding Series 2010 Bonds and Series 2012 Bonds) in one or more series for the benefit of the Borrower in order to finance or to refinance all or a portion of the Project in an aggregate amount estimated not-to-exceed One Billion One Hundred Thirty Seven Million and No/100 Dollars (\$1,137,000,000).

Section 4. Expenditure Reimbursement. The Authority, on behalf of the Borrower, reasonably expects to reimburse out of the proceeds of the Bonds certain expenditures on costs of the Project made by the Borrower in anticipation of the issuance of the Bonds.

Section 5. Notice and Hearing. The Executive Director of the Authority (or any person duly appointed and qualified by the Members to serve in this position on an interim basis) is hereby authorized, empowered and directed to cause notice to the public of a public hearing on the plan of financing for the Project to be published, such notice to be published at a time and in a manner determined by him/her to be appropriate and at least fourteen (14) days prior to the date on which such public hearing is to be held, and the Executive Director of the Authority (or any officer, employee or agent of the Authority designated by the Executive Director or Interim Executive Director) is further authorized, empowered and directed to hold the public hearing referred to in said notice.

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Exhibit II

CONDUIT

\$150,000,000 (Not-to-exceed amount – New Money Bonds)CenterPoint Joliet Terminal Railroad, LLCNovember 12, 2015(CenterPoint Intermodal Center – Joliet Project)

REQUEST	Purpose of anticipated November-December 2015 Request and Bond Issue: Finance the acquisition of land, and construction and equipping of various capital improvements thereon at CenterPoint Intermodal Center in Joliet, Illinois, a rail-to-truck and truck-to-rail Intermodal facility generally located south and east of the Des Plaines River, east of the Burlington Northern Santa Fe Railway, north of Noel Road, and west of both Illinois 53 and the Union Pacific Railroad, and located within the corporate boundaries of the City of Joliet. Additionally, with respect to the heretofore issued Illinois Finance Authority Surface Freight Transfer Facilities Revenue Bonds, Series 2010 and Series 2012 (CenterPoint Joliet Terminal Railroad Project), this financing will authorize a Supplemental Indenture to amend certain documents relating to the Series 2010 Bonds and the Series 2012 Bonds (the "Prior Bonds"), if deemed necessary and desirable by the Borrower.
	Project Description: Finances construction, equipment, and bond issuance costs and provides permanent financing for CenterPoint Intermodal Center – Joliet.
	 Program: Surface Freight Transfer Facilities Revenue Bonds [Special US Dep't. of Transportation ("US DOT") Private Activity Bond Program authorized under the 2005 Federal Transportation Act ("SAFETEA-LU").] Volume Cap: <u>No State of Illinois or IFA Private Activity Bond Volume Cap will be required</u>. CenterPoint Properties has applied for and received an allocation from the US DOT to use approximately \$400 Million of Freight Transfer Facilities Revenue Bonds to develop and build-out qualified freight transfer facilities as allowed by law. CenterPoint has selected IFA to serve as the conduit issuer to issue bonds to finance this project with the US DOT allocation. Extraordinary Conditions: None
BOARD ACTIONS	For November-December 2015 Board Meeting: Final Bond Resolution requested to issue up to \$150.0 million of New Money Bonds and approval of a Supplemental Indenture for the Prior Bonds, thereby enabling the Borrower to prospectively re-set the interest rate, combine series, and make other technical changes.
	Voting Records associated with (i) IFA Final Bond Resolution (2010-11-04) approved November 10, 2010, (ii) IFA Final Bond Resolution (2012-0911-BI04) approved September 11, 2012, and (iii) IFA Preliminary Bond Resolution (07-08-23) approved August 7, 2007 are reported on p. 3 of this report. (<i>The voting record for IFA Resolution to Confirm and Restate to be considered October 8, 2015 will be added to this report when it is updated in connection with presentation for final consideration in November or December 2015.</i>)
MATERIAL CHANGES	Private Placement Structure with a multi-bank syndicate placed by SunTrust Robinson Humphrey with SunTrust Bank as the lead bank in the syndicate. No material changes in proposed structure from the September 2012 report.
JOBS DATA	6,825 Current FT jobs; comprised of the following 16,600+ Jobs over Project Development Cycle, comprised of:
(<u>SEE P. 4 FOR</u>	2,500 Union Construction Jobs 6,200 Union Construction Jobs
<u>Additional Details;</u> 16,600+ Jobs over	 1,575 Permanent Industrial Pk./Intermodal Facility Jobs 5,400 Permanent Industrial Park and Intermodal Facility Jobs
Development Cycle)	 1,550 Permanent Trucking Jobs 3,100 Permanent Trucking Jobs
	1,00 Indirect/Induced Jobs 1,900 Indirect/Induced Jobs
BORROWER	N/A Jobs Retained 1,250 Construction Jobs to Date (i.e., 2,000 man hrs. / job) • Type of entity: Special Purpose Entity (LLC) to own and develop the subject project for lease or resale to prospective tenants
BORROWER	and/or purchasers as allowed under SAFETEA-LU
DESCRIPTION	 Location: Joliet, Illinois (Will County) When was it established: Borrower was formed in 2007 as a special purpose entity to own and develop the subject intermodal rail/truck facility What does the entity do: Real estate development company Who does the entity serve: prospective tenants/users of Joliet Intermodal Center Who to estate development company
	• What will new project facilitate: improved transportation and logistics efficiencies via truck and rail (Union Pacific Railroad and BNSF Railroad).
	• When was it established: Borrower was formed in 2007 as a special purpose entity to own and develop the subject intermodal rail/truck facility
CREDIT Indicators	• The Bonds will be privately placed to a syndicate of Banks (i.e., bank direct purchase structure) that finance CenterPoint Properties' Line of Credit.
Proposed Structure	The proposed Bonds will be Multi-Modal Bonds that will initially be privately placed by SunTrust Robinson Humphrey to a syndicate of Banks (i.e., bank direct purchases) led by SunTrust Bank. The purchasers (i.e., Banks, which are by definition "Accredited Investors") will be entirely responsible for structuring and securing their allocated ownership interest in the proposed Bond issue.
	Interest Rates: preliminary estimated range of 2.0% to 5.0%, depending on maturity
Sources & Uses -	Maturity: up to 40 years Sources: Uses:
SOURCES & USES - ESTIMATED	IFA Series 2010 Bonds: \$ 150,000,000 Project Costs for Reimbursement: \$ 325,000,000
	IFA Series 2012 Bonds: 75,000,000 Future Project Costs 934,910,000 IFA Series 2015 Bonds 100,000,000 Costs of Issuance - Series 2010 815,000
	FA Series 2015 Bonds 100,000,000 Costs of Issuance - Series 2010 815,000
	2015 Resol.) 812,000,000 Costs of Issuance - Series 2012 190,000
	Equity/Match: 124,105,000 Costs of Issuance - Series 2015 190,000 Total: \$_1,261,105,000 Total: \$_1,261,105,000
RECOMMENDATION	Credit Review Committee recommends [].

ILLINOIS FINANCE AUTHORITY BOARD SUMMARY November 12, 2015

Project: CenterPoint Joliet Terminal Railroad, LLC (CenterPoint Intermodal Center – Joliet Project)

STATISTICS

IFA Project:	I-FRT-TE-CD(New #)	Amount:	\$150,000,000 (not-to-exceed amount for 2015 tranche; preliminary estimated 2015 issuance is \$100,000,000)
Type:	Surface Freight Transfer Facilities		
	Revenue Bonds	IFA Staff:	Rich Frampton and Brad R. Fletcher
Location:	Joliet	County/	
		Region:	Will/Northeast

BOARD ACTION

[For November/December 2015: Final Bond Resolution for New Money Series 2015 Bonds and approval of Supplemental Indenture for Prior Bonds]

Conduit Freight Transfer Facilities Revenue Bonds (Tax-Exempt) No IFA funds at risk

Credit Review Committee recommends [____] No extraordinary conditions

Note: CenterPoint obtained (i) the requisite allocation from the US DOT, and (ii) a commitment from US DOT for transportation grant funds under Title 23 (highway improvements for I-55/Arsenal Road interchange and other highway improvements) through the Illinois Department of Transportation, thereby satisfying both requirements to issue tax-exempt bonds for the Project.

PURPOSE

The overall project involves the acquisition of land, construction of rail improvements, and the construction of all or a portion of an estimated 15 million SF to 20 million SF of related warehousing and distribution facilities (up to 1.5 million SF each) and related infrastructure located generally on an approximately 4,000-acre site (including approximately 940 acres for two intermodal rail yards) located west of the Union Pacific mainline (Chicago-Springfield-St. Louis line), north of Noel Road and south and east of the Des Plaines River, within the limits of the City of Joliet in Will County.

Certain portions of these intermodal and logistics park facilities are intended to qualify for federally tax-exempt Freight Transfer Facility Revenue Bonds and Highway Infrastructure Facilities Revenue Bonds under a surface transportation finance initiative approved in late 2005 and implemented in early 2006 by the U.S. Department of Transportation.

Approval of the Resolution would also authorize CenterPoint to reset the interest rate and make other technical changes to the IFA Series 2010 and IFA Series 2012 Bonds (the "Prior Bonds") if deemed necessary or desirable by the Borrower. Changes authorized by the Supplemental Indenture are expected to result in a reissuance of the Prior Bonds for tax purposes and the issuance of the new IFA Series 2015 Bonds will require a new TEFRA Hearing.

IFA CONTRIBUTION

Although the subject Bonds will be issued on a tax-exempt basis for a for-profit entity, Freight Transfer Facility Revenue Bonds and Highway Infrastructure Facilities Revenue Bonds will not require any State of Illinois or IFA Volume Cap. Instead, authorization requests for Tax-Exempt Freight Transfer Facility Revenue Bonds are allocated directly to each project by the US DOT, subject to an initial \$15 billion national limitation over the life of the program pursuant to 2005's SAFETEA-LU Act. CenterPoint previously obtained a direct allocation which applied to the Prior Bonds and of which approximately \$400 million remains, such allocation being received from the US Department of Transportation to enable tax-exempt bonds to be issued for the development of the CenterPoint Intermodal Center – Joliet project.

CenterPoint has selected IFA to serve as the conduit issuer for its Joliet Intermodal facility project thereby conveying tax-exempt status on bonds issued to permanently finance qualified improvements located at the project site.

VOTING RECORD

[Resolution [considered/approved] October 8, 2015 to Confirm and Restate the August 7, 2007 Preliminary Bond Resolution:
 Ayes: (); Nays: (); Abstentions: (); Absent: (); Vacancies:]

Prior Final Bond Resolutions:

- IFA Resolution No. 2010-11-04 approved November 9, 2010 (authorized the issuance of up to \$200.0 million of Bonds in one or more series): Ayes: 10; Nays: 0; Abstentions: 1 (Gold); Absent: 4 (Bronner, DeNard, Fuentes, Herrin); Vacancies: 0
- IFA Resolution No. 2012-0911-BI04 approved September 11, 2012 (authorized issuance of up to \$80.0 million of IFA Bonds in one or more series): Ayes: 9; Nays: 0; Abstentions: 1 (Gold); Absent: 2 (Fuentes, Leonard) ; Vacancies: 3

Preliminary Bond Resolution No. 07-08-23 approved August 7, 2007:

• Ayes: 10; Nays: 0; Abstentions: 0 Absent: 4 (Boyles; Fuentes; Herrin; Rivera); Vacancies: 1

ESTIMATED SOURCES AND USES OF FUNDS

Sources:	*IFA Ser. 2010 Bonds	. , ,	Uses:	Reimbursement of Prior Costs	\$325,000,000
	*IFA Ser. 2012 Bonds	75,000,000		Future Project Costs	934,910,000
	IFA Ser. 2015 Bonds	100,000,000		Issuance Costs – Series 2010	815,000
	Future IFA Bonds	812,000,000		Issuance Costs – Series 2012	190,000
	Equity	124,105,000		Issuance Costs – Series 2015	<u>190,000</u>
	Total <u>\$</u>	<u>1,261,105,000</u>		Total	<u>\$1,261,105,000</u>

* Note: In connection with the Resolution for the New Money Series 2015 Bonds, CenterPoint is also requesting approval of a Supplemental Indenture that would amend various document terms relating to the Prior Bonds.

Comment: These amounts represent not-to-exceed amounts for the anticipated multi-year, multi-series issue of projects to be financed as required by US DOT.

Although CenterPoint has 5 years to expend bond proceeds under this Program (after issuing a new tranche of bonds), CenterPoint has determined it more advantageous to issue bonds to reimburse expenditures following completed project build-outs every one to two years.

Related Title 23 Assistance: In addition to the improvements described above, federal "Title 23" funds have been used to finance certain bridge improvements in the south and southeast corner of the Project site and various improvements to I-55 to the west of the Project, in both cases so as to improve access to the Project and accommodate the increased traffic resulting from the Project.

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JOBS

	Total Jobs Forecast Over Project	
6,825 (Full-Time) comprised of:	Development Cycle:	16,600+ comprised of:
• 2,500 Union Construction Jobs		 6,200 Union Construction Jobs (through completion)
• 1,575 Permanent Industrial and		• 5,400 Permanent Industrial and
5		Intermodal Facility Jobs • 3,100 Permanent Trucking Jobs
 1,300 Fernanent Frücking 5003 1,200 Indirect and Induced Jobs 		 1,900 Indirect and Induced Jobs
	Construction Jobs to	
Not applicable	date (supplemental info.)	1,250 Union Construction Jobs to date (based on 2,000 man hrs. / job)
	 2,500 Union Construction Jobs 1,575 Permanent Industrial and Intermodal Facility Jobs 1,550 Permanent Trucking Jobs 1,200 Indirect and Induced Jobs 	 6,825 (Full-Time) comprised of: 2,500 Union Construction Jobs 1,575 Permanent Industrial and Intermodal Facility Jobs 1,550 Permanent Trucking Jobs 1,200 Indirect and Induced Jobs Construction Jobs to date (supplemental

Current Jobs - Note:

CenterPoint currently reports a total of 6,825 new and construction jobs (based on the breakdown reported above). In comparison, CenterPoint reported 220 FT jobs in November 2010 (at the time of approval of the first Final Bond Resolution), and 4,175 FT jobs in September 2012 (at the time of approval of the second tranche of IFA Bonds).

FINANCING SUMMARY

The proposed Bonds will continue to be issued in multiple series over time (i.e., tranches), as dictated by demand/build-out over the anticipated additional 5-10 year development period. CenterPoint anticipates that each tranche will be financed according to the following proposed terms:

Structure:	Multi-Modal Bonds that will be underwritten (and are expected to be privately placed in a Bank-held Mode at the time of initial sale) by SunTrust Robinson Humphrey. The Multi-Modal Bonds will initially bear interest in a Bank Rate, in which the Bonds will be purchased by SunTrust Bank, as Agent, in a private placement for a syndicate of financial institutions for an initial anticipated term of 5 years. Bond payments will be amortized over 40 years. The Bonds will be subject to extension and an interest rate reset periodically (or as amended) until maturity while in Bank Purchase Mode, consistent with a bank commercial loan structure.
Bank Security/Collateral:	The purchasing Banks are Accredited Investors and are solely responsible for assuring their financing commitment (i.e., bond purchase) is adequately collateralized.
Credit Ratings:	Not applicable since the Bonds will be purchased directly by the Banks as a direct investment. The LLC is a non-rated entity.
Collateral:	Confidential – to be negotiated and finalized directly with the Banks that purchase participation interests.
Proposed Interest Rate Mode:	Initial 5 year fixed rate with reset and extension provisions every 5 years until the final maturity date.
Estimated Interest Rate:	Could range from 2.00% fixed to 5.00% fixed, depending on maturity (as negotiated with the members of the banking syndicate).
Amortization:	approx. 40 years (dependent on useful-life calculation)
Final Maturity Date:	approx. 40 years (dependent on useful-life calculation)
Anticipated Closing Date:	December 2015

PROJECT SUMMARY (FOR FINAL BOND RESOLUTION AND APPROVAL OF SUPPLEMENTAL INDENTURE)

Bond proceeds will be issued in one or more Series and used by CenterPoint Joliet Terminal Railroad, LLC (together with any successors, affiliates, and assigns, the "Borrower"), for the purpose of providing the Borrower with all or a portion of the funds for the purpose of assisting in financing infrastructure located generally on an approximately 4,000 acre site (including 1,400 acres of industrial buildings and between 15 to 20 million square feet of warehouse/light manufacturing facilities) including the acquisition of the subject land, installation of infrastructure improvements and the construction of facilities for the transfer of freight including, without limitation, rail facilities, warehouse and other storage facilities, cranes, loading docks and other equipment integral to the transfer of freight at a site located in an area generally west of the Union Pacific Railroad's Chicago-St. Louis mainline, west of Illinois Hwy. 53, south and east of both US Highway 6 and the Des Plaines River, and north of Noel Road, within the City of Joliet, in Will County, Illinois. Additionally, bond proceeds may be used to finance the capitalization of any required reserve funds and capitalized interest; and for financing the payment of all or a portion of the costs of issuance of the Bonds (collectively, the "Project").

Finally, the Resolution will authorize a Supplemental Indenture and related documents to the \$225.0 million outstanding Series 2010 Bonds and Series 2012 Bonds that would enable the Borrower to re-set the interest rate, potentially combine the Prior Bonds into a single series) and authorize and approve certain other changes that could result in a reissuance of the Prior Bonds for tax purposes, if deemed necessary and desirable by the Borrower.

Estimated project costs relating to the overall build-out of the CenterPoint Joliet Terminal Railroad, LLC project are as follows:

	Land Acquisition: \$238,000,000 New Construction: 986,910,000 Equipment: 35,000,000 Total \$1,259,910,000
	BUSINESS SUMMARY
Description:	CenterPoint Joliet Terminal Railroad, LLC (together with any successors, affiliates, and assigns, the "Borrower ") is an Illinois Limited Liability Company formed on April 11, 2007 as a special purpose entity to own and develop the subject freight intermodal facility and logistics park in the City of Joliet, Will County.
	The sole Member of the Borrower is CenterPoint Properties Trust ("CPT"), a private Maryland Real Estate Investment Trust. CPT is 99% beneficially owned by CalEast Global Logistics LLC ("CalEast"), a leading investor in logistics warehouse and related real estate.
	CalEast Global Logistics LLC is owned by the California Public Employees Retirement System (" CalPERS ") and GIP Co-Investor LLC , an affiliate of GI Partners (see Economic Disclosure Statement on page 9).
Background on CenterPoint Properties Trust:	CPT was originally formed in 1984 as Capital and Regional Properties Corporation. CPT became a publicly
	traded REIT in 1993 after consolidating with FCLS Investors Group, a Chicago-based industrial development company with 30 years of local development experience.
	In March 2006, after 12 years as a public company, CPT was purchased and taken private by CalEast Global Logistics. CalEast is a leading investor in logistics warehouse and related real estate and is a joint venture of CalPERS and GI Partners.
	CalPERS is the nation's largest pension fund, with approximately \$289 billion in assets. Established in 2001, GI Partners is a leading private investment firm focused on investments in asset-backed businesses and properties in North America and Western Europe with approximately \$8.4 billion of capital under management. The firm is active in a number of key sectors, including asset-backed IT services, specialty healthcare and education, leisure, commercial real estate, hospitality, retail, and financial services.
	CPT's mission is focused on the development, ownership, and active management of industrial real estate and related rail, road, and port infrastructure. IFA Public Board Book Page 158

CPT is the largest owner, manager, and developer of industrial real estate in metropolitan Chicago with 21 branded business parks. Along with its affiliates, CPT owns and manages more than 52 million SF of industrial/warehousing space. CPT has an additional 4,600 acres of land available for future development, of which 3,100 acres in located in the Chicago metropolitan area.

Aside from its intermodal facilities under development in Joliet and Elwood, CPT has an extensive track record of developing successful industrial and warehousing projects in Illinois and SE Wisconsin, including the Ford Chicago Manufacturing Campus (Chicago), International Produce Market (Chicago), O'Hare Express Center and O'Hare Express North (Chicago), California Avenue Business Center (Chicago), McCook Business Center I and II (McCook), BNSF Logistics Park Chicago (Elwood), DuPage National Technology Park (West Chicago), and several other business parks located in Illinois, SE Wisconsin, NW Indiana, Missouri, Georgia, Texas, California and New Jersey.

Chicago's Role as a Logistics Center for the Central U.S.:

Intermodal facilities provide for the efficient, direct transfer of goods between ship, rail, or truck. Essentially, intermodal logistics parks are "inland ports" that allow customers to seamlessly ship goods long-haul from the U.S. coasts inland by rail for distribution by truck. Additionally, industrial land adjacent to intermodal facilities allows warehouse/light manufacturing customers to perform bulk breakdown operations, and/or to repackage or assemble products before final delivery by truck to regional warehouses and/or stores.

The Chicago Metropolitan Area has emerged as the largest inland port/freight transfer center in the United States. Currently, the Chicago area supports 1.4 billion SF of industrial property, making the Chicago region one of the largest and most diverse industrial property markets in the U.S.

The Chicago area is also an ideal location for the development of intermodal facilities – it is the only location in the US where all six of the North American Class I railroads intersect. The Class I railroads serving the Chicago area include: (1) Burlington Northern Santa Fe, (2) Canadian National/Soo Line, (3) Canadian Pacific, (4) CSX, (5) Norfolk Southern, and (6) the Union Pacific.

According to CenterPoint, improved productivity/logistics in the Chicago area is important since approximately 60% of freight traveling inland from the coasts either stops in Chicago, or travels through Chicago to other markets. Although it takes only two days for freight to be shipped from the coasts, it can take four days for this rail traffic to move through the City of Chicago.

Development of intermodal facilities around the outer suburbs of Chicago will help reduce rail bottlenecks, reduce truck traffic in the City of Chicago as well as create a more efficient supply chain for goods traveling inland from the coasts.

Development of intermodal facilities in the Chicago metropolitan area will expand the region's effective rail capacity and will also help maintain the Chicago area's status as the key inland rail hub in the Central U.S.

US DOT Freight Transfer Project Allocations:

The US Department of Transportation has sole discretion in determining which surface transportation (i.e., private highways, intermodal facilities, and international bridges) receive a portion of US DOT's national \$15 Billion allocation of bond issuance authority over the life of this pilot programs initiated under the 2005 Transportation Bill (i.e., "SAFETEA-LU"). Additionally, all qualifying projects must receive either Title 23 Highway Funds or Title 49 Railroad Grant Funds from US DOT (through IDOT). The CenterPoint Intermodal Center – Joliet project has been supported by Title 23 Highway Funds that have funded various improvements (including, most notably, reconfiguration of the I-55/Arsenal Rd. interchange located west of the Project Site).

Intermodal

Facility:

Page 7

The CenterPoint Intermodal Center - Joliet Project is an approximately 4,000-acre state-of-the-art intermodal logistics center and inland port. The logistics center creates a closed campus environment by co-locating distribution centers, an intermodal facility, container storage yards, and export facilities all in one campus. This provides significant logistics and supply chain advantages to companies that locate at the campus. At full build out, development within the park will include an 835-acre Class I railroad intermodal facility, 450 acres of onsite container/equipment management and approximately 15 to 20 million square feet of industrial facilities. The project will provide critical transportation capacity for the region and distribution efficiencies for customers, while meeting local community, County and State interests through the creation of approximately 16,600 jobs and millions in new tax revenues.

The subject property site is located approximately:

- 2 miles east of I-55 and the I-55/Arsenal Road interchange;
- 2 miles south of I-80;
- 2 miles west of Illinois Hwy. 53;
- 16 miles west of I-57; and
- Approximately 2 miles north of the CenterPoint Intermodal Center Elwood.

The CenterPoint Intermodal Center – Joliet has been planned to accommodate goods shipped via both the Union Pacific and BNSF (from the West Coast and Southwest) and, possibly, the Norfolk Southern Railroad from the southeast.

Public benefits of the CenterPoint Intermodal Center – Joliet project include:

- 1. The Project will help absorb the unmet demand for new Midwestern rail served warehouse/distribution centers, intermodal, and trans-load facilities due to (a) massive increases in the volume of containerized import shipments (b) the increased importance of efficient logistics in transporting products to final destinations.
- 2. Tax-Exempt Bond Financing will facilitate a lower cost of occupancy that will attract prospective industrial park tenants to Illinois rather than to Indiana or Missouri.
- 3. Project-related roadway and interchange improvements to the I-55/Arsenal Road interchange, Arsenal Road (the primary access road serving CenterPoint's existing Elwood intermodal facility and also CenterPoint's proposed Joliet intermodal facility), Illinois Hwy 53, and access from the north from connecting roads to I-80, and other surrounding roads will provide superior truck access to the project(s) and encourage peripheral users to locate nearby.
- 4. The CenterPoint Intermodal Center Joliet Project will generate property tax revenue for the City of Joliet, and local taxing jurisdictions, and income tax revenue for the State of Illinois.

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Surface Freight Transfer Facilities Revenue Bonds Page 8

Development

Timetable:

Some key benchmarks in CPT's development and financing timetable for Phase I of the CenterPoint Intermodal Center – Joliet include the following:

Completed/Ongoing Activities:

- 2006: Land acquisition for the project began
- Early 2007 (and ongoing): Initial discussions with US DOT and IDOT regarding Title 23/Title 49 Funding
- January 2007: Engineering work commenced by TranSystems Corporation of Kansas City, MO and Cowhey Gundmundson Leder of Itasca, IL
- August 2007: Illinois Finance Authority Board of Directors approves a Preliminary Bond Resolution for CenterPoint's Joliet Intermodal Facility (not-to-exceed amount: \$1.34 billion)
- September 2007: Submitted application for the US DOT Private Activity Bond Allocation to the Secretary of the US Department of Transportation
- June 2008: Public water and sewer utility construction commenced
- July 29, 2008: Rezoning to allow for special use as an Intermodal Facility: Agreement made and entered into with City of Joliet
- August 2008: Site topsoil stripping and grading work commenced on Intermodal Facility.
- Fall of 2008: Construction of the Intermodal facility began
- December 30,2008: Completed annexation agreement with the City of Joliet (Document Number R2008-150216)
- December 2008: Mass Grading and Drainage work completed
- July 2009: USACE Wetland Impact and Fill permits completed
- September 2009: Public water and sewer extensions complete
- August 2010: Intermodal facility open for business and UPRR operations commence
- September 2010: UPRR begins first phase of trailer parking expansion project on site
- October 2010: Completed first building in the park, a 217k square foot building for the Stepan Company
- December 2010: Completed construction of a 12 acre grain transload facility for The De Long Co.
- December 2010: Finalized issuance of \$150 million IFA Series 2010 Bonds to provide permanent financing for the initial phase of completed intermodal/warehousing facilities
- August 2011: Completed an 18 acre container storage facility for Mediterranean Shipping Co.
- November 2011: Completed a 36 acre container storage facility for APL
- November 2011: Completed construction of Home Depot's build to suit, a 657k square foot building
- September 2012: Finalized issuance of \$75 million IFA Series 2012 Bonds to provide permanent financing for the second phase of completed intermodal/warehousing facilities at CenterPoint Intermodal Center Joliet
- December 2012: Completed an 8 acre container storage facility for Central States Trucking
- June 2013: Completed construction of phase II of The Home Depot Joliet campus, a 1.6 million square foot building
- March 2014: Completed construction of a 485k square foot joint-venture speculative facility, recently leased to International Transload Logistics
- June 2014: Completed construction of a 12.80 acre container yard, partially leased to Bridge Terminal Transport Services
- August 2014: Completed construction of a 400k square foot warehouse facility for Neovia Logistics
- September 2014: Started on a 14.4 net acre grain transfer facility for Saturn Agriculture. Expected completion in October 2015
- April 2015: Started construction on a 1.1 million square foot building for Saddle Creek Logistics Services, expected to be complete in early 2016
- May 2015: Started construction on an 8.0 acre trucking facility for California MultiModal. Expected completion fall of 2015.
- August 2015: Started construction on a 1.4 million square foot building for an Undisclosed Food Manufacturer, expected to be complete in early 2017

ECONOMIC DISCLOSURE STATEMENT

Applicant:	CenterPoint Joliet Terminal Railroad, LLC (Contact: Mr. Rick Mathews, VP, Legal, CenterPoint Properties
	Trust, 1808 Swift Drive, Oak Brook, IL 60523-1501; (T) 630-586-8126; (F) 630-586-8010; e-mail:
	RMathews@CenterPoint.com)
Alternate	
Contact:	Mr. Michael Kraft, CenterPoint Properties Trust, Chief Financial Officer; 1808 Swift Drive, Oak Brook, IL
	60523-1501; (T) 630-586-8102; (F) 630-586-8010; e-mail: MKraft@CenterPoint.com
Web site:	www.CenterPoint.com (CenterPoint Properties)
Project name:	CenterPoint Intermodal Center – Joliet
Location:	21703 W. Millsdale Road, Joliet, IL 60421-9647
Organization:	CenterPoint Joliet Terminal Railroad, LLC is an Illinois limited liability company that is 100%-owned by
	CenterPoint Properties Trust, a Maryland Real Estate Investment Trust.
Ownership:	CenterPoint Properties Trust is in turn owned by CalEast Global Logistics, LLC, 65 East State
	Street, Suite 1750, Columbus, OH 43215; (T): 614-460-4444; web site: www.caleast.com
	CalEast Global Logistics LLC is a joint venture between the California Public Employees Retirement
	System and GI Partners. Additional information on the joint venture members follows below:
	• California Public Employees Retirement System (d/b/a "CalPERS"): 100%
	400 Q Street, Room 1820
	Lincoln Plaza East
	Sacramento, CA 95814
	Web site: <u>www.calpers.ca.gov</u>
	o GI Partners
	2180 Sand Hill Road, Suite 210
	Menlo Park, CA 94025
	Web site: <u>www.gipartners.com</u>

PROFESSIONAL & FINANCIAL

General Counsel:	Latham & Watkins LLP	Chicago, IL	Robert Buday
Borrower's Auditor:	PricewaterhouseCooper LLP	Chicago	
Bond Counsel:	Perkins Coie LLP	Chicago	Bruce Bonjour, Marc Oberdorff, Kurt Neumann
Underwriter: (Privately Placed initially to a banking syndicate)	SunTrust Robinson Humphrey	Atlanta, GA	Hank Harris
Bank:	SunTrust – National Real Estate Banking	Vienna, VA	Greg Horstman
	SunTrust – Commercial Real Estate Syndications	Atlanta, GA	Ricardo Simon
Bond Purchasers through syndication:	Negotiating with additional members of its lending syndicate including: Bank of America; JP Morgan Chase Bank; PNC Bank, Regions Bank; SunTrust; US Bank, and Wells Fargo Bank		
Bank Counsel:	Dentons	Chicago	Steve Davidson
Trustee/Fiscal Agent:	US Bank	Chicago	Margaret Drelicharz

CenterPoint Joliet Terminal R Surface Freight Transfer Faciliti Page 10	,	Final Bond Resolution a	nd Approval of Supplemental Indenture November 12, 2015 Rich Frampton and Brad R. Fletcher
Rating Agencies:	Not applicable since the Bonds will be privately placed with commercial banks (i.e., purchased by Accredited Investors)		
Architect:	TranSystems Corporation	Kansas City, MO	
General Contractor: IFA Counsel:	Ragnar Benson and FCL Builders To be determined		
IFA Financial Advisor:	Acacia Financial Group, Inc.	Chicago, IL	Jim Beck
	LEGISLATIVE DIST	TRICTS	
Congressional:11State Senate:11State House:11	, 16 43 86		





SectorSectorSectorOctober 8, 2015Nazareth Academy

	"Borrower"), to provide the following: (i) finance vario the construction of a new au classrooms and a second gy athletic field lighting, and a refund all or a portion of the Bonds, Series 2006 (Nazare interest on the Series 2015 costs of terminating certain requested by the Borrower, Series 2015 Bonds and the Purposes "). Program : Conduit 501(c)(2)	the Borrower with all e us capital projects or cademic building, ind ym, the renovation of associated utility imp e Illinois Finance Au eth Academy Project Bonds, if so requested interest rate exchang and (v) pay certain of refunding of the Seri 3) Revenue Bonds	or a portion the Borroc cluding ne f the "M B rovements athority's of (the "Ser ed by the B ge agreemo expenses in	n of the funds necess ower's campus, inclu w dedicated fine arts uilding" and "N Buil (collectively, the " F outstanding Adjustab ies 2006 Bonds "), (i corrower, (iv) make p ents related to the Se neurred in connection	ding but not limited to, s space, additional lding", the addition of Project "), (ii) currently ble Rate Demand Revenue iii) pay a portion of the payments relating to the cries 2006 Bonds, if so n with the issuance of the
BOARD ACTION	Final Bond Resolution Voting Record (September (Tessler, Zeller); 0 Vacancie	es.		· •	
MATERIAL CHANGES	Not-to-exceed par amount h	as increased by \$2.51	MM; accor	dingly, Sources and U	Uses have been adjusted.
JOB DATA	61	Current jobs	2	New jobs projected	
	N/A	Retained jobs	200	Construction jobs pro	jected (30-36 months)
DESCRIPTION	Location: La Grange Parl	k / Cook County / No	rtheast Re	gion	
				rofit corporation.	
	 Nazareth Academy is a pr Illinois, serving approxim The mission of Nazareth A Originally founded as an a then, many buildings and football/soccer field. 	ivate, co-educational lately 760 students pr Academy is to prepar all-girls school, Naza	college pr imarily dra e its studer reth becam	eparatory school loca when from the western has for college and ma he a co-educational in	a suburbs of Chicago. ature adult Christian living. astitution in 1977. Since
Credit Indicators	 Nazareth Academy is a pr Illinois, serving approxim The mission of Nazareth A Originally founded as an a then, many buildings and 	tivate, co-educational hately 760 students pr Academy is to prepar all-girls school, Naza facilities have been a irchased directly by M emy's relationship ba	college pr imarily dra e its studer reth becam dded to the AB Financ	eparatory school loca when from the western its for college and ma e a co-educational in e campus, including a ial Bank, N.A. (" MB er credit facilities. Th	a suburbs of Chicago. ature adult Christian living. astitution in 1977. Since a gym and a "). The Borrower is a ne Bank expects all credit
CREDIT INDICATORS SECURITY	 Nazareth Academy is a pr Illinois, serving approxim The mission of Nazareth A Originally founded as an then, many buildings and football/soccer field. The IFA Bonds will be pu non-rated entity. MB will also be the Acad facilities, including the Set pledge on unencumbered Borrower. 	tivate, co-educational hately 760 students pr Academy is to prepar all-girls school, Naza facilities have been a urchased directly by M emy's relationship ba eries 2015 Bonds, to b ral corporate obligation properties and improv	college pr imarily dra e its studer reth becam dded to the AB Financ ank on othe be cross-co	eparatory school loca iwn from the western its for college and ma e a co-educational in e campus, including a ial Bank, N.A. (" MB er credit facilities. The illateralized and cross orrower. MB is also when by the Borrowe	a suburbs of Chicago. ature adult Christian living. astitution in 1977. Since a gym and a "). The Borrower is a me Bank expects all credit s-defaulted.
	 Nazareth Academy is a pr Illinois, serving approxim The mission of Nazareth A Originally founded as an a then, many buildings and football/soccer field. The IFA Bonds will be pu non-rated entity. MB will also be the Acad facilities, including the Se The Bonds will be a gener pledge on unencumbered Borrower. Series 2015 Refunding Bo 	ivate, co-educational lately 760 students pr Academy is to prepar all-girls school, Naza facilities have been a irchased directly by N emy's relationship ba eries 2015 Bonds, to b ral corporate obligation properties and impro-	college pr imarily dra e its studer reth becam dded to the AB Financ ank on othe be cross-co on of the B vements ov 8 years (i.	eparatory school loca win from the western its for college and ma e a co-educational in e campus, including a ial Bank, N.A. (" MB er credit facilities. Th illateralized and cross orrower. MB is also vined by the Borrowe e., 6/30/2023)	a suburbs of Chicago. ature adult Christian living. astitution in 1977. Since a gym and a ""). The Borrower is a ne Bank expects all credit s-defaulted.
SECURITY	 Nazareth Academy is a pr Illinois, serving approxim The mission of Nazareth A Originally founded as an then, many buildings and football/soccer field. The IFA Bonds will be pu non-rated entity. MB will also be the Acad facilities, including the Set pledge on unencumbered Borrower. 	ivate, co-educational lately 760 students pr Academy is to prepar all-girls school, Naza facilities have been a urchased directly by M emy's relationship ba eries 2015 Bonds, to b ral corporate obligatio properties and improv	college pr imarily dra e its studer reth becam dded to the AB Financ ank on othe be cross-co on of the B vements ov 8 years (i. ly 30 years ced interest	eparatory school loca with from the western its for college and ma- te a co-educational in the campus, including a ital Bank, N.A. (" MB er credit facilities. The illateralized and crosses orrower. MB is also vined by the Borrowe e., $6/30/2023$) is (i.e., $6/30/2046$) trate that will be deter	a suburbs of Chicago. ature adult Christian living. astitution in 1977. Since a gym and a ""). The Borrower is a ne Bank expects all credit s-defaulted. requiring a negative r and/or any affiliate of the ermined prior to closing
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SECURITY MATURITY INTEREST RATE	 Nazareth Academy is a pr Illinois, serving approxim The mission of Nazareth A Originally founded as an then, many buildings and football/soccer field. The IFA Bonds will be punon-rated entity. MB will also be the Acad facilities, including the Set The Bonds will be a gener pledge on unencumbered Borrower. Series 2015 Refunding Bo Series 2015 New Money The Bonds will bear a fixe and is currently estimated 	tivate, co-educational hately 760 students pr Academy is to prepar all-girls school, Naza facilities have been a urchased directly by M emy's relationship ba eries 2015 Bonds, to b ral corporate obligation properties and improvements onds – approximately Bonds – approximately at between 3.15% ar	college pr imarily dra e its studer reth becam dded to the AB Financ ank on othe be cross-co on of the B vements ov 8 years (i. ly 30 years and 3.50% (i. Uses: Project Series 1 Capital	eparatory school loca iwn from the western its for college and ma e a co-educational in e campus, including a ial Bank, N.A. (" MB r credit facilities. The illateralized and cross orrower. MB is also wind by the Borrowe e., $6/30/2023$) s (i.e., $6/30/2046$) r rate that will be deten as of October 1, 2015 Costs 2006 Refunding	a suburbs of Chicago. ature adult Christian living. astitution in 1977. Since a gym and a ""). The Borrower is a ""). ""). The Borrower is a ""). "). ""). The Borrower is a ""). ""). "). "). "). "). "). "). "). ")

ILLINOIS FINANCE AUTHORITY BOARD SUMMARY October 8, 2015

Project: Nazareth Academy

	ST	ATISTICS	
Project Number	r: 12297	Amount:	\$26,000,000 (not-to-exceed)
Type:	501(c)(3) Revenue Bonds	IFA Staff:	Rich Frampton and Brad R. Fletcher
Location:	La Grange Park	County/	
		Region:	Cook County/Northeast
	BOA	RD ACTION	
Final Bond Res	solution		
Conduit 501(c)	Conduit 501(c)(3) Revenue Bonds No IFA funds at risk		
Credit Review	Committee recommends approval	No extraord	linary conditions
	VOTI	NG RECORD	
Voting Record (September 10, 2015) – Final Bond Resolution – 13 Yeas; 0 Nays; 0 Abstain; 2 Absent (Tessler,			
Zeller); 0 Vacancies.			

PURPOSE

Purpose: Bond proceeds will be loaned to **Nazareth Academy**, an Illinois not for profit corporation (the "**Borrower**"), to provide the Borrower with all or a portion of the funds necessary to do any or all of the following: (i) finance various capital projects on the Borrower's campus, including but not limited to, the construction of a new academic building, including new dedicated fine arts space, additional classrooms and a second gym, the renovation of the "M Building" and "N Building", the addition of athletic field lighting, and associated utility improvements (collectively, the "**Project**"), (ii) currently refund all or a portion of the Illinois Finance Authority's outstanding Adjustable Rate Demand Revenue Bonds, Series 2006 (Nazareth Academy Project) (the "**Series 2006 Bonds**"), (iii) pay a portion of the interest on the Series 2015 Bonds, if so requested by the Borrower, (iv) make payments relating to the costs of terminating certain interest rate exchange agreements related to the Series 2006 Bonds, if so requested by the Borrower, and (v) pay certain expenses incurred in connection with the issuance of the Series 2015 Bonds and the refunding of the Series 2006 Bonds (collectively, the "**Financing Purposes**").

IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are a form of municipal bond financing that 501(c)(3) corporations can use to finance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal income tax-exempt status on interest earned on the Bonds paid to bondholders, thereby reducing the Borrower's interest expense.

		VOI	LUME CAP		
501(c)(3)	Bonds do not require	e Volume Cap.			
			JOBS		
Current e Jobs retai	mployment: ned:	61 N/A	Projected new jobs: Construction jobs:	2 200 (30-3	6 months)
		ESTIMATED SOUR	CES AND USES OF FUNDS	5	
Sources:			Uses:		
	Series 2015 Bonds	\$25,200,000	New Construction/I	Equipment	\$13,000,000
			Series 2006 Refund	ling	10,500,000
			Capitalized Interest		1,460,000
			Legal & Profession	al	240,000
	Total	<u>\$25,200,000</u>	Total		<u>\$25,200,000</u>
		IFA Public B	oard Book Page 166		

	FINANCING SUMMARY
Structure:	The Bonds will be purchased directly by MB Financial Bank, N.A. for an initial term of 10 years.
Security:	The Bonds will be purchased directly by MB Financial Bank, N.A., which will become the School's relationship lender on all credit facilities, including the IFA Series 2015 Bonds. The Bonds will be a general corporate obligation of the Borrower. MB is also requiring a negative pledge on the unencumbered properties and improvements owned by the Borrower and any affiliates of the Borrower.
Interest Rate: Underlying	The Bonds will bear a fixed or synthetically fixed interest rate that is negotiated and established prior to closing, currently estimated at between 3.15% and 3.50% (as of September 1, 2015).
Ratings:	Nazareth Academy is a non-rated entity. MB Financial Bank, N.A. will purchase the Bonds directly (and on a non-rated, non-credit-enhanced basis).
Maturity:	 Final Maturity Dates: (1) Series 2015 Refunding Bonds – approximately 8 years (i.e., 6/30/2023) (2) Series 2015 New Money Bonds – approximately 30 years (i.e., 6/30/2046)
Estimated Closing Date:	October 2015
Rationale:	The proposed tax-exempt financing will reduce monthly interest payments that (together with other funds available to the Borrower) will assist in helping Nazareth keep fixed charges (including debt service payments) as low as possible. As a result, reduced debt service payments will allow Nazareth to direct additional resources to the children and families it serves rather than overhead costs.

TINIAN CONCOUNTS AND A

PROJECT SUMMARY (FOR FINAL BOND RESOLUTION)

Purpose: Bond proceeds will be loaned to **Nazareth Academy**, an Illinois not for profit corporation (the "**Borrower**"), to provide the Borrower with all or a portion of the funds necessary to do any or all of the following: (i) finance various capital projects on the Borrower's campus, including but not limited to, the construction of a new academic building, including new dedicated fine arts space, additional classrooms and a second gym, the renovation of the "M Building" and "N Building", the addition of athletic field lighting, and associated utility improvements (collectively, the "**Project**"), (ii) currently refund all or a portion of the Illinois Finance Authority's outstanding Adjustable Rate Demand Revenue Bonds, Series 2006 (Nazareth Academy Project) (the "**Series 2006 Bonds**"), (iii) pay a portion of the interest on the Series 2015 Bonds, if so requested by the Borrower, (iv) make payments relating to the costs of terminating certain interest rate exchange agreements related to the Series 2006 Bonds, if so requested by the Borrower, and (v) pay certain expenses incurred in connection with the issuance of the Series 2015 Bonds and the refunding of the Series 2006 Bonds (collectively, the "**Financing Purposes**").

Estimated Project costs consist of the following:

Phase 1 Construction	\$6,149,430
Phase 1 Equipment	1,546,651
Phase 1 Fire Protection/Plumbing/HVAC/Electrical	2,800,805
Phase 2 M Building Rehabilitation	2,135,114
Soft Costs (Arch./Eng./Legal)	<u>368,000</u>
Total:	<u>\$13,000,000</u>

BUSINESS SUMMARY

Description: **Nazareth Academy**, an Illinois not-for-profit corporation ("**Nazareth**" or the "**Academy**") was established in 1900 by the Sisters of St. Joseph of La Grange and incorporated on July 30, 1996 as a separate entity under State of Illinois law. The Borrower is a 501(c)(3) not-for-profit corporation exempt from federal income taxes under the Internal Revenue Code.

Nazareth Academy is governed by a 16-member Board of Trustees (see p. 5), each appointed by the approval of the Sisters of St. Joseph of La Grange.

Background: Nazareth Academy continues to be supported by the Sisters of St. Joseph, whose motherhouse and ministry center are located adjacent to the Academy's campus.

Nazareth Academy is a private, co-educational college preparatory school located in La Grange Park, Illinois, approximately 15 miles from downtown Chicago that currently serves more than 760 students primarily drawn from 55 communities and over 115 different grade schools throughout Chicago and its western suburbs. The mission of Nazareth Academy is to prepare its students for college and mature, adult, value-based living.

Originally founded as an all-girls school, Nazareth became a co-educational institution in 1977. Since then, the campus was further developed with the completion of the Rooney Student Center in 1984, the locker room/weight training facility in 1995 and the R.J. Sanders baseball field, John W. "Jack" Oremus library, Sister Ellen Springer Hall and the Petrak Pedestrian Bridge in 2003. A new west wing including a new main entrance, reception area and student walkway named the Wheeler West Wing was completed in the fall of 2005. Additionally, buildings were given new facades, windows were replaced in the K building, and heating and electrical systems were updated when the 2005-2006 school year began. The Academy also added a Legacy Garden named after the Sisters of St. Joseph.

Recently, Nazareth has been constructing a series of additions to the school in an effort to keep up with the growing number of students. Construction of a new multipurpose dining hall, servery, a new classroom and two new meeting areas was completed for the opening of the 2006-2007 school year. Groundbreaking for a new 400-seat Romano Family Auditorium was held on March 18, 2007 and was completed in the spring of 2008. An athletic field renovation took place during the summer of 2007 with the installation of state-of-the-art FieldTurf[®] artificial turf in Valenta Stadium. In 2012, a state of the art softball field was constructed (i.e., the John Michalek Softball Stadium). Overall, these facility improvements are aligned with the Academy's wish to provide students with facilities commensurate with the exceptional academic, spiritual, athletic and co-curricular experience they merit.

The Academy currently employs approximately 39 full-time equivalent faculty members. The combined student-teacher ratio at the Academy is 19:1 with an average class size of 23 students. In addition to the senior administrative staff, the Academy currently employs approximately 23 full-time equivalent administrative and support staff. Nazareth's enrollment history is presented below:

Nazareth Academy Enrollment History				
	Acaden	nic Year		
	<u>2012-13</u>	<u>2013-14</u>	2014-15	<u>2015-16</u>
Total Enrollment	801	780	723	766*
* Estimated				

The Academy is located on a campus occupying approximately 14 acres located in La Grange Park, Illinois. The campus consists of a seven-building academic complex: containing an aggregate finished building area of approximately 126,300 square feet. The buildings feature masonry construction, are 2-4 stories tall, and range in age from 10 to 85 years. Their use is primarily academic and supplemented with facilities that include a library and office space, a gymnasium, and other athletic facilities.

ECONOMIC DISCLOSURE STATEMENT

Applicant:	Nazareth Academy, 1209 W. Ogden Ave, La Grange Park (Cook County), IL 60526
Contact:	Mr. Dennis Moran, President: (T) 708-354-0061 x117; email: <u>dmoran@nazarethacademy.com</u>
Website:	http://www.nazarethacademy.com
Site Location:	Proceeds of the Series 2015 Bonds will refinance outstanding debt and finance new construction undertaken in connection with the Academy's campus located at 1209 W. Ogden, La Grange Park (Cook County), IL 60526.
Project name:	IFA Revenue and Revenue Refunding Bonds (Nazareth Academy), Series 2015
Organization:	Illinois not-for-profit established as a 501(c)(3) corporation under the Internal Revenue Code
Lessor of School Properties:	The Sisters of St. Joseph own all of the land comprising the Academy's campus. Nazareth leases the campus from the Sisters of St. Joseph pursuant to a long-term lease. Annual rent is \$2.00. The lease will expire on June 30, 2017, with an option to renew every five years thereafter.
Board of Trustees:	Nazareth Academy is governed by a Board of Trustees; each Trustee appointment is subject to approval by the Sisters of St. Joseph of La Grange.
	Nazareth Academy Board of Trustees:
	Theresa Denton Robert Gray Thomas Kelly Dr. Christine Melone Megan Ogden Carol Pelino Michael P. Rooney Grace Sbrissa, CSJ Deborah Tracy, <i>Principal</i> Patrick Collins Mark Doyle Daniel Gustafson, <i>Chair</i> Jean McGrath, CSJ Dennis Moran, <i>President</i> Roberto Paniagua Marianne Race, CSJ James J. Ryan Kathy Sherman, CSJ

	PROFESSIONAL & F	INANCIAL	
Borrower's Counsel: Borrower's Financial	Donatelli & Coules Ltd.	Hinsdale, IL	Peter Coules
Advisor:	William Blair & Company, LLC	Chicago, IL	John Peterson Mike McIntyre
Auditor:	BKD, LLP		2
	(formerly Wolf & Company LLP)	Oakbrook Terrace, IL	
Bond Counsel:	Ice Miller LLP	Chicago, IL	Jim Snyder Enzo Incandelo
Bank/Bond Purchaser:	MB Financial Bank, N.A.	Chicago, IL	Ken Holub Kati Cavoto
Bank Counsel:	McGuireWoods LLP	Chicago, IL	Kay McNabb
Paying Agent(if required): Amalgamated Bank of Chicago	Chicago, IL	Phil Mendoza
General Contractor:	Walsh Construction	Chicago, IL	
IFA Counsel:	Taft Stettinius & Hollister LLP	Chicago, IL	Kimberly M. Copp
IFA Financial Advisor:	Sycamore Advisors LLC	Chicago, IL	Melanie Shaker
1	LEGISLATIVE DIS	STRICTS	
Congressional:	5		
State Senate:	4		
State House:	7		

IFA Public Board Book Page 170



\$15,400,000 (not-to-exceed)

CONDUIT

Chicago Shakespeare Theater October 8, 2015 REOUEST Purpose: Bond proceeds will be loaned to Chicago Shakespeare Theater, an Illinois not for profit corporation (the "Borrower"), for the purpose of providing the Borrower with all or a portion of the funds necessary in order to (a) refund the \$4,100,000 (original principal amount) Revenue Bond (Chicago Shakespeare Theater Project), Series 2011 (the "Series 2011 Bond") which itself amended and reissued the \$4,100,000 (original principal amount) Adjustable Demand Revenue Bonds (Chicago Shakespeare Theater Project), Series 1999 (the "Series 1999 Bonds") issued by the Illinois Development Finance Authority (a predecessor to the Authority); (b) pay a portion of the costs of development, design, site renovation, construction and equipping of a third approximately 30,000 square foot theater to be operated by the Borrower on Navy Pier at 800 East Grand Avenue in Chicago, Illinois in conjunction with and to be leased from Navy Pier, Inc. (the "Project"); and (c) pay costs of issuance. **Program**: Conduit 501(c)(3) Revenue Bonds Extraordinary Conditions: None. **BOARD ACTION** Final Bond Resolution Voting Record (May 14, 2015) - Preliminary Bond Resolution - 9 Yeas; 0 Nays; 0 Abstain; 3 Absent (O'Brien, Poole, Tessler); 3 Vacancies. The Northern Trust Company was selected as direct bond purchaser. MATERIAL CHANGES JOB DATA 142 Current jobs 37 FTE New jobs projected N/A Retained jobs 85 avg. Construction jobs projected (3 years) FTE • Location: Chicago / Cook County / Northeast DESCRIPTION • Type of entity: Chicago Shakespeare Theater ("CST") is a 501(c)(3) organization incorporated under Illinois law • CST, a professional theater company located at Navy Pier (1999-present) in Chicago, was founded in 1986 as Chicago Shakespeare Workshop, a name which was changed a year later to the Chicago Shakespeare Repertory and finally in 1999 to Chicago Shakespeare Theater. The Borrower is governed by a 59-member Board of Directors. • CST has grown from the third-largest theater company in Chicago to the third largest in the regional Midwest. CST produces and presents a year-round performing season featuring Shakespeare's canon and family-oriented productions, musicals, world premieres, and visiting international tours. • The current home of CST consists of two theater spaces (the 500-seat courtyard-style Jentes Family Courtyard Theater and the 200-seat Carl and Marilynn Thoma Theater). • The proposed project aims to expand CST's presence and capabilities by constructing a third stage on Navy Pier. The development of the new venue will expand CST's footprint to a contiguous threetheater complex. The design of the new theater is intended to allow seating for between 250 and 900 theater patrons, with considerable flexibility in the staging and audience formats. • The IFA Bonds will be sold on a non-rated, unenhanced basis, and accordingly, will be privately placed **CREDIT INDICATORS** with The Northern Trust Company (the "Bond Purchaser"). The Borrower is a non-rated entity. • CST will enter into a 90-year lease with Navy Pier. Inc. for the existing Skyline Stage that will be renovated as part of this Project (i.e., 15-year initial lease term with five consecutive 15-year renewal options). • Rate: The IFA Bonds will be issued at a fixed or synthetically fixed interest rate established prior to **STRUCTURE** closing based on current market conditions (estimated to be 3.00% to 4.00% as of 10/1/2015). • Term: Not-to-exceed 12 years SOURCES AND USES (*PLEASE SEE PAGE 3 FOR Sources: Uses: ADDITIONAL INFORMATION) \$15,400,000 Construction/Equipment \$15,400,000 IFA Bonds *Navy Pier, Inc. (please see Refund Series 2011 Bonds page 3–Sources and Uses) 4,100,000 Pledge Campaign 3,659,980 Costs of Issuance 204,980 Equity 645,000 \$19.704.980 Total \$19.704.980 Total Credit Review Committee recommends approval. RECOMMENDATION

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ILLINOIS FINANCE AUTHORITY BOARD SUMMARY October 8, 2015

Project: Chicago Shakespeare Theater

		STATISTICS	
Project Number:	N-NP-TE-CD-8726	Amount:	\$15,400,000 (not-to-exceed amount)
Type:	501(c)(3) Revenue Bond	IFA Staff:	Rich Frampton and Brad R. Fletcher
Location:	Chicago	County/	
		Region:	Cook County/Northeast

BOARD ACTION

Final Bond Resolution Conduit 501(c)(3) Revenue Bond Credit Review Committee recommends approval

No IFA funds at risk No extraordinary conditions

VOTING RECORD

Voting Record (May 14, 2015) – Preliminary Bond Resolution – 9 Yeas; 0 Nays; 0 Abstain; 3 Absent (O'Brien, Poole, Tessler); 3 Vacancies.

PURPOSE

Bond proceeds will be loaned to **Chicago Shakespeare Theater**, an Illinois not for profit corporation (the "**Borrower**"), for the purpose of providing the Borrower with all or a portion of the funds necessary in order to (a) refund the \$4,100,000 (original principal amount) Revenue Bond (Chicago Shakespeare Theater Project), Series 2011 (the "**Series 2011 Bond**") which itself amended and reissued the \$4,100,000 (original principal amount) Adjustable Demand Revenue Bonds (Chicago Shakespeare Theater Project), Series 1999 (the "**Series 1999 Bonds**") issued by the Illinois Development Finance Authority (a predecessor to the Authority); (b) pay a portion of the costs of development, design, site renovation, construction and equipping of a third approximately 30,000 square foot theater to be operated by the Borrower on Navy Pier at 800 East Grand Avenue in Chicago, Illinois in conjunction with and to be leased from Navy Pier, Inc. (the "**Project**"); and (c) pay costs of issuance.

IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are a form of municipal bond financing that 501(c)(3) corporations can use to finance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal income tax-exempt status on interest earned on the Bonds paid to bondholders, thereby reducing the Borrower's interest expense.

VOLUME CAP

501(c)(3) Bonds do not require Volume Cap.

 JOBS

 Current employment:
 142
 Projected new jobs:
 37 FTE

 Jobs retained:
 N/A
 Construction jobs:
 85 avg. FTE (36-month construction period)

ESTIMATED SOURCES AND USES OF FUNDS

Sources:	IFA Bonds	\$15,400,000	Uses:	Construction/Equipment*	\$15,400,000
	*(Note: Navy Pier, Inc	see below)		(excludes exterior shell financed by	Navy Pier, Inc.)
				Refund Series 2011 Bonds	4,100,000
	Pledge Campaign	3,659,980		Cost of Issuance	204,980
	Equity	645,000			
	Total	<u>\$19,704,980</u>		Total	<u>\$19,704,980</u>

*Separately, Navy Pier, Inc. has made arrangement to finance and construct the exterior shell of the new theater facility financed with proceeds of IFA's Draw Down Revenue Bonds, Series 2014B (Navy Pier, Inc. Project) that were purchased directly by Fifth Third Bank in a bond issue that closed on December 16, 2014. Chicago Shakespeare Theater will be solely responsible for financing the interior build-out (leasehold improvements) and for equipping the new theater facility that will be financed with the proposed IFA Series 2015 Bond to be purchased by The Northern Trust Bank.

Approximately \$15.0 million of Navy Pier, Inc.'s IFA Series 2014B bond proceeds are to be allocated to construction of the theatre shell. Accordingly, total combined all-in investment by Chicago Shakespeare Theatre and Navy Pier, Inc. in the construction and build-out of the new theater facility will total approximately \$30.4 million.

Informational disclosure on December 9, 2014 Voting Record for Final Bond Resolution in connection with IFA Draw Down Revenue Bonds, Series 2014B (Navy Pier, Inc. Project):

	FINANCING SUMMARY
Structure/ Credit Enhancement:	The IFA Series 2015 Bond will not be rated or credit-enhanced. The Bond will be privately placed with The Northern Trust Company (the " Bond Purchaser "). The Borrower is a non-rated entity.
Interest Rate:	Respective initial interest rates will reflect prevailing market conditions prior to closing, estimated at 3.00% to 4.00% (as of $10/1/2015$).
Credit Rating:	The Series 2015 Bond is expected to be purchased directly by The Northern Trust Company. Again, Chicago Shakespeare Theater is a non-rated entity.
Maturity:	Not to exceed 12 years
Underlying Lease:	CST will enter into a 90-year lease (consisting of a 15-year initial lease term with five consecutive 15-year extension provisions) with Navy Pier, Inc. The site for the new theater will be the existing Skyline Stage site. Navy Pier, Inc. will be renovating the space that currently occupies the Skyline Stage site into the new theater shell. Chicago Shakespeare Theater will then lease the new theater shell, financing the build-out of the new theater with proceeds of the proposed IFA Series 2015 Revenue Bonds (Chicago Shakespeare Theatre Project).
Estimated Closing Date:	November 2015

• Voting Record – Navy Pier, Inc. – Final Bond Resolution – 12/9/2014: 10 Yeas; 1 Nay; 0 Abstain; 4 Absent (Lonstein; Parish; Tessler; and Zeller); 0 Vacant.

Rationale: As typical of cultural institutions, Chicago Shakespeare Theater's ("**CST's**") operating revenues rely upon grants, contributions and other external support to supplement ticket sales and revenues generated from performances. The availability of tax-exempt bond financing will reduce CST's borrowing costs while providing additional pricing flexibility to prospective commercial lenders. This financing will enable CST to expand its existing operations at the lowest possible interest expense and will help assure that CST will continue to attain its mission to bring Shakespeare to the people of Chicago and to visitors.

The proposed financing project aims to expand CST's presence and capabilities by constructing a third theater stage at Navy Pier. The development of this new venue will expand CST's footprint to provide a three-theater complex. The design of the new theater is intended to allow seating for between 250 and 900 theater patrons, and will provide CST additional flexibility in providing for various staging and audience formats.

The IFA Series 2015 Bond will also enable CST to refund its Series 2011 Bonds while smoothing its future scheduled principal payments.

PROJECT SUMMARY (FOR FINAL BOND RESOLUTION)

Bond proceeds will be loaned to **Chicago Shakespeare Theater**, an Illinois not for profit corporation (the "**Borrower**"), for the purpose of providing the Borrower with all or a portion of the funds necessary in order to (a) refund the \$4,100,000 (original principal amount) Revenue Bond (Chicago Shakespeare Theater Project), Series 2011 (the "**Series 2011 Bond**") which itself amended and reissued the \$4,100,000 (original principal amount) Adjustable Demand Revenue Bonds (Chicago Shakespeare Theater Project), Series 1999 Bonds") issued by the Illinois Development Finance Authority (a predecessor to the Authority), which Series 1999 Bonds were issued to finance a portion of the costs of the design, construction and equipping of an approximately 75,000 square foot, seven-story theater building (with two theaters) operated by the Borrower and located on Navy Pier at 800 East Grand Avenue in Chicago, Illinois on property leased from Navy Pier, Inc. (the "**Series 1999 Project**"); (b) pay a portion of the costs of development, design, site renovation, construction and equipping of a third approximately 30,000 square foot theater to be operated by the Borrower on Navy Pier at 800 East Grand Avenue in Chicago, Illinois on property leased from Navy Pier, Inc. (the "**Project**"); and (c) pay costs of issuance and other costs related to the Bond and the Project.

Navy Pier, Inc. ("**NPI**") is an Illinois not for profit corporation established in 2011 to maintain and oversee the development of Navy Pier in Chicago, Illinois. NPI leases Navy Pier from the Metropolitan Pier and Exposition Authority.

Estimated project costs to be financed with IFA Series 2015 Bond proceeds and funds from Navy Pier, Inc. ("**NPI**") consist of the following:

Core and Shell (includes \$15MM from NPI)	
Theater Equipment	6,365,000
Theater Towers	3,500,000
Architectural/Engineering	4,135,000
Total New Project Costs	<u>\$30,400,000</u>
Less: Navy Pier, Inc. contribution (a portion of which was funded with IFA	
Drawn Down Revenue Bonds, Series	
Series 2014B (Navy Pier, Inc. Project)	<u>(15,000,000)</u>
Net Construction Costs funded by CST	
(with IFA Series 2015 Bond):	<u>\$15,400,000</u>

BUSINESS SUMMARY

Description: **Chicago Shakespeare Theater** ("**CST**" or the "**Borrower**") is incorporated under State of Illinois law and was founded in in 1986. The Borrower is a 501(c)(3) not-for-profit corporation exempt from federal income taxes under the Internal Revenue Code.

CST is governed by a 59-member Board of Directors (see Economic Disclosure Statement on pp. 7-8).

Background: The Borrower was founded in 1986 as the Chicago Shakespeare Workshop, a name which was changed in 1987 to the Chicago Shakespeare Repertory and, finally, in 1999 to Chicago Shakespeare Theater.

CST performed its first twelve seasons in residency at the Ruth Page Theater in the Gold Coast neighborhood on the north side of Chicago. While CST was critically lauded for its innovative approach to classic Shakespearean works, it was limited by the age and space constraints of the Ruth Page Theater and began looking for new performance space in the late 1990s. In 1997, CST announced its plan to move to a new facility at Navy Pier. CST successfully ran a large-scale capital campaign to finance the facility. Since moving to Navy Pier in 1999, CST has grown from the third-largest theater company in Chicago to the third-largest in the Midwest. CST produces and presents a year-round schedule of performances featuring Shakespeare's canon and family-oriented productions, musicals, world premieres, and visiting international tours.

Over the past 25 years, CST has built a civic, national, and international reputation as a premiere cultural institution. Today, CST's year-round producing and presenting season features performances in two intimate theater spaces on Navy Pier. According to Navy Pier, Inc.'s website, Navy Pier is the Midwest's most visited destination. According to CST management, CST reaches as many as 225,000 audience members every year.

CST's current facilities at Navy Pier consist of two theater spaces that may be configured to accommodate a variety of staging needs and concepts:

- <u>The Jentes Family Courtyard Theater</u> is a 500-seat courtyard-style theater inspired by the theaters in early modern England where Shakespeare's plays were first staged (and evoking the design elements of Shakespeare's Globe in London and the Royal Shakespeare Company's Swan Theater in Stratford-upon-Avon). This theater space features three seating levels that wrap around the thrust stage, creating an intimate, immediate relationship between actors and audience.
- 2. <u>The Carl and Marilynn Thoma Theater Upstairs</u> is a 200-seat theater in which both the stage and seating configuration can be arranged in a variety of ways, suiting the creative choices of the artistic team with almost limitless versatility.

The development, design, financing, site lease, site renovation, construction, equipping and furnishing of a third theater on Chicago's Navy Pier by CST, in conjunction with **Navy Pier, Inc.** ("**NPI**"), is central to CST's mission and experience because it will allow CST to (i) expand its role as a leading American cultural institution producing world-class theater, (ii) engage the next generation through live performance, and (iii) introduce the leading theater producers and performers of the world to Chicago. The new theater will expand CST's artistic platform and increase the profile and prospective economic impact on Navy Pier.

CST Lease with

Navy Pier: CST will enter into a 90-year lease with NPI for the existing Skyline Stage facility that will be renovated as part of this Project. (The lease terms will be composed of an initial 15-year lease term, with up to five consecutive 15-year extension provisions.)

Chicago Shakespeare Theater

501(c)(3) Revenue Bond Page 6

CST Comments on existing Skyl Stage facility:	
CST Improvements:	For this project, CST will be responsible for acquiring and installing the theater equipment, including movable seating towers which will allow alternative seating and capacity configurations of the new theater space.
Background on Series 2011 Bonds:	The Illinois Development Finance Authority ("IDFA"), predecessor to IFA, issued its Adjustable Demand Revenue Bonds (Chicago Shakespeare Theater Project), Series 1999 to (i) finance costs of design, construction and equipping of an approximately 75,000 square foot, seven-story theater located on Navy Pier at 800 East Grand Avenue in Chicago, Illinois on property leased from the Metropolitan Pier and Exposition Authority and (ii) pay certain bond issuance costs. (The IDFA Series 1999 Bonds were secured by a Direct Pay Letter of Credit from Bank of America, N.A., as successor to LaSalle National Bank/ABN-AMRO.) In 2011, at the request of the Chicago Shakespeare Theater, IFA authorized execution of an Amended and Restated Indenture (including a revised form of Bond contained therein) and related documents to enable creation of a new bank purchase mode for the Bonds. Wells Fargo Bank, N.A., purchased the Bonds (renamed IFA Series 2011 Revenue Bonds) in whole under the new bank purchase mode in September 2011, succeeding Bank of America, N.A. as CST's relationship bank.
	ECONOMIC DISCLOSURE STATEMENT
Applicant:	Chicago Shakespeare Theater, 800 East Grand Avenue, Chicago (Cook County), IL 60611
Contact:	Linda Orellana, Chief Financial Officer (T) 312-596-5619; email: <u>lorrellana@chicagoshakes.com</u>
TT 7 1 1	

Website: <u>www.chicagoshakes.com</u>

- Site Location: 800 East Grand Avenue, Chicago (Cook County), IL 60611
- Project name: IFA 501(c)(3) Revenue and Revenue Refunding Bond (Reimagine Skyline Stage Project) Series 2015
- Organization: Illinois not-for-profit established as a 501(c)(3) corporation under the Internal Revenue Code

Chicago Shakespeare Theater 501(c)(3) Revenue Bond Page 7 Final Bond Resolution October 8, 2015 Rich Frampton & Brad R. Fletcher

Applicant/ Tenant (CST) Board of Directors:

The Chicago Shakespeare Theater Board of Directors is composed of the following members:

Sheli Z. Rosenberg, Chair* Of Counsel Skadden, Arps, Slate, Meagher & Flom LLP

Eric Q. Strickland, Treasurer* Senior Vice President, Manager, US Corporate Group Northern Trust

Steven J. Solomon, Deputy Chair* President, Exelon Foundation Vice President, Corporate Relations, Exelon

Frank D. Ballantine Partner Clark Hill, PLC

Brit J. Bartter* Vice Chairman, Investment Bank JP Morgan

Thomas L. Brown Vice President and Chief Financial Officer RLI Corp

Allan E. Bulley III President Bulley & Andrews, LLC

Patrick R. Daley Managing Partner Tur Partners, LLC

Brian W. Duwe Partner Skadden, Arps, Slate, Meagher & Flom LLP Philip L. Engel President (Retired) CNA Insurance Companies

Jeanne B. Ettelson Civic Leader

Harve A. Ferrill Chairman and CEO (Retired) Advance Ross Corporation

Sonja Hammer Fischer Civic Leader

Richard J. Franke Chief Executive Officer Emeritus Nuveen Investments

Barbara Gaines* Artistic Director Chicago Shakespeare Theater

C. Gary Gerst* President KCI, Inc.

M. Hill Hammock* Chairman Chicago Deferred Exchange Company

Patricia Harris Global Chief Diversity Officer and Vice President, Global Community Engagement McDonald's Corporation

Kathryn J. Hayley Executive Vice President United Healthcare

Criss Henderson* Executive Director Chicago Shakespeare Theater IFA Public Board Book Page 177 William L. Hood Retired Managing Director, State & Community Affairs United Airlines

Stewart S. Hudnut Consultant Illinois Tool Works, Inc.

William R. Jentes* Civic Leader

Jack L. Karp Chief Executive Officer Worthington Management, Inc.

John P. Keller Chairman Keller Group, Inc.

Richard A. Kent Chairman and CEO Kentco Capital Corporation

Barbara Malott Kizziah Vice President Malott Family Foundation

Ted Langan Vice President, Specialty Pharmacy Sales Catamaran

Chase Collins Levey Author

Ana Livingston Civic Leader **Chicago Shakespeare Theater** 501(c)(3) Revenue Bond Page 8

Renetta McCann Chief Talent Officer Leo Burnett

Raymond F. McCaskey* Retired CEO Health Care Service Corporation

Robert G. McLennan Chief Executive Officer Beacon Management Company

Jess Merten Senior Vice President and CFO Allstate Life Insurance Company

Dennis Olis Senior Vice President, Operations Allscripts

Mark S. Ouweleen* Partner Bartlit Beck Herman Palenchar & Scott, LLP

Carleton D. Pearl Financial Industry Consultant

Sheila A. Penrose* Chairman Jones Lang LaSalle

Judith Pierpont Civic Leader

Paulita A. Pike
Partner
K&L Gates

Stephanie Pope Vice President of Financial Planning and Analysis The Boeing Company

Richard W. Porter Partner Kirkland & Ellis, LLP

John Rau President and CEO Miami Corporation

Nazneen Razi Senior Vice President and Chief Human Resources Officer Health Care Service Corporation

Glenn Richter* Chief Operating Officer Chief Administrative Officer Nuveen Investments

Mark E. Rose Chairman and CEO Avison Young, Inc.

John W. Rowe* Chairman Emeritus Exelon Corporation

Robert Ryan Vice President of Business Development eChalk

Carole Segal Co-Founder Crate & Barrel Final Bond Resolution October 8, 2015 Rich Frampton & Brad R. Fletcher

Kathleen Kelly Spear Senior Vice President, Compliance & Integrity and Litigation (Retired) Kraft Foods Global, Inc.

Harvey J. Struthers, Jr. Chairman (Retired) JPMorgan Private Bank Midwest

Eileen Sweeney Director, Community Relations Tampa Bay Buccaneers

Sheila G. Talton President and CEO Gray Matter Analytics

Marilynn J. Thoma* Proprietor Van Duzer Vineyards

Gayle R. Tilles Director & Connoisseur Arts

William J. Tomazin, Jr. Partner-in-Charge, Audit Chicago Metro Business Unit KPMG, LLP

Donna Van Eekeren Executive Chairman Land O'Frost, Inc.

Priscilla A. (Pam) Walter* Of Counsel Drinker Biddle & Reath

Ava D. Youngblood Founder & CEO Youngblood Executive Search

*denotes Executive Committee Members

- See more at: http://www.chicagoshakes.com/about_us/board_of_directors#sthash.KHwYbkmp.dpuf

Chicago Shakespeare Theater 501(c)(3) Revenue Bond Page 9

Informational: Lessor to CST (Navy Pier, Inc.)) Board of Directors: Final Bond Resolution October 8, 2015 Rich Frampton & Brad R. Fletcher

Navy Pier, Inc. ("NPI") was established for the purpose of managing, operating and redeveloping Navy Pier which is owned by MPEA. Navy Pier, Inc. is governed by a Board of Directors, currently composed of the following 22 members:

William J. Brodsky Chairman, NPI Board Chairman CBOE Holdings Inc.

Jack M. Greenberg Ex-Officio, NPI Board Chairman, MPEA Jack Greenberg Associates

Roger J. Kiley, Jr. Ex-Officio, NPI Board Attorney Roger J. Kiley, Jr. Law

Devon Bruce Attorney *Powers, Rogers & Smith, P.C.*

Roberto Herencia President & CEO *BXM Holdings, Inc.*

Michael O'Rourke President Signature Bank

John Schmidt Partner Mayer Brown Andrea Zopp Vice-Chairman, NPI Board President & CEO Chicago Urban League

James R. Reilly Ex-Officio, NPI Board CEO MPEA

Norman Bobins Chairman *The PrivateBank*

Patrick F. Daly The Daly Group

Donna LaPietra *Kurtis Productions*

Terry Peterson Chairman *Chicago Transit Board* Katie McClain Secretary, NPI Board Senior Manager Invenergy LLC

Marilynn K. Gardner Ex-Officio, NPI Board President & CEO Navy Pier, Inc.

Bruce R. Bachmann Bachmann Associates

Sarah Garvey Retired Senior Executive *The Boeing Company*

Timothy Mullen Mullen Foundation

Jorge Ramirez President Chicago Federation of Labor

Informational: Lessor to NPI/ Owner of Navy Pier (MPEA) Board of Directors: Th

The following individuals lead **Metropolitan Pier and Exposition Authority** ("**MPEA**") in its mission to attract trade shows, conventions and public events to Chicago, in an ongoing effort to strengthen the state and city economies. Current Board members include:

Jack Greenberg McDonald's Corp. (Retired) Chairman

Julie Chavez Bank of America

Frank M. Clark, Jr. ComEd (Retired)

Dan Hynes Ariel Investments

Roger J. Kiley, Jr. Roger J. Kiley Jr. P.C. **Robert G. Reiter, Jr.** Chicago Federation of Labor Vice-Chairman

Terrance McGann Whitfield, McGann & Ketterman

Ronald E. Powell Local 881 & United Food and Commercial Workers International Union

Becky Strzechowski Teamsters Local 700 State House:

26

PROFESSIONAL & FINANCIAL

Auditor:	Baker Tilly Virchow Krause LLP	Chicago, IL	
Borrower's Advisor:	William Blair & Company, L.L.C.	Chicago, IL	John Peterson
			Mike McIntyre
Borrower's Counsel:	Kirkland & Ellis LLP	Chicago, IL	Justin Bender
	McDermott Will & Emery LLP	Chicago, IL	Kathy Schumacher
Bond Counsel:	Greenberg Traurig LLP	Chicago, IL	Matt Lewin
Bank/Bond			
Purchaser:	The Northern Trust Company	Chicago, IL	Bonnie Althoff
			Sandra Maysonet
			Mary Fitz
Bank/Purchaser's Counsel:	Katten Muchin Rosenmann LLP	Chicago, IL	Janet Hoffman
			Chad Doobay
Architect:	Adrian Smith + Gordon Gill Arch.	Chicago, IL	
General Contractor:	McHugh Construction Co.	Chicago, IL	
Real Estate Consultant:	MAC Consulting Services LLC	Chicago, IL	Mary Ann Cronin
IFA Counsel:	Nixon Peabody LLP	Chicago, IL	Julie Seymour
IFA Financial Advisor:	Acacia Financial Group, Inc.	Chicago, IL	Jim Beck
LEGISLATIVE DISTRICTS			
Congressional:	7		
-	3		
~			



October 8, 2015	Riverside He	ealth System		
REQUEST	the " Borrower " and originally is	to (i) currently refund sued in the amount of	\$23,845,000 of its IFA S \$46,450,000, and (ii) cu	stem ("Riverside", "RHS" of beries 2004 Bonds outstandin urrently refund its IFA Serie inally issued in the amount of
	Program: Condu	uit 501(c)(3) Revenue B	onds	
	Extraordinary (Conditions: None.		
BOARD ACTIONS	Final Bond Resolution Voting Record (September 10, 2015) – Preliminary Bond Resolution – 13 Yeas 0 Nays 0 Present 1 Absent			
MATERIAL CHANGES	None.			
JOB DATA	2,133	Current jobs	N/A New jobs project	ed
	2,133	Retained jobs	N/A Construction jobs	projected
DESCRIPTION	Locations: Kankakee County and Iroquois			
				of a regional health system market and headquartered
CREDIT INDICATORS	Riverside is currently rated A2 by Moody's and A+ by Standard and Poor's			
SECURITY	• Secured with a	Master Trust Indentur	e Note	
MATURITY	Bonds will ma	ture no later than 11/15	/2029	
SOURCES AND USES	Sources:		Uses:	
	IFA Bonds	\$37,165,000.00	Refunding	\$37,165,000.00
			Accrued Interest	774.27
	Equity	<u>\$300,774.27</u>	Costs of Issuance* Total	300,000.00
	Total	<u>\$37.465.774.27</u>	*estimated	\$37.465.774.27

ILLINOIS FINANCE AUTHORITY BOARD SUMMARY September 10, 2015

Project: Riverside Health System

STATISTICS

Project Number: 12310 Type: 501(c)(3) Revenue Bonds Locations: Kankakee, Bourbonnais, Watseka, Gilman

Amount: IFA Staff: County/Region: \$37,500,000 (not-to-exceed) Pam Lenane Kankakee/Northeast Iroquois/Northeast

BOARD ACTION

Final Bond Resolution Conduit 501(c)(3) Revenue Bonds Credit Review Committee recommends approval

No IFA funds at risk No extraordinary conditions

PURPOSE

The proceeds will be used by **Riverside** to (i) currently refund \$23,845,000 of its IFA Series 2004 Bonds and originally issued in the amount of \$46,450,000, and (ii) currently refund its IFA Series 2006A Bonds outstanding in the amount of \$13,320,000 and originally issued in the amount of \$15,575,000.

IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are a form of municipal bonds that 501(c)(3) corporations can use to finance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal tax-exempt status on interest paid to bondholders, thereby reducing the Borrower's interest expense.

VOLUME CAP

501(c)(3) Bonds do not require Volume Cap.

ESTIMATED SOURCES AND USES OF FUNDS

Sources: IFA		Uses:	
Bonds	\$37,165,000.00	Refunding	\$37,165,000.00
		Accrued Interest	774.27
Equity	\$300,774.27	Costs of Issuance*	300,000.00
Total	<u>\$37,465,774.27</u>	Total *estimated	<u>\$37,465,774.27</u>
		JOBS	
Current employment:	2,133 FTEs	Projected new jobs: N/A	
Jobs retained:	2,133 FTEs	Construction jobs: N/A	

FINANCING SUMMARY		
Credit Enhancement:	None	
Structure:	Variable Rate Direct Purchase bond by DNT Asset Trust, a Delaware business trust and a wholly owned subsidiary of JPMorgan Chase Bank, N.A.	
Interest Rate:	Variable	
Interest Rate Modes:	Variable	
Underlying Ratings:	A2 / A+ (Moodys, S&P)	
Maturity:	11/15/2029	
Estimated Closing Date:	11/1/2015	

PROJECT SUMMARY (FOR PRELIMINARY BOND RESOLUTION)

The proceeds will be used by **Riverside** (i) currently refund \$23,845,000 of its IFA Series 2004 Bonds originally issued in the amount of \$46,450,000, and (ii) currently refund its IFA Series 2006A Bonds outstanding in the amount of \$13,320,000 and originally issued in the amount of \$15,575,000.

BUSINESS SUMMARY

Riverside Health System ("**RHS**") is the parent corporation of a regional health system operating in the far southern portion of the Chicago metropolitan market and headquartered in Kankakee. RHS is the sole corporate member of **Riverside Medical Center** ("**Medical Center**"), **Oakside Corporation** ("**Oakside**"), **Butterfield Service Corporation** ("**Butterfield**") and **Riverside Senior Living Center** ("**Living Center**"). **Riverside Medical Center Foundation** (the "**Foundation**") is a not-for profit organization serving in an agency capacity by holding and managing certain investment assets contributed for the benefit of the Medical Center. All of these entities except for Butterfield Service Corporation are Illinois not-for-profit corporations and are organized as described under Section 501(c)(3) of the Internal Revenue Code. Butterfield is an Illinois business corporation.

In 1989, RHS, the Medical Center and Oakside became the initial members of an obligated group (the "**Obligated Group**") established under a Master Trust Indenture dated as of December 15, 1989, among RHS, the Medical Center, Oakside and The Bank of New York Mellon Trust Company, N.A., as successor master trustee (as amended and supplemented from time to time, the "**Master Indenture**"). The Living Center became a member of the Obligated Group in 1990. Butterfield and the Foundation are not members of the Obligated Group.

- o The Medical Center owns and operates a general acute care hospital in Kankakee, IL, which is licensed for 312 beds, of which 247 beds are currently staffed. In addition to the main hospital facility, the Medical Center operates the Resolve Center in Manteno, Illinois, which houses an 18-bed licensed inpatient substance abuse program and associated outpatient services. The Medical Center also operates Riverside Ambulance which provides ambulance service to the Medical Center's primary service area from remote locations in Momence, Bradley, St. Anne, Herscher, Chebanse, Limestone, and Ashkum. Riverside Ambulance is also responsible for 16 communities through its Emergency Medical Service System. In addition, the Medical Center operates multiple community, primary and specialty health centers located in Kankakee, Bourbonnais, Manteno, Monee, Momence, Hopkins Park, Watseka, Gilman, Wilmington, Peotone and Coal City.
- The Medical Center also owns the Atrium Building in Bradley, Illinois which provides medical office space, space for a joint venture single-specialty ambulatory surgery center, and industrial medicine services. Located in Bourbonnais and owned by the Medical Center is the Medical Plaza, a comprehensive ambulatory campus which includes radiation therapy, diagnostic imaging, ambulatory surgery, and physician office space. Located in Coal City and owned by the Medical Center is the West Campus, consisting of a state of the art diagnostic imaging center, and physician office complex.

- In 2011, the Medical Center opened a new multi-specialty physician and cancer infusion center in the southern portion of its market located in Watseka, Illinois. The facility provides diagnostic services including lab and CT. In December of 2012 the Medical Center expanded services at the Watseka Center to include physical therapy, additional radiology, a two suite sleep center, primary care physicians, and mid-level providers.
- Oakside operates the 70,000 square foot Riverside Health Fitness Center located in Bourbonnais, Illinois. Additionally, Oakside operates a community counseling program, a commercial pharmacy, a health equipment sales and leasing program, a retail audiology/hearing and balance program and supports the new business activities of other affiliates.
- Living Center was incorporated in 1989 and owns and operates a senior living community that includes 90 independent living apartments known as Westwood Oaks, 96 assisted living apartments known as Butterfield Court, 18 ranch style family homes for seniors known as Westwood Estates and a 160-bed nursing facility. The senior living community is located directly across from the Medical Center in Kankakee and was constructed in phases beginning in 1990. In Fall 2014, Living Center opened an Assisted Living and Memory Care Campus in Bourbonnais consisting of 48 studio units for Memory Care and 32 Assisted Living units.
- There are no activities currently operated by Butterfield.
- From growth and investments in new programs and service lines, RHS has added 331 new FTE's since 2012.

The **Riverside HealthCare Foundation** ("**RHCF**") raises funds for RHS and its affiliates. From 2012 to 2014 the RHCF provided \$2.7 million in support of programs and initiatives for RHS. The Foundation had assets of \$19.1 million as of December 31, 2014.

Project Rationale: The proceeds will be used by **Riverside** (i) currently refund \$23,845,000 of its IFA Series 2004 Bonds outstanding in the amount of \$25,220,000 and originally issued in the amount of \$46,450,000, and (ii) currently refund its IFA Series 2006A Bonds outstanding in the amount of \$13,320,000 and originally issued in the amount of \$15,575,000.

	ECONOMIC DISCLOSURE STATEMENT
Applicant:	Riverside HealthCare
Site Address:	Riverside Medical Center 350 N. Wall Street Kankakee, IL 60901
Contact:	Bill Douglas Senior Vice President, Chief Financial Officer
Website:	www.RiversideMC.net
Project name:	Riverside Health System (Series 2015)
Organization:	501(c)(3) Not-for-Profit Corporation
State:	Illinois

Ownership/2015 Board Members (501(c)(3)):

Connie Ashline, *Chairman* Jerald Hoekstra, *Vice Chairman* Harry Bond, *Secretary* Philip Kambic, *President* Bill Douglas, *SVP, Financial Srvs & CFO* Pamela Hull, *Assistant Secretary* David Hegg Larry Goodman Patrick Martin Renuka Ramakrishna, M.D. Karen Reid Jaymie Simmon Francis Smith Gary Wright

PROFESSIONAL & FINANCIAL

Borrower's Counsel:	Katten Muchin Rosenman LLP	Chicago	Janet Hoffman
Borrower's Advisor:	Ponder & Co.	Chicago	Michael Tym
Accountant:	KPMG	Chicago	Darryl Buikema
Bank:	JP Morgan Chase	-	-
Bond Counsel:	Chapman and Cutler LLP	Chicago	Michael Mitchell
Bank Counsel:	Nixon Peabody LLP	Chicago	Julie Seymour
Bond Trustee:	BNY Mellon Trust Company	-	-
Issuer's Counsel:	Pugh Jones Johnson	Chicago	Loraine Tyson
IFA Financial Advisor:	Sycamore Advisors LLC	Chicago	Melanie Shaker
	-	-	

LEGISLATIVE DISTRICTS

Congressional:	11, 16
State Senate:	40, 53
State House:	79, 106

SERVICE AREA

The primary service area is defined as Kankakee County. The secondary service area consists of portions of Will, Iroquois, Ford, Grundy, and Livingston Counties.



\$24,200,000 October 8, 2015 The Passavant Memorial Area Hospital Association Purpose: Bond proceeds will be used by The Passavant Memorial Area Hospital Association to REQUEST current refund its Series 2006A and 2006 B Bonds as well as pay costs of issuance **Program**: Conduit 501(c)(3) Revenue Bonds Extraordinary Conditions: None. **BOARD ACTIONS** Preliminary Bond Resolution **MATERIAL CHANGES** None. JOB DATA 953 Current jobs 0 New jobs projected 1003 Retained jobs 0 Construction jobs projected DESCRIPTION • Location (Jacksonville / Morgan County / Central) • Passavant Area Hospital in Jacksonville, Illinois, serves the residents of Morgan, Cass, Greene, Scott, and Macoupin counties in West Central Illinois. The facility is located at 1600 West Walnut, on Jacksonville's west side. • The Hospital is licensed for 121 patient beds and is staffed by approximately 900 full-time and part-time employees including an active medical staff of 70 physicians. • The Hospital is also the largest employee in Morgan County and is a Magnet Hospital as recognized by the American Nurses Credentialing Center. • The hospital is accredited by the Joint Commission on Accreditation of Healthcare Organizations (JCAHO), and is a member of the American Hospital Association, the Illinois Hospital Association (IHA), and the Voluntary Hospitals of America (VHA). • In 2014, Passavant became an affiliate of Memorial Health System. (Springfield) • Variable Rate Bank direct purchase (bank to be determined by Passavant). **CREDIT INDICATORS** • Secured with a security interest in the Hospital's Revenues SECURITY • Bonds will mature no later than December 1, 2031 MATURITY SOURCES AND USES Sources: Uses: IFA Bonds \$24,200,000 Refunding \$23,955,000 Accrued Interest Equity \$0 Costs of Issuance* 245,000 Total \$24,200,000 \$24.200.000 Total *estimated

RECOMMENDATION

Credit Committee recommends approval.

\$24,200,000 (not-to-exceed)

Pam Lenane Morgan/Central

ILLINOIS FINANCE AUTHORITY BOARD SUMMARY October 8, 2015

Project: The Passavant Memorial Area Hospital Association

STATISTICS

Project Number:	12312	Amount:
Type:	501(c)(3) Revenue Bonds	IFA Staff:
Location:	Jacksonville, IL	County/Region:

BOARD ACTION

Preliminary Bond Resolution Conduit 501(c)(3) Revenue Bonds Credit Review Committee recommends approval

No IFA funds at risk No extraordinary conditions

PURPOSE

The proceeds will be used by **The Passavant Memorial Area Hospital Association** to current refund its Series 2006A and 2006 B Bonds as well as pay costs of issuance

IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are a form of municipal bonds that 501(c)(3) corporations can use to finance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal tax-exempt status on interest paid to bondholders, thereby reducing the Borrower's interest expense.

VOLUME CAP

501(c)(3) Bonds do not require Volume Cap.

	ESTIMATED SOU	IRCES AND USES OF FUNDS	
Sources:		Uses:	
IFA	¢24,200,000		\$22.055.000
Bonds	\$24,200,000	Refunding	\$23,955,000
	A A	Accrued Interest	• • • • • • • • • • • • • • • •
Equity	<u>\$0</u>	Costs of Issuance*	245,000
		Total	
Total	<u>\$24,200,000</u>	*estimated	<u>\$24,200,000</u>
		JOBS	
Current employment:	714 FTEs	Projected new jobs: 0 FTEs	
Jobs retained:	721 FTEs	Construction jobs: 0 FTEs	

	FINANCING SUMMARY
Credit Enhancement:	None
Structure:	Variable rate bank direct purchase (bank to be determined by Passavant).
Interest Rate:	Variable
Interest Rate Modes:	Monthly reset
Underlying Ratings:	none
Maturity: Estimated Closing Date:	December 1, 2031 November 20, 2015

PROJECT SUMMARY (FOR PRELIMINARY BOND RESOLUTION)

The proceeds will be used by **The Passavant Memorial Area Hospital Association** (i) to current refund its Series 2006A and 2006B bonds and (ii) pay costs of issuance

BUSINESS SUMMARY

Background: Passavant Area Hospital in Jacksonville, Illinois, serves the residents of Morgan, Cass, Greene, Scott, and Macoupin counties in West Central Illinois. The facility is located at 1600 West Walnut, on Jacksonville's west side.

The hospital is accredited by the Joint Commission on Accreditation of Healthcare Organizations (JCAHO), and is a member of the American Hospital Association, the Illinois Hospital Association (IHA), and the Voluntary Hospitals of America (VHA).

The Hospital is licensed for 121 patient beds and is staffed by approximately 900 full and parttime employees including an active medical staff of 70 physicians.

ECONOMIC DISCLOSURE STATEMENT

Applicant:	Passavant Memorial Area Hospital Association
Site Address:	Passavant Memorial Area Hospital Association 1600 West Walnut Street Jacksonville, Illinois 62650
Contact:	David Bolen
Website:	www.passavanthospital.com
Project name:	Passavant Memorial Area Hospital Association, Series 2015
Organization:	501(c)(3) Not-for-Profit Corporation
State:	Illinois

Ownership/2015 Board Members (501(c)(3)):

The membership of the The Passavant Memorial Area Hospital Association is composed of representatives elected or appointed by the churches in Morgan County, Scott County, and portions of Greene County, Macoupin County, and Cass County and from each of the following organizations: The Passavant Memorial Area Hospital Auxiliary; The Passavant Memorial Area Hospital Alumnae Association; Our Saviour's Holy Cross Alumnae Association; The Passavant Memorial Area Hospital Area Hospital active Medical Staff; and the Ministerial Association of Jacksonville. The members of the Hospital collectively constitute the Board of Governors of the Hospital and are responsible for certain duties including electing the Board of Directors of the Hospital and making recommendations to the Board of Directors. Members of the Board of Governors hold office for a term of one year or until their successors are elected.

The Hospital is governed by a Board of Directors comprised of sixteen community members and physicians. The Directors are elected to a term of four years. The Board of Directors elects individuals to fill vacancies as they occur. The Directors do not receive compensation. The President of the Hospital serves as an ex-officio member of the Board with no voting rights. The Chair, Vice Chair, Secretary, and Treasurer of the Board of Directors also serve as the Chair, Vice Chair, Secretary, and Treasurer, respectively, of the Board of Governors. Current members of the Board of Directors of the Hospital include: Keith Bradbury (Franklin Bank); Ginny Fanning (Morgan County Commissioner); Reggie Benton (Benton & Associates); Dr. Eric Giebelhausen (M.D.); Greg Lepper (Lepper Farms); Kelly Staake (Farmers State Bank & Trust Co.); Gilbert Joehl (Northwestern Mutual Financial Network); Doug Awe (Arends-Awe, Inc.); Phyllis Lape, Ph.D. (retired-educator); Dr. Steven Lillpop (M.D.); James Hinchen (retired–M.D.); Gary Scott (WLDS/WEAI Radio Station); Nancy Spangenberg (retired-RN); Don Headen (Headen Farms); Tom Veith (attorney).

PROFESSIONAL & FINANCIAL

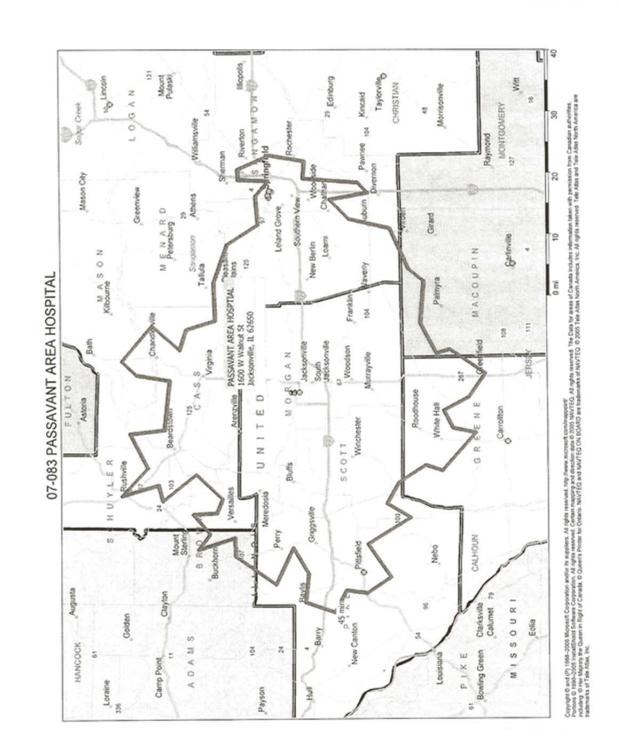
Borrower's Counsel:	Sorling Northrup	Peoria, IL	James Broadway
Auditor:	Ernst & Young LLP is the auditor for Memorial Health System and		
	Subsidiaries		
Bank:	To be determined (the Borrowe	r is soliciting pro	posals)
Bond Counsel:	Chapman and Cutler LLP	Chicago, IL	Dan Bacastow
Bank Counsel:	To be determined		
Bond Trustee:	NA – Series 2006 A&B will be	a direct placeme	nt with payments remitted
	directly to the purchasing bank		
Issuer's Counsel:	Hart, Southworth & Witsman	Springfield, IL	Samuel Witsman
Issuer's Advisor:	Acacia Financial Group, Inc.	Chicago	Jim Beck
	LEGISLATIVE D	ISTRICTS	
C · 1 10			

Congressional:18State Senate:50State House:100

SERVICE AREA

The Passavant Memorial Area Hospital Association is an acute care hospital located in Jacksonville, Illinois, the county seat of Morgan County, approximately 90 miles north of St. Louis, Missouri, and 35 miles west of Springfield, Illinois. The Corporation was originally established in 1875 and was incorporated in 1906 as an Illinois not-for-profit corporation.

Passavant is the only hospital in Morgan, Cass, and Scott Counties (see attached map). There is only one other hospital in Passavant's primary service area, Thomas Boyd Memorial Hospital located in Carrollton (Greene County) approximately 35 miles away from Passavant. Boyd is a 33-bed facility used primarily for long term care and is not considered to be a competitive facility by Hospital management.



Item No. 7 has been withdrawn.

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ILLINOIS FINANCE AUTHORITY

Memorandum

To:	IFA Board of Directors
From:	Rich Frampton & Brad R. Fletcher
Date:	October 8, 2015
Re:	Resolution Authorizing Extension of (IFA) IEFA Commercial Paper Revenue Notes Program for 5 Years

Request:

The attached Resolution authorizes the Illinois Finance Authority, at the request and direction of the Borrowers under the Commercial Paper Pooled Financing Program, to continue ongoing "rollovers" of Commercial Paper Revenue Notes until December 1, 2020.

This cooperative program, established collectively by its Borrowers (i.e., the "Members") in 1995, permits its Members to borrow through the issuance of Commercial Paper that is repriced at least once each 7 to 270 days, as determined by J.P. Morgan Securities (the "Broker-Dealer"). The Program has mostly provided short and intermediate term borrowings to its Members.

This Resolution authorizes the Authority to continue 7 to 270 day "repricings" for these conduit borrowers through December 1, 2020.

Background:

The member institutions are responsible for engaging all financial professionals, just as on any other Authority conduit financing. The Members have selected and engaged different financial professionals over the course of the program and there is no restriction on various financial professionals from soliciting the Members. The original Commercial Paper Revenue Notes issue was closed in 1995 and issued by the Illinois Educational Facilities Authority.

Each Borrower must obtain (i) credit approval from the commercial bank providing the Letter of Credit as security (i.e., The Northern Trust Company) and (ii) consent from the other Members to join this cooperative in order to issue credit-enhanced Commercial Paper Revenue Notes.

Current members include the following institutions: Children's Memorial Hospital, The Lincoln Park Zoological Society, Loyola University of Chicago, The University of Chicago, Northwestern University, The University of Chicago Medical Center, Illinois Masonic Center, Rehabilitation Institute of Chicago, OSF Healthcare System, and NorthShore University Health System are each Members of this cooperative program. Nevertheless, not all members currently have outstanding borrowings under the Program.

PROFESSIONAL & FINANCIAL

Bond Counsel:	Chapman and Cutler LLP	Chicago, IL	Nancy Burke
Commercial			
Paper Broker-Dealer:	J.P. Morgan Securities	New York, NY	Suzanne Beitel
Broker-Dealer Counsel:	Nixon Peabody LLP	Chicago, IL	Julie Seymour
Direct Pay LOC Bank:	The Northern Trust Company	Chicago, IL	-
LOC Bank Counsel:	Foley & Lardner LLP	Chicago, IL	Laura Bilas
Trustee:	BNY Mellon	Columbus, OH	
IFA Financial Advisor:	Sycamore Financial Advisors	Chicago, IL	Melanie Shaker

RESOLUTION authorizing an amendment to the Resolution of the Illinois Educational Facilities Authority (the "IEFA"), a predecessor of the Illinois Finance Authority (the "Authority"), adopted on November 21, 1995, as amended by the Resolution of the IEFA adopted on February 22, 1996, by the Resolution of the IEFA adopted on October 16, 1998, by the Resolution of the IEFA adopted on June 17, 1999, by the Resolution of the IEFA adopted on September 14, 1999, by the Resolution of the IEFA adopted on October 18, 2000, by the Resolution of the IEFA adopted on May 24, 2001, by the Resolution of the IEFA adopted on August 23, 2001, by the Resolution of the IEFA adopted on November 26, 2001, by the Resolution of the IEFA adopted on April 10, 2002, by the Resolution of the IEFA adopted on December 16, 2003, by the Resolution of the Authority adopted on September 13, 2005, by two separate Resolutions of the Authority adopted on November 8, 2005, by the Resolution of the Authority adopted on July 8, 2008, by the Resolution of the Authority adopted on November 12, 2008, by the Resolution of the Authority adopted on October 12, 2010 and by the Resolution of the Authority adopted on November 14, 2013 (collectively, the "Existing Program Resolution"), authorizing and approving, among other things, the issuance and delivery by the Authority from time to time of not in excess of \$433,200,000 aggregate principal amount at any one time outstanding of Commercial Paper Revenue Notes (Pooled Financing Program) (the "Notes") pursuant to a pooled tax-exempt commercial paper program (the "Program"); authorizing the extension of the Authority's authorization under the Existing Program Resolution of the issuance and sale of the Notes pursuant to the Program until December 1, 2020; authorizing and approving the execution and delivery of any documentation necessary to effect the foregoing; and authorizing and approving certain related matters.

WHEREAS, the Illinois Finance Authority (the "Authority") has been created by the Illinois Finance Authority Act, effective January 1, 2004, as amended (the "Act"); and

WHEREAS, on November 21, 1995, the Illinois Educational Facilities Authority (the "IEFA") adopted a Resolution (the "November 1995 Resolution") authorizing and approving, among other things, the issuance and delivery by the IEFA of not in excess of \$106,000,000 in aggregate principal amount at any one time outstanding of Commercial Paper Revenue Notes (Pooled Financing Program) (the "Notes") pursuant to a pooled tax-exempt

commercial paper program (the "Program") established under the Trust Indenture dated as of November 1, 1995, as supplemented and amended (the "Indenture"), between the Authority, as successor to the IEFA pursuant to the Act, and The Bank of New York Mellon Trust Company, N.A., as successor trustee, the proceeds of the Notes to be used to purchase separate Promissory Notes of The Children's Memorial Hospital, The Lincoln Park Zoological Society (the "Zoo"), Loyola University of Chicago ("Loyola") and The University of Chicago, all Illinois not for profit corporations, and Northwestern University ("Northwestern"), an Illinois corporation; and

WHEREAS, on February 22, 1996, the IEFA adopted a Resolution (the "February 1996 Resolution") authorizing and approving an amendment to the November 1995 Resolution to, among other things, increase the aggregate principal amount of Notes that may be issued and at any one time outstanding under the Program from \$106,000,000 to \$124,200,000; and

WHEREAS, on October 16, 1998, the IEFA adopted a Resolution (the "October 1998 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, to, among other things, (a) permit The University of Chicago Medical Center, formerly known as The University of Chicago Hospitals (the "Medical Center"), to become a borrowing institution under the Indenture and the Program and (b) increase the aggregate principal amount of Notes that may be issued and at any one time outstanding under the Program from \$124,200,000 to \$158,200,000; and

WHEREAS, on June 17, 1999, the IEFA adopted a Resolution (the "June 1999 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution and the October 1998 Resolution, to, among other things, permit Loyola to reallocate all or a portion of the remaining \$21,051,000 authorized to be borrowed by it for the purpose of financing, refinancing and reimbursing itself for all or a portion of the costs of the acquisition, construction, renovation and equipping of certain of its facilities constituting "educational facilities" as defined in the Illinois Educational Facilities Authority Act, as amended (the "IEFA Act"); and

WHEREAS, on September 14, 1999, the IEFA adopted a Resolution (the "September 1999 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution and the June 1999 Resolution, to, among other things, (a) permit Illinois Masonic Medical Center to become a borrowing institution under the Indenture and the Program and (b) increase the aggregate principal amount of Notes that may be issued and at any one time outstanding under the Program from \$158,200,000 to \$183,200,000; and

WHEREAS, on October 18, 2000, the IEFA adopted a Resolution (the "October 2000 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution and the September 1999 Resolution, to extend the authority of the IEFA to issue and sell Notes under the Program from December 1, 2000 to December 1, 2005; and

WHEREAS, on May 24, 2001, the IEFA adopted a Resolution (the "May 2001 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution and the October 2000 Resolution, to amend the list of "educational facilities," as defined in the IEFA Act, that could be financed for the benefit of the Medical Center pursuant to the Program; and

WHEREAS, on August 23, 2001, the IEFA adopted a Resolution (the "August 2001 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution and the May 2001 Resolution, to amend the list of "educational facilities," as defined in the IEFA Act, that could be financed for the benefit of Loyola pursuant to the Program; and

WHEREAS, on November 26, 2001, the IEFA adopted a Resolution (the "November 2001 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as IFA Public Board Book Page 195 amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution and the August 2001 Resolution, to, among other things, increase the principal amount of Notes that may be issued and outstanding under the Program for the benefit of Northwestern from \$35,500,000 to \$49,500,000 and increase the aggregate principal amount of Notes that may be issued and at any one time outstanding under the Program from \$183,200,000 to \$197,200,000 ; and

WHEREAS, on April 10, 2002, the IEFA adopted a Resolution (the "April 2002 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution and the November 2001 Resolution, to, among other things, increase the principal amount of Notes that may be issued and outstanding under the Program for the benefit of the Zoo from \$20,000,000 to \$40,000,000 and increase the aggregate principal amount of Notes that may be issued and at any one time outstanding under the Program from \$197,200,000 to \$217,200,000; and

WHEREAS, on December 13, 2003, the IEFA adopted a Resolution (the "December 2003 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution, the November 2001 Resolution and the April 2002 Resolution, to amend the list of "educational facilities," as defined in the IEFA Act, that could be financed for the benefit of the Zoo pursuant to the Program; and

WHEREAS, on September 13, 2005, the Authority, as successor to the IEFA pursuant to the Act, adopted a Resolution (the "September 2005 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the IFA Public Board Book Page 196 October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution, the November 2001 Resolution, the April 2002 Resolution and the December 2003 Resolution, to increase the principal amount of Notes that may be issued and outstanding under the Program for the benefit of the Medical Center from \$30,000,000 to \$105,000,000 and increase the aggregate principal amount of Notes that may be issued and at any one time outstanding under the Program from \$217,200,000 to \$292,200,000; and

WHEREAS, on November 8, 2005, the Authority, as successor to the IEFA pursuant to the Act, adopted a Resolution (the "November 2005 First Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution, the November 2001 Resolution, the April 2002 Resolution, the December 2003 Resolution and the September 2005 Resolution, to, among other things, (a) permit the Rehabilitation Institute of Chicago ("RIC") to become a borrowing institution under the Indenture and the Program and (b) increase the aggregate principal amount of Notes that may be issued and at any one time outstanding under the Program from \$292,200,000 to \$312,200,000; and

WHEREAS, on November 8, 2005, the Authority, as successor to the IEFA pursuant to the Act, adopted a Resolution (the "November 2005 Second Resolution" and, together with the November 2005 First Resolution, the "November 2005 Resolutions") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution, the November 2005 Resolution, the August 2001 Resolution, the September 2005 Resolution, the September 2005 Resolution, the November 2005 Resolution, the August 2001 Resolution, the September 2005 Resolution, the November 2005 Resolu

successor to the IEFA pursuant to the Act, to issue and sell Notes under the Program from December 1, 2005 to December 1, 2010; and

WHEREAS, on July 8, 2008, the Authority, as successor to the IEFA pursuant to the Act, adopted a Resolution (the "July 2008 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution, the November 2001 Resolution, the April 2002 Resolution, the December 2003 Resolution, the September 2005 Resolution and the November 2005 Resolutions, to, among other things, (a) permit OSF Healthcare System ("OSF") to become a borrowing institution under the Indenture and the Program and (b) increase the aggregate principal amount of Notes that may be issued and at any one time outstanding under the Program from \$312,200,000 to \$328,200,000; and

WHEREAS, on November 12, 2008, the Authority, as successor to the IEFA pursuant to the Act, adopted a Resolution (the "November 2008 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution, the November 2001 Resolution, the April 2002 Resolution, the December 2003 Resolution, the September 2005 Resolution, the November 2005 Resolutions and the July 2008 Resolution, to, among other things, (a) permit NorthShore University Healthcare System ("NorthShore") to become a borrowing institution under the Indenture and the Program and (b) increase the aggregate principal amount of Notes that may be issued and at any one time outstanding under the Program from \$328,200,000 to \$403,200,000; and

WHEREAS, on October 12, 2010, the Authority, as successor to the IEFA pursuant to the Act, adopted a Resolution (the "October 2010 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the IFA Public Board Book Page 198

October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution, the November 2001 Resolution, the April 2002 Resolution, the December 2003 Resolution, the September 2005 Resolution, the November 2005 Resolutions, the July 2008 Resolution and the November 2008 Resolution, to extend the authority of the Authority, as successor to the IEFA pursuant to the Act, to issue and sell Notes under the Program from December 1, 2010 to December 1, 2015; and

WHEREAS, on November 14, 2013, the Authority, as successor to the IEFA pursuant to the Act, adopted a Resolution (the "November 2013 Resolution") authorizing and approving an amendment to the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution, the November 2001 Resolution, the April 2002 Resolution, the December 2003 Resolution, the September 2005 Resolution, the November 2005 Resolution, the November 2008 Resolution, the November 2010 Resolution, the July 2008 Resolution, the November 2008 Resolution and the October 2010 Resolution, to (a) increase the principal amount of Notes that may be issued and outstanding under the Program for the benefit of the Zoo from \$40,000,000 to \$70,000,000, (b) approve the financing, refinancing and reimbursing of the Zoo for all or a portion of the costs of the projects described therein and (c) increase the aggregate principal amount of Notes that may be issued and at any one time outstanding under the Program from \$403,200,000 to \$433,200,000; and

WHEREAS, the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution, the November 2001 Resolution, the April 2002 Resolution, the December 2003 Resolution, the September 2005 Resolution, the November 2005 Resolution, the November 2005 Resolution, the November 2008 Resolution, the October 2010 Resolution and the November 2013 Resolution, is hereinafter referred to as the "Existing Program Resolution;" and

WHEREAS, the Existing Program Resolution provides that the Authority's authorization of the issuance and sale of the Notes under the Program will expire on December 1, 2015, unless such authorization is extended by a subsequent resolution of the Authority; and

WHEREAS, the Authority has been requested by Chapman and Cutler LLP, Bond Counsel to the Authority ("Bond Counsel"), on behalf of the Zoo, the Medical Center, and NorthShore, existing borrowing institutions, to extend the Authority's authorization of the issuance and sale of the Notes under the Program to December 1, 2020; and

WHEREAS, the Authority desires to so extend its authorization of the issuance and sale of Notes under the Program;

NOW, THEREFORE, Be It Resolved by the Authority that:

Section 1. Extension. The Authority, as successor to the IEFA pursuant to the Act, hereby authorizes and approves the extension of its authorization of the issuance and sale of Notes under the Program pursuant to the Existing Program Resolution from December 1, 2015 to December 1, 2020.

Section 2. Amendment of Section 18 of the November 1995 Resolution. In order to provide for the extension of the Authority's authorization of the issuance and sale of Notes under the Program, Section 18 of the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution, the November 2001 Resolution, the April 2002 Resolution, the December 2003 Resolution, the September 2005 Resolution, the November 2005 Resolution, the November 2005 Resolution, the November 2008 Resolution, the October 2010 Resolution and the November 2013 Resolution, is hereby amended in its entirety to read as follows:

"Section 18. Term of Authorization. The authorization of the issuance and sale of the Notes pursuant to this Resolution shall expire on December 1, 2020, unless such authorization is extended by subsequent resolution of the Authority."

Section 3. Execution and Delivery of Documentation. The Authority does hereby authorize and approve the execution by its Chairman or Vice Chairman and the delivery of such documentation as is deemed by Bond Counsel to be necessary or appropriate to accomplish the matters set forth above in this Resolution, such documentation to be in such forms as shall be approved by Bond Counsel and by the official or officials of the Authority executing the same, with such execution to constitute conclusive evidence of such approval.

Section 4. Authorization and Ratification of Related Matters. The members, officials, agents and employees of the Authority are hereby authorized, empowered and directed to do all such acts and things and to execute, deliver and/or approve all such documents and showings as may be necessary or appropriate to carry out and comply with the provisions of this Resolution, and all of the acts and doings of the members, officials, agents and employees of the Authority which are in conformity with the intent and purposes of this Resolution, whether heretofore or hereafter taken or done, shall be and are hereby ratified, confirmed and approved.

Section 5. Repeal of Conflicting Resolutions. All resolutions and parts of resolutions in conflict herewith be and the same are hereby repealed, and this Resolution shall be in full force and effect forthwith upon its passage. The foregoing notwithstanding, the November 1995 Resolution, as amended by the February 1996 Resolution, the October 1998 Resolution, the June 1999 Resolution, the September 1999 Resolution, the October 2000 Resolution, the May 2001 Resolution, the August 2001 Resolution, the November 2001 Resolution, the April 2002 Resolution, the December 2003 Resolution, the September 2005 Resolution, the November 2005 Resolutions, the July 2008 Resolution, the November 2008 Resolution, the October, 2010 Resolution and the November 2013 Resolution, is hereby confirmed and approved in all respects except insofar as certain provisions thereof are expressly amended or modified by, or are otherwise in conflict with, this Resolution. To: Members of the Authority

- From: Chris Meister, Executive Director Elizabeth Weber, General Counsel
- Date: October 8, 2015
- Re: Item 9 of the Project Reports and Resolutions.

Resolution to authorize an Emergency Purchase under the Procurement Code to competitively select and enter into contracts with necessary parties, including but not limited to lenders, underwriters, trustees or paying agents, servicers, printers, road show providers, and/or rating agencies, to finance one or more projects authorized under the Illinois Finance Authority Act, including public purpose projects, the proceeds of which will be used to address one or more of the following in the absence of an enacted appropriation for Fiscal Year 2016, a court order or a consent decree: (i) threat(s) to public health or public safety, (ii) if immediate expenditure is necessary for repairs to State property in order to protect against further loss or damage to State property, (iii) to prevent or minimize serious disruption of critical State services that affect health, safety, or collection of substantial State revenues, or (iv) to ensure the integrity of State records; and other matters related thereto.

Background

The State is currently authorized to pay for most goods and services, whether pursuant to an enacted appropriation for Fiscal Year 2016, a court order or consent decree, or other legal directive. However, for some goods and services, the State will not have authority to remit payment until an appropriation has been enacted. Avenues to fund or finance some essential State governmental goods and services may not be available to all vendors.

Request for Action

The Resolution authorizes the Executive Director to take necessary and appropriate actions under the Procurement Code to select and sign contracts with the certain parties to finance a public purpose project for essential public goods and services.

If necessary, the public purpose project financing will be approved at either a special Authority board meeting or a regularly scheduled Authority board meeting. Revenues to repay the loan or bond, including interest costs, administrative fees (if any) and cost of issuance, will be from anticipated future appropriations for this purpose, not from the general or special funds of the Authority.

Analysis of Certain Statutory Provisions

The Authority may finance Public Purpose Projects on behalf of the State

In creating the Authority, the General Assembly provided certain statutory tools to issue bonds as well as to make loans and guarantees in order to promote the health, safety, morals and general welfare of the people of the State. 20 ILCS 3501/801-5. If certain essential governmental services and goods are not funded due to the current budget impasse, the health, safety, morals and general welfare of the people of the State could be threatened.

Among these tools, the Authority has the power to finance "public purpose project(s)," which the General Assembly has specifically defined as:

"... any project or facility, ..., which is authorized or required by law to be acquired, constructed, improved, rehabilitated, reconstructed, replaced or maintained by any unit of government or any other lawful public purpose which is authorized or required by law to be undertaken by any unit of government." 20 ILCS 3501/801-10(c)

Under the Authority's Act, a "unit of government" includes the State "or any agency or instrumentality thereof." 20 ILCS 3501/801(i).

The Procurement Code provides the Emergency Purchase option to engage with private lenders and other necessary potential vendors

Given the lack of the usual avenues to fund certain essential governmental goods and services, the Authority would need to determine whether its statutory tools would support a financing to partially mitigate the threats to the health, safety, morals and general welfare of the State. By necessity, the Authority needs to engage with private lenders and other necessary parties in order to make such a determination. State law requires that the Authority conduct such engagement through the Illinois Procurement Code ("Code"). 30 ILCS 500, *et seq.*

The Code provides the "emergency purchase" option when any of the following four conditions are met:

- there exists a threat to public health or public safety, or
- when immediate expenditure is necessary for repairs to State property in order to protect against further loss or damage to State property, or
- to prevent or minimize serious disruption of critical State services that affect health, safety, or collection of substantial State revenues, or
- to ensure the integrity of State records ("Four Emergency Purchase Limitations"). 30 ILCS 30/20-30(a).

Emergency purchases shall be made with as much competition as is practicable under the circumstances. 30 ILCS 500/20-30(a). The term of the emergency purchase is limited to the time reasonably needed for a competitive purchase, not to exceed 90 days. If the contract needs

to be extended beyond 90 days, the Chief Procurement Officer must make this determination subject to a public hearing and written justification for the extension. 30 ILCS 30/20-30(a).

The Authority's statutory tools may be available to finance Public Purpose Projects in the absence of an enacted appropriation for Fiscal Year 2016, a court order or consent decree, or other legal directive

The Authority has considered such concepts in the past - most recently in April 2011 when the Authority approved a preliminary proposal to finance the payment of Medicaid bills when such bills had long payment cycles. The Authority is aware that similar concepts were considered at least as far back as the 1990's under predecessor agencies. However, the current budget impasse, with its combination of certain budget bills signed into law and court-ordered payments, is different from past situations.

First, the Authority Act provides for the following to be possibly included in the financing of a public purpose project:

- a statutory lien. 20 ILCS 3501/801-40(c))
- a non-impairment clause. 20 ILCS 3501/801-50
- a pledge of the State's moral obligation (a contingent State taxpayer guarantee) under 20 ILCS 3501/801-40(w). Other provisions of the Authority Act may provide additional public purpose projects (see the additional security provisions found under 20 ILCS 3501/825-40; 825-75) that could provide additional categories and amounts of borrowing backed by the State's moral obligation (or its equivalent).
- Revenues to repay the loan or bond, including interest costs, administrative fees (if any) and cost of issuance, will be from anticipated future appropriations for this purpose

Second, the Authority Act also allows for a Public Purpose Project financing using statutory interest through the Prompt Payment Act (30 ILCS 540/1 *et seq.*).

Use of Proceeds

The Authority recommends a narrow definition of "essential public goods and services" in order to increase the likelihood that appropriations for the payment of principal and interest on the loan to finance such goods and services will be made as well as to comply with the applicable provisions of the Procurement Code. The Four Emergency Purchase Limitations provide specific parameters on the ultimate use of proceeds. However, the Authority recognizes that the Governor's Office, Governor's Office of Management and Budget ("GOMB"), and the leadership of specific agencies or offices will have authority and knowledge to designate or identify essential public goods and services.

2015-1008-AD09

RESOLUTION TO AUTHORIZE AN EMERGENCY PURCHASE UNDER THE PROCUREMENT CODE TO COMPETITIVELY SELECT AND ENTER INTO CONTRACTS WITH NECESSARY PARTIES, INCLUDING BUT NOT LIMITED TO LENDERS, **UNDERWRITERS, TRUSTEES OR PAYING AGENTS, SERVICERS, PRINTERS, ROAD** SHOW PROVIDERS, AND/OR RATING AGENCIES, TO FINANCE ONE OR MORE PROJECTS AUTHORIZED UNDER THE ILLINOIS FINANCE AUTHORITY ACT, INCLUDING PUBLIC PURPOSE PROJECTS, THE PROCEEDS OF WHICH WILL BE USED TO ADDRESS ONE OR MORE OF THE FOLLOWING IN THE ABSENCE OF AN ENACTED APPROPRIATION FOR FISCAL YEAR 2016, A COURT ORDER OR A CONSENT DECREE: (I) THREATS TO PUBLIC HEALTH OR PUBLIC SAFETY, (II) IF IMMEDIATE EXPENDITURE IS NECESSARY FOR REPAIRS TO STATE PROPERTY IN ORDER TO PROTECT AGAINST FURTHER LOSS OR DAMAGE TO STATE PROPERTY, (III) TO PREVENT OR MINIMIZE SERIOUS DISRUPTION FO CRITICAL STATE SERVICES THAT AFFECT HEALTH, SAFETY OR COLLECTION OF SUBSTANTIAL STATE REVENUES, OR (IV) TO ENSURE THE INTEGRITY OF STATE RECORDS; AND OTHER MATTERS **RELATED THERETO**

WHEREAS, The Illinois Finance Authority (the "Authority") has been created by, and exists under, the Illinois Finance Authority Act (20 ILCS 3501/801-1 *et seq.*) (the "Act"); and

WHEREAS, the State of Illinois (the "State") is currently authorized to pay for many goods and services, whether pursuant to an enacted appropriation for fiscal year 2016, a court order or consent decree, but avenues to fund or finance some essential State governmental goods and services may not be available to the State for all vendors to the extent necessary; and

WHEREAS, the General Assembly determined under the Act, in the interest of promoting the health, safety, morals and general welfare of all the people of the State, to make available through the Authority funds for public purpose and other projects; and

WHEREAS, under the Act (20 ILCS 3501/801-10(c)), a "public purpose project" includes any project or facility which is authorized or required by law to be acquired, constructed, improved, rehabilitated, reconstructed, replaced or maintained by any unit of government or any other lawful public purpose which is authorized or required by law to be undertaken by any unit of government; and

WHEREAS, under the Act (20 ILCS 3501/801-10(i)), a "unit of government" includes the State or any agency or instrumentality, office, officer, department, division, bureau, or commission thereof; and

WHEREAS, the Illinois Procurement Code (30 ILCS 500/1-1 *et seq.*) allows the Authority to make procurements including those (i) when there exists a threat to public health or public safety, (ii) when immediate expenditure is necessary for repairs to State property in order to protect against further loss of or damage to State property, (iii) to prevent or minimize serious disruption in critical State services

that affect health, safety, or collection of substantial State revenues, or (iv) to ensure the integrity of State records (collectively, the "Purchase Provisions"); and

NOW, THEREFORE, Be It Resolved by the members of the Illinois Finance Authority, as follows:

Section 1. Recitals. The recitals set forth above are hereby found to be true and correct and are incorporated into this Resolution as if fully set forth herein.

Section 2. Approval to Use the Procurement Code to Select and Enter into Contracts with Certain Parties. The Executive Director or his designees are hereby authorized to take all actions, reasonable and necessary, under the Purchase Provisions of the Procurement Code, or other applicable provisions, to solicit bids and proposals from certain parties, including but not limited to lenders, underwriters, trustees or paying agents, servicers, printers, road show providers, and/or rating agencies, to finance one or more projects authorized under the Act, including public purpose projects, the proceeds of which will be used to address one or more of the Purchase Provisions in the absence of an enacted State appropriation for fiscal year 2016, a court order or a consent decree. To the extent required by the Procurement Code, such procurements shall be made with as much competition as is practicable under the circumstances.

Section 3. Delegation to the Executive Director. The Authority hereby delegates to the Executive Director of the Authority, in conjunction with the other officers of the Authority, the power to take or cause to be taken any and all actions, and to execute, acknowledge and deliver any and all such agreements, instruments, certificates and other documents as may be required in connection with the procurements set forth in this Resolution.

Section 4. Further Actions. The Executive Director is hereby authorized, empowered and directed to do all such acts and things and to execute, acknowledge and deliver all documents as may in his discretion be deemed necessary or desirable to carry out and comply with the terms and provisions of this Resolution; and all of the acts and doings of the Executive Director of the Authority which are in conformity with the intent and purposes of this Resolution, whether heretofore or hereafter taken or done, shall be and the same are hereby in all respects, ratified, confirmed and approved. All prior and future acts and doing of the officers, agents and employees of the Authority that are in conformity with the purposes and intent of this Resolution and in furtherance of the execution and performance of the Resolution shall be and the same hereby are in all respects approved and confirmed.

Section 5. Severability. If any section, paragraph or provision of this Resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such section, paragraph or provision shall not affect any of the remaining provisions of this Resolution.

Section 6. Conflicts. All resolutions and orders, or parts thereof, in conflict herewith are hereby superseded to the extent of such conflict.

Section 7. Immediate Effect. This Resolution shall be in full force and effect immediately upon its passage, as by law provided.

Approved and effective this 8th day of October, 2015 by roll call vote as follows:

Yeas:

Nays:

Abstain:

Absent:

Vacancies:

ILLINOIS FINANCE AUTHORITY

By _____Executive Director

ATTEST:

Assistant Secretary

[SEAL]

- To: Members of the Authority
- From: Elizabeth Weber, General Counsel
- Chris Meister, Executive Director

Date: October 8, 2015

Re: Sample Questions and Answers

1. Who asked the Authority to pursue development of this concept?

Proposed Answer: The Governor's Office has asked all State agencies to assist with vendor management during the budget impasse. While the Authority does not depend on the State budget and State appropriations to support its operations, seeking Board approval for the selection of necessary parties under the Procurement Code for a public purpose project financing is one way in which the Authority could assist and would provide the State with an additional option to help mitigate the current situation.

2. Will this concept work?

Proposed Answer: We don't know. We do have certain tools under the Authority Act. But the Authority needs to go through the Procurement Code process with Authority Board approval in order to get an answer. This process will allow as much competition as practicable under the circumstances and to proceed with the necessary vendors expeditiously if feasible.

3. What would happen if the General Assembly does not appropriate funds for repayment or specifically prohibits appropriations for this purpose if the proposed loan to the Authority is secured by the State's moral obligation pledge?

Proposed Answer: This is what the moral obligation pledge is for – although under the moral obligation, the General Assembly may or may not appropriate funds. This is why it is a moral obligation rather than a general obligation. To date, the State of Illinois has never failed to provide funds necessary to pay debt service on bonds secured with a moral obligation pledge. However, past performance is no guarantee of future results. The Authority and the potential lenders bear the appropriation risk under this proposal. The State could also risk downgrade of its credit by the rating agencies if the General Assembly fails to appropriate and fund a debt service payment appropriation request filed by the Governor on a moral obligation bond.

4. How large does the Authority expect this financing to be?

Proposed Answer: Again the outcome of the procurement process will dictate this answer. The size of the transaction cannot exceed the available allocation under the Authority's moral obligation issuance authority. Under 20 ILCS 3501/801-40(w), approximately \$114 million of "moral obligation" bonds could be issued; however there

is a potential that the "additional security" provisions of 20 ILCS 3501/825-40; 825-75 could provide additional categories and amounts of borrowing (up to \$3 billion; energy related) backed by moral obligation (or its equivalent, additional security). If a viable financing structure is identified through the procurement process, the terms of the public purpose project financing will be brought back to the Authority for approval.

5. The budget impasse results from a policy dispute between two of the three branches of government. If the Authority issues moral obligation bonds, would the General Assembly consider that it, as part of the Executive Branch, has inserted itself into the policy dispute?

Proposed Answer: The moral obligation bond structure has been a part of the Authority Act for many years. Other governmental units, such as regional authorities, also have the statutory authority to issue moral obligation bonds. Generally, under this financing structure, the Governor requests that the Legislature refill the debt service reserve on any bonds or loan secured by the moral obligation pledge if monies in that fund are needed to pay debt service. The proposed financing option was developed with full respect for and knowledge of the Legislature's inherent and sole power to appropriate.